

Annual Report Hainan Airlines Co., Ltd.

Important Notice

The board of directors ("BoD"), board of supervisors ("BoS"), directors, supervisors and senior executives of the Hainan Airlines Company Limited ("the Company") hereby guarantee to the best of their knowledge that there is no significant omission, fictitious description or serious misleading of information and they will take both individual and joint responsibilities for the truthfulness, accuracy and completeness of the content.

The entire board of directors participated the meeting.

Pricewaterhousecoopers Zhongtian issued the standard unqualified Auditors' Report

| Company Principal | Wang Yingming |
|-----------------------------------|---------------|
| Principal in charge of accounting | Wang Hao |
| Principal of Account Department | Xu Zhoujin |

Mr. Wang Yingming, charger of the Company, Mr. Wang Hao, the principal in charge of accounting, and Mr. Xu Zhoujin, the principal of the account department, hereby declare: we guarantee the authenticity and completeness of the financial report in this report.

Is the non-operating fund occupied by controlling shareholder and its related parties?

No.

Does the Company provide guarantee for other parties against the regulated decision-making procedures?

No.

Contents

| I. Company Profile | 1 |
|--|-----|
| II. Financial Highlights | 2 |
| III. Changes in Share Capital and Particulars about Shareholders | 4 |
| IV. Directors, Supervisors and Senior Executives | 9 |
| V. Administrative Structure | 13 |
| VI.Brief Introduction to the General Meeting of Shareholders | 18 |
| VII. Report of the Board of Directors | 19 |
| VIII.Report of Board of Supervisors | 29 |
| IX. Significant Events | |
| X. Financial Report | 41 |
| XI. Documents for Reference | 152 |
| | |

I.Company Profile



1. Company Overview

| Registered Chinese name | 海南航空股份有限公司 |
|---|--------------------------|
| Abbreviation of Registered Chinese name | 海南航空 |
| Registered English name | Hainan Airlines Co.,Ltd. |
| Abbreviation of Registered English name | HNA |
| Legal Representative | Wang Yingming |

2. Contact Person and Contact Method

| | Secretary of BoD | Representative of Stock Affairs |
|---------|--------------------------------------|--------------------------------------|
| Name | Lv Guangwei | Wang Fei |
| Address | New HNA Plaza,7 Guoxing Road, Haikou | New HNA Plaza,7 Guoxing Road, Haikou |
| Tel | 0898-66739961 | 0898-66739961 |
| Fax | 0898-66739960 | 0898-66739960 |
| Email | gw_lv@hnair.com | wangfei@hnair.com |

3. General Information

| Registered Address | 168 Airport West Road, Haikou, Hainan Province |
|--------------------|---|
| Office Address | New HNA Plaza,7 Guoxing Road, Haikou, Hainan Province |
| Post code | 570203 |
| Website | http://www.hnair.com |
| Email | webmaster@hnair.com |
| | |

4. Information Disclosure and Preparation Place

| Designated Newspapers for Information Disclosure | China Securities News, Shanghai Securities News, Securities Times, |
|--|--|
| | Hong Kong Wen Wei Po |
| The website appointed by China Securities Regulatory | http://www.sse.com.cn |
| Commission to release the annual report | |
| Annual Report Available at | Office of Secretary of BOD of the Company |

5. General Information of Company Stock

| Тур | e of Stock | Stock Exchange for | Stock Short Name | Stock Code | Stock Short Name |
|------|------------|------------------------|------------------|------------|--------------------|
| | | Listing of the Company | | | before Alternation |
| A sh | are Sh | nanghai Stock Exchange | Hainan Airlines | 600221 | |
| B sh | are Sh | anghai Stock Exchange | HNA B share | 900945 | |

6. Other Related Information

| 0. | Other Related Information | | |
|----|-------------------------------------|-------------------------|---|
| | First Registration Date of the Com | ipany | October 18, 1989 |
| | First Registration Place of the Con | npany | Haikou |
| | First Alternation | Business License Number | 460000400002151 |
| | | Tax Registration Number | 1150805791 |
| | Domestic Accounting Firm Engag | ed by the Company | PricewaterhouseCoopers Zhongtian CPAs Co.,Ltd |
| | Office address | | 11/F, PWC center, 202 Hubin Road, Shanghai, PRC |
| | | | |

II. Financial Highlights



1. Key Fiscal Data in the Report Period

| | Monetary Unit: RMB 1,000 Yuan |
|--|-------------------------------|
| Item | Amount |
| Operating profit | 2,802,375 |
| Total Profit | 3,651,294 |
| Net profit attributable to shareholders of listed company | 3,013,912 |
| Net profit after non-recurring gains and losses attributable to shareholders of listed company | 2,137,864 |
| Net cash flow from operating activities | 6,476,243 |

2. Non-recurring gains and losses

Monetary Unit: RMB 1,000 Yuan

| Items | Amount |
|--|----------|
| Gains/losses on the disposal of non-current assets | 471,348 |
| Government subsidies accounted into current gains and losses (except for subsidies closely | 207,731 |
| related to enterprise businesses and subject to national standard quota or quantity) | |
| Investment income from gains and losses incurred on changes of fair value of tradable financial | 21,726 |
| assets&liabilities, and disposal of tradable financial assets&liabilities, and available for sale financial | |
| assets, except for effective hedging operations related to normal operation businesses | |
| Gains and losses from changes of the fair value for investment real estate measured through the fair value pattern | 347,983 |
| Other non-operating revenues and expenses in addition to above-mentioned items | 169,840 |
| Impact on the amount of income tax | -276,135 |
| Impact on the amount of minority stockholder's interest(after tax) | -66,445 |
| Total | 876,048 |

3. Key Fiscal Data and Financial Index by the End of Each Accounting Period in the Past Three Years

| | | | Monetary Unit: RN | AB 1,000 Yuan |
|--|-------------|-------------|-------------------|---------------|
| | 2010 | 2009 | Increase | 2008 |
| | | | /Decrease (%) | |
| Income from principal business | 21,706,147 | 15,548,363 | 39.60 | 13,551,661 |
| Total profit | 3,651,294 | 485,549 | 651.99 | -1,523,717 |
| Net profit attributable to the shareholders of the listed company | 3,013,912 | 334,670 | 800.56 | -1,414,354 |
| Net profit after deducting non-recurring gains and losses attribut | 2,137,864 | -750,269 | Inapplicable | -1,554,936 |
| able to shareholders of the listed company | | | | |
| Net cash flow from operating activities | 6,476,243 | 1,948,465 | 232.38 | 3,695,760 |
| | End of 2010 | End of 2009 | Increase/ | End of 2008 |
| | | | Decrease (%) | |
| Total assets | 71,552,795 | 59,343,425 | 20.57 | 48,313,700 |
| Owners equity or shareholders' equity | 12,465,483 | 6,548,827 | 90.35 | 6,144,778 |

Financial Highlights



| Key fiscal data | 2010 | 2009 | Increase/Decrease (%) | 2008 |
|--|-------------|-------------|-----------------------|-------------|
| Basic earnings per share (Yuan) | 0.74 | 0.09 | 722.22 | -0.40 |
| Diluted earnings per share (Yuan) | 0.74 | 0.09 | 722.22 | -0.40 |
| Basic earnings per share after non-recurring gains and losses (Yuan/share) | 0.53 | -0.21 | Inapplicable | -0.44 |
| Weighted average ROE (%) | 32 | 5 | 27 | -46.0. |
| Weighted average ROE after non-recurring profits and losses(%) | 22 | -12 | Inapplicable | -50.6 |
| Net cash flow from operating activities per share (Yuan) | 1.57 | 0.55 | 184.45 | 1.0 |
| | End of 2010 | End of 2009 | Increase/Decrease (%) | End of 2008 |
| Net assets per share belongs to the shareholders of the listed | 3.02 | 1.86 | 62.37 | 1.7 |
| enterprise (Yuan per share) | | | | |

4. Items accounted in fair value Measurement

| | | | Monetary Uni | t: In RMB 1,000 Yuan |
|-------------------------------------|----------------------------|----------------------|-------------------|-----------------------|
| Project | Balance at the | Balance at the | Change in Current | Effect on |
| | beginning of report period | end of report period | report Period | current period Profit |
| Available for sale financial assets | 647,048 | 579,690 | -67,358 | 0 |
| Investment properties | 5,541,735 | 9,873,489 | 4,331,754 | 347,983 |
| Tradable financial liabilities | 7,016 | 177 | -6,839 | 6,839 |
| Total | 6,195,799 | 10,453,356 | 4,257,557 | 354,822 |





1. Changes in Share Capital

1.1 Changes in share

| | | | | | | | | U | nit: Shar |
|--|---------------|------------|-------------|----------|-----------------|--------|-------------|---------------|-----------|
| | Before | Change | | Increase | e/Decrease(+,-) | | | After C | hanges |
| | Quantity | Percentage | New | Stock | Stock From | Others | Subtotal | Quantity | Percenta |
| | | (%) | Share | Split | Contributed | | | | (9 |
| | | | Issue | | Capital | | | | |
| | | | | | Surplus | | | | |
| I. Shares with trading restriction | 335,600 | 0.01 | 595,238,094 | | | | 595,238,094 | 595,573,694 | 14.4 |
| 1.State-owned share | | | | | | | | | |
| 2.State-owned legal person share | | | 297,619,047 | | | | 297,619,047 | 297,619,047 | 7. |
| 3.Other domestic share | 335,600 | 0.01 | 297,619,047 | | | | 297,619,047 | 297,954,647 | 7. |
| Incl.: Domestic non-state owned legal person share | 335,600 | 0.01 | 297,619,047 | | | | 297,619,047 | 297,954,647 | 7. |
| Domestic natural-person share | | | | | | | | | |
| 4. Foreign Share | | | | | | | | | |
| Incl.: Foreign legal person share | | | | | | | | | |
| Foreign natural-person share | | | | | | | | | |
| II. Shares without trading restriction | 3,529,917,201 | 99.99 | | | | | | 3,529,917,201 | 85. |
| 1. A Share | 3,345,194,000 | 94.76 | | | | | | 3,345,194,000 | 81. |
| 2. B Share | 184,723,201 | 5.23 | | | | | | 184,723,201 | 4. |
| 3. Shares listed overseas | | | | | | | | | |
| 4. Others | | | | | | | | | |
| III. Total Shares | 3,530,252,801 | 100 | | | | | 595,238,094 | 4,125,490,895 | 10 |

Approval of Share Changes

On January 5, 2010, the Company's non-public offering no more than 595,238,094 A shares is approved by China Securities Regulatory Commission. The Company totally issues 595,238,094 A share to Hainan Development Holding Co.,Ltd and HNA Group Co.,Ltd.

Transfer of Share Changes

On February 23,2010, the Company has completed related registration at China Securities Depository and Clearing Corporation Limited(Shanghai Branch). After non-public offer, there are 595,238,094 new floating shares with trading limited conditions in the Company. The total share numbers of the Company increase to 4,125,490,895.

1.2 Changes in share with trading restriction

Unit: Share

| Name of Shareholder | Restricted shares | Number of | Number of | Restricted | Reasons for | Expiry data |
|--|-------------------|---------------------|----------------------|-------------|--------------------------|-----------------|
| | at the beginning | shares with selling | additional shares | shares at | Selling | of selling |
| | of the year | restrictions | with selling | the end of | Restriction | restrictions |
| | | espired in 2010 | restrictions in 2010 | the year | | |
| Hainan Provincial Development Holding Co., Ltd | d 0 | 0 | 297,619,047 | 297,619,047 | Directional add-issuance | Feb. 25 of 2013 |
| HNA Group Company Limited | 0 | 0 | 297,619,047 | 297,619,047 | Directional add-issuance | Feb. 25 of 2013 |



2. Issuance and Listing of Securities

2.1 New securities issuance in recent three years

| | | | Unit: Sha | tre Monetary v | ınit: RMB |
|-------------------|----------------|----------------|-------------------|---|-------------------------|
| Date of Issuance | Price of | Quantity | Listing Date | Listing | Date of |
| | Issuance(Yuan) | | | Quantity | Expiry |
| | | | | | |
| 23 February, 2010 | 5.04 | 595,238,094 | 25 February, 2013 | | |
| | | Issuance(Yuan) | Issuance(Yuan) | Date of Issuance Price of Quantity Listing Date Issuance(Yuan) | Issuance(Yuan) Quantity |

2.2 Changes of Total Share and Share Structure In the report period, there are no other changes to the total shares and the share structure.

2.3 Employee Shares in the CompanyAt the end of the report period, there are no employee shares in the Company.

3. Introduction to the Controlling Shareholder and the Actual Controller

3.1 Number of Shareholders and Particulars about Shares Held

| Total number of shareholders at the end of report period | | | | | 193,2 | | | |
|--|--------------|----------------|---------------|------------------|-----------------------|--|--|--|
| Shareholding Status of Top Ten Shareholders | | | | | | | | |
| Name of shareholder | Nature of | Shareholding | Amount of | Amount of Shares | Amount of Pledge | | | |
| | Shareholders | Percentage (%) | Shares Held | with Trading | or Frozen Shar | | | |
| | | | | Restriction | | | | |
| Grand China Air Co., Ltd. | Others | 41.60 | 1,716,394,743 | | 1,606,244,066 (Pledge | | | |
| Haikou Meilan International Airport Co., Ltd. | Others | 10.46 | 431,424,451 | | N/ | | | |
| Hainan Provincial Development Holding Company Limited | Others | 7.21 | 297,619,047 | 297,619,047 | N/ | | | |
| HNA Group Company Limited | Others | 7.21 | 297,619,047 | 297,619,047 | 297,619,047 (Pledge | | | |
| Changjiang Leasing Co., Ltd. | Others | 6.27 | 258,835,549 | | 92,062,909 (Pledged | | | |
| American Aviation LDC | Others | 2.62 | 108,043,201 | | N/ | | | |
| Huaxia Growth Security Investment Fund | Others | 0.92 | 37,928,924 | | N/ | | | |
| National Social Insurance 106 Portfolio | Others | 0.85 | 34,957,905 | | N/ | | | |
| Shanghai Pudong Development Bank-Guangfa Small-size | Others | 0.50 | 20,533,721 | | N/ | | | |
| Growth Stock Security Investment Fund | | | | | | | | |
| ICBC Jiashi New Power Stock Security Investment Fund | Others | 0.34 | 13.941.907 | | N/ | | | |

Changes in Share Capital and Particulars about Shareholders



Shareholding Status of Top Ten Shareholders of Tradable Shares

| Name of shareholder | | Amount of Shares held | Type of Share |
|---|---|--|-----------------------|
| | | without Trading Restriction | |
| Grand China Air Co., Ltd. | | 1,716,394,743 | A Share |
| Haikou Meilan International Airport Co., Ltd. | | 431,424,451 | A Share |
| Changjiang Leasing Co., Ltd. | | 258,835,549 | A Share |
| American Aviation LTD | | 108,043,201 | B Share |
| Huaxia Growth Security Investment Fund | | 37,928,924 | A Share |
| National Social Insurance 106 Portfolio | | 34,957,905 | A Share |
| Shanghai Pudong Development Bank-Guangfa Small-size Grow | th Stock Security Investment Fund | 20,533,721 | A Share |
| ICBC-Jiashi New Power Stock Security Investment Fund | | 13,941,907 | A Share |
| ICBC-Guangfa Jufeng Stock Security Investment Fund | | 13,007,610 | A Share |
| Bank of China-Jiashi Steady Open Security Investment Fund | | 11,520,000 | A Share |
| Note to relationship or "action in concert" | Among the top ten shareholders, there's connected | d relationship among the Grand China Ai | r Co., Ltd., Haikou |
| among the top ten shareholders | Meilan International Airport Co., Ltd and HNA C | Group Co., Ltd. However, there's no action | n in concert among |
| | them as described by the Administrative Rules on | Information Disclosure about Changing o | f ShareholdingStatus. |
| | The actual controller of the American Aviation I | LTD is the Grand China Air Co., Ltd. Ch | angjiangLeasing Co., |
| | Ltd is the indirect subsidiary of the HNA Group | Co., Ltd. | |

Shareholding Status of Top Ten Shareholders of share with Trading Restriction

| | | | | Unit: share |
|---|-------------------|-------------------|---------|--------------------------------------|
| Name of shareholder | Amount of Shares | Listing Status of | share | Trading Restriction |
| | Held with Trading | with Trading Rest | riction | Condition |
| | Restriction | Time of Listing | Amount | |
| Hainan Provincial Development Holding Company Limited | 297,619,047 | 25 February, 2013 | | Not negotiable in 36 months from |
| | | | | the day of directional issue in 2010 |
| HNA Group Company Limited | 297,619,047 | 25 February, 2013 | | Not negotiable in 36 months from |
| | | | | the day of directional issue in 2010 |

3.2 Introduction to the Controlling Shareholder and Actual Controller

3.2.1 Introduction to the Controlling Shareholder and Actual Controller

Grand China Air Company Limited is the controlling shareholder of the Company. It was established by the document of the CAAC (Min Hang Zheng Fa Han [2004] No. 5) on July 12 of 2004. On January 8 of 2010, the registered capital increases from RMB 3,689,795,600 Yuan to RMB 6,008,323,967 Yuan. As of December 31 of 2010, it holds 44.22% equity right of the Company, which includes 2.62% B share held by the American Aviation LDC.

Hainan Provincial Development Holding Company Limited is the actual controller of the Company. It was established on January 26 of 2005. Its registered capital is of RMB 980,255,000 Yuan. It is a sole proprietorship enterprise under the Hainan Provincial State-owned Assets Management Committee. As of December 31 of 2010, it holds 24.97% equity of the Grand China Air Company Limited.



3.2.2 Information of the controlling shareholder

O Legal Person

| | | | | Monetary unit: RMB Yuan |
|--------------------------|----------------------|--------------------|-----------------------|--|
| Company Name | Legal Representative | Registered Capital | Date of Establishment | Principal Businesses |
| Grand China Air Co., Ltd | Chen Feng | 6,008,323,967 | July 12 of 2004 | Air transportation, aviation maintenance and service, |
| | | | | air cateringsand suppliances, aviation related services, |
| | | | | investment and management of airport, service and |
| | | | | management of airport, hotel and management (projects need |
| | | | | administrative approval shall be operated with license) |
| | | | | |

3.2.3 Introduction to the Actual Controller

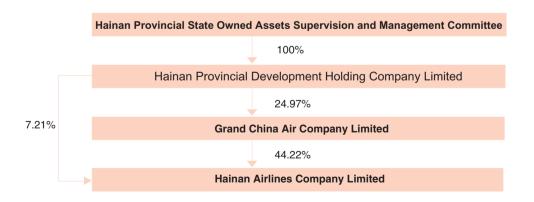
○ Legal Person

| | | | | Monetary unit: RMB Yuan |
|-------------------------------|----------------------|--------------------|-----------------------|--|
| Company Name | Legal Representative | Registered Capital | Date of Establishment | Principal Businesses |
| Hainan Provincial Development | Liu Minggui | 980,255,000 | January 26 of 2005 | Marine oil & gas development and utilization, marine |
| Holding Co., Ltd | | | | aquatic products processing, project development of |
| | | | | automobile, tourism, glass, pulp and paper, pharmacy |
| | | | | and other industries, project development of highways, |
| | | | | ports, water conservancy, urban water supply, gas, |
| | | | | electricity, environment protection, finance of projects |
| | | | | with minority stake or controlling stake, asset or share |
| | | | | management of investment projects, due diligence, |
| | | | | counseling, planning and feasibility studies on construction |
| | | | | projects and guarantee of construction projects |

3.2.4 Changes of the Controlling Shareholder and the Actual Controller

In the period, there are no changes in the controlling shareholder and the actual controller.

Chart of the Property Right and Controlling Relationship between the Actual Controller and the Company





3.3 Other Legal Person Shareholder Holding over 10% of Shares

Monetary unit: RMB Yuan Name of the Shareholder Date of establishment Registered Capital Legal representative Principal Businesses Haikou Meilan International Zhang Han'an Aug 25,1998 2,028,913,102 Management of operation and strategic planning of Haikou Airport Co.,Ltd. Meilan International Airport, ground service to air transportation, air tickets sales agent, aviation ground transportation service agent, automobile transportation and real estate.





| | | | | | | | | | Unit:Sha |
|---------------|----------------------|--------|-----|------------------------|-------------|-------------|---------|--------------|--------------|
| Name | Position | Sex | Age | Service Term | Shares Held | Shares | Cause | Annual | Whether Sal |
| | | | | | at the | Held at | of | Remuneration | Withdrawn fr |
| | | | | | Beginning | the End | Changes | after tax | the Sharehol |
| | | | | | of the Year | of the Year | | (RMB 10,000 | Unit or Ot |
| | | | | | (In share) | (In share) | | Yuan) | Related Pa |
| Wang Yingming | Chairman | male | 48 | 2009-6-5 ~ 2012-6-4 | | | | 34.18 | |
| Yang Jinglin | Vice Chairman | male | 55 | 2009-6-5 ~ 2012-6-4 | | | | 32.58 | |
| Chen Ming | Director | male | 46 | 2010-1-28 ~ 2012-6-4 | | | | 28.54 | |
| Gu Gang | Director | male | 34 | 2010-5-7 ~ 2012-6-4 | | | | 0 | Y |
| Chen Rijin | Independent Director | male | 65 | 2009-6-5 ~ 2012-6-4 | | | | 8 | |
| Wu Banghai | Independent Director | male | 69 | 2009-6-5 ~ 2012-6-4 | | | | 8 | |
| Lin Shiluan | Independent Director | male | 63 | 2009-9-18 ~ 2012-9-17 | | | | 8 | |
| Zhang Cong | Supervisor | male | 52 | 2009-6-5 ~ 2012-6-4 | | | | 0 | Y |
| Li Rui | Supervisor | male | 34 | 2009-6-5 ~ 2012-6-4 | | | | 2.5 | |
| Chen Ping | Supervisor | male | 36 | 2009-6-5 ~ 2012-6-4 | | | | 2.5 | |
| Gao Jian | Supervisor | male | 30 | 2009-6-5 ~ 2012-6-4 | | | | 0 | Y |
| Xu Huashan | Supervisor | female | 39 | 2010-5-7 ~ 2012-6-4 | | | | 0 | Y |
| Chen Ming | President | male | 46 | 2011-1-11 ~ 2014-1-10 | | | | 28.54 | |
| Mu Weigang | Vice President | male | 49 | 2011-3-15 ~ 2014-3-144 | | | | 51.06 | |
| Yu Wenyong | Vice President | male | 45 | 2009-7-21 ~ 2012-7-20 | | | | 32.34 | |
| Wang Hao | CFO | male | 34 | 2011-1-11 ~ 2014-1-10 | | | | 0 | |
| Lv Guangwei | Secretary of | male | 40 | 2009-4-29 ~ 2012-4-28 | | | | 11.9 | |
| | Board of Supervisors | | | | | | | | |

1. Particulars about Directors, Supervisors and Senior Executives

Wang Yingming: Male, chairman of the Company, born in Tianjin in 1963. He graduated form aeroengine control major, Northwestern Polytechnical University. He had been acting the deputy manager, general manager of maintenance department of the Company, managing executive vice president, CEO and executive vice president and vice chairman and president of the Company.

Yang Jinglin: Male, vice chairman of the Company and executive president of China Xinhua Airlines Co., Ltd, born in Harbin, Heilongjiang Province in 1956. He has been working in Qiqihar Locomotive Depot and had been acting the political tutor of an army. He serves as the executive president of China Xinhua Airlines Co.,Ltd since February 1997.

Chen Ming: Male, was born in July 1965. He is a communist party member. He is currently the Director and President of the Company. He graduated from Maastricht School of Management, major in Enterprise Management. Chen became a member of Hainan Airlines since 1994 and was previously General Manager of Marketing and Sales Department of the Company, Director of Office, Executive President of China Xinhua Airlines, CEO and General Manager of Deerjet Company, Chairman of Hainan Air Catering Holding Ltd, Vice President of HNA Eating Holding Company and Vice president of Hainan Airlines.

Gu Gang: Male, Han nationality, was born in April, 1977 in Zhen'an, Shanxi Province. He is a communist party member. Graduated from Accounting School of Northeastern University of Finance & Economics, majored in CPA specialism. He was previously CFO of Sanya Ruida Estate Co,.Ltd, Hunan Jinguo industries Co,.Ltd, Beijing Yintai Estate Co,.Ltd and currently director of Hainan Highway Co,.Ltd, vice president and member of the Party committee of Hainan Provincial Development Holding Co., Ltd

Directors, Supervisors and Senior Executives



Chen Rijin: Male, was born in 1946. Chen graduated from Northwestern Industry University and is currently an independent member of Board of Directors of Hainan Airlines. He previously served as secretary of the party committee of Hubei Huangshi Metalforming Machine Factory, deputy director of Huangshi Economic Committee, Vice Mayor of Huangshi Municipal Government, Vice Head of the Industry Department of Hainan province, Deputy Chief Secretary for the Hainan provincial government, Director of the Industry Department, and Director of Finance Department of Hainan Province.

Wu Banghai: Male, was born in 1942. Wu is a postgraduate, a communist party member and a native of Tianjin. He is currently Independent Director of Hainan Airlines, and formerly Vice president of Intermediate People's Court in Zhangjiakou, Hebei Province, Economy Division Chief Judge and Associate Director of Political Department of Higher People's Court of Hainan Province, President and Party Secretary of Intermediate People's Court, Deputy Secretary of Political and Law Committee, Deputy Director of Comprehensive Management Committee.

Lin Shiluan: Male, was born in 1948. Lin is a postgraduate and a communist party member.. He is a senior economist. He has been acting President of Hainan State Farms Guilingyang Farm, Deputy Director General of Hainan State Farms, Secretary Municipal Committee of the CPC and Mayor of Wenchang, Director-general of Department of Land Environment & Resources of Hainan Province. He is currently Independent Director of Hainan Airlines and the Chairman of Financial and Economic Committee of Standing Committee of Hainan People's Congress.

Zhang Cong: Male, was born in February 1959. He graduated from Civil Aviation University of China and holds a bachelor's degree. He is the convener of the Board of Supervisors. He worked as the general manager of Project Department of HNA Group, Chairman of Hainan Meilan International Airport Co., Ltd. He is currently the Executive Chairman and President of Jilin Province Tourism Group Co., Ltd.

Li Rui: Male, was born in January 1977. Li is a member of the Board of Supervisors. He has a bachelor's degree in Information Management from the Central China Science and Technology University.

Chen Ping: Male, supervisor of the Company. He graduated from Fu Dan University with Bachelor's degree.

Gao Jian: Male, was born in 1981. Gao is a graduate from China Civil Aviation University, communist party member. He is currently the Director of Human Resource Department of Jinhai Heavy Industries Co.,Ltd and was the Deputy Director of the Office of HNA Group.

Xu Huashan: Female, Han nationality, was born in September, 1972 in Meixian, Guangdong Province. She was graduated from School of Management of Zhongshan University, majored in Accounting & Auditing. She was formerly the vice minister, minister and general manager of Financial Department and general manager of Assets Management Department of Hainan Provincial Development Holding Co., Ltd, vice general manager, Chief Accountant of Water conservancy and hydropower Co., Ltd. of Hainan Province. She is currently the general manager of Financial Department and Capital Marketing Department of Hainan Provincial Development Holding Co., Ltd.

Mou Weigang: Male, vice president of the Company, born in 1962. He graduated from the first Flight of the Air Force Academy. He worked as flight commander in certain division of Air Force, deputy chief in certain division of Air Force and etc. He joined in Hainan Airlines in 1992 and worked as the Deputy Commander, Commander of Flight Team, vice general manager and vice president of the flight department.

Yu Wenyong: Male, Han nationality, was born in May 1966 in Yilan, Heilongjiang. He is a communist party member. As a postgraduate majoring Mechanical from Northwestern Polytechnic University, Yu is formerly Executive Deputy Manager of Flight Department, and Maintenance and Engineering Department of Hainan Airlines, Deputy Manager of Maintenance and Engineering Department of China Xinhua Airlines, Executive Vice President of Chang'an Airlines, President and Chairman of Tianjin Airlines.

Wang Hao: Male, was born in May, 1977 in Zhenjiang, Jiangsu Province. He was graduated from Nanjing University and majored in International Business English. He joined Hainan Airlines in 1999 and was formerly the Financing Manager of Financing and Planning Department of HNA Group, the director of the Cash Flow Center, vice general manager, general manager and currently the CFO of the Company.



Lv Guangwei: Male, war born in May 1971. Lv is currently the Secretary of the Board of Directors. He was a graduate of Management from Qiqihar University and previously Securities Represent of Hainan Airlines.

2. Jobs Taken by Directors, Supervisors and Senior Executives in Shareholding Companies

| Name | Company | Position | Starting Date of | Expiry Date of | Remuneration |
|--------------|--|---|------------------|----------------|--------------|
| | | | Service Term | Service Term | (Yes/No) |
| Yang Jinglin | Grand China Air Co., Ltd | Director | | | No |
| Gu Gang | Hainan Provincial Development Holding Co., Ltd | Vice President | | | Yes |
| Xu Huashan | Hainan Provincial Development Holding Co., Ltd | General manager of Financial Department | | | Yes |
| | | and Capital Marketing Department | | | |

Jobs Taken by Directors, Supervisors and Senior Executives in Other Companies

| Name | Company | Position | Starting Date of | Expiry Date o | Remuneration |
|---------------|---|----------------------------|------------------|----------------|--------------|
| | | | Service Term | f Service Term | (Yes/No) |
| Wang Yingming | HNA Holding Co., Ltd | Chairman | | | No |
| Wang Yingming | Grand China Air Technic Co., Ltd | Chairman | | | No |
| Yang Jinglin | China Xinhua Airlines Co.,Ltd | Chairman and President | | | No |
| Gu Gang | Hainan Highway Co,.Ltd | Director | | | No |
| Chen Rijin | Haikou Agriculture & Industry & Trade Luoniushan Co., Ltd | Independent director | | | Yes |
| Chen Rijin | Hainan Dadonghai Tourism Centre(Holdings) Co., Ltd | Independent director | | | Yes |
| Chen Rijin | Hubei Guangji Pharmaceutical Co., Ltd | Independent director | | | Yes |
| Lin Shiluan | Financial and Economic Committee of Standing Committee of | Director | | | Yes |
| | Hainan People's Congress | | | | |
| Zhang Cong | Jilin Province Tourism Group Co., Ltd | Executive Chairman and | | | Yes |
| | | President | | | |
| Gao Jian | Jinhai Heavy Industries Co.,Ltd | Director of Human Resource | e | | Yes |
| | | Department | | | |

3. Reward of Directors, Supervisors and Senior Executives

| Decision-making procedures | The approving procedure for rewards of directors, supervisors and senior executives is implemented |
|-----------------------------------|--|
| for rewards of directors, | according to the Report on Rewards Plan of Directors, Supervisors and Senior Executives as approved |
| Supervisors and Senior Executives | by the Board Meeting and the General Meeting of Shareholders. |
| Basis of rewards of directors, | The rewards of directors, Supervisors are decided according to the current and relevant admini |
| Supervisors and Senior Executives | strative procedures. The rewards of senior executives are determined according to their performance. |



4. Personal Changes of Directors, Supervisors and Senior Executives

| Name | Position | Change | Reason |
|-------------|------------|-----------|---------------------|
| Xie Shufeng | CFO | Resigned | Personal Change |
| Li Tie | CFO | Appointed | Working requirement |
| Mou Weigang | Director | Resigned | Personal change |
| Gu Gang | Director | Appointed | Working requirement |
| Xu Xiaojie | Supervisor | Resigned | Working requirement |
| Xu Huashan | Supervisor | Appointed | Working requirement |

5. Staff

| Staff number | 7,9 |
|--|---------------|
| Retired employees that the Company needs to bear the relevant cost | |
| Distribution of c | ccupation |
| Occupation | Number of Sta |
| Pilots | 1,2 |
| Flight Attendants | 2,1 |
| Maintenance | |
| Flight Operations | 1 |
| Other | 4,3 |
| Education bac | kground |
| Education background | Number(peopl |
| Master's Degree or above | 1 |
| Bachelor's Degree | 3,4 |
| Colleague Diploma | 2,9 |
| Other | 1,4 |





1. Current Structure

In the report period, HNA has improved the corporate governance structure, regulated its operation, strictly in accordance with the requirement of the Company Law, the Security Law, the related regulations by CSRC and Listing Regulation of SSE. Currently, the administrative structure of the Company is well-established. There is no difference from the requirements of relevant documents of CSRC.

1.1. Shareholders and Shareholders' Meeting: HNA ensures that all shareholders, especially the retail investor, enjoy the same status and rights equally. The Company's website has been established to keep efficient communications with shareholders and make them were of the operating situation of the Company. Regulation on shareholders' meeting was formulated, and the General Meetings of Shareholders were held strictly according to The Rules of the General Meeting of Shareholders issued by CSRC. The shareholders are encouraged to participate in the meetings and to vote as much as possible and lawyers are employed to present as witnesses. The pricing of the related transaction is fair and reasonable, all the related transactions is legal and valid strictly following the procedures of BOD and BOS as stipulated by Listing Regulation of SSE.

1.2. Chief Shareholders and HNA:

The chief shareholders exert their rights through General Meetings of Shareholders, and are not directly involved in the policy-making and operation of HNA. HNA is independent from the chief shareholders in assets, finance, organization and operation. The BOD,BOS and the management organization of the Company are independent.

1.3. Directors and the Board of Directors:

There are 7 directors in the Board of Directors of HNA, including 3 independent Directors. Directors of HNA are appointed strictly according to the Articles of Association. The structure of BOD is in line with related laws, regulations and the Articles of Association of HNA. The directors of HNA can fulfill their duties, present the Board Meeting and shareholders' meeting in person. They are familiar with the related laws and regulations and aware of their rights, obligations and responsibilities as directors.

1.4. Supervisors and the Board of Supervisors:

There are 5 members in the Board of Supervisors, including 2 Staff Supervisors. The structure of the Board of Supervisors agrees with the laws, regulations and the Articles of Association of HNA. Rules on Process of Board of Supervisors has been formulated, and perfected in practice. Supervisors of HNA can fulfill their responsibilities seriously and supervise the performances of directors, managers and other senior management personnel.

1.5. Performance Evaluation and Incentive Program:

HNA is actively formulating a just and transparent performance evaluation and incentive program to directors, supervisors and managers. The appointment of managers is transparent, and complies with the related laws and regulations.

1.6. Interest-related Parties:

HNA safeguards the legal rights and interests of the banks, creditors, customers and other interest-related parties so as to maintain sustainable and healthy development of the Company.

1.7. Information Disclosure and Transparency:

The secretary office is appointed to be in charge of the information disclosure. HNA ensures to release the accurate and complete information which will possibly cause important influences to the Company operation or the share price in time in accordance with Company Law, Rule for stock Listing of SSE and Articles of Association of HNA so that all the shareholders enjoy the equal opportunity to get the information.



1.8 Management of investors' relationship

The Secretary of the BoD is the person in charge of the investors' relationship. The Secretary Office of BoD is the functional department of investors' relationship. The BoD annually works out the plan of investors relationship management, establishes and maintains the effective communication with the investors through telephone, fax, email and on-the-spot visit. The BoD strengthens the cooperation with media, improves the ability of public crisis solving and promotes the management level of investors' relationship.

The development of a special campaign to strengthen the governance of the Company is a significant measure taken for strengthening the standard operations and improving the information disclosure quality and fulfilling the systems of corporate governance as well as promoting sustainable and healthy development of the Company. The Company will insist on corporate governance works according to the requirements of relevant laws and regulations such as Company Law, Securities Law and Rule for Stock Listing of SSE and improve the level of corporate governance.

2. Performance of the Directors

2.1. Present of the board meeting

| Name of the | Independent | Times of | Times of | Times of | Commission | Absence | Absence |
|--------------------------------------|-----------------------|-----------------|------------|---------------|------------|---------|--------------|
| independent | director | meeting that | present in | present in | | | for |
| director | (Yes/No) | the directors | person | the way of | | | continuously |
| | | shall present | | communication | | | two times |
| | | in 2010 | | | | | (Yes/No) |
| Li Xiaoming | No | 11 | 11 | 9 | 0 | 0 | No |
| Wang Yingming | No | 11 | 11 | 9 | 0 | 0 | No |
| Yang Jinglin | No | 11 | 11 | 9 | 0 | 0 | No |
| Mou Weigang | No | 2 | 2 | 2 | 0 | 0 | No |
| Gu Gang | No | 9 | 9 | 7 | 0 | 0 | No |
| Chen Rijin | Yes | 11 | 11 | 9 | 0 | 0 | No |
| Wu Banghai | Yes | 11 | 11 | 9 | 0 | 0 | No |
| Lin shiluan | Yes | 11 | 10 | 9 | 1 | 0 | No |
| Times of Board Meetings held in 2010 | | | | | | | |
| In which: Times of no-site meetings | | | | | | | 0 |
| Times of meeting h | eld in the way of co | mmunication | | | | | 9 |
| Times of meeting h | eld on-site and in th | e way of commun | ication | | | | 2 |

2.2 Dissidence of independent directors against any proposal on the board meeting In 2010, the independent directors raised no dissidence against any proposal on the board meeting or other events of the Company.

2.3 Establishment, main contents of relevant working systems of independent directors and performance of independent directors.

The Company establishes the relatively perfect working system for independent directors including Rules for the Board of Directors, Working System for Independent Directors and Annual Report Working System for Independent Directors, which regulate the qualification and conditions, principles of executing authority, rights as well as the responsibilities and obligations in preparing annual report and disclosing information of the independent directors.



The Company strictly implements the above-mentioned systems. The independent directors play important roles in the Company. The independent directors of the Company execute the authority carefully, learn about the production and business operation information in time, concern the development of the Company and actively participate the BOD meeting in the reporting period to give professional comments on proposals on the board meeting from professional perspective in order to make objective and just judgment. This plays an active role in the scientific decision-making of BoD and the healthy development of the Company and maintains the legal rights and interests of investors of the Company.



3. Independence of the Company's Operation, Staff, Assets, Organization, and Finance from the controlling shareholder

| | Independent | Description | Influence | Improvement |
|--------------|--------------|--|-----------|-------------|
| | and complete | | | measure |
| | (Yes/No) | | | |
| Operation | Yes | The main business of HNA is air passenger and cargo transportation. The production and operation of the Company | | |
| | | are fully independent from the main shareholders of the Company. The Company possesses its own production, | | |
| | | supply and marketing system. The Company is independent from the controlling shareholder or other related parties | | |
| | | to conduct production and operation. The business of the Company is independent from the controlling shareho | | |
| | | lder or other related parties. | | |
| Staff | Yes | The Company has established the complete corporate governance structure according to the Company Law. The | | |
| | | chairman, president, vice presidents and finance staffs do not hold any positions in the shareholders' companies. | | |
| | | The Company establishes independent administrative governance institutions (including labor, personnel and | | |
| | | compensation governance institutions). The Company has established a complete systematic management system. | | |
| | | The Company is independent from the main shareholders in terms of staff. | | |
| Assets | Yes | The Company has its own independent flight system, auxiliary flight system, corresponding facilities and equipments, | | |
| | | real estate and trademark, and the delimitation in industrial property rights and non-patent technology is clear. | | |
| | | The unavoidable related transactions are completed according to the business common practices, and the related | | |
| | | transactions are completed according to the Articles of Association of HNA during voting on shareholders' meeting. | | |
| | | The Company maintains relative assets integrity from the controlling shareholder. | | |
| Organization | Yes | The Company has independent Human Resource Department, Planning & Finance Department, Marketing & Sales | | |
| | | Department, Flight Department, Maintenance & Engineering Department and Operation Support Department. The | | |
| | | organization and operation facilities of the Company are completely separated and independent from that of the | | |
| | | controlling shareholder. | | |
| Finance | Yes | The Company has an independent financial department, independent accountants, independent accounting & managing | | |
| | | system and separate bank accounts. HNA opens an independent bank account in the bank. HNA has its own t | | |
| | | ax registration number and pays taxes independently. The financial system of the Company is independent from that | | |
| | | of the controlling shareholder. | | |



4. Establishment and Improvement of Internal Control System of the Company

| Overall Scheme of Internal | The Company prepared sound and effective internal control system according to laws and rules and regulatory |
|--------------------------------|--|
| Control Construction | documents such as Company Law, Securities Law and Rules on the Listing of Stocks. While establishing and |
| | implementing the internal control system, the Company mainly consider five basic elements of internal environment, |
| | risk assessment, controlling activities, information and communication and internal supervision. The goal of internal |
| | control of the Company is to reasonably ensure that the operation and management comply with the law and regulations |
| | asset safety, financial report and relevant information are true and complete in order to increase the operation efficiency an |
| | effect and promote the Company to achieve development strategy. |
| Working Plan of Establishing | The Company formulates the working plan of establishing and improving internal control. The effective implementatio |
| and Improving Internal Control | of internal control system is ensured through continuously improving internal control environment, establishing and |
| system and Implementation | improving business flow and various regulations and rules and establishing effective assessment and incentive program |
| | Currently, the Company has formulated the sound internal control system in terms of corporate governance, operation |
| | and management, financing and accounting and safety management. |
| Setting of Internal Control | The Company supervises and checks the formulation and implementation of management internal control system |
| Inspection and Supervision | by establishing BoD auditing committee; at the same time, the Company establishes compliance department to |
| Department | conduct daily supervision and check to the internal control system of the Company and these matters are submitted |
| | to the management and BoD. |
| Internal Supervision and | The Company supervises and checks the formulation and implementation of internal control system via compliance |
| Internal Control Self- | department, BoD auditing committee and BoS. At the same time, the BoD provides internal control self-assessment |
| assessment Work | report on the basis of hearing the working reports of the management, compliance department and internal control |
| | suggestions of accounting firms. |
| Arrangement of BoD on | The BoD reviews the self-assessment report on internal control annually and provides improvement suggestions. |
| relevant Works relating | Also, BoD regularly or irregularly reviews and supervises the improvement of internal control and whether the |
| to Internal Control | internal control system is effectively implemented. |
| Improvement of Internal | The Company has formulated effective financial internal control systems including accounting policy of the Company |
| Control System Relating | financial budget management system, accounting methods, accounting post responsibility and work specialization, re |
| to Financial Accounting | ceivables management systems. In 2010, the Company formulated Related Transaction System of Hainan Airlines |
| | Company Limited, Fund Payment Approval Regulation of Hainan Airlines Company Limited, Regulations on Settle |
| | ment between Hainan Airlines Company Limited and Related Parties and Supplementary Provisions of Accounting o |
| | Hainan Airlines Company Limited, further improving the internal control system relating to financial accounting. |
| Defects and Rectifying | The Company conducts self-assessment on internal control in 2010. The assessment shows there is no material |
| of Internal Control | defects in designing or implementing internal control from January 1, 2010 to the end of the year. |

5. Performance Evaluation and Incentive Program to Senior Management

The annual rewards of the senior managers are monthly paid according to the related standard approved by the BoD. The Human Resource Department formulated the salary standard on the basis of the operation results of the Company, and submits to the shareholders' meeting for approval.

The performance evaluation system of the senior managers consists of the annual evaluation scheme, assessment by the chairman, reward program and bonus incentive program.

6. The Company discloses the Self-assessment Report on Internal Control or Performance Report on Fulfilling the Social Responsibility

Self-assessment Report on Internal Control for 2010 from the BoD: Website: www.sse.com.cn



- 6.1 Disclosure of Self-assessment Report on Internal Control (Yes/No): Yes Website: www.sse.com.cn
- 6.2 Disclosure of Comments of Auditors on Internal Control Report of the Company (Yes/No): Yes Website: www.sse.com.cn

7. Establishment of Responsibility System for Material Errors in Annual Report Information Disclosure

The Company establishes a set of complete information disclosure management system including responsibility system for material errors in annual report information disclosure. The Company establishes significant event information report system and reasonability system. According to the regulations, if the directors, supervisors and senior executives, functional departments of the Company and subsidiaries do not report the significant events, causing delay of information disclosure, material errors or omissions and losses of the Company or investors, the Company will punish the relevant responsible persons; the Company will punish the personnel who disclose the information without obtaining approval according to the punishment regulation on persons who disclose the secrets of the Company; at the same time, the relevant responsible persons shall bear legal responsibilities if applicable.

In the reporting period, there is no material accounting errors amendment, material omissions supplement or performance report modification.





1. Annual General Meeting of Shareholders

| Meeting | Date of Meeting | Newspaper for Information Disclosure | Date of Disclosure |
|---------------------------|-----------------|---|--------------------|
| Annual General Meeting of | May 7, 2010 | China Securities Journal, Shanghai Securities News, | May 8, 2010 |
| Shareholders 2009 | | Securities Times and Hong Kong Wen Wei Po | |

2. Temporary General Meeting of Shareholders

| Meeting | Date of Meeting | Newspaper for Information Disclosure | Date of Disclosure |
|--------------------------------------|-------------------|---|--------------------|
| The first temporary general meeting | April 27,2010 | China Securities Journal, Shanghai Securities News, | April 28,2010 |
| of shareholders of 2010 | | Securities Times and Hong Kong Wen Wei Po | |
| The second temporary general meeting | September 15,2010 | China Securities Journal, Shanghai Securities News, | September 16,2010 |
| of shareholders of 2010 | | Securities Times and Hong Kong Wen Wei Po | |
| The third temporary general meeting | November 8,2010 | China Securities Journal, Shanghai Securities News, | November 9,2010 |
| of shareholders of 2010 | | Securities Times and Hong Kong Wen Wei Po | |
| The fourth temporary general meeting | November 15,2010 | China Securities Journal, Shanghai Securities News, | November 16,2010 |
| of shareholders of 2010 | | Securities Times and Hong Kong Wen Wei Po | |
| The fifth temporary general meeting | December 21,2010 | China Securities Journal, Shanghai Securities News, | December 22,2010 |
| of shareholders of 2010 | | Securities Times and Hong Kong Wen Wei Po | |
| The sixth temporary general meeting | December 27,2010 | China Securities Journal, Shanghai Securities News, | December 28,2010 |
| of shareholders of 2010 | | Securities Times and Hong Kong Wen Wei Po | |





1. Discussion and analysis of the managements

In 2010, the board of directors and management level of the Company positively took various effective measures to enhance the adjustment of management structure. It established and integrated enterprise management system, built international human resource management system to introduce and reserve international professionals, created a harmonizing working environment, strived to become best employer. In the respect of major business, it kept enlarge the fleet scale, propelled the aviation base and center construction, and improved the hour resource quality and flight value comprehensively. It also opened dozen international air routes to keep building its global air route network. It further perfectionized the SMS safety system construction and established SEMS aviation security management system



which ensured the steady safe status of the Company. It enhances the work of building the Company image to a level of the international famous brand, and reached important progress. It also joint the work of build the Hainan Island to an International Tourist Destination. Following is the report of the board of directors on the 2010 work:

1.1 Review of the business performance during the reporting period

1.1.1 The overall business performance during the reporting period

In 2010, the income of the principal business of the Company accounted for RMB 19,615 million Yuan, increasing by 42.03%, in which the passenger income accounted for RMB 18,355 million Yuan and taking 93.57% of the income principal business, the cargo and overweight luggage income for RMB 826 million Yuan and taking 4.21%, and the chartered flight income for RMB 395 million Yuan and taking 2.02%, the income from flying miles accounted for RMB 39 million Yuan and taking 0.20%. The total net profit belongs to shareholders of the listed enterprise accounted for RMB 3,014 million Yuan.

In 2010, the total passenger volume is 18,630,100 person-times, increased by 6.88%, the cargo and mailing transportation volume is 282,500 tons, increased by 19.72%, and the total transportation volume is 3,526,830,000 ton*kilometers, increased by 17.77%.

In 2010, the Company introduced 12 aircrafts, including 9 Boeing 737-800, 3 Airbus 330. 6 Aircrafts retired in 2010. Therefore, the net increase of total aircraft quantity is 6. As the end of 2010, the Company operates a fleet of 97 aircraft and could provide 6,171,300 seats. The detail of the fleet is as following:

| Aircraft Type | B737-300 | B737-400 | B737-800 | A330-300 | A330-200 | A340-600 | B767-300 | Total |
|-------------------|----------|----------|----------|----------|----------|----------|----------|-------|
| Aircraft Quantity | 3 | 9 | 71 | 1 | 7 | 3 | 3 | 97 |



1.1.2 Analysis on the principal business and its operations status

 $1.1.2.1\ \mbox{Status}$ of the principal business classified by the industry or product

| | | | | Monetary Unit: RN | MB 1,000 Yuan |
|------------------------------|--------------------|------------|------------|-------------------|---------------|
| Principal Business | Income from | Cost on | Profit | Increase/ | Increase/ |
| | Principal Business | Principal | Percentage | Decrease of | Decrease |
| | | Business | (%) | the Income | of the Cost |
| | | | | from Principal | on Principal |
| | | | | Business(%) | Business(%) |
| Passenger Traffic | 18,354,693 | 13,700,275 | 25.36 | 42.86 | 18.83 |
| Cargo and Excess Baggage | 826,273 | 615,439 | 25.52 | 71.31 | 42.16 |
| Income from Aircraft Charter | 395,339 | 294,463 | 25.52 | -9.32 | -24.60 |
| Sales of Flying Miles | 38,961 | - | - | -11.73 | |

1.1.2.2 Status of principal business classified by enterprise

| | | Monetary Unit: RMB 1,000 Yuan |
|---------|------------------------------|--|
| Region | Income of Principal Business | Increase/Decrease of the Income from Principal |
| | | Business Compare with Previous Year (%) |
| Haikou | 13,340,675 | 46.69 |
| Beijing | 3,932,939 | 38.30 |
| Xi'an | 1,770,455 | 25.29 |
| TaiYuan | 571,197 | 24.33 |

1.1.2.3 Brief operating indexes

| Index | 2010 | 2009 | Increasing Percentage (%) |
|--|------------|------------|---------------------------|
| ASK (Available Seat Kilometers) | 3,934,676 | 3,600,305 | 9.29 |
| Total Turnover of Transportation (In 10,000 ton*kilometers) | 352,683 | 299,462 | 17.77 |
| Total Turnover of Passenger Transportation (In 10,000 ton*kilometers) | 285,774.03 | 249,559.38 | 14.51 |
| Total Turnover of Cargo & Mail Transportation (In 10,000 ton*kilometers) | 66,909 | 49,902 | 34.08 |
| Total Flying Kilometers (In 10,000 kilometers) | 22,437 | 21,125 | 6.21 |
| Total Flying Hours (In hour) | 348,814 | 330,089 | 5.67 |
| Flying Flights (In flight) | 144,403 | 143,847 | 0.39 |
| Flight Using Rate per Day (In hour) | 10.19 | 10.20 | -0.10 |
| Volume of Passenger Transportation (In 10,000 person*times) | 1,863 | 1,743 | 6.88 |
| Volume of Cargo & Mail Transportation (In 10,000 tons) | 28.25 | 23.60 | 19.72 |
| Average Seating Rate (%) | 81.74 | 78.02 | 3.72 |
| Average Loading Rate (%) | 71.21 | 67.14 | 4.07 |

1.1.3 Significant changes in the assets structure of the Company comparing with that of the previous year

| Item | Percentage to the | Causes for Change |
|---------------------------|----------------------|---|
| | Total Assets | |
| | (_Increase/Decrease) | |
| Fixed assets | -7.16% | The Company transferred of 29 D328 jets and aircraft maintenance equipment |
| Investment property | 4.37% | The Company bought the 4 piece of lands from the Haihang Aviation Holding Company. |
| | | The fair value of the investment property increases in the report period. |
| Construction in progress | -3.74% | In the report period, the related balance of advances for aircraft buying, which was |
| | | originally accounted into construction in progress, was transferred into fixed assets |
| | | since the purchased aircraft arrived. The cargo aircraft refitted from passenger aircraft |
| | | was transferred into fixed assets as well. |
| Other accounts receivable | 3.86% | The Company transferred the maintenance-related assets at the year end, which had |
| | | not been settled. |



1.1.4 Significant changes in the financial data comparing with that of the previous year

| | | | | Monetary Unit: RMB 1,000 Yuan |
|--------------------------------------|------------|------------|--------------|--|
| Item | 2010 | 2009 | Increase/ | Causes for Change |
| | | | Decrease (%) | |
| Operation income | 21,706,147 | 15,548,363 | 39.60 | The demand of aviation market is strong. Increased |
| | | | | passenger transportation volume caused the increase |
| | | | | in operation income. |
| Operation tax and surtax | 627,576 | 495,620 | 26.62 | Increased income in operation caused the increase in |
| | | | | tax and expenses |
| Sales expenses | 1,091,760 | 747,612 | 46.03 | Increase in income and passenger transportation volume |
| | | | | caused the increase in marketing expenses. |
| Profit and loss on fair value change | 354,823 | 584,791 | -39.32 | In the report period, the government supervision |
| | | | | measures on property market were enhanced. The in- |
| crease | | | | in fair value of the investment properties slow down com |
| | | | | paring with that of previous year. |
| Investment income | 25,685 | 8,892 | 188.86 | Receipt of the dividend from China Hangxin and |
| | | | | Merchants Securities in the report period |
| Non-operation income | 896,871 | 584,039 | 53.56 | Income from fixed assets transfer |
| Non-operation expenses | 47,952 | 32,950 | 45.53 | Losses on disposal of fixed assets |

1.1.5 Operation results and performances of the major holding subsidiaries

1.1.5.1 China Xinhua Airlines Group Co., Ltd:

The registered capital of the China Xinhua Airlines Group Co., Ltd is of RMB 2.259 billion Yuan. Its business scope is approved air passenger and cargo transportation. In the report period, the income from principal business is of RMB 3,933 million Yuan and net profit RMB 419,569,400 Yuan. The Company holds 67.59% equity interest of it.

1.1.5.2 Chang' an Airlines Company Limited:

The registered capital of the Chang'an Airlines Co., Ltd. is of RMB 1,754 million Yuan. Its business scope is air passenger and cargo transportation from Shan'xi Province to certain domestic cities. In the report period, the income from principal business is of RMB 1.77 billion Yuan and net profit RMB 308,607,200 Yuan The Company holds 87.32% equity interests of it.

1.1.5.3 Shanxi Airlines Company Limited:

The registered capital of the Shanxi Airlines Co., Ltd. is of RMB 658 million Yuan. Its business scope is approved air passenger and cargo transportation. In the report period, the income from principal business accounted for RMB 571 million Yuan and net profit RMB 55,164,600 Yuan.. The Company holds 100% equity interest of it.

1.1.5.4 Beijing Kehang Investment Company Limited

The registered capital of the Beijing Kehang Investment Company Limited is of RMB 150 million Yuan, including 95% equity of the Company. Its business scope includes, project investment and management; real estate development; sales of self-developed properties; property management; hotel management; information consultation; commodity import & export and technology; import & export. Its branches mainly deal with accommodation; commodities; conference services; commercial services, public parking services preparation and sales of western and Chinese foods. In the report period, the income from principal business accounted for RMB 137 million Yuan and net profit RMB 602,500 Yuan.



1.2 Prospect of the future development

- 1.2.1 Industry analysis
- 1.2.1.1 Favorable factors

a. The demand of transportation would keep increasing rapidly. In 2010, the GDP of China increased 10.3%. As the first performing year of the 12th Five Year Plan, the domestic economy would continue a rapid increasing trend in 2011. According to the latest forecast of the IMF, the GDP of China would keep an increase of 9.6% in 2011. Meanwhile, the year of 2011 would be an important year for the economic restructure of China. The income distribution system reform might start. New consuming stimulating policy might be implemented also. The upgrading of consuming structure would keep its developing trend. Under such favorable circumstances, the domestic civil aviation market demand in 2011 would keep an increase rate over 10%. It's expected that the civil passenger transportation volume would reach 300 million person-times in 2011.

b. Construction of Hainan International Tourist Island The construction of Hainan International Tourist Island is becoming the national strategy along with the issuance of the Several Opinion on the Construction and Development of Hainan International Tourist Island of the State Council. In June of 2010, the Development Plan Guideline on Building Hainan Island into an International Destination was approved by the State Development and Reform Commission, which clearly addresses 40 development projects to be operated in Hainan in the near future. In 2010, the important projects of Hainan province started all-over progress. The eastern high speed railroad was completed and opened to traffic. At the beginning of 2011, the departure tax exemption policy started the implementation, which symbolizes that the Hainan Island moved out a key step toward the target of becoming an international shopping center. People of the nation are paying close attention to the policy of departure tax exemption. Currently, the construction of an international tourist destination is experiencing an unprecedented development.

In 2010, the total overnight tourist to Hainan Island accounted for 25,873,400 person*times, increasing 14.98%, which is 5.78 points higher than that of 2009; total tourist income for RMB 25.763 billion Yuan, increasing 21.68%, 11.58 points higher than that of 2009. The effect of Building Hainan Island into an International Tourist Destination appeared initially.

c. RMB might appreciate for a longer period: In 2010, the central parity of RMB against USD fell to 6.6227 from 6.8281. The appreciation of RMB reached 3% in 2010. Along with the continuous economic growth of China and the further progress of RMB exchange rate reform, the appreciation of RMB against USD is expected to keep a longer term. It's favorable for the aviation transportation enterprises to reduce the buying cost and financial cost, and improve the profit earning status.

d. Airport construction would speed up: In the 11th Five Year Plan period, the total investment amount of national infrastructure investment of civil aviation industry exceeded RMB 1,000 billion Yuan, including newly constructed 33 airports. The total transportation airport number reached 175 by the end of 2010. It's forecasted that the investment of civil aviation of China would exceed RMB 1,500 billion Yuan in the 12th Five Year Plan. By the end of 2015, the transportation airport number would be more than 220.

1.2.1.2 Unfavorable factors

a. The aviation fuel price might continue to shock upstream: In 2010, the whole world are experiencing the inflation, bitter fruit of the popular global loose monetary policy, which becomes a common problem for the world economic entity to face. In 2011, the inflation might become more severe along with the waking of the global economy. Adding the shocking international political status, the price of crude oil and aviation fuels would be a large probability event.

b. Interest rate might keep rising: In order to face the growing inflation, the People's Bank of China had raised the reserve rate for six times from 15.5% to 18.5% during January to December of 2010. It also raised the RMB deposit and lending rates of financial institutes twice in October and December of 2010. By the end of 2010, balance of M2 in the broad measure of money supply was 72,600 billion Yuan, increased 19.7%, lower 8.0 points than that of the previous year. In 2011, the expected increase of M2 in the broad measure of money supply would be 16%.



since the beginning of 2011, the People's Bank of China raised reserve rate twice, each for 0.5%. Relatively, the one-year deposit benchmark interest rate and loan benchmark interest rate raised 3.00% and 6.06% separately. In order to control inflation, it's expected that the People's Bank of China would continue to raise reserve rate and deposit and lending benchmark interest rate in 2011.

c. Construction of high speed railroad would form a preliminary network: In August 1 of 2008, the first international level high speed railroad with independent intellectual property rights, Beijing to Tianjin mutual city high speed railroad, started open. The speed per hour of it reaches 350 kilo/ hour, which symbolizes the success of China high speed railroad. Then the Wuguang, Zhengxi, Huning and Huhang high speed railroad started to open closely after that. The running quality created historical record. Currently, the operation kilometers of high speed railroad of china is the longest and largest one in the world. In 2011, the high speed railroad would form a network preliminarily., The operation kilometers would break 13,000 kilometers. The impact on the civil aviation would show more obviously at that time.

1.2.2 Development target:

Target indexes in 2011:

| Index | | Target | Increasing Rate (%) |
|---|------------------------|------------------------------------|-------------------------|
| Total turnover (In 100 million ton*kilometers) | | 40.10 | 13.69% |
| Passenger transportation volume (In 10,000 person | n*times) | 2,000 | 7.35% |
| Cargo & mail transportation volume (In 10,000 to | ns) | 32.11 | 13.66% |
| Flying hours (In 10,000 hours) | | 39.12 | 12.14% |
| Flying flights (In 10,000 flights) | | 15.29 | 5.89% |
| Safety index | The ten thousand hour | r rate with trouble symptom discou | nted with the Company's |
| | responsibility should | not exceed 0.1. The accidents shou | ıld be zero. |
| Punctuality index | Top three enterprise o | of the industry | |

2011 Financial Plan: Monetary Unit: In RMB 100 million Yuan

| Income | Expense | Operation Profit | Strategy and Action |
|--------|---------|------------------|--|
| | | Target in New | |
| | | Fiscal Year | |
| 240 | 200 | 40 | To pushing the implementation of the internationalization plan of the Company and |
| | | | perfectionize the global strategy of air route distribution; to positively join the construction |
| | | | of Building Hainan Island into an International Tourist Destination; to innovate marketing |
| | | | method and explore operation channels; to further improve the transportation capacity to |
| | | | increase the operation income; to further improve the service quality and operation |
| | | | management; to implement the revenue increasing and expense saving plan |

Capital requirement and using plan:

It's estimated that the capital of RMB 28 billion Yuan would be needed to achieve the operation target of 2011 which will be collected through bank loans, short-term financial certificates, etc. To insure the increase in transportation capacity would be the major use of the capital.



2. Company's investment

| | Unit: 10 thousand Yuan |
|---|------------------------|
| Amount of invested capital in report period | 211,306 |
| Amount changes | 149,074 |
| Amount in last years | 62,232 |
| Rate(%) | 239.55 |

2.1 Use of the collected capital

| | | | | Mone | tary Unit: RMB | 100 million Yuan |
|----------------|---------------------|--------------|--------------|--------------|----------------|------------------|
| Collected Year | Raising Method | Total Amount | Used Amount | Accumulated | Balance of | Uses and |
| | | of Collected | of Collected | Used Amount | Collected | Allocation of |
| | | Capital | Capital | of Collected | capital | Collected |
| | | | | amount | | Capital Balance |
| 2010 | non-public-offering | 30 | 30 | 30 | 0 | |

In 2010, through non-public-offering we raised RMB 3 billion Yuan, of which1.187 billion was used to supplement the flowing capital, and 1.798 billion was used to pay off the loans

2.2 Utility of the collected capital

| romised Project | Adjusted Project | Planned | Actual | Whether | Schedule | Estimated | Actual | Wheter | Explanation | Causes for |
|---|------------------|---------|---------|-------------|----------|-----------|--------|---------------|-------------------|----------------------------------|
| | (Yes or No) | Using | Using | on Schedule | of the | Income | Income | According | for not According | Change and |
| | | Amount | Amount | (Yes or No) | Project | | | to Estimation | to the Estimation | Specifications |
| | | | | | | | | | Income or | (to different |
| | | | | | | | | | Schedule | project) |
| To repay the bank loan of the ICBC, Yangpu branch of Hainan | No | 60,000 | 60,000 | Yes | 100% | | | | | |
| To repay the bank loan of the State Development Bank, Hainan Branch | No | 68,000 | 68,000 | Yes | 100% | | | | | |
| To repay the bank loan of the Pudong Development Bank (Guangzhou Branch |), No | 70,000 | 70,000 | Yes | 100% | | | | | |
| Jincheng sub-branch | | | | | | | | | | |
| To repay the bank loan of the ICBC, Yangpu branch of Hainan | No | 450,000 | 450,000 | Yes | 100% | | | | | |
| To repay the bank loan of the Imp.& Ex.Bank of China, Shenzhen Branch | No | 300,000 | 300,000 | Yes | 100% | | | | | |
| To repay the bank loan of the China Minsheng Bank (Head Office) | No | 500,000 | 500,000 | Yes | 100% | | | | | |
| To repay the bank loan of the State Development Bank, Hainan Branch | Yes | 64,000 | | | | | | | | It had been repaid before the |
| | | | | | | | | | | collected capital was collected. |
| To repay the bank loan of the CBC, Hainan Branch | Yes | 125,000 | | | | | | | | It had been repaid by self-owned |
| To repay the bank loan of the Bank of China, Hainan Branch | Yes | 200,000 | | | | | | | | It had been repaid by self-owned |
| To repay the bank loan of the Bank of China, Hainan Branch | Yes | 50,000 | | | | | | | | It had been repaid before the co |
| | | | | | | | | | | capital was collected. |
| To repay the bank loan of the Bank of China, Hainan Branch | Yes | 160,000 | | | | | | | | It had been repaid before the co |
| | | | | | | | | | | capital was collected |
| To supplement to the current capital | No | 938,518 | | Yes | 100% | | | | | |
| To pay issuance expenses | No | 14,482 | | Yes | 100% | | | | | |



2.3. Project Adjustment

| | | | | | | | Monetar | y Unit: In RN | AB 1,000 Yuan |
|---------------------------------------|----------------------|---------|---------|-------------|-----------|--------|----------|---------------|----------------------|
| Adjusted Projects | Promised Project | Planned | Actual | Whether | Estimated | Actual | Schedule | Wheter | Explanation for not |
| | | Using | Using | on Schedule | Income | Income | of the | According to | According to the |
| | | Amount | Amount | (Yes or No) | | | Project | Estimation | Estimation Income or |
| | | | | | | | | | Schedule |
| To repay the bank loan of the Ping'an | To repay the bank | 350,000 | 350,000 | Yes | | | 100% | | |
| Bank, Central Commercial | loan of the CBC, | | | | | | | | |
| Branch of Shenzhen | Hainan Branch | | | | | | | | |
| To supplement to the current capital | To repay the bank | 249,000 | 249,000 | Yes | | | 100% | | |
| | loan of the Bank of | | | | | | | | |
| | China, Hainan Branch | | | | | | | | |
| Total | 1 | 599,000 | 599,000 | 1 | | 1 | / | 1 | 1 |

On 9 April, 2010, The Report on Change of purpose of capital collected was approved by the 8th Session of the 6th Board Meeting of the Company and the 4th Session of the 6th Board of Supervisors Meeting. The amount of capital concerned is 599,000,000 Yuan. The original purpose of the capital was to repay the 5 loans of CCB Hainan Branch, BOC Hainan Branch and China Development Bank Hainan Branch. After the Change, the purpose of the capital collected is to repay to loan of Ping An Bank Shenzhen Branch 350,000,000 which will be at maturity on 27 July, 2010 and the rest 249,000,000 will add liquidity of the Company. The above mentioned Report was approved by the first temporary general meeting of shareholders of 2010.

2.4 Introduction to non-collected capital

In the reporting period, there is no investment for non-collected capital

3. Discussion Results of BoD on Reasons for and Influence of Changes in Accounting Policy, Accounting Estimates, Material Accounting Errors and Supplement of Material Omissions and Punishment Measures on Relevant Responsible Persons

The application guide of Enterprise Accounting Principles Statement NO.4 - Rules for subsequent expenses to fixed assets. Subsequent improvement or replacement expenses of fixed assets, which satisfy the recognition requirements for fixed assets in this statement, should be recognizes as the cost of fixed assets, the value of replaced parts should be deducted from the book value of fixed assets; otherwise, such expenses should be recorded in Income Statements. Based on the statements above, in the fiscal year of 2010, aircrafts regarded as fixed assets were classified into aircrafts body, engine body, aircrafts maintenance parts, and engine maintenance parts, as having the different life and methods of usage; depreciation was made correspondingly to these four categories. The expected useful life, expected net salvage value and the depreciation methods of fixed assets are examined and adjusted regularly at the end of each year. In 2010, our company re-estimated the depreciable life for aircrafts and engines, imposing the full depreciation on parts of aircrafts and engines which need periodical replacements during maintenance time (5 to 8 years). Under such change in accounting estimates, the net profits and net assets was reduced by 112,983 thousand RMB in 2010. The application of new method of accounting estimates could reflect the usage of our aircrafts and engines more precisely, and in line with the method implemented in airline industry.



4. Routine Work of Board of Directors

4.1 Meetings of Board of Directors and Resolution

| Meeting | Date of Meeting | Resolution | Newspapers for Information Disclosure | Date of Disclosure |
|---|--------------------|---|---------------------------------------|--------------------|
| The 8th Session of | 9 April, 2010 | The Report on Change of purpose of capital collected was approved | China Securities Journal, Shanghai | 30 April, 2010 |
| the 6th Board Meeting | | | Securities News, Securities Times | |
| of the Company | | | and Hong Kong Wen Wei Po | |
| The 9th Session of the | 15 April, 2010 | The Work Summary 2009and Work Plan 2010, Financial Report 2009and | China Securities Journal, Shanghai | 16 April, 2010 |
| 6th Board Meeting of | | Financial Plan 2010, Working Report of Board of Directors 2009, The annual | Securities News, Securities Times | |
| the Company | | Report 2009 and Highlights, Profit Distribution Program 2009, Report on | and Hong Kong Wen Wei Po | |
| | | Distribution Program of Remuneration of Directors, Supervisors and Senior | | |
| | | Executives Report on Employing Accounting Firm and Payment, Report on | | |
| | | Signing Daily Production Related Transactions Agreement, Report on Submitting | | |
| | | Mutual Guarantee Amount between Hainan Airlines and Controlling Subsidiaries to | | |
| | | General Meeting of Shareholders for Approval, Report on Submitting Mutual | | |
| | | Guarantee Amount between Hainan Airlines and Related Parties to General Meeting | | |
| | | of Shareholders for Approval, Report on Capital Increment of Chang'an Airlines, | | |
| | | Report on Introducing Aircrafts in 2010, Report on Replacing Directors, Report | | |
| | | on Modifying Articles of Association, Report on Internal Control Self-assessment | | |
| | | of BoD in 2009, Independent Director's Work Report for 2009, Additional | | |
| | | Regulations of the Capital Settlement Regulations between Hainan Airlines and | | |
| | | Related Parties, Investors' Relationship Management Program in 2010 were | | |
| | | approved. | | |
| The 10th Session of | 28 April, 2010 | Q1 Report 2010 of Hainan Airlines Company Limited was approved. | China Securities Journal, Shanghai | 29 April, 2010 |
| the 6th Board Meeting | 2011pin, 2010 | Q1 report 2010 of Haman Finness company 2miliou was approved | Securities News, Securities Times | 2711pm, 2010 |
| of the Company | | | and Hong Kong Wen Wei Po | |
| The 11th Session of | 25 June, 2010 | The Report on replacing the CFO of the Company was approved | China Securities Journal, Shanghai | 26 June, 2010 |
| the 6th Board Meeting | , . | The second | Securities News, Securities Times | , . |
| of the Company | | | and Hong Kong Wen Wei Po | |
| The 12th Session of | 23 July, 2010 | Risk Prevention System of the Funds Stored in HNA Finance Co., Ltd and | China Securities Journal, Shanghai | 24 July, 2010 |
| the 6th Board Meeting | | Disposal Plan of the Funds Stored in HNA Finance Co., Ltd were approved. | Securities News, Securities Times | |
| of the Company | | | and Hong Kong Wen Wei Po | |
| The 13th Session of | 27 August, 2010 | The Semi-annual Report 2010 and Summary Report on Counter Guarantee | China Securities Journal, Shanghai | 28 August, 2010 |
| the 6th Board Meeting | ũ . | Contract between Hainan Airlines and HNA Finance Co., Ltd, Report on | Securities News, Securities Times | |
| of the Company | | Cooperation Agreement between Hainan Airlines and HNA Ecard holding Co., | and Hong Kong Wen Wei Po | |
| | | Ltd and Report on Agreement of Service and Sales between HNA Air Sales | | |
| | | Agency Co., Ltd and Hainan Airlines were approved. | | |
| The 14th Session of | 10 September, 2010 | Special Report on the Storage and Actual Using of Funds Collected was approved. | China Securities Journal, Shanghai | 11 September, 2010 |
| the 6th Board Meeting | | | Securities News, Securities Times | |
| of the Company | | | and Hong Kong Wen Wei Po | |
| The 15th Session of | 29 September, 2010 | Report on Investment to Yanshan Aero Leasing Industry Foundation was approved | China Securities Journal, Shanghai | 30 September, 2010 |
| the 6th Board Meeting | | | Securities News, Securities Times | |
| of the Company | | | and Hong Kong Wen Wei Po | |
| The 16th Session of | 29 October, 2010 | Q3 Report 2010 of Hainan Airlines Company Limited, Report on Transferring | China Securities Journal, Shanghai | 30 October, 2010 |
| the 6th Board Meeting | | Air Maintenance Assets of Hainan Airlines and Report on Transferring 29 | Securities News, Securities Times | |
| of the Company | | Do 328 Aircrafts were approved. | and Hong Kong Wen Wei Po | |
| The 17th Session of | 3 December, 2010 | Report on Investment Increment to Hainan Int' 1 Tourism Island Co., Ltd, | China Securities Journal, Shanghai | 4 December, 2010 |
| the 6th Board Meeting | | Report on Investment Increment to China Xinhua Airlines Co., Ltd, Report | Securities News, Securities Times | |
| of the Company | | on Launching Xi'an Chanba Finance Guarantee Co., Ltd, Report on General | and Hong Kong Wen Wei Po | |
| | | Maintenance Agreement between Hainan Airlines and Grand China Air Technic were approved. | | |
| | | | China Securities Journal, Shanghai | 11 December, 2010 |
| The 18th Session of | 10 December.2010 | Report on assignment of 5 companies such as manan manybeng monstry Co | | |
| The 18th Session of the 6th Board Meeting | 10 December,2010 | Report on assignment of 3 companies such as Hainan Hangpeng Industry Co., Ltd was approved. | Securities News, Securities Times | 11 December, 2010 |



4.2 Implementation of resolutions of the General Meeting of Shareholders

During the reporting period, the company has held 7 general meetings of shareholders, namely, the annual general meeting of 2009 and the first to sixth temporary meetings of 2010. The board of directors performed its duties strictly according to the articles of association and relevant laws and regulations, and seriously implemented the decisions issued by the general meeting.

4.2.1 Guarantee situation

On April 15th, 2010, the annual general meeting of 2009 of the company reviewed and passed the "Report on Submitting the Mutual Insurance Quota of 2010 of the Company and Concerned Party to the General Party for Approval" and "Report on Submitting the Mutual Insurance Quota of 2010 of the Company and Subsidiary Holding Company to the General Party for Approval".

In the reference period, Hainan Airlines and its affiliated enterprises guarantee a bill of RMB 13.1 billion Yuan for the company and its subordinate enterprises have a practical guarantee of RMB 1.995 billion Yuan for Hainan Airlines Group and its affiliated enterprises within the sanctified quota of shareholders' meeting.

In the reference period, the Group guarantees for holding companies, namely, China Xinhua Airline Co., Ltd., Chang' an Airline Co., Ltd., Shanxi Airline Co., Ltd., Beijing Kehang Investment Co., Ltd. With the respective bills of RMB 2,707 million Yuan, RMB 1,176 million Yuan ,RMB 526 million Yuan and RMB 1,000 million Yuan. The total sum is RMB 5,409 million Yuan which is under the he sanctified quota of shareholders' meeting.

4.2.2 Non-public offer situation

On June 11, 2009, the 2nd temporary general meeting of shareholders 2009 approved the non-public offering plan of Hainan Airlines. The Company planned to issue totally 595,238,094 A share to Hainan Development Holding Co., Ltd and HNA Group and had obtained the approval of the Issuance Examination Committee of CSRC on January 5, 2010. After non-public offer, the total share numbers of the Company increased to 4,125,490,895 shares.

4.2.3 Recent changes of the uses of raised capital

On Apr 27th, 2010, the first temporary shareholders' meeting of 2010 reviewed and approved "Report on The Recent Changes of The Uses of Raised Fund". In 2010, the company has completed the uses of raised fund according to the resolutions of shareholders' meeting.

- 4.3 Establishment and Improvement of Relevant Working Systems, Main Contents and Summary Report of the Audit Committee under Board of Directors
- 4.3.1 Establishment and of the Audit Committee under Board of Directors Improvement of Relevant Working System, Main Contents

According to the relevant regulations of the Company Law, Code of Corporate Governance for Listed Companies and the Articles of Association of the Company, the Audit and Risk Commission is set under BoD and the Implementation Rules of Audit and Risk Commission and Auditing Flow of Audit Committee to Annual Financial Report are formulated. The personnel, authority, working procedures and discussion rules of the Audit Committee and the auditing flow of Auditing Committee to annual financial report are regulated in details.



4.3.2 Summary Report of the Audit Committee under Board of Directors

The Audit Committee hears the report of management to annual operation in 2009 before entering of annual audit accountants and reviews the financial accounting statements prepared by the Company. The Audit Committee regards that the financial statements can reflect the financial situations and operation results of the Company objectively. After entering of annual certified accountants, the Audit Committee hears the time schedule and works arrangement of annual financial audit works of certified accountants. During the process of auditing, the Audit Committee keeps in touch with certified accountants and supervises and urges annual audit accountants to complete annual audit task with high quality according to predetermined plan. After annual audit certified accountants finishing audit draft, the Audit Committee reviews the financial statements of the Company rof another time. The Audit Committee regards that the financial statements of the Company reflect the overall situation of the Company truly, accurately and completely and formed written comments. At the same time, the Audit Committee reviews and submits the summary report of auditing work of accounting firm for this year and comments for continuous employment of accounting firm to the BoD. The Audit Committee regards that PricewaterhouseCoopers is one of the four international accounting firms and is a well-known firm globally. During annual audit service works in 2010, it well completed all the works consigned by the Company according to principles of independency, objectivity and fairness. Therefore, the Audit Committee suggests that the Company to employ PricewaterhouseCoopers Zhong Tian CPAs Co., Ltd as annual auditing institution of 2011.

4.4. Summary Report of the Remuneration Committee under Board of Directors

Within report term, the Remuneration and Appraisal Committee under Board of Directors reviews the remuneration and appraisal system of the Company and remuneration distribution schemes of directors, supervisors and senior management personnel in 2010. After review, the Remuneration Committee thinks that the remuneration distribution schemes are in accordance with the existing performance appraisal and appraisal systems. The Remuneration Committee agrees to submit them to Board of Directors and Annual Shareholder's Meeting for discussion.

4.5. The establishing and improving conditions of management system of external information user.

The company has formulated the "management system of external information user of Hainan Airline Ltd." and tightened up the normative management of persons passing information and external information user in order to prevent information leakage, therefore, to promise the fairness of information disclosure.

4.6. The statement of the external controlling responsibility by the board.

The company will strictly adhere to he relevant laws and regulatory requirements of listed company and improve the managing level consistently, ensure the integrity and safety of the capital through establishing the effective inner-controlling system. The company will also guarantee to go with a swing in the day-to-day operations, meanwhile, ensure the reality, preciseness, completion, betimes and fairness of the regular report disclosure and each of the important information. Finally, set up a fine image of the company.

4.7 The implement of supervising regulations for insiders

By taking inside examination, does the following behavior exist? The insiders take advantage of internal information to trade stocks before disclosure of significant information, which has effects on the stock price. No

5. Preplan of Profit allocation or accumulation fund transferring to capital stock

On Mar 14,2011, on the 21st meeting of the sixth BOD, the members had a discussion and voted for the preplan of profit allocation in 2010. In 2011, we plan to pay all the stockholders 0.5 Yuan RMB of cash dividend (before tax) per 10 shares based on the shares of capital stock in the year end of 2010, 4,125,490,895 shares in total, none of the accumulation fund would be transferred to capital stock.



1. Works of Board of Supervisors

| Times of meeting | 6 |
|--|---|
| Meetings of BoS | Торіс |
| 9 April, 2010, The 4th Session of the 6th Board of Supervisors Meeting | The Report on Change of purpose of capital collected |
| 15 April, 2010, The 5th Session of the 6th Board of Supervisors Meeting | Working Report of Board of Supervisors 2009, Report on Supervisors Replacing, |
| | Annual Report 2009 and Highlights of Hainan Airlines were approved |
| 28 April, 2010, The 6th Session of the 6th Board of Supervisors Meeting | Q1 2010 Report of Hainan Airlines was approved |
| 27 August, 2010, The 7th Session of the 6th Board of Supervisors Meeting | Semi-annual Report 2010 and Highlights was approved |
| 10 September, 2010, The 8h Session of the 6th Board of Supervisors Meeting | Special Report on the Storage and Actual Using of Funds Collected was approved. |
| 29 October, 2010, The 9th Session of the 6th Board of Supervisors Meeting | Q3 2010 Report of Hainan Airlines was approved |

2. Independent Opinion of Board of Supervisors on Legal Operation of the Company

In the report period, the Company operated legally and efficiently according to the Company Law and the Articles of Association of the Company. The internal Control System was further improved and the directors and seniors executives of the Company all fulfilled their responsibilities to protect the interest of the Company and shareholders according to related laws. Regulations and the Articles of Association of the Company.

3. Independent Opinion of Board of Supervisors on Financial Condition of the Company

In the report period, the financial condition of the Company kept healthy. The BoS of the Company thinks the financial report of 2009 can reflect the authenticity and completeness of the financial condition and operation results. PricewaterhouseCoopers Zhong Tian issued the standard unqualified Auditors' Report for the Company.

4. Independent Opinion of Board of Supervisors on Actual Investment of Latest Fund Collected

The storage and use of the raised funds are in accordance with the relevant regulations of Listing Regulation of SSE and Regulations on Fund Raising of Listing Companies. At the same time, the Company truly, accurately discloses the purpose and use of raised funds in a timely manner.

5. Independent Opinion of Board of Supervisors on Purchasing and Selling Assets

In the opinion of BoS, in the report period, the pricing basis, transaction mode and procedures of consideration and vote of Company's purchasing and selling assets are legitimate without bringing harm to interests of the whole shareholders.

6. Independent Opinion of Board of Supervisors on Connected Transaction

In the report period, the connected transaction occurred with fair pricing and compliant procedures without bringing harm to the Company and whole shareholders.

7. Review Situation of Board of Supervisors on Internal Control Self-assessment Work

The BoS carefully reviewed the Internal Control Self-assessment Report and verified it with the Internal Control System of the Company. The BoS thinks the Report is detailed and accurately evaluated the current Internal Control System of the Company.

IX. Significant Events



1. Significant Lawsuit or Arbitration

In the report period, no significant lawsuit or arbitration occurred.

2. Bankruptcy and Mergers

In the report period, no bankruptcy and mergers occurred.

3. Shareholding in other listed companies and equity in other shareholding financial enterprises

| | | | | | | Monetary | unit: RMB 1,0 | 000 Yuan |
|------------|--------------|------------|-------------|------------|-----------|---------------|---------------|----------|
| Stock Code | Stock | Initial | Equity | Book | Gains/ | Changes of | Accounting | Resource |
| | Abbreviation | Investment | Percentage | Value at | Losses in | Owner's | Item | of Share |
| | | | Holding (%) | Period End | Report | Equity in | | |
| | | | | | Period | Report Period | | |
| 0696 | 中国航信 | 29,860 | 1.68 | | | | | |
| 600999 | 招商证券 | 595,450 | 0.9926 | | | | | |

4. Asset Transaction

4.1 Assets Buying

| Tr | ransaction Partner | Assets Bought | Date of | Price of | Net profit | Net profit | Related | Pricing | Whether | Whether the | Net profit | Relationship |
|----|--------------------|-------------------|-----------|----------|---------------|-------------------|---------------|------------|--------------|---------------|---------------|-----------------|
| | | | Buying | Buying | contribution | contribution from | transaction | principle | the property | involved | contributed | |
| | | | | | from the | the beginning | or not(if | of asset | right of | creditor' s | to the listed | |
| | | | | | buying date | of the year to | it is, please | buying | involved | right and | company by | |
| | | | | | to the end | the end of the | describe | | assets has | liability has | the assets | |
| | | | | | of the year | year(applicable | the pricing | | been | been | in the | |
| | | | | | | for the | principle) | | completely | completely | total | |
| | | | | | | amalgamation of | | | transferred | diverted | profit(%) | |
| | | | | | | the companies | | | | | | |
| | | | | | | under control) | | | | | | |
| Ha | lainan Air | 100% share | 27 | | 2,464,850,000 | | E | Evaluation | No | | | Subcompany |
| ho | olding | of Hangpeng | December, | | | | | | | | | Of shareholders |
| С | Co.,Ltd I | Industry Co.,Ltd, | 2010 | | | | | | | | | |
| | | Guoxu Industry | | | | | | | | | | |
| | (| Co., Ltd,Guoshan | | | | | | | | | | |
| | | Industry Co.,Ltd | | | | | | | | | | |



4.2 Assets Selling

| Transaction Partner | Sold assets | Date of selling | Price of selling | Net profit contribution from the | Gains/ Losses from | Related transaction or not | Pricing principle of asset | Whether the property right of | Whether the involved creditor's | Net profit contributed to the listed | Relationship |
|---|----------------------|-------------------|------------------|--|--------------------------|----------------------------------|----------------------------------|-------------------------------------|---------------------------------------|--|--------------|
| | | | | beginning | selling | (if it is, | sale | involved | right and | company | |
| | | | | of the year | | please | | assets has | liability | by the | |
| | | | | to the selling | | describe | | been | has been | assets in | |
| | | | | date | | the pricing | | completely | completely | the total | |
| | | | | | | principle) | | transferred | diverted | profit(%) | |
| Hainan Air holding Co.,Ltd | Aircrafts | 25December, 2010 | 1,493,312 | | -15,394 | Yes | Evaluation | No | No | | Other |
| Grand China Air Aircrafts Technic Co.,Ltd | Land and material | 28 December, 2010 | 1,272,047 | | 461,033 | Yes | Evaluation | No | No | 15.30 | Other |
| Hong Kong Airlines | Aircrafts | 30 May, 2010 | 290,965 | | 23,563 | Yes | Evaluation | Yes | Yes | 0.78 | Other |
| Hainan Air sale | Office | 17 November,2010 | 8,020 | | | Yes | Net book value | Yes | Yes | | Other |
| Co.,Ltd | equipment | | | | | | | | | | |
| HNA Safe car leasing Co.,Ltd | Car | 31 December,2008 | 1,417 | | | Yes | Negotiated price | Yes | Yes | | Othe |

5 Major Connected Transaction

5.1 Connected Transaction Related to Daily Operation

| Related party | Relationship | Type of related transaction | Content of related transaction | Pricing principle of related transaction | Transaction Price | Transaction Amount | Proportion in the same type transaction amount(%) | Liquidation method of related transactions | Market Price | Reasons for the Difference between Market Price and Transaction Pri |
|--|------------------------|-----------------------------------|--|---|----------------------|-----------------------|--|---|-----------------|--|
| HNA Drinking Co.,Ltd | Other | Purchase of merchandises | Procurement of air catering food | Negotiated price | | 17,803 | 4.00 | Banking transfer | | |
| Hainan Airline Catering | Other | Purchase | Procurement | Negotiated price | | 38,081 | 9.00 | Banking transfer | | |
| Xinhua Catering | Other | Purchase | Procurement | Negotiated price | | 88,840 | 21.00 | Banking transfer | | |
| Gansu Airport Group Co.,Ltd | Other | Receiving labor service | Payment for the set- off and landing fee | Government guiding price | | 25,522 | 1.00 | Banking transfer | | |
| Hainan Haihang Import & Export Co.,Ltd | Transaction Company | Receiving labor service | Agent fees of import and export | The procurement cost i priced according to the ratio(0.3%~3%) | 3 | 22,379 | 100.00 | Banking transfer | | |
| Haihang Sales Co., Ltd | Other | Receiving labor service | Agent fees of tickets selling | Negotiated price | | 64,829 | 10.00 | Banking transfer | | |
| Haikou Meilan Airport Co.Ltd | Other | Receiving labor service | Payment for the set- off and landing fee | Government guiding price | | 31,199 | 1.00 | Banking transfer | | |
| Meilan Co.,Ltd | Other | Receiving labor service | Payment for the set- off and landing fee and leasing fees | Government guiding price | | 100,227 | 5.00 | Banking transfer | | |
| Sanya Phoenix International Airport Co.,Ltd | Other | Receiving labor service | Payment for the set- off and landing fee | Government guiding price | | 43,500 | 2.00 | Banking transfer | | |
| Yangtze River Leasing Co.,Ltd | Other | Receiving labor service | Rent of the Aircrafts engine | Negotiated price | | 13,345 | 2.00 | Banking transfer | | |
| Haihang Financing Co.,Ltd | Other | Receiving labor service | Interests income and payments | Negotiated price | | 78,914 | 49.00 | Banking transfer | | |
| Tianjin Airlines | Other | Receiving labor service | Leasing, transfer of pilots, air ticket agent fees, maintenance service, | Negotiated price | | 718,655 | 32.86 | Banking transfer | | |
| | | | reimbursed expenses | | | | | | | |



| Related party | Relationship | Type of | Content of | Pricing principle | Transaction | Proportion in | Liquidation |
|---|-------------------------------|----------------------------|--|-------------------|-------------|--------------------------|-------------------------|
| | | related | related | of related | Amount | the same type | method of |
| | | transaction | transaction | transaction | | transaction amount(%) | related transactions |
| West Air | Other | Receiving labor | Leasing, transfer of pilots, | Negotiated price | 227,682 | 10.41 | Banking transf |
| | | service | air ticket agent fees, | | | | |
| | | | maintenance service, | | | | |
| | | | reimbursed expenses | | | | |
| Beijing Capital Airlines | Other | Receiving labor | Leasing, transfer of pilots, | Negotiated price | 697,316 | 31.89 | Banking transf |
| | | service | air ticket agent fees, | | | | |
| | | | maintenance service, | | | | |
| V | W7. 11 1 | D | reimbursed expenses | No. of the Louise | 202.002 | 12.20 | Deal in the factor |
| Yunnan Lucky Air | Wholly-owned subsidiary of | Receiving labor service | Leasing, transfer of pilots, air ticket agent fees, | Negotiated price | 292,883 | 13.39 | Banking transfe |
| | the parent | Service | maintenance service, | | | | |
| | company | | reimbursed expenses | | | | |
| Grand China Air | Parent | Receiving labor | Leasing, transfer of pilots, | Negotiated price | 160,985 | 7.36 | Banking transf |
| | | C | U 1 / | C 1 | | | U |
| | company | service | air ticket agent fees, | | | | |
| | | | maintenance service, | | | | |
| | | | reimbursed expenses | | | | |
| Yangtze River Express | Other | Receiving labor | Income from transfer | Negotiated price | 89,180 | 4.08 | Banking transf |
| Aviation Co.,Ltd | | service | and leasing of pilot, | | | | |
| | | | maintenance service, | | | | |
| Deiling Haali Haamiana | Other | Dessiving 1shee | reimbursed expenses | Nanatista dunian | 25.000 | 67.00 | Daulin a turn of |
| Beijing Huoli Huanxiang Commercial Co.,Ltd | Other | Receiving labor service | Advertising revenue | Negotiated price | 25,000 | 67.00 | Banking transfe |
| HNA Group | Parent | Receiving labor | Rental fees revenue | Negotiated price | 6,663 | 0.39 | Banking transfe |
| In the Group | company | service | Rental fees for ende | riegonated price | 0,005 | 0.57 | Dunking transit |
| HNA Hotel Holding | Other | Receiving labor | Rental fees revenue | Negotiated price | 84,502 | 4.90 | Banking transfe |
| | | service | | | | | |
| Haihang Travel Holding | Other | Receiving labor | Rental fees revenue | Negotiated price | 7,627 | 0.44 | Banking transfe |
| | | service | | | | | |
| Haihang Property Holding | Other | Receiving labor | Rental fees revenue | Negotiated price | 7,421 | 0.43 | Banking transf |
| | | service | | | | | |
| E-card Holding | Other | Receiving labor | Agent fees of ticket sales, | Negotiated price | 59,062 | 6.50 | Banking transf |
| | | service | Gold Deer Card revenue, | | | | |
| Grand China Air Technic | Other | Receiving labor | Rental fees revenue Fees of maintenance | Negotiated price | 309,396 | 100.00 | Banking transfe |
| Co.,Ltd | Oulei | service | service | regoliated price | 509,590 | 100.00 | Danking transf |
| Beijing Haihang Property | Other | Receiving labor | Share of interest payment | Negotiated price | 2,739 | 0.10 | Banking transf |
| Jung Training Troporty | 0 | service | since of interest payment | regonated price | 2,100 | 0.10 | Dunning transit |
| Total | | | | | 3,213,750 | | |



5.2 Connected Transaction Related to Assets Acquisition and Sale

| Related Party | Relationship | Type of | Content of | Pricing | Book | Estimated | Transferring | Reasons | Liquidation | Pro |
|---------------------|--------------|---------------|-------------|-------------|-------------|-------------|--------------|--------------|--------------|----------|
| | | related | related | principle | value of | value of | price | for big | method of | fr |
| | | transaction | transaction | of related | transferred | transferred | | difference | related | transfer |
| | | | | transaction | assets | assets | | between | transactions | ass |
| | | | | | | | | transferring | | |
| | | | | | | | | price and | | |
| | | | | | | | | book value | | |
| | | | | | | | | or estimated | | |
| | | | | | | | | value | | |
| Haihang Sales | Other | Sale of | Transfer | Negotiated | 8,020 | 8,020 | 8,020 | | Banking | |
| Co., Ltd | | assets except | of office | price | | | | | Transfer | |
| | | merchandises | equipments | | | | | | | |
| Grand China Air | Other | Sale of | Maintenance | Evaluation | 811,014 | 1,272,047 | 1,272,047 | Appreciation | Banking | 461,0 |
| Technic Co.,Ltd | | assets except | equipments | price | | | | from market | Transfer | |
| | | merchandises | | | | | | evaluation | | |
| Hainan Air holding | Other | Sale of | Transfer | Evaluation | 1,508,706 | 1,493,312 | 1,493,312 | Appreciation | Banking | -15,3 |
| Co.,Ltd | | assets except | of aircraft | price | | | | from market | Transfer | |
| | | merchandises | | | | | | evaluation | | |
| Hong Kong Airlines | S Other | Sale of | Transfer | Evaluation | 267,402 | 290,965 | 290,965 | Appreciation | Banking | 23,5 |
| | | | | | | | | | | |
| | | assets except | of aircraft | price | | | | from market | Transfer | |
| | | merchandises | | | | | | evaluation | | |
| HNA Safe car leasin | ng Other | Sale of | Transfer of | Negotiated | 1,417 | 1,417 | 1,417 | | Banking | |
| Co.,Ltd | | assets except | Automobile | price | | | | | Transfer | |

5.3 Connected Transaction Related to Co-investment

| Co-investment partner | Relationship | Invested | Principal Businesses of Investee Company | Registered | Assets of | Net profit | Important |
|-----------------------|--------------|---------------|--|------------|-----------|-------------|------------|
| | | Company | | Capital of | Invested | of Invested | Project of |
| | | | | Invested | Company | Company | Invested |
| | | | | Company | | | Company |
| HNA Group, HNA | Other | Hainan | Investment and management of Hotel and Golf course, | | 30 | | |
| Industry | | International | Investment and equity operation of energy, transportation, | | | | |
| | | Tourism | new technique, new material, Tourism, agricultural | | | | |
| | | Island Co., | development; Investment advice | | | | |
| | | Ltd | | | | | |
| HNA Group | Other | Xi'an | Loan guarantee squarantee of bill acceptances | | 10 | | |
| | | Chanba | guarantee of letter of credit, trade financing guarantee $\$ | | | | |
| | | Finance | Project finance guarantee, other finance guarantee; | | | | |
| | | Guarantee | litigation security guarantee $\$ bid guarantee $\$ advance | | | | |
| | | Co., Ltd, | payment guarantee, project contract performance | | | | |
| | | | guarantee, final payment guarantee, etc; financing | | | | |
| | | | consultation in related to guarantee; investment with | | | | |
| | | | own funds; Bond issuance guarantee, .re-guarantee; | | | | |
| | | | other related business | | | | |



5.4 Accounts Receivable and Payable with Related Parties

| | | | Monetary Unit: RMB 10,000 Yuan | | | |
|---|------------------------|-----------------|---------------------------------|-------------|--|--|
| Related Party | Capital Provided to th | e Related Party | Capital Provided to the Listing | | | |
| | | | Company by the Re | lated Party | | |
| | Amount Incurred | Balance | Amount Incurred | Balance | | |
| Hainan Haihang Import & Export Co., Ltd | -133.10 | 13,312.70 | | | | |
| Changjiang Leasing Co., Ltd | | | -1,326.90 | 2,018.30 | | |
| Hainan Meilan International Airport Co., Ltd | | | -4,225.30 | 9,790.60 | | |
| Hongkong Airlines Co., Ltd | | | -3.50 | | | |
| Beijing Capital Airlines Company Limited | 5,472.10 | 5,472.10 | -5,167.40 | | | |
| Tianjin Airlines Co., Ltd | 2,013.30 | 2,013.30 | -2,977.30 | | | |
| | | | -473.50 | 1,426.80 | | |
| Grand China Air Co., Ltd | | | -5,892.70 | 2,831.90 | | |
| Yunnan Xiangpeng Airlines Co., Ltd | 880.10 | 880.10 | -3,338.70 | | | |
| HNA Group Finance Co., Ltd | 2,191.70 | 3,108.80 | 10.60 | 10.60 | | |
| HNA Hotel Holding Group Co., Ltd | | | 164.30 | 714.30 | | |
| Yangtze River Property Group Co., Ltd. | | | 4,800.00 | 4,800.00 | | |
| Beijing Xinhua Air Catering Company Ltd. | -210.80 | | 761.50 | 861.30 | | |
| Western Airlines Co., Ltd | 1,269.60 | 1,269.60 | -370.70 | | | |
| Western HNA Property Group Company Ltd. | | | -1,541.50 | | | |
| HNA Henghe Property Management Co., Ltd | -249.20 | | | | | |
| HNA Sifu Car Leasing Co., Ltd | -155.20 | 93.00 | | | | |
| Hainan Haihang Aviation Information System Co., Ltd | -207.00 | | | | | |
| HNA Group (Hongkong) Co., Ltd | | | -3,569.40 | 485.30 | | |
| Haikou Meilan International Airport Co., Ltd | | | -1,060.90 | 1,209.40 | | |
| Gansu Airport Group Company Ltd. | | | -1,923.20 | | | |
| HNA Property Holding Group Company Limited | | | -13,500.00 | | | |
| HNA Hotel Co., Ltd | | | 209.60 | 538.70 | | |
| Haihang Yisheng Holding Co., Ltd. | 9,580.40 | 9,580.40 | | | | |
| Haihang Aviation Holding (Group) Company Limited | 149,690.40 | 149,690.40 | | | | |
| Grand China Aviation Technology Co., Ltd. | 125,622.80 | 125,622.80 | | | | |
| Haihang Airport Holding Group Company Ltd. | | | 1,095.50 | 1,095.50 | | |
| Hainan Haihang Aviation Sales Company Ltd. | | | 2,881.40 | 2,881.40 | | |
| Shaanxi Tanxiang Garden Property Co., Ltd. | | | 1,124.90 | 1,124.90 | | |
| Yangtze River Insurance Agency Co., Ltd. | | | 675.30 | 933.10 | | |
| Beijing Hengshi Property Development Company Ltd. | | | 680.00 | 680.00 | | |
| Beijing Tianchen Exhibition Engineering Company | | | 365.70 | 365.70 | | |
| Others | 2,040.90 | 3,061.20 | -20,536.80 | 5,086.50 | | |
| Total | 297,806.00 | 314,104.40 | -53,139.00 | 36,854.30 | | |

Incl. : The capital amount provided to its controlling shareholders and subsidiaries by the Company accounts for RMB 2,978,060,000.00 Yuan in the report period, the balance for RMB 3,141,044,000.00 Yuan.

6. Major Contracts and Performance

- 6.1 Trusteeship, contract-in and leasing which brings profits accounting for 10%(including 10%) of the total profits of the Company
- 6.1.1 Trusteeship Situation

The Company had no trusteeship matter in 2010.

6.1.2 Contract-in Situation

The Company has no contract-in matter in 2010.

6.1.3 Leasing Situation

| Lessor | Lessee | Assets | Amount | Starting | Expiration | Loosing | Basis of | Influence | y Unit: RMB Related | Relationship |
|--------------------|-----------|-------------|--------|-------------------|---------------------------------------|-----------|-----------------|-------------------|------------------------|---------------|
| Lessor | Lessee | | Amount | Starting | Expiration | Leasing | | | | Relationship |
| | | Leasing | | Date of | Date of | Profits | Determining | of Leasing | transaction | |
| | | | | Leasing | Leasing | | Leasing Profits | Profits on the | or not | |
| Total of the Group | Tianjin | Aircraft | | 1 April, 2007 | Automatically renew | 625,171 | Negotiated | Company 36.27% | Yes | Other |
| Total of the Oroup | Airlines | leasing | | 1 Apiii, 2007 | Automatically tellew | 025,171 | price | 50.2770 | 105 | Oulei |
| Total of the Group | Yunnan | Aircraft | | 22,February, 2006 | 30 June, 2012 | 151,602 | Negotiated | 8.79% | Yes | Wholly-owne |
| Total of the Oroup | Lucky Air | leasing | | 22,1°01uary, 2000 | 50 Julie, 2012 | 151,002 | price | 0.1970 | 105 | subsidiary of |
| | LUCKY AII | leasing | | | | | price | | | parent compa |
| Total of the Group | Grand | Aircraft | | November, 2007 | Automatically renew | 122,526 | Negotiated | 7.11% | Yes | parent compa |
| Total of the ofoup | China Air | leasing | | 1000000000, 2007 | Tutomateurly fellew | 122,520 | price | 7.1170 | 105 | purcht compt |
| Total of the Group | West Air | Aircraft | | June, 2007 | Automatically renew | 148,386 | Negotiated | 8.61% | Yes | Other |
| r | | leasing | | | · · · · · · · · · · · · · · · · · · · | , | price | | | |
| Total of the Group | Beijing | Aircraft | | December, 2008 | Automatically renew | 524,896 | Negotiated | 30.45% | Yes | Other |
| , I | Capital | leasing | | | 2 | , | price | | | |
| | Airlines | c | | | | | * | | | |
| Total of the Group | Yangtze | Aircraft | | 2010年4月16日 | Automatically renew | 40,067 | Negotiated | 2.32% | Yes | Other |
| | River | leasing | | | | | price | | | |
| | Express | | | | | | | | | |
| The Company | HNA | Real estate | e | 1 January, 2009 | 15 October, 2011 | 7,421 | Negotiated | 0.43% | Yes | Other |
| | Property | leasing | | | | | price | | | |
| | Holding | | | | | | | | | |
| The Company | HNA | Real estate | e | 16 April, 2009 | 15 October, 2011 | 7,627 | Negotiated | 0.44% | Yes | Other |
| | Tourism | leasing | | | | | price | | | |
| | Holding | | | | | | | | | |
| The Company | E-card | Real estate | e | 1 December, 2009 | 30 November, 2014 | 4,910 | Negotiated | 0.28% | Yes | Other |
| | Holding | leasing | | | | | price | | | |
| Beijing Kehang | HNA | Real estate | e | 30 April, 2009 | 31 March, 2012 | 84,502 | Negotiated | 4.90% | Yes | Other |
| | Hotel | leasing | | | | | price | | | |
| | Holding | | | | | | | | | |
| Beijing Kehang | HNA | Real estate | e | 30 April, 2009 | 30 September, 2011 | 6,663 | Negotiated | 0.39% | Yes | parent compa |
| | Group | leasing | | | | | price | | | |
| Total | | | | | | 1,723,771 | | | | |





Monetary Unit: RMB 1,000 Yuan

6.2 Guarantee Situation

| | | | Outside | e Guarantee of | f the Company(| | the Controll | | es Not Inclu | ded) | | | |
|---------------|--------------------|---------------------|------------------|----------------|------------------|----------------|----------------|--------------|--------------|------------|-----------|------------|------------|
| Guarantor | Relationship | Guarantee | Guaranteed | Guarantee | Starting | Expiration | Guarantee | Whether | Whether | Amount | Is there | Connected | Relationsh |
| | between | | Amount | Date(sign | Date of | Date of | Туре | the | the | of expired | any | Party | |
| | Guarantor | | | ature date) | Guarantee | Guarantee | | guarantee | guarantee | guarantee | counter- | Guarantee | |
| | and Listing | | | | Tern | Term | | has been | is expired | | guarantee | (Yes or No |) |
| | Company | | | | | | | performed | | | ? | | |
| Hainan | Company | HNA Tourism | 360,000 | | 12 July, | 11 July, | | No | No | | Yes | Yes | Other |
| Airlines | Headquarters | | | | 2009 | 2011 | | | | | | | |
| Hainan | Company | Yangtze River | 100,000 | | 4 December, | 3 December | , | No | No | | Yes | Yes | Other |
| Airlines | Headquarters | Express | | | 2009 | 2010 | | | | | | | |
| Hainan | Company | HNA Group | 794,790 | | 31 December, | 30 Decembe | er, | No | No | | Yes | Yes | Parent |
| Airlines | Headquarters | | | | 2009 | 2014 | | | | | | | Company |
| Hainan | Company | HNA Group | 111,700 | | 6 June, | 6 June, | | No | No | | Yes | Yes | Parent |
| Airlines | Headquarters | | | | 2010 | 2011 | | | | | | | Company |
| Hainan | Company | Yangtze River | 553,658 | | 1 February, | 31 December | er, | No | No | | Yes | Yes | Other |
| Airlines | Headquarters | Leasing | | | 2010 | 2018 | | | | | | | |
| Hainan | Company | Yangtze River | 33,000 | | 1 February, | 31 December | er, | No | No | | Yes | Yes | Other |
| Airlines | Headquarters | Leasing | | | 2007 | 2018 | | | | | | | |
| Total Guara | ntee in the Report | t Period | | | | | | | | | | | 1,953,14 |
| Balance of C | Juarantee at the E | and of Report Peri | od | | | | | | | | | | 1,953,14 |
| | | | | | Gua | arantee for Su | Ibsidiaries | | | | | | |
| Balance of C | Juarantee for Sub | sidiaries at the En | d of Report Per | iod | | | | | | | | | 5,409,30 |
| Balance of C | Juarantee for Sub | sidiaries at the En | d of Report Per | iod | | | | | | | | | 5,409,30 |
| | | | | Total Guarante | ee in the Report | Period (Gua | rantee for the | Subsidiaries | Included) | | | | |
| Total Amou | nt of Guarantee | | | | | | | | | | | | 7,362,45 |
| Percentage of | of the Total Guara | antee to the Net As | ssets of the Con | npany (%) | | | | | | | | | 54.(|

6.3 Entrusted Financing

There was no entrusted financing in 2010.

6.4 Other important contract

There was no other important contract in 2010.



7. Execution of Commitment

Commitment made by the Company or its shareholders who hold more than 5% equity of the Company during reporting period or lasting to the reporting period

| Commitment | Content | Performance |
|-----------------|---|---|
| Commitment to | In December of 2008, the Company accepted the 65% and 30% equity | The Beijing Kehang Company Limited realized net |
| middle-small | right of the Beijing Kehang Company Limited at the price of RMB | profit of RMB -35.03 million Yuan in 2009. The |
| shareholders of | 1,728,347,920 Yuan, which was held by the Yangtze River Property | difference between the promise by the HNA Group |
| the Company | Group Company Limited and the HNA Hotel Holding Group Comp | accounted for RMB 116.72 million Yuan. The related |
| | any Limited respectively. In April of 2009, the controlling shareholder | difference had been recovered by the Company in the first |
| | of the transferors, HNA Group Company Limited promises that it | half of 2010. The net profit of the Beijing Kehang |
| | would complement the profit difference in cash if the Beijing Kehang | Company Limited in 2010 accounted for RMB 602,500 |
| | fails to realize the forecasted net profit of RMB 81.69 million Yuan, | Yuan. The difference between the promise by the HNA |
| | RMB 94.52 million Yuan and 116.30 million Yuan in 2009, 2010 and | Group accounted for RMB 93.92 million Yuan. The |
| | 2011 respectively. | Company plans to take back in the first half of 2011. |

8. Appointment and Disappointment of Certified Public Accountants

| Whether to change Certified Public Accountants | No |
|--|---------------------------------------|
| | Existing Certified Public Accountants |
| Name of domestic Certified Public Accountants | PricewaterhouseCoopers Co.,Ltd |
| Remuneration | 4.6 million Yuan |
| Auditing time restriction | 4 years |
| Auditing time restriction | 4 years |

9. The Punishment and Rectifying of Listed Company, Its Directors, Supervisors, Senior Management, Shareholders and Actual Controller

In 2010, the Company and its Directors, Supervisors, Senior Management, Shareholders and Actual Controller were not checked, punished, criticized by CSRC and publicly condemned by stock exchanges.

10. Is the Company on the List of Serious Polluters made by the Environment Protection Department?

No.

11. Instructions of Other Significant Events

There are no other significant events in 2010.



12. Index of Information Disclosure

| Matter | Name and Edition of Newspapers | Date | Website and Retrieve Path |
|---|---|-------------------|---------------------------|
| Announcement of Hainan Airlines on Non-public Offer A | China Securities Journal, Shanghai Securities News, | 6 January, 2010 | http://www.sse.com.cn |
| share Application has been Approved by Department of | Securities Times and Hong Kong Wen Wei Po | | |
| Public Offering Supervision of CSRC | | | |
| Announcement of Hainan Airlines on Capital Increase of | China Securities Journal, Shanghai Securities News, | 13 January, 2010 | http://www.sse.com.cn |
| controlling shareholder | Securities Times and Hong Kong Wen Wei Po | | |
| Pre-announcement of Gains in 2009 of Hainan Airlines | China Securities Journal, Shanghai Securities News, | 29 January, 2010 | http://www.sse.com.cn |
| | Securities Times and Hong Kong Wen Wei Po | | |
| Announcement of Hainan Airlines on Agreement of | China Securities Journal, Shanghai Securities News, | 25 February, 2010 | http://www.sse.com.cn |
| Account of Funds Collected Supervised by Third Party | Securities Times and Hong Kong Wen Wei Po | | |
| Report of Hainan Airlines on Issue of Non-republic Share | China Securities Journal, Shanghai Securities News, | 25 February, 2010 | http://www.sse.com.cn |
| | Securities Times and Hong Kong Wen Wei Po | | |
| Report of Hainan Airlines on the Results of Issue of Non- | China Securities Journal, Shanghai Securities News, | 25 February, 2010 | http://www.sse.com.cn |
| republic Share and Change of Shareholding. | Securities Times and Hong Kong Wen Wei Po | | |
| Announcement of Hainan Airlines on Short-form Change | China Securities Journal, Shanghai Securities News, | 25 February, 2010 | http://www.sse.com.cn |
| of Interest | Securities Times and Hong Kong Wen Wei Po | | |
| Resolution Announcement of Hainan Airlines on the 8th | China Securities Journal, Shanghai Securities News, | 9 April, 2010 | http://www.sse.com.cn |
| Session of the 6th Board Meeting | Securities Times and Hong Kong Wen Wei Po | | |
| Announcement on Change of purpose of capital collected | China Securities Journal, Shanghai Securities News, | 9 April, 2010 | http://www.sse.com.cn |
| | Securities Times and Hong Kong Wen Wei Po | | |
| Announcement of Hainan Airlines on the 4th Session of the | China Securities Journal, Shanghai Securities News, | 9 April, 2010 | http://www.sse.com.cn |
| 6th Board of Supervisors | Securities Times and Hong Kong Wen Wei Po | | |
| Notice of Hainan Airlines on Holding General Meeting of | China Securities Journal, Shanghai Securities News, | 9 April, 2010 | http://www.sse.com.cn |
| Shareholders | Securities Times and Hong Kong Wen Wei Po | | |
| Resolution Announcement of Hainan Airlines on the 9th | China Securities Journal, Shanghai Securities News, | 16 April, 2010 | http://www.sse.com.cn |
| Session of the 6th Board Meeting | Securities Times and Hong Kong Wen Wei Po | | |
| Announcement of Hainan Airlines on Daily Operation | China Securities Journal, Shanghai Securities News, | 16 April, 2010 | http://www.sse.com.cn |
| Related Transactions A | Securities Times and Hong Kong Wen Wei Po | | |
| Mutual Guarantee Announcement between Hainan Airlines | China Securities Journal, Shanghai Securities News, | 16 April, 2010 | http://www.sse.com.cn |
| and Controlling Subsidiaries | Securities Times and Hong Kong Wen Wei Po | | |
| Mutual Guarantee Announcement between Hainan Airlines | China Securities Journal, Shanghai Securities News, | 16 April, 2010 | http://www.sse.com.cn |
| and Related party | Securities Times and Hong Kong Wen Wei Po | | |
| Announcement of Hainan Airlines on Increasing Capital to | China Securities Journal, Shanghai Securities News, | 16 April, 2010 | http://www.sse.com.cn |
| Controlling Subsidiary | Securities Times and Hong Kong Wen Wei Po | | |
| Announcement of Hainan Airlines on the 5th Session of the | China Securities Journal, Shanghai Securities News, | 16 April, 2010 | http://www.sse.com.cn |
| 6th Board of Supervisors | Securities Times and Hong Kong Wen Wei Po | | |
| Notice of Hainan Airlines on Holding General Meeting of | China Securities Journal, Shanghai Securities News, | 16 April, 2010 | http://www.sse.com.cn |
| Shareholders | Securities Times and Hong Kong Wen Wei Po | | |
| Announcement of Hainan Airlines on Modifying Annual | China Securities Journal, Shanghai Securities News, | 20 April, 2010 | http://www.sse.com.cn |
| Report | Securities Times and Hong Kong Wen Wei Po | | |
| Resolution Announcement of Hainan Airlines on the 1st | China Securities Journal, Shanghai Securities News, | 28 April, 2010 | http://www.sse.com.cn |
| Temporary General Meeting of Shareholders | Securities Times and Hong Kong Wen Wei Po | | |
| Resolution Announcement of Hainan Airlines on Annual | China Securities Journal, Shanghai Securities News, | 8 May, 2010 | http://www.sse.com.cn |
| General Meeting of Shareholders 2009 | Securities Times and Hong Kong Wen Wei Po | | |



| Matter | Name and Edition of Newspapers | Date | Website and Retrieve Path |
|---|--|--------------------|---------------------------|
| Announcement of Hainan Airlines on Abnormal Volatility | China Securities Journal, Shanghai Securities News, | 13 May, 2010 | http://www.sse.com.cn |
| of Share | Securities Times and Hong Kong Wen Wei Po | | |
| Resolution Announcement of Hainan Airlines on the 11th | China Securities Journal, Shanghai Securities News, | 26 June, 2010 | http://www.sse.com.cn |
| Session of the 6th Board Meeting | Securities Times and Hong Kong Wen Wei Po | | |
| Announcement of Hainan Airlines on Modifying Related | China Securities Journal, Shanghai Securities News, | 26 June, 2010 | http://www.sse.com.cn |
| Transactions | Securities Times and Hong Kong Wen Wei Po | | |
| Resolution Announcement of Hainan Airlines on the 12th | China Securities Journal, Shanghai Securities News, | 24 July, 2010 | http://www.sse.com.cn |
| Session of the 6th Board Meeting | Securities Times and Hong Kong Wen Wei Po | | |
| Pre-announcement of Gains of Hainan Airlines | China Securities Journal, Shanghai Securities News, Securities Times and Hong Kong Wen Wei Po | 24 July, 2010 | http://www.sse.com.cn |
| Resolution Announcement of Hainan Airlines on the 13th | China Securities Journal, Shanghai Securities News, | 28August, 2010 | http://www.sse.com.cn |
| Session of the 6th Board Meeting | Securities Times and Hong Kong Wen Wei Po | · | |
| Announcement of Hainan Airlines on Counter Guarantee | China Securities Journal, Shanghai Securities News, | 28August, 2010 | http://www.sse.com.cn |
| Contract between Hainan Airlines and HNA Finance Co., Ltd | Securities Times and Hong Kong Wen Wei Po | - | - |
| Announcement of Hainan Airlines on Related Transactions A | China Securities Journal, Shanghai Securities News, | 28August, 2010 | http://www.sse.com.cn |
| | Securities Times and Hong Kong Wen Wei Po | | |
| Announcement of Hainan Airlines on Related Transactions B | China Securities Journal, Shanghai Securities News, | 28August, 2010 | http://www.sse.com.cn |
| | Securities Times and Hong Kong Wen Wei Po | | |
| Notice of Hainan Airlines on Holding General Meeting of | China Securities Journal, Shanghai Securities News, | 28August, 2010 | http://www.sse.com.cn |
| Shareholders | Securities Times and Hong Kong Wen Wei Po | | |
| Announcement of Hainan Airlines on Shareholding Reduction | China Securities Journal, Shanghai Securities News, Securities Times and Hong Kong Wen Wei Po | 1 September, 2010 | http://www.sse.com.cn |
| Resolution Announcement of Hainan Airlines on the 14th | China Securities Journal, Shanghai Securities News, | 11 September, 2010 | http://www.sse.com.cn |
| Session of the 6th Board Meeting | Securities Times and Hong Kong Wen Wei Po | | |
| Announcement of Hainan Airlines on the 8th Session of the | China Securities Journal, Shanghai Securities News, | 11 September, 2010 | http://www.sse.com.cn |
| 6th Board of Supervisors | Securities Times and Hong Kong Wen Wei Po | - | - |
| Resolution Announcement of Hainan Airlines on the 2nd | China Securities Journal, Shanghai Securities News, | 16 September, 2010 | http://www.sse.com.cn |
| Temporary General Meeting of Shareholders | Securities Times and Hong Kong Wen Wei Po | | |
| Renamed Announcement of Controlling Subsidiary of | China Securities Journal, Shanghai Securities News, | 16 September, 2010 | http://www.sse.com.cn |
| Hainan Airlines | Securities Times and Hong Kong Wen Wei Po | | |
| Resolution Announcement of Hainan Airlines on the 15th | China Securities Journal, Shanghai Securities News, | 30 September, 2010 | http://www.sse.com.cn |
| Session of the 6th Board Meeting | Securities Times and Hong Kong Wen Wei Po | | |
| Announcement of Hainan Airlines on Outbound Investment | China Securities Journal, Shanghai Securities News, | 30 September, 2010 | http://www.sse.com.cn |
| and Related Transactions | Securities Times and Hong Kong Wen Wei Po | | |
| Announcement of Hainan Airlines on Canceling | China Securities Journal, Shanghai Securities News, | 16 October, 2010 | http://www.sse.com.cn |
| Shareholding hypothecation | Securities Times and Hong Kong Wen Wei Po | | |
| Notice of Hainan Airlines on Holding General Meeting of | China Securities Journal, Shanghai Securities News, | 23 October, 2010 | http://www.sse.com.cn |
| Shareholders | Securities Times and Hong Kong Wen Wei Po | | |
| Resolution Announcement of Hainan Airlines on the 16th | China Securities Journal, Shanghai Securities News, | 30 October, 2010 | http://www.sse.com.cn |
| Session of the 6th Board Meeting | Securities Times and Hong Kong Wen Wei Po | | |
| Announcement of Hainan Airlines on Related Transactions A | China Securities Journal, Shanghai Securities News, | 30 October, 2010 | http://www.sse.com.cn |
| | Securities Times and Hong Kong Wen Wei Po | | |
| Announcement of Hainan Airlines on Related Transactions B | China Securities Journal, Shanghai Securities News, | 30 October, 2010 | http://www.sse.com.cn |
| | Securities Times and Hong Kong Wen Wei Po | | |



| Matter | Name and Edition of Newspapers | Date | Website and Retrieve Path |
|---|---|-------------------|---------------------------|
| Notice of Hainan Airlines on Holding General Meeting of | China Securities Journal, Shanghai Securities News, | 30 October, 2010 | http://www.sse.com.cn |
| Shareholders | Securities Times and Hong Kong Wen Wei Po | | |
| Resolution Announcement of Hainan Airlines on the 3rd | China Securities Journal, Shanghai Securities News, | 9 November, 2010 | http://www.sse.com.cn |
| Temporary General Meeting of Shareholders | Securities Times and Hong Kong Wen Wei Po | | |
| Resolution Announcement of Hainan Airlines on the 4th | China Securities Journal, Shanghai Securities News, | 16 November, 2010 | http://www.sse.com.cn |
| Temporary General Meeting of Shareholders | Securities Times and Hong Kong Wen Wei Po | | |
| Resolution Announcement of Hainan Airlines on the 17th | China Securities Journal, Shanghai Securities News, | 4 December, 2010 | http://www.sse.com.cn |
| Session of the 6th Board Meeting | Securities Times and Hong Kong Wen Wei Po | | |
| Announcement of Hainan Airlines on Outbound Investment | China Securities Journal, Shanghai Securities News, | 4 December, 2010 | http://www.sse.com.cn |
| and Related Transactions A | Securities Times and Hong Kong Wen Wei Po | | |
| Announcement of Hainan Airlines on Outbound Investment | China Securities Journal, Shanghai Securities News, | 4 December, 2010 | http://www.sse.com.cn |
| and Related Transactions B | Securities Times and Hong Kong Wen Wei Po | | |
| Announcement of Hainan Airlines on Outbound Investment | China Securities Journal, Shanghai Securities News, | 4 December, 2010 | http://www.sse.com.cn |
| and Related Transactions C | Securities Times and Hong Kong Wen Wei Po | | |
| Announcement of Hainan Airlines on Related Transactions | China Securities Journal, Shanghai Securities News, | 4 December, 2010 | http://www.sse.com.cn |
| | Securities Times and Hong Kong Wen Wei Po | | |
| Notice of Hainan Airlines on Holding General Meeting of | China Securities Journal, Shanghai Securities News, | 4 December, 2010 | http://www.sse.com.cn |
| Shareholders | Securities Times and Hong Kong Wen Wei Po | | |
| Resolution Announcement of Hainan Airlines on the 18th | China Securities Journal, Shanghai Securities News, | 11 December, 2010 | http://www.sse.com.cn |
| Session of the 6th Board Meeting | Securities Times and Hong Kong Wen Wei Po | | |
| Announcement of Hainan Airlines on Related Transactions | China Securities Journal, Shanghai Securities News, | 11 December, 2010 | http://www.sse.com.cn |
| | Securities Times and Hong Kong Wen Wei Po | | |
| Notice of Hainan Airlines on Holding General Meeting of | China Securities Journal, Shanghai Securities News, | 11 December, 2010 | http://www.sse.com.cn |
| Shareholders | Securities Times and Hong Kong Wen Wei Po | | |
| Resolution Announcement of Hainan Airlines on the 5th | China Securities Journal, Shanghai Securities News, | 22 December, 2010 | http://www.sse.com.cn |
| Temporary General Meeting of Shareholders | Securities Times and Hong Kong Wen Wei Po | | |
| Supplementary Announcement of Hainan Airlines on | China Securities Journal, Shanghai Securities News, | 25 December, 2010 | http://www.sse.com.cn |
| Assignment of 3 Companies such as Hainan Hangpeng | Securities Times and Hong Kong Wen Wei Po | | |
| Industry Co., Ltd | | | |
| Resolution Announcement of Hainan Airlines on the 6th | China Securities Journal, Shanghai Securities News, | 28 December, 2010 | http://www.sse.com.cn |
| Temporary General Meeting of Shareholders | Securities Times and Hong Kong Wen Wei Po | | |



Report of the Auditors

PwC ZT Shen Zi (2011) No. 10029

To the Board of Directors of Hainan Airlines Co., Ltd.:

We have audited the accompanying financial statements of Hainan Airlines Co., Ltd. ("the Company") which comprise the consolidated and company balance sheets as at 31 December 2010, and the consolidated and company income statements, the consolidated and company cash flow statements and the consolidated and company statements of changes in owners' equity for the year then ended and notes to these financial statements.

I.Management's Responsibility for the Financial Statements

The management is responsible for the preparation of these financial statements in accordance with the Accounting Standards for Business Enterprises. This responsibility includes:

(1) Designing, implementing and maintaining internal control relevant to the preparation of financial statements that are free from material misstatement, whether due to fraud or error;

(2) Selecting and applying appropriate accounting policies; and

(3) Making accounting estimates that are reasonable in the circumstances.

II.Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the China Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

III.Opinion

In our opinion, the accompanying financial statements present fairly, in all material respects, the consolidated and company's financial position of the Company as of 31 December 2010, and of their financial performance and their cash flows for the year then ended in accordance with the Accounting Standards for Business Enterprises.

PricewaterhouseCoopers Zhong Tian CPAs Limited Company Shanghai, the People's Republic of China 14 March 2011



HAINAN AIRLINES CO., LTD.

CONSOLIDATED AND COMPANY' S BALANCE SHEETS AS AT 31 DECEMBER 2010

(All amounts in Rmb thousand Yuan unless otherwise stated) [English Translation for Reference Only]

| ASSETS | Notes | 31 December 201031 Consolidated | December 2009 Consolidated | 31 December 2010 Company | 31 December 2009 Company |
|-------------------------------------|-------------|------------------------------------|-------------------------------|-----------------------------|-----------------------------|
| Current assets | | | | | |
| Cash at bank and on hand | 5(1) | 16,679,729 | 12,765,534 | 10,326,757 | 9,296,236 |
| Accounts receivable | 5(3), 17(1) | 557,616 | 317,608 | 388,749 | 507,064 |
| Advances to suppliers | 5(5) | 427,562 | 662,726 | 377,243 | 637,708 |
| Interest receivable | 5(2) | 39,357 | 12,479 | 48 | 748 |
| Other receivables | 5(4), 17(2) | 2,892,573 | 108,590 | 2,601,051 | 30,870 |
| Inventories | 5(6) | 47,628 | 256,652 | 43,607 | 254,088 |
| Total current assets | | 20,644,465 | 14,123,589 | 13,737,455 | 10,726,714 |
| | | | | | |
| Non-current assets | | | | | |
| Available-for-sale financial assets | 5(7) | 579,690 | 647,048 | 579,565 | 647,048 |
| Long-term equity investments | 5(8), 17(3) | 2,113,058 | 622,317 | 11,157,085 | 4,418,422 |
| Investment properties | 5(9) | 9,873,489 | 5,541,735 | 2,145,069 | 2,077,757 |
| Fixed assets | 5(10) | 29,984,965 | 29,120,201 | 24,172,043 | 22,957,822 |
| Construction in progress | 5(11) | 5,521,500 | 6,856,305 | 4,613,398 | 5,422,545 |
| Intangible assets | 5(12) | 199,911 | 210,899 | 94,727 | 102,570 |
| Goodwill | 5(13) | 328,865 | 328,865 | - | - |
| Long-term prepaid expenses | 5(14) | 303,821 | 222,561 | 274,398 | 192,818 |
| Other non-current assets | 5(15) | 2,003,031 | 1,669,905 | 1,630,434 | 1,258,586 |
| Total non-current assets | | 50,908,330 | 45,219,836 | 44,666,719 | 37,077,568 |
| | | | | | |
| TOTAL ASSETS | | 71,552,795 | 59,343,425 | 58,404,174 | 47,804,282 |



HAINAN AIRLINES CO., LTD.

CONSOLIDATED AND COMPANY' S BALANCE SHEETS AS AT 31 DECEMBER 2010 (CONTINUED)

(All amounts in Rmb thousand Yuan unless otherwise stated)

[English Translation for Reference Only]

| LIABILITIES AND OWNERS' EQUITY | Notes | 31 December 2010 Consolidated | 31 December 2009 Consolidated | 31 December 2010 Company | 31 December 2009 Company |
|--|-------|-------------------------------------|-------------------------------------|--------------------------------|--------------------------------|
| Current liabilities | | | | | |
| Short-term borrowings | 5(18) | 17,704,048 | 16,165,526 | 11,849,417 | 11,356,882 |
| Financial liabilities held for trading | 5(19) | 176 | 7,016 | 176 | 7,016 |
| Notes payable | 5(20) | 3,216,726 | 1,180,116 | 2,881,178 | 1,114,276 |
| Accounts payable | 5(21) | 3,147,968 | 3,380,667 | 6,388,407 | 5,567,443 |
| Advances from customers | 5(22) | 823,093 | 718,095 | 22,060 | 22,060 |
| Employee benefits payable | 5(23) | 153,778 | 215,349 | 94,364 | 131,808 |
| Taxes payable | 5(24) | 621,523 | 262,284 | 509,683 | 202,437 |
| Interest payable | | 106,317 | 99,097 | 90,053 | 91,186 |
| Dividends payable | 5(25) | 19,078 | 19,078 | 19,078 | 19,078 |
| Other payables | 5(26) | 1,280,843 | 1,477,068 | 548,389 | 475,077 |
| Current portion of non-current liabilities | 5(27) | 4,420,703 | 3,908,759 | 3,278,448 | 3,145,628 |
| Total current liabilities | | 31,494,253 | 27,433,055 | 25,681,253 | 22,132,891 |
| Non-current liabilities | | | | | |
| Long-term borrowings | 5(28) | 23,223,093 | 22,385,449 | 18,131,389 | 16,820,955 |
| Long-term payables | 5(29) | 1,685,270 | 1,501,581 | 1,611,123 | 1,297,878 |
| Payables for specific projects | | - | 20,000 | - | - |
| Deferred tax liabilities | 5(16) | 1,354,102 | 520,918 | 107,483 | 97,976 |
| Other non-current liabilities | 5(30) | 356,728 | 296,742 | 201,289 | 151,414 |
| Total non-current liabilities | | 26,619,193 | 24,724,690 | 20,051,284 | 18,368,223 |
| Total liabilities | | 58,113,446 | 52,157,745 | 45,732,537 | 40,501,114 |
| Owners' equity | | | | | |
| Paid-in capital | 5(31) | 4,125,491 | 3,530,253 | 4,125,491 | 3,530,253 |
| Capital surplus | 5(32) | 6,231,028 | 3,923,522 | 6,228,846 | 3,893,313 |
| Surplus reserve | 5(33) | 383,918 | 169,098 | 383,918 | 169,098 |
| Undistributed profits | 5(34) | 1,725,046 | (1,074,046) | 1,933,382 | (289,496) |
| Total equity attributable to the equity holders of the Company | | 12,465,483 | 6,548,827 | 12,671,637 | 7,303,168 |
| Minority interest | 5(35) | 973,866 | 636,853 | - | - |
| Total owners' equity | | 13,439,349 | 7,185,680 | 12,671,637 | 7,303,168 |
| TOTAL LIABILITIES AND OWNER'S EQUITY | | 71,552,795 | 59,343,425 | 58,404,174 | 47,804,282 |

The accompanying notes form an integral part of these financial statements.

Legal representative: Wang Yingming

Person in charge of accounting function: Wang Hao

Person in charge of accounting department: Xu Zhoujin



HAINAN AIRLINES CO., LTD.

CONSOLIDATED AND COMPANY' S INCOME STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

(All amounts in Rmb thousand Yuan unless otherwise stated)

[English Translation for Reference Only]

| Item | Notes | 2010 Consolidated | 2009 Consolidated | 2010 Company | 2009 Company |
|---|----------------|----------------------|-----------------------|-----------------|---------------------|
| Deserve | 5(2() 17(4) | 21 70(147 | 15 549 262 | 147(1(2) | 10 292 724 |
| Revenue Less:Cost of sales | 5(36), 17(4) | 21,706,147 | 15,548,363 | 14,761,631 | 10,283,734 |
| | 5(36), 17(4) | (15,492,922) | (13,256,194) | (10,342,630) | (8,830,283) |
| Taxes and surcharges | 5(37) | (627,576) | (495,620) | (403,195) | (315,314) |
| Selling and distribution expenses | 5(38) | (1,091,760) | (747,612) | (758,399) | (472,339) |
| General and administrative expenses Financial expenses I net | 5(39) | (483,736) | (411,028) | (320,805) | (253,229) |
| Asset impairment losses | 5(40) 5(43) | (1,588,286) | (1,312,615) 15,483 | (1,125,206) | (921,613) 15,492 |
| Add: Profit arising from changes in fair value | 5(43) | 354.823 | 584,791 | - 95,819 | 293,565 |
| Investment income | 5(42), 17(5) | 25,685 | 8,892 | 23,956 | 2,575 |
| Including: Share of profit of associates and joint ventures | 5(42), 17(5) | (6,469) | (1,183) | (944) | 358 |
| mendung. Share of profit of associates and joint ventures | | (0,40)) | (1,105) | ()++() | 550 |
| Operating profit/ (losses) | | 2,802,375 | (65,540) | 1,931,171 | (197,412) |
| Add: Non-operating income | 5(44) | 896,871 | 584,039 | 819,770 | 440,611 |
| Less: Non-operating expenses | 5(45) | (47,952) | (32,950) | (1,368) | (30,038) |
| Including: losses on disposal of non-current assets | . , | (43,330) | (30,361) | 713 | (29,753) |
| | | | | | |
| Total profit | | 3,651,294 | 485,549 | 2,749,573 | 213,161 |
| Less: Income tax expenses | 5(46) | (430,396) | (129,589) | (311,875) | (65,908) |
| | | | | | |
| Net profit | | 3,220,898 | 355,960 | 2,437,698 | 147,253 |
| Including: Attributable to share holders of the Company | | 3,013,912 | 334,670 | 2,437,698 | 147,253 |
| Minority interest | | 206,986 | 21,290 | - | - |
| | | | | | |
| Earnings per share | | | | | |
| Basic earnings/(losses) per share | 5(47) | 0.74 | 0.09 | N/A | N/A |
| Diluted earnings/(losses) per share | 5(47) | 0.74 | 0.09 | N/A | N/A |
| | | | | | |
| Other comprehensive incomes/(losses) | 5(48) | (54,746) | 87,348 | (54,746) | 42,427 |
| | | | | | |
| Total comprehensive incomes | | 3,166,152 | 443,308 | 2,382,952 | 189,680 |
| Attributable to share holders of the Company | | 2,959,166 | 404,050 | 2,382,952 | 189,680 |
| Minority interest | | 206,986 | 39,258 | - | - |

The accompanying notes form an integral part of these financial statements.

Legal representative: Wang Yingming Person in charge of accounting function: Wang Hao

Hao Person in charge of accounting department: Xu Zhoujin



HAINAN AIRLINES CO., LTD.

CONSOLIDATED AND COMPANY' S CASHFLOW STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2010

(All amounts in Rmb thousand Yuan unless otherwise stated)

[English Translation for Reference Only]

| Items | Notes | 2010 Consolidated | 2009 Consolidated | 2010 Company | 2009 Company |
|---|----------|----------------------|----------------------|-----------------|-----------------|
| Cash flows from operating activities | | | | | |
| Cash received from sales of goods or rendering of services | | 24,111,595 | 15,347,151 | 14,735,425 | 10,289,543 |
| Refund of taxes and surcharges | 5(49)(a) | 2,112,258 | 1,580,185 | 2,381,940 | 899,287 |
| Sub-total of cash inflows | - () () | 26,223,853 | 16,927,336 | 17,117,365 | 11,188,830 |
| Cash paid for goods and services | | (14,320,651) | (11,689,768) | (5,353,832) | (6,827,233) |
| Cash paid to and on behalf of employees | | (1,129,248) | (1,351,206) | (767,572) | (691,276) |
| Payments of taxes and surcharges | | (745,685) | (540,721) | (450,025) | (358,371) |
| Cash paid relating to other operating activities | 5(49)(b) | (3,552,026) | (1,397,176) | (2,658,466) | (920,112) |
| Sub-total of cash outflows | | (19,747,610) | (14,978,871) | (9,229,895) | (8,796,992) |
| Net cash flows from operating activities | | 6,476,243 | 1,948,465 | 7,887,470 | 2,391,838 |
| Cash flows from investing activities | | | | | |
| Cash received from disposal of investments | | 2,843 | 1,541,159 | - | 1,492,848 |
| Cash received from returns on investments | | 32,103 | 15,471 | 24,900 | 10,840 |
| Net cash received from disposal of fixed assets, intangible assets | | 508,980 | 357,893 | 504,717 | 306,196 |
| and other long-term assets | | | | | |
| Net cash received from merge of subsidiary | | - | 83,350 | - | - |
| Cash received relating to other investing activities | 5(49)(c) | 1,047,923 | 302,257 | 7,540 | 165,233 |
| Sub-total of cash inflows | | 1,591,849 | 2,300,130 | 537,157 | 1,975,117 |
| Cash paid to acquire fixed assets, intangible assets and other long- term assets | | (4,665,275) | (6,341,815) | (3,467,039) | (5,208,569) |
| Cash paid to acquire investments | | (1,500,000) | (650) | (1,500,000) | (650) |
| Cash paid to acquire subsidiaries and other business units | | (2,636,805) | - | (5,171,745) | - |
| Cash paid relating to other investing activities | 5(49)(d) | (2,148,553) | (991,524) | (105,096) | (106,220) |
| Sub-total of cash outflows | | (10,950,633) | (7,333,989) | (10,243,880) | (5,315,439) |
| Net cash flows from investing activities | | (9,358,784) | (5,033,859) | (9,706,723) | (3,340,322) |
| Cash flows from financing activities | | | | | |
| Cash received from capital contributions | | 3,115,517 | - | 2,985,517 | - |
| Cash received from borrowings | | 24,317,850 | 28,131,857 | 17,868,048 | 20,547,965 |
| Cash received relating to other financing activities | 5(49)(e) | 3,127,952 | | | |
| Sub-total of cash inflows | | 30,561,319 | 28,131,857 | 20,853,565 | 20,547,965 |
| Cash repayment of borrowings | | (21,112,321) | (16,880,923) | (15,655,496) | (11,395,801) |
| Cash repayments of finance lease | | (513,990) | (592,511) | (310,085) | (291,006) |
| Cash payments for interest expenses and distribution of dividends | | (2,134,971) | (1,996,007) | (1,767,755) | (1,470,168) |
| Cash payments relating to other financing activities | 5(49)(f) | (1,553,030) | (1,231,022) | (73,878) | (1,231,022) |
| Sub-total of cash outflows | | (25,314,312) | (20,700,463) | (17,807,214) | (14,387,997) |
| Net cash flows from financing activities | | 5,247,007 | 7,431,394 | 3,046,351 | 6,159,968 |
| Effect of foreign exchange rate changes on cash and cash equivalents | | 919 | (581) | (20,321) | (863) |
| Net increase in cash and cash equivalents | 5(50)(a) | 2,365,385 | 4,345,419 | 1,206,777 | 5,210,621 |
| Add: Cash and cash equivalents at beginning of year | 5(50)(a) | 10,348,355 | 6,002,936 | 7,710,809 | 2,500,188 |
| Cash and cash equivalent at end of year | 5(50)(c) | 12,713,740 | 10,348,355 | 8,917,586 | 7,710,809 |

The accompanying notes form an integral part of these financial statements.

Legal representative: Wang Yingming

Person in charge of accounting function: Wang Hao

Hao Person in charge of accounting department: Xu Zhoujin



HAINAN AIRLINES CO., LTD.

CONSOLIDATED STATEMENTS OF CHANGES IN OWNERS' EQUITY FOR THE YEAR ENDED 31 DECEMBER 2010

(All amounts in Rmb thousand Yuan unless otherwise stated)

[English Translation for Reference Only]

| Item | Notes | A Paid-in capital | ttributable to e Capital surplus | quity holders Surplus reserves | of the Company Undistributed profits | Minority interst | Total owners' equity |
|--|-------------|-------------------------|--|--------------------------------------|--|---------------------|----------------------------|
| Balance at 31 December 2009 | | 3,530,253 | 3,854,143 | 169,098 | (1,408,716) | 523,938 | 6,668,716 |
| Movement for the year ended 31 December 2009 | | | | | | | |
| Net profit | | - | - | - | 334,670 | 21,290 | 355,960 |
| Other comprehensive income | | - | 69,379 | - | - | 17,969 | 87,348 |
| Acquisition of subsidiary | | - | - | - | - | 73,656 | 73,656 |
| Balance at 31 December 2009 | | 3,530,253 | 3,923,522 | 169,098 | (1,074,046) | 636,853 | 7,185,680 |
| Balance at 31 December 2010 | | 3,530,253 | 3,923,522 | 169,098 | (1,074,046) | 636,853 | 7,185,680 |
| Movement for the year ended 31 December 2010 | | | | | | | |
| Net profit | | - | - | - | 3,013,912 | 206,986 | 3,220,898 |
| Other comprehensive income | 5(48) | - | (54,746) | - | - | - | (54,746) |
| Capital contribution by stockholders | 1, 17(3)(a) | 595,238 | 2,390,279 | - | - | 130,000 | 3,115,517 |
| Appropriation to surplus reserves | | - | - | 214,820 | (214,820) | - | - |
| Other | | - | (28,027) | - | - | 27 | (28,000) |
| | | | | | | | |
| Balance at 31 December 2010 | | 4,125,491 | 6,231,028 | 383,918 | 1,725,046 | 973,866 | 13,439,349 |
| | | | | | | | |

The accompanying notes form an integral part of these financial statements.

Legal representative: Wang Yingming Person in charge of accounting function: Wang Hao Person in charge of accounting department: Xu Zhoujin



HAINAN AIRLINES CO., LTD.

COMPANY' S STATEMENTS OF CHANGES IN OWNERS' EQUITY FOR THE YEAR ENDED 31 DECEMBER 2010

(All amounts in Rmb thousand Yuan unless otherwise stated)

[English Translation for Reference Only]

| Item | Notes | Paid-in capital | Capital surplus | Surplus reserves | Undistributed profits | Total own |
|--|-------|--------------------|--------------------|---------------------|--------------------------|-----------|
| Balance at 31 December 2009 | | 3,530,253 | 3,850,886 | 169,098 | (436,750) | 7,113, |
| Movement for the year ended 31 December 2009 | | | | | | |
| Net profit | | - | - | - | 147,254 | 147, |
| Other comprehensive income | | - | 42,427 | - | - | 42, |
| Balance at 31 December 2009 | | 3,530,253 | 3,893,313 | 169,098 | (289,496) | 7,303, |
| Balance at 31 December 2010 | | 3,530,253 | 3,893,313 | 169,098 | (289,496) | 7,303, |
| Movement for the year ended 31 December 2010 | | | | | | |
| Capital contribution by stockholders | 1 | 595,238 | 2,390,279 | - | - | 2,985, |
| Net profit | | - | - | - | 2,437,698 | 2,437 |
| Appropriation to surplus reserves | | - | - | 214,820 | (214,820) | |
| Other comprehensive income | 5(48) | - | (54,746) | - | - | (54,7 |
| Balance at 31 December 2010 | | 4,125,491 | 6,228,846 | 383,918 | 1,933,382 | 12,671 |

The accompanying notes form an integral part of these financial statements.

Legal representative: Wang Yingming Person in charge of accounting function: Wang Hao Person in charge of accounting department: Xu Zhoujin



1 GENERAL INFORMATION OF THE COMPANY

Hainan Airlines Co., Ltd. recognized from the former("the Company") was a joint stock limited company whose origins trace back to the formation of Hainan Provincial Airlines. The promoters of the Company comprised 24 legal enterprises, including the Hainan Provincial Airlines, China Everbright International Trust and Investment Co. Ltd, Hainan Branch, Bank of Communications, Hainan Aviation Import & Export Co., Ltd., etc. The Company obtained its business license on 18 October 1993 and was named as "Hainan Airlines Company Limited". Its registered address is Haikou, Hainan Province, P. R. China. Grand China Airlines Company Limited (former "Xinhua Aviation Holding Co., Ltd") is the parent company of the Company. State-owned Assets Supervision and Administration Commission of Hainan Provincial Government is the final parent company of the Company. The registered Paid-in capital was RMB 250,100 thousand when the Company is found.

The scrip dividend for 1993 was approved by the resolution of the 2nd general meeting of shareholders held in March 1994. 50,020,000 shares were distributed and the total capital increased to RMB 300,120,000.

On 2 November 1995, the Company issued 100,040,001 shares to American Aviation LDC at a price of USD 0.25 per share with a par value of RMB1.00 each. The company was changed into a Sino-foreign joint stock company limited after the issuance of shares. Among the total raised fund USD 25,000,000 (equivalent to RMB 207,905,000), RMB 100,040,001 was recognized as paid-in capital and the remaining amount of 70,177,850 Yuan was recognized as capital reserve after deducting the related issuing expenses. The Company obtained a new business license in November 1996 after increasing its paid-in capital stated above. Also its name has been changed to Hainan Airlines Co., Ltd. and the registered capital was RMB 400,160,001.

On 26 June 1997, the Company issued 71 million B Shares at a premium price of USD 0.47 per share with a par value of 1.00 Yuan each. Among the total raised fund USD 33,370,000 (equivalent to RMB 276,690,000), 71,000,000 Yuan was recognized as paid-in capital and the remaining amount of 186,822,000 Yuan was recognized as capital reserve after deducting the related issuing expenses. Following the widely public issuance, the paid-in capital was remarkably raised to RMB471, 160,001 totally.

On 11 October 1999, the Company issued 205 million Ordinary Shares (A Shares) at an issue price of 4.6 Yuan per share with a par value of 1.00 Yuan each to the public. Among the total raised fund 943,000,000 Yuan, 205,000,000 Yuan was recognized as paid-in capital and the remaining amount of 708,745,226 Yuan was recognized as capital reserve after deducting the related issuing expenses. Following the issuance, the paid-in capital was remarkably raised to RMB676,160,001 totally.

The B shares and A shares above were listed at Shanghai Stock Exchange in 1997 and 1999 respectively.

In accordance with the profit appropriation resolution for year 1999 approved by the general meeting of shareholders on 18 May 2000, the Company distributed stock dividend at 0.8 shares per ten shares (on the basis of total number of shares 676,160,001) and cash dividend 1.00 Yuan (tax included) to all shareholders with total amount of RMB 54,092,800 and RMB 67,616,000 respectively. The paid-in capital of the Company increased to 730,252,801 Yuan thereafter.

The Company completed the directional issue proceeding at 2 Yuan per share on 29 June 2006, and raised 5,600,000,000 Yuan in all. Among these, issues 1,650,000,000 shares to Grand China; 450,000,000 shares to Haikou Meilan International Airport Co., Ltd. ("Haikou Meilan"); 300,000,000 shares to Changjiang Leasing Co., Ltd. ("Changjiang Leasing"); 240,000,000 shares to Hainan Jiaxin Investment Management Co., Ltd. ("Hainan Jiaxin"); 150,000,000 shares to Sanya Phoenix International Airport Co., Ltd. ("Sanya Phoenix Airport"); 10,000,000 shares to Hainan Taiheng Industry Co., Ltd. Meanwhile, the Company's capital stocks increased to 3,530,252,801 Yuan after this directionally increasing issue and shares transfer. Therefore, Grand China Air became the biggest shareholders with 46.74% shares of the Company. The above-mentioned increasing issued shares have completed the capital changing registration procedure at China Securities Registration and Liquidation Company, Shanghai Branch on 29 June 2006.



In December 2006, Grand China Air, the shareholder of the Company, received new equity investments of 8,917,118 shares held by Hainan Airlines Group Co. Ltd. ("HNA Group") in Hainan Airlines Company and 4,369,582 shares held by Hainan Qixing Industrial Investment Company Limited ("Hainan Qixing") in the Company. The registration of equity change had been terminated on 14 December 2006. Proceeds from capital injection, the Grand China Air held 51.68% shares of the Company.

After completion of share restructuring scheme on 29 September 2006, the restricted shares of the Company could be traded in the market. According to the lock-up period from 1 year to 3 years, as of 31 December 2009, totally 2,122,703,916 restricted shares held by non-state-owned legal persons can be traded in the market.

On 5 January 2010, the Company's non-public offering no more than 595,238,094 shares is approved by China Securities Regulatory Commission. The Company completed the directional issue proceeding at 5.04 Yuan per share on 12 February 2009, and raised 2,985,517,557 Yuan in all. Among these, issues 297,619,047 shares to Hainan Development Holding; 297,619,047 shares to HNA Group. Meanwhile, the Company's capital stocks increased to 4,125,490,895 Yuan after this directionally increasing issue. All the equity transfer registration about directional issuing of additional shares was complete by 12 February 2010. After the completion of increasing capital, Dah Sing airline held 41.60% of equity, Hainan Development Holdings held 7.21% of equity, Hainan Airlines Group Co., Ltd. held 7.21% of equity. After the completion of directional issuing of additional shares, the number of shares of restricted circulation was changed to 595,573,694, the number of shares without circulation restriction was changed to 3,529,917,201 shares (of which 3,345,194,000 shares are A shares, 184,723,201 shares are B shares).

The Company and its subsidiaries (collectively referred as "the Group" hereafter) are mainly engaged in Civil Aviation industry, with an approved scope of business including transporting domestic and international passengers, cargo and providing other related services. The actual business operations in 2010 are the same as above.

The financial statements were authorized for issue by the Board of Directors on 14 March 2011.

2 SIGNIFICANT ACCOUNTING POLICIES AND ACCOUNTING ESTIMATES

(1) Basis of preparations

These financial statements was prepared in accordance with the Basic Standard and 38 specific standards of the Accounting Standards for Business Enterprises issued by the Ministry of Finance on 15 February 2006, and the Application Guidance for Accounting Standard for Business Enterprises, Interpretations of Accounting Standards for Business Enterprises and other relevant regulations issued thereafter (hereinafter referred to as "the Accounting Standard for Business Enterprises"), and the regulations of China Securities Regulatory Commission, Compilation Rules for Information Disclosures by Companies That Offer Securities to the Public No.15 - General Provisions for Financial Reports (Revised in 2010).

Up to 31 December 2010, the current liabilities of the Group exceed about 10.9 billion yuan over current assets. In preparing the financial statements, the Board has adequate assessment to the going concern ability of the Group in the context of the Group's current working capital deficit.

The Company's management has already taken positive actions in response to the net working capital deficiency, and continually seeks to improve the financing channels of the Group's liquidity position. Up to 31 December 2010, the unused credit line of the Group from the major banks and financial institutions is about 17.1 billion Yuan. Based on past experience, the management believes that the credit period may be extended to later years when necessary.



In light of the Company's aforementioned credit line, the previous financing record and the established cooperation relationship with banks and financial institutions, the Management of the Company believes that the Group can continuously gain access to adequate financing channels to ensure continuing operation and pay back matured debts. Hence, the management of the Company is convinced that it is appropriate to prepare the consolidated financial statements of the Group on a going concern basis. Accordingly, the Board believes that it is appropriate to prepare these financial statements on a going concern basis without including any adjustments that would be required should the Company and the Group fail to continue as a going concern.

(2) Statement of compliance with the Accounting Standards for Business Enterprises.

The financial statements of the Company for the year ended 31 December 2010 are in compliance with the Accounting Standard for Business and Enterprises, and truly and completely present the financial position as at 31 December 2010 and the operating results, cash flows and other information for the year then ended of the Group and the Company.

(3) Accounting period

The Group's accounting year starts on 1 January and ends on 31 December.

(4) Recording currency

The recording currency is Renminbi (RMB).

- (5) Business combination
- (a) Business combinations under the same control

The combination consideration paid by and net assets obtained by the acquirer shall be measured according to the carrying amount. As for the difference between the carrying amount of the net assets obtained by the acquirer and the carrying amount of the consideration paid by it, the capital reserve (share premium) shall be adjusted. If the capital reserve (share premium) is not sufficient to be offset, the retained earnings shall be adjusted.

The direct cost for the business combination shall be recognized in profit or loss for the current period.

(b) Business combinations not under the same control

The business combination cost incurred to the acquirer and identifiable assets obtained from business combination shall be measured in light of their fair values on the acquisition date. The acquirer shall recognize the positive balance between the combination costs and the fair value of the identifiable net assets it obtains from the acquiree as goodwill; The acquirer shall record the balance between the combination costs and the fair value of the identifiable net assets it obtains from the acquiree if the combination costs are less than the fair value of the identifiable net assets it obtains from the acquiree if the combination costs are less than the fair value of the identifiable net assets it obtains from the acquiree recognized in profit or loss for the current period.

All relevant direct costs related to the business combination shall be recognized in profit or loss for the current period when incurred.



(c) Purchase of minority interest of a subsidiary

In the consolidated financial statements, the subsidiary's assets and liabilities are reflected by continually calculated amount on the date of transaction(or merger) which occurred prior to 7 August 2008. The difference between the additional cost of long-term equity investments due to purchase of minority equity and fair value of net assets which are recognized by investors calculated proportionally according to additional shareholders proportion should be adjust retained earnings after adjusting the balance of Capital reserves(Share premium), Capital reserves (share premium) in the consolidated financial statements, except for the parts considered as goodwill.

(6) Preparation of consolidated financial statements

The consolidated financial statements comprise the financial statements of the Company and all of its subsidiaries.

Subsidiaries are consolidated from the date on which the Group obtains control and are de-consolidated from the date that such control ceases. For a subsidiary that is acquired in a business combination involving enterprises under common control, it is included in the consolidated financial statements from the date when it, together with the Company, come under common control of the ultimate controlling party. The portion of the net profits realized before the combination date is presented separately in the consolidated income statement.

In preparing the consolidated financial statements, where the accounting policies and the accounting periods are inconsistent between the Company and subsidiaries, the financial statements of subsidiaries are adjusted in accordance with the accounting policies and accounting period of the Company. For subsidiaries acquired from a business combination involving enterprises not under common control, the individual financial statements of the subsidiaries are adjusted based on the fair value of the identifiable net assets at the acquisition date.

Significant inter-company balances, transactions and unrealized gain on transactions between group companies are eliminated. The subsidiary's equity and portion of a subsidiary's equity that is not attributable to the parent are treated as minority stockholder's interest and minority interest income respectively and presented separately in the consolidated financial statements under the terms of shareholder's interest and net profit.

(7) Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, call deposits with banks and short-term and highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

(8) Foreign currency conversion

(a) Foreign currency translation

Foreign currency transactions are translated into RMB using the exchange rates prevailing at the respective dates of the transactions.

At the balance sheet date, monetary items denominated in foreign currency are translated into RMB using the spot exchange rate on the balance sheet date. Exchange differences arising from these translations are recognized in profit or loss for the current period, except for those attributable to foreign currency borrowings that have been taken out specifically for the acquisition or, construction or production of qualifying assets, which are capitalized as part of the cost of those assets. Non-monetary items denominated in foreign currency that are measured in terms of historical cost are translated at the balance sheet date using the spot exchange rate at the date of the transaction. The effect of exchange rate changes on cash is presented separately in the cash flow statement.



(b) Conversion of financial statements of foreign currency

For the assets and liabilities items in balance sheet for foreign business operation, the spot exchange rate on the date of Balance Sheet issuance is used for currency conversion; except for retained earnings, all the other equity items are converted by the spot exchange rate on the date of its occurrence. For revenue and expense items in the income statement of foreign operations, the spot exchange rate on the date of transaction occurred is used for currency conversion. The difference of foreign currency conversion as mentioned above, will be presented as a separate item equity item. For the cash flows of overseas business operations, the spot exchange rate on the date of tash flow is used for currency conversion. The impact of changes on exchange rate on the amount of cash would be shown in the statement of cash flow separately.

2 SIGNIFICANT ACCOUNTING POLICIES AND ACCOUNTING ESTIMATES (CONTINUED)

- (9) Financial instruments
- (a) Financial assets
- (i) Classification of financial assets

Financial assets are classified into the following categories at initial recognition: financial assets at fair value through profit or loss, receivables, available-for-sale financial assets and held-to-maturity investments. The classification of financial assets depends on the Group's intention and ability to hold the financial assets. Financial assets held by the Group in 2010 include receivables and available-for-sale financial assets.

Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss include financial assets held for the purpose of selling in the short term, which are presented as financial assets held for trading on the balance sheet.

Receivables

Receivables, including accounts receivable and other receivables, are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market.

Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets that are either designated in this category or not classified in any of the other categories at initial recognition. Available-for-sale financial assets are included in other current assets in the balance sheet if management intends to dispose of them within 12 months of the balance sheet date.

(ii) Recognition and measurement

Financial assets are recognized at fair value on the balance sheet when the Group becomes a party to the contractual provisions of the financial instrument. In the case of financial assets at fair value through profit or loss, the related transaction costs occurred at the time of acquisition are recognized in profit or loss for the current period. For other financial assets, transaction costs that are attributable to the acquisition of the financial assets are included in their initial recognition amounts.



2 SIGNIFICANT ACCOUNTING POLICIES AND ACCOUNTING ESTIMATES (CONTINUED)

- (9) Financial instruments (continued)
- (a) Financial assets (continued)
- (ii) Recognition and measurement (continued)

Financial assets at fair value through profit or loss and available-for-sale financial assets are subsequently measured at fair value. Investments in equity instruments are measured at cost when they do not have a quoted market price in an active market and whose fair value cannot be reliably measured, the cost method is used. The receivables should be measured by actual exchange rates to amortize costs.

A gain or loss arising from a change in the fair value of financial assets at fair value through profit or loss is recognized in profit or loss. Interests and cash dividends received during the period in which such financial assets are held, as well as the gains or losses arising from the disposal of the assets are recognized in profit or loss for the current period.

A gain or loss arising from a change in fair value of an available-for-sale financial asset is recognized directly in equity, except for impairment losses and foreign exchange gains and losses arising from the translation of monetary financial assets. When such financial asset is derecognized, the cumulative gain or loss previously recognized in equity is recognized in profit or loss for the current period.

Interests on available-for-sale investments in debt instruments calculated using the effective interest method during the period in which such investments are held and cash dividends declared by the investee on available-for-sale investments in equity instruments are recognized as investment income in profit or loss.

(iii) Impairment of financial assets

The Group assesses the carrying amounts of financial assets other than those at fair value through profit or loss at each balance sheet date. If there is objective evidence that a financial asset is impaired, the Group shall determine the amount of impairment loss.

When an impairment loss on a financial asset carried at amortized cost has occurred, the amount of loss is measured at the difference between the asset's carrying amount and the present value of its estimated future cash flows (excluding future credit losses that have not been incurred). If there is objective evidence that the value of the financial asset recovered and the recovery is related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed and the amount of reversal is recognized in profit or loss.

In the case of a significant or prolonged decline in the fair value of an available-for-sale financial asset, the cumulative loss arising from the decline in fair value that had been recognized directly in equity is removed from equity and recognized in impairment loss. For an investment in debt instrument classified as available-for-sale on which impairment losses have been recognized, if, in a subsequent period, its fair value increases and the increase can be objectively related to an event occurring after the impairment loss was recognized in profit or loss, the previously recognized impairment loss is reversed and recognized in profit or loss for the current period. For an investment in an equity instrument classified as available-for-sale on which impairment losses have been recognized, the increase in its fair value in a subsequent period is recognized in equity directly.

(iv) Derecognition of financial assets

Where a financial asset satisfies any of the following requirements, the recognition of it shall be terminated: (1) the contractual rights for collecting the cash flow of the said financial asset are terminated; or (2) the said financial asset has been transferred and the Group has transferred



substantially all risks and rewards of ownership of the financial assets to the transferee; or (3) the said financial asset has been transferred, although the Group neither transfer nor retain substantially all risks and rewards of ownership of the financial asset but has not retain control the said financial asset.

When the recognition of the financial assets is terminated, the difference between the book value of the financial assets and the sum of consideration and change of fair value which is directly recorded into the owner's equity shall be recognized in profit or loss for the current period.

(b) Financial liabilities

Financial liabilities are classified into the following categories at initial recognition: financial liabilities at fair value through profit or loss and other financial liabilities. Financial liabilities at fair value through profit or loss are mainly derivatives financial liabilities. They are disclosed as financial liabilities held for trading on the balance sheet. Other financial liabilities are payables, borrowings and bonds etc.

Payables include accounts payable and other payables, etc., which are initially recognized at fair value and subsequently measured at amortized cost using the effective interest method.

Borrowings are initially recognized at fair value, netting of transaction costs incurred, and subsequently measured at amortized cost using the effective interest method.

Other financial liabilities with repayment date within one year (one year included) are classified as short-term liabilities; other financial liabilities with repayment date over one year but within one year from the balance sheet date (one year included) are classified as current portion of noncurrent liabilities, other financial liabilities are classified as non-current liabilities.

Financial liabilities or obligation are fully or partially derecognized when the present obligation are fully or partially relieved, and the differences between the carrying amount of the derecognized financial liabilities and consideration paid are recognized in profit or loss for the current period.

(c) Determination of fair value of financial instruments

The fair value of a financial instrument that is traded in an active market is determined at the quoted price in the active market. The fair value of a financial instrument for which the market is not active is determined by using a valuation technique. Valuation techniques include using prices of recent market transactions between knowledgeable, willing parties, reference to the current fair value of another financial asset that is substantially the same with this instrument, and discounted cash flow analysis. When a valuation technique is used to establish the fair value of a financial instrument, use market data as much as possible and avoid use of data that is particularly related to the Group.

(10) Receivables

Receivables comprise accounts receivable and other receivables. Accounts receivable arising from sale of goods or rendering of services are initially recognized at fair value by the Group in accordance with the consideration receivable from the buyer under contract or agreement.

(a) Receivables that are individually significant are subject to separate impairment assessment.

Receivables that are individually significant are subject to individual impairment assessment, if there is objective evidence that the Group will not be able to collect the full amounts according to the original terms, a provision for bad debt of the receivable is established.

The criteria to determine whether the amount is significant: whether the amount is more than 10 million



Methodology for establishing bad debt provision: according to the difference between the carrying amount of the receivables and the present value of estimated future cash flows.

(b) Provisions for bad debts for account receivables by group

Receivables that are not individually significant together with those receivables from related parties that have been individually evaluated for impairment and found not to be impaired are grouped on the basis of similar credit risk characteristics. The provisions for bad debts for the current year are determined, considering the current conditions, on the basis of historical loss experience for the groups of receivables with the similar credit risk characteristics.

Groups are determined as below:

| Group1 | Amounts due from related parties |
|---------|---|
| Group 2 | Aircraft leasing deposit and maintenance reserve receivable |
| Group 3 | Other receivables besides above |

Provision method of Provisions for bad debts by group:

| Group 1 | No Provisions for bad debts |
|---------|-----------------------------|
| Group 2 | No Provisions for bad debts |
| Group 3 | Aging analysis method |

In group 3, the measurement proportion of receivables with aging analysis method:

| | Measurement proportion of account receivables | Measurement proportion of other receivables |
|-------------------|---|---|
| Within 1 year | 0% | 0% |
| 1-2 years | 5% | 5% |
| 2-3 years | 10% | 10% |
| 3-4 years | 30% | 30% |
| 4-5 years | 50% | 50% |
| 5-6 years | 80% | 80% |
| More than 6 years | 100% | 100% |

(c) Amount that are not individually significant but provisions for bad debts is assessed separately:

Standard of recognizing provisions for bad debts for account receivables individually: if there is objective evidence that the Group will not be able to collect the full amounts according to the original terms, a provision for bad debts of the receivable is established.

Methodology for establishing bad debt provision: It is established according to the difference between the carrying amount of the receivable and the present value of estimated future cash flows.

(d) If the Group transfers the account receivables to the financial institutions without right of recourse, then the difference between trading accounts after deducting the book value of account receivables which have been written off and relevant taxes shall be recorded into profit or loss for the current period.



- (11) Inventories
- (a) Classification

Inventory comprises mainly aviation consumables, aviation on-board supplies and low value consumables, and they are presented at the lower of cost and net realizable value.

(b) Valuation method of delivered inventories

The aviation consumables are presented at planned cost and the difference between planned cost and actual cost is considered as 'Materials Cost Variance' at the end of the month. And, the planned cost is adjusted to actual cost.

Cost of aviation on-board supplies is determined using the weighted average method.

- (c) The Group adopts the perpetual inventory system.
- (d) Amortization method of low value consumables

The low value consumables are amortized in straight-line method, and the uniform is amortized in fifty-fifty method.

(12) Long-term equity investments

Long-term equity investments comprise the Company's long-term equity investments in its subsidiaries, the Group's long-term equity investments in its associates as well as the long-term equity investments where the Group does not have control, joint control or significant influence over the investees, and which are not quoted in an active market and whose fair value cannot be reliably measured.

Subsidiaries are all entities over which the Group is able to control. Associates are all entities over which the Group has significant influence on their financial and operating policies.

The Company accounts for investments in subsidiaries using the cost method in its individual financial statements, and makes the appropriate adjustments using equity method when preparing the consolidated financial statements. Investments in associates are initially measured using the equity method. For the long-term equity investments where the Group does not have control, joint control or significant influence over the investees, and which are not quoted in an active market and whose fair value cannot be reliably measured, the cost method is used.

(a) Recognition of initial investment cost

Under the cost method of accounting, long-term equity investments are measured at the initial investment cost. For the long-term equity investments which are measured using the equity method, when the initial investment cost exceeds the Group's share of the fair value of the investee's identifiable net assets at the time of acquisition, the initial investment cost is used as the long-term equity investment cost. When the initial investment cost is less than the Group's share of the fair value of the investee's identifiable net assets at the time of acquisition, the difference is included in profit or loss for the current period and the cost of the long-term equity investment is increased accordingly.

(b) Subsequent measurement and recognition of gain or loss

Long-term equity investments accounted for using the cost method are measured at the initial investment costs. Investment income is recognized in profit or loss for the cash dividends or profit distribution declared by the investees.



When using the equity method of accounting, the Group recognizes the investment income based on its share of net gain or loss of the investee. The Group discontinues recognizing its share of net losses of an investee after the carrying amount of long-term equity investment together with any long-term interests that, in substance, form part of the investor's net investment in the investee are reduced to zero. However, if the Group has incurred obligations for additional losses and the conditions on recognition of provision are satisfied in accordance with the accounting standard on contingencies, the Group continues recognizing the investment losses and the provision. Under the circumstance that the Group's proportion of shareholding in an investee remains unchanged, the Group shall record directly in capital surplus its share of the changes in the investee's owner's equity other than those arising from net gain or loss. The carrying amount of the investment is reduced by Group's share of the profit or cash dividends declared by an investee. The gains or losses arising from the intra-group transactions between the Group and its investees, on the basis of which the investment income or losses are recognized. The Loss on the intra-group transaction between the Group and its investees, of which the nature is asset impairment, is recognized in full amount, and the relevant unrealized gain or loss is not allowed to be eliminated.

(c) Basis of determining to have control or significant influence over the investee

The term "control" refers to the power to govern the financial and operating polices of an investee so as to obtain benefits from its operating activities of the enterprise. When ascertaining whether or not it is able to control a investee, an investor shall take into consideration the existence and effect of potential voting rights, including that derived from the convertible bonds and warrants that are currently convertible or exercisable, is considered in determining whether the Group has control over the investee. Significant influence usually translates into participation in the financial and operating policies without necessarily having full control or joint control over a investees. Impairment of long-term equity investments

For the long-term equity investment of the subsidiary and associated enterprises, when its recoverable amount is less than its carrying amount, the carrying amount is reduced to the recoverable amount (Note 2(19)). For the impairment of other long-term equity investments which are not quoted in an active market and whose fair value cannot be reliably measured, the impairment loss is recognized according to the difference between its carrying amount and present value determined by the discounted cash flow according to the market profitability of similar financial assets at that time. Once an impairment loss is recognized, it is not allowed to be reversed, even if the value of such asset is recovered in the subsequent periods.

(13) Investment properties

Investment properties, including land use rights that have already been leased out buildings that are held for the purpose of lease and buildings that is being constructed or developed for future use for leasing, are measured initially at cost. Subsequent expenditures incurred in relation to an investment property is included in the cost of the investment property when it is probable that the associated economic benefits will flow to the Group and its cost can be reliably measured; otherwise, the expenditures are recognized in profit or loss in the period in which they are incurred.

The Group makes subsequent measurement on investment properties using fair value model and does not depreciate or amortize the investment properties. The book value is adjusted according to the fair value of Investment properties on the date of balance sheet. The difference between fair value and initial book value is recognized in profit or loss for the current period.

When an investment property is transferred to an owner-occupied property, it is reclassified as fixed asset or intangible asset at the date of the transfer. When an owner-occupied property is transferred for earning rentals or for capital appreciation, the fixed asset or intangible asset is reclassified as investment property at its carrying amount at the date of the transfer. The estimated useful life, net residual value of the investment property and the depreciation (amortization) method applied are reviewed and adjusted as appropriate at each year-end.

An investment property is derecognized on disposal or when the investment property is permanently withdrawn from use and no future economic benefits are expected from its disposal. The net amount of proceeds from sale, transfer, retirement or damage of an investment property after its carrying amount and related taxes and expenses are recognized in profit or loss for the current period.



- (14) Fixed assets
- (a) Recognition and initial measurement of fixed assets

Fixed assets comprise plants and buildings, aircrafts and engines, high-price rotable spares, motor vehicles, and machinery and equipment.

The fixed assets are measured when it is probable that economic benefits associated with the fixed asset will flow to the Group and its cost can be reliably measured. Fixed assets purchased or constructed by the Group are initially measured at cost at the time of acquisition.

Subsequent expenditures incurred for a fixed asset are included in the cost of the fixed asset when it is probable that the economic benefits associated with the fixed asset will flow to the Group and its cost can be reliably measured. The carrying amount of those parts that are replaced is derecognized and all the other subsequent expenditures are recognized in profit or loss in the period in which they are incurred.

(b) Method of fixed assets depreciation

Fixed assets are depreciated using the straight-line method. The fixed assets are depreciated according to the entry value minus their estimated residual values within their estimated useful lives. For the fixed assets being provided for impairment loss, the related depreciation charge is prospectively determined based upon the adjusted carrying amounts over their remaining useful lives.

The estimated useful lives, the estimated residual values and the annual depreciation rates are as follows:

| | Estimated useful lives | Estimated residual value | Annual |
|---|------------------------|--------------------------|-------------------|
| | | | depreciation rate |
| Plant and buildings | 40 year | 5% | 2.375% |
| Aircraft and engines' s core and replacement pieces | 5 - 20 year | 0% or 5% | 4.75% to 20% |
| High-price aviation rotables | 10 - 15 year | 5% | 6.33% to 9.5% |
| Motor vehicles | 10 year | 5% | 9.5% |
| Machinery and equipment | 8 - 14 year | 5% | 6.78% to 11.875% |

The estimated useful life, the estimated net residual value of a fixed asset and the depreciation method applied to the asset are reviewed, and adjusted as appropriate at least once a year at each financial year-end. The Group reviews the depreciation period and salvage value of the aircrafts and engines, and counted and drew the depreciation of replacement of the parts of aircraft and engine that required regular replacement in the relative period in this year. The approach mentioned above is a better reflection of the actual usage of aircrafts and engines of the Group, and it is consistent with the approach generally adopted by other peers in the industry.

- (c) When the recoverable amount of the fixed assets is less than its carrying amount, the carrying amount is reduced to the recoverable amount (Note 2(19)).
- (d) Basis of recognition and method of valuation of fixed assets acquired under finance leases

The lease which actually transfers all risks and rewards relating to the ownership of the assets refers to finance lease. The lower of the fair value of leased assets and present value of lowest leasing expenses is used as the entry value of the leased assets.

The fixed assets acquired under finance leases adopt same depreciation policy with self-owned fixed assets. The leased fixed assets are depreciated within its expected life if the ownership of the leased assets can be reasonably recognized when the leasing term matures; otherwise, the leased fixed assets are depreciated within leasing term or expected life of the assets, whichever is the shorter.



(e) Disposal of fixed assets

The carrying amount of a fixed asset is derecognized on disposal or when no future economic benefits are expected from its use or disposal. The amount of proceeds on sale, transfer, retirement or damage of a fixed asset net of its carrying amount and related taxes and expenses is recognized in gain or loss for the current period.

(15) Construction in progress

Construction in progress is measured at actual cost. Actual cost comprises advanced payments construction costs, installation costs, borrowing costs that are eligible for capitalisation and other costs necessary to bring the fixed assets ready for their intended use. Construction in progress is transferred to fixed assets when the assets are ready for their intended use, and depreciation begins from the following month. When the recoverable amount of construction in progress is less than its carrying amount, the carrying amount can be reduced to the recoverable amount (Note 2(19)).

(16) Borrowing costs

The borrowing costs that are directly attributable to the acquisition and construction of a fixed asset that needs a substantially long period of time of acquisition and construction for its intended use commence to be capitalized and recorded as part of the cost of the asset when expenditures for the asset and borrowing costs have been incurred, and the activities relating to the acquisition and construction that are necessary to prepare the asset for its intended use have commenced. The capitalization of borrowing costs ceases when the asset under acquisition or construction becomes ready for its intended use, the borrowing costs incurred thereafter are recognized in profit or loss for the current period. Capitalization of borrowing costs is suspended during periods in which the acquisition or construction of a fixed asset is interrupted abnormally and the interruption lasts for more than 3 months, until the acquisition or construction is resumed.

The specific borrowings satisfying the requirements of capitalization constructing or production of any qualifying assets are recognized as interest expenses incurred for specific borrowings against interest receivables incurred for unused loan or investment income/loss incurred for temporary investment.

The common borrowings satisfying the requirements of capitalization applies the value, which is equal to weighted average of excess assets payout between cumulative assets payout and assets payout of specific borrowings multiplied by weighted average interest rate of the common borrowings, to calculate the exact value of capitalized interest of the common borrowings. The actual interest rate is that used to discount the cash flow in the future to the originally recognized amount of the borrowings within anticipated period or applicable shorter time.

(17) Intangible assets

Intangible assets here stand for land use rights, which are measured at actual cost.

Land use rights are amortized on the straight-line basis over the period of the land use rights of 40 to 70 years. If it is impracticable to allocate the amount paid for the purchase of land use rights and buildings between the land use rights and the buildings on a reasonable basis, the entire amount is accounted for as fixed assets.

The estimated useful life and amortization method for an intangible asset with an indefinite useful life is reviewed, and adjusted if appropriate at each financial year-end.

If the recoverable amount of intangible asset is less than its carrying amount, the carrying amount can be reduced to the recoverable amount (Note 2(19)).



(18) Long-term prepaid expenses

Long-term prepaid expenses incorporate the direct costs in relation to modifying and certifying certain operating leased or financial leased aircrafts, costs on pilot recruiting and training, expenses on improvement and enhancement of operating leased fixed assets, and other expenses that the amortization period is over one year. Long term prepaid expenses are amortized on basis of benefit period while they are recorded as net amount in the statement when accumulated amortization is deducted from actual expense.

(19) Impairment of long-term assets

Fixed assets, construction in progress, intangible assets with finite useful lives, long-term prepaid expenses and long-term equity investments in subsidiaries are tested for impairment if there is any indication that an asset may be impaired at the balance date. If the result of the impairment test indicates that the recoverable amount of the asset is less than its carrying amount, a provision for impairment and an impairment loss are recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and the present value of the future cash flows expected to be derived from the asset. A provision for asset impairment is determined and recognized on an individual asset basis. If it is not possible to estimate the recoverable amount of an individual asset, the recoverable amount of the group of assets to which the asset belongs is determined. A group of assets is the smallest group of assets that is able to generate independent cash inflows.

Goodwill that is separately presented in the financial statements is tested for impairment annually at least, irrespective of whether there is any indication that the assets may be impaired. During impairment assessment, the book value of the goodwill is amortized to assets group and portfolio which are expected to benefit from the synergy effect of the enterprise combination. The impairment assessment shows that the impairment loss is recognized if the recoverable amount of the asset group and portfolio containing amortized goodwill is less than its carrying amount. The amount of impairment loss firstly offsets the carrying amount of the goodwill amortized to the asset group and portfolio and then offsets the carrying amount of other assets according to the proportion of carrying amount of other assets except goodwill in asset group or portfolio.

Once the asset impairment loss mentioned above is recognized, it is not allowed to be reversed for the value recovered in the subsequent periods.

(20) Employee benefits

Employee benefits mainly include wages or salaries, bonuses, allowances and subsidies, staff welfare, social security contributions, housing funds, labor union funds, employee education funds and other expenditures incurred in exchange for service rendered by employees.

If the Group cancelled the labor relationship with any employee prior to the expiration of the relevant labor contract or brought forward any compensation proposal for the purpose of encouraging the employee to accept a layoff, provided the following conditions are met concurrently, the enterprise shall recognize the expected liabilities incurred due to the compensation for the cancellation of the labor relationship with the employee, and shall simultaneously record them into the profit or loss for the current period: Where the Group has formulated a formal plan on the cancellation of labor relationship or has brought forward a proposal on voluntary layoff and will execute it soon; and the enterprise is unable to unilaterally withdraw the plan on the cancellation of labor relationship or the layoff proposal.

Except the compensation paid to the employee due to dissolve the labor relationship, employee benefits are recognized as a liability in the accounting period in which an employee has rendered service, and as costs of assets or expenses to whichever the employee service is attributable.

(21) Profit distribution

The cash dividend is recognized as a liability in the period in which it is approved by the general meeting of shareholders.



(22) Accrued liabilities

Obligations that have incurred due to failing to execute a signed contract/agreement, which would have led to foreseeable economic benefit outflows if such obligations were carried out, shall be recorded as accrued liabilities, provided the amount of actions in point can be reliably measured.

Accrued liabilities take initial measurement according to the best estimate of performing the current obligations, taking into accounts of the relative risks, uncertainties, and the time value of money etc. If the influence of the time value of money is significant, the amount should be best estimated by discounting the future cash outflows. The interests incurred besides of the principles noted as the "time value" shall be recorded as interest expenses.

At the balance date, the book value of accrued liabilities should be reviewed and adjusted to reflect the best estimation.

(23) Revenue recognition

The amount of revenue is determined in accordance with the fair value of the consideration received or receivable for the sale of goods and rendering of services in the ordinary course of the Group's activities. Revenue is shown net of value-added tax, rebates, discounts and returns.

Revenue is recognized when the economic benefits associated with the transaction will flow to the Group, the relevant revenue can be reliably measured and specific revenue recognition criteria have been met for each of the Group's activities as described below:

(a) Rendering of services

(i) Traffic revenues

Passenger and cargo revenue are recognized as traffic revenues when the transportation services are provided. The amounts received yet services pending to render is recognized as liabilities and to be recorded as advances from customers - sales in advance of carriage ("SIAC").

(ii) Other revenue

Other revenues include refund fee income, ground services income, commission income, and other air transport related business income; such income should be recognized at the time the corresponding services are provided. Commission income is the commission collected by the Group's agent for booking tickets for other airlines, which should be recorded when the tickets are sold.

(b) Frequent flyer program

The Group Executive Jinpeng Club Frequent Flyer Reward Flight Plan and its club members can use the reward points accumulated for reward flight. According to the Group's frequent flyer reward point policy, when a visitors' accumulated points reach a certain level, they can exchange for gifts or free tickets. The Group adopts the deferred revenue method to to account for such reward points. That is, to deduct the fair value of the reward points from the ticket value and recorded as revenue and the former as deferred revenue. When customers exchange reward points or the points expired, the deferred revenue recognized in correspondence is then recorded as income of the Company.



(23) Revenue recognition (continued)

(c) Transfer of asset use rights

Interest income is recognized on a time-proportion basis using the effective interest method.

Aircraft rental income and other rental income from a operating lease is recognized on a straight-line basis over the period of the lease.

(24) Government grants

Government grants are monetary or non monetary assets acquired without consideration by the Group from the government, including tax refund and financial subsidy.

Grants from the government are recognized at the amount received or should received when there is a reasonable assurance that the grant will be received and the Group will comply with all attached conditions. If the government grant is monetary asset, it shall be measured in the light of the received or receivable amount. If the government grant is non-monetary asset, it shall be measured at its fair value. If its fair value cannot be obtained in a reliable way, it shall be measured at its nominal amount.

Government grants related to assets are recognized as deferred revenue and credited to income over the useful lives of the related assets. This is recorded into the profit or loss for the current period. The government grants which are measured at nominal amount are directly recorded into the profit or loss for the current period.

Government grants related to revenue should follow the rules: Grants to compensate the Group's related expenses or loss in the following periods should be recognized as deferred revenue, and Included in current gain and loss when the related expenses or loss are recognized. Grants to compensate the Group's past expenses or loss should be recognized directly included in current profit or loss.

(25) Deferred tax assets and deferred tax liabilities

Deferred tax assets and deferred tax liabilities are calculated and recognized based on the differences arising between the tax base of assets and liabilities and their carrying amount (temporary differences). The deductible losses that can be carried forward to deduct the taxable profit in subsequent years in accordance with the tax law are regarded as the temporary difference and for which a deferred tax asset is recognized. A deferred tax liability is not recognized for a temporary difference arising from the initial recognition of goodwill. For the temporary differences resulting from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither accounting profit nor taxable profit (or deductible loss), the resulting deferred tax assets and deferred tax liabilities are not recognized. At the balance sheet date, deferred tax assets and deferred tax liabilities are measured at the tax rates that are expected to apply to the period when the asset is realized or the liability is settled.

Deferred tax assets are recognized for deductible temporary differences and deductible losses and tax credits to the extent that it is probable that the Group's future taxable profit will be available against which the deductible temporary differences, deductible losses and tax credits can be utilized.

Deferred tax liabilities are recognized for temporary differences arising from investments in subsidiaries, except where the Group is able to control the timing of the reversal of the temporary difference, and it is probable that the temporary difference will not reverse in the foreseeable future. When it is probable that the temporary differences arising from investments in subsidiaries will be reversed in the foreseeable future and that the taxable profit will be available in the future against which the temporary differences can be utilized, the corresponding deferred tax assets are recognized.



Deferred tax assets and deferred tax liabilities which meet the following conditions at the same time can be listed as the net amount after offset:

- Deferred tax assets and deferred tax liabilities are related with the same taxpayer and imposed by the same tax administration.
- The Group is entitled to settle its tax assets and tax liabilities with the net amount.
- (26) Leases

A finance lease is a lease that transfers substantially all the risks and rewards incidental to ownership of an asset. Other leases belong to operating leases.

(a) Assets leased out under operating lease (lessee)

Lease payments under an operating lease are recognized on a straight-line basis over the period of the lease, and charged as an expense for the current period.

(b) Assets leased out under operating lease (lessor)

Lease rental income is recognized in the straight-line method over the lease term. Leases initial direct costs should be capitalized if the amount is large, and confirmed into the in the current gain or loss in accordance with the same basis as rental income during the lease period; small amount should be recognized directly into the current expenses. Contingent rent should be recognized only when it actually occurs.

(c) Assets acquired under finance lease (lessee)

The leased asset is recorded at the amounts equal to the lower of the fair value of the leased asset and the present value of the minimum lease payments. The difference between the recorded amount of the leased asset and the minimum lease payments is accounted for as unrecognized finance charge and is amortized using the effective interest method over the period of the lease. A long-term payable is recorded at the amount equal to the minimum lease payments less the unrecognized finance charge.

(d) Sales and leaseback

For sale and leaseback transactions resulting in a finance lease, differences between sales proceeds and carrying amount of the assets are deferred and amortized over the depreciation period of the leased assets, as the adjustment to the depreciation charges.

For sale and leaseback transactions resulting in an operating lease, differences between sales proceeds and carrying amount of the assets are recognized immediately in the income statement, if there is a inclusive evidence that the transaction is entered at fair value. If the transaction did not enter at the fair value and the selling price is below the fair value, the loss is recognized in the income statement; however, if the loss will be compensated by future lease rental below market price, the loss is deferred and amortized through the leasing period. If the selling price is higher than the fair value, the differences between fair value and the selling prices are deferred and amortized through the lease period.

(27) Daily maintenance and overhaul costs

Daily repairs and maintenance costs are charged to the income statement as and when incurred.

For aircraft and engines owned or held under finance leases by the Group, overhaul costs meet the definition of fixed assets are capitalized as a component of property, plant and equipment and depreciated over the maintenance cycles. In respect to aircrafts and engines under operating leases, the Group has obligations to fulfill certain return conditions upon expiration of the leases. Provisions for the estimated cost of these return



condition checks is made on a straight-line basis over the terms of the operating lease. All other overhaul expenses incurred during the operating lease periods are charged to the income statement as and when incurred.

(28) Segment information

The Group identifies operating segments based on the internal organization structure, management requirements and the internal reporting system, and discloses segment information of reportable segments determined on the basis of operating segments.

An operating segment is a component of the Group that satisfies all of the following conditions: (1) the component is able to earn revenues and incur expenses from ordinary activities; (2) whose operating results are regularly reviewed by the Group's management to make decisions about resources to be allocated to the segment and to assess its performance, and (3) for which the information on financial position, operating results and cash flows is available to the Group. If two or more operating segments have similar economic characteristics, and satisfy certain conditions, they are aggregated into a single operating segment.

(29) Critical accounting estimates and judgments

The Group continually evaluates the critical accounting estimates and key judgments applied based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The critical accounting estimates and key assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are outlined below:

(a) Accounting estimates of impairment provision for goodwill

The Group makes impairment testing for goodwill at the end of each year, and the recoverable amount of goodwill group and portfolio should be determined by the use value. The Company use accounting estimates to assess the value in use (Note 5 (13)).

If the management revised the gross profit margin used in the calculation of future cash flow for assets group and portfolio, and the revised gross profit margin is lower than the gross profit margin that is currently in use, then the Group needs to increase the provision amount for the goodwill.

If the management revised the pre-tax discount rate that is applied to discounted cash flow, and the revised pre-tax discount rate is higher than the discount rate that is currently in use, then the Group needs to increase the provision amount for the goodwill.

If the actual gross profit margin or the pre-tax discount rate is higher or lower than the management's estimation, the Group cannot reverse to the goodwill impairment loss that has already been accrued.

(b) Accounting estimates of impairment provision of fixed assets

The Group makes impairment testing for the fixed assets that show signs of impairment at the end of each year, and the recoverable amount of assets group and the portfolio should be determined by the higher between the net values of fair value of assets minus disposal costs and the present value of expected future net cash flow. As the calculation of present value of future cash flows needs judgments and assumptions, and if the management revised these judgments and assumptions, the provision amounts for impairment of fixed assets may change.

If the management revised the pre-tax discount rate that is applied to discounted cash flow, and the revised pre-tax discount rate is higher than the discount rate that is currently in use, then the Group needs to increase the depreciation reserves for the fixed assets. If the actual gross profit margin or the pre-tax discount rate is higher or lower than the management's estimation, the Group cannot reverse to the impairment loss of fixed assets that has already been accrued.



(c) Income tax

The Group pays income tax in many areas. In the normal business activities, tax treatments of many transactions and events are of uncertainty. When counting and drawing the provisions for income taxes in various regions, the Group is required to make significant judgments. If the final result of these tax items is different from the original recorded amount, such differences will impact on the amount of income tax expense and deferred tax in the period of identifying final result that was mentioned above.

Whether to recognize deferred income tax assets generated by the deductible loss and deductible temporary difference depends largely on the management's judgment on the possibility if adequate taxable income can be obtained to offset the losses and tax deductions in the future period. Calculation of the amount of future taxable income needs a huge amount of judgments and estimates, and the tax planning strategies and overall economic environment should be taken into account. Different judgments and estimates will affect the recognition of deferred income tax assets and the amount.

(d) Depreciation of replacement parts related with aircraft and engine overhaul

The replacement parts, related with aircraft and engine overhaul from purchase and finance lease, are depreciated according to the estimated costs of repair and overhaul of the time interval between the flight hours or flight depreciation cycle, the estimate is based on the same or similar models of the past aircraft and engine overhaul of the flight and carried out by historical experience. If the management modifies the estimates according to historical experience, its may affect the amount of depreciation impact current gain and loss.

(e) Overhaul Provisions for surrender of tenancy of aircraft and engine operating lease

Overhaul Provisions for surrender of tenancy of aircraft and engine operating lease is the estimated expenses when the lease terminates. This needs to estimate the projected flying hours, flight cycles, and the surrender of tenancy overhaul time interval that may occur when the estimated repair costs. These estimates, to a large extent, depend on the termination experiences of the same or similar aircraft and engine models in the past, the actual cost of the overhaul, as well as the use of aircraft and engine of the historical data. The modification of management for judgments or estimates of the surrender of tenancy overhaul are expected to have a major impact on provisions.

f) Fair value of frequent flyer bonus

The fair value of frequent flyer bonus is primarily on the basis of the ticket exchange rate and air ticket price. Ticket exchange rate is estimated based on historical experience and projections for the future, and ticket price is estimated with reference to the average price at the end of the year. The uses of different exchange rates and ticket prices have a significant impact on the fair value of frequent flyer bonus.

(g) Fair value of Investment properties

The fair value of Investment properties is calculated on the basis of revenue method or market price method. Revenue method is a method that determines the fair value of Investment properties by analyzing the net rent revenue within and beyond lease period, while market price method is to calculate the value with reference to the price of real estate around with similar type. Any changes of anticipated rent in the future and selected real estate price may have a great effect on the calculation of the fair value of Investment properties.

3 TAXATION



(1) The types and rates of taxes applicable to the Group are set out below:

| Туре | Tax rate/Levying rate | Taxation basis |
|---|-----------------------|---------------------------------------|
| Enterprise income tax | 20% and 25% | Taxable income |
| Value added tax("VAT") | 4% and 17% | Amount paid for rent aboard |
| Business tax | 3% and 5% | Taxable turnove |
| Tax for maintaining and building cities | 7% | Value-added tax and business tax paid |
| Educational Surcharges | 3% | Value-added tax and business tax paid |

(2) Tax preference and approval document

(a) Enterprise income tax

On 16 March 2007, National People's Congress passed The People's Republic of China Enterprise Income Tax Law ("New Income Tax Law"), and the new law comes into effect since 1 January, 2008. After the implementation of the new income tax law, the enterprise income tax rate of the Company and Golden-Deer, the subsidiary which is established in the Special Economic Zone of Hainan Province gradually transits to 25% in 5 years from 2008 to 2012. The applicable enterprise income tax rate of the Company in 2010 is 25%, the applicable enterprise income tax rate of the subsidiaries which are established in other regions in 2010 is 25%.

(b) Business tax

Traffic revenues, commission income and some of other revenues generated by the Group are subject to business tax. The applicable tax rate of traffic revenues is 3%. The applicable tax rate of commission income and partial other revenue is 5%.

According to the Notice "The airline fuel surcharge to be exempted from business tax" (taxation [2008] 178), issued by the Ministry of Finance and the State Administration of Taxation of Taxation, People's Republic of China on 29 December, 2008, from 1 January 2008 to 31 December 2010, it's approved for domestic airlines to collect the fuel surcharge exempt from business tax.

According to the Notice "The international transport services to be exempted from business tax" (taxation [2010] 8), issued by the Ministry of Finance and the State Administration of Taxation of Taxation, People's Republic of China on 23 April, 2010, since 1 January, 2010 onwards, the international transport services provided by corporate or individuals in the People's Republic of China will be exempted from business tax. International transport services include the service of carriage of passengers or goods to export within borders and the service of carriage of passengers or goods to borders.

(c) Tax for maintaining and building cities and educational surcharges

Under the provision of a foreign-funded stock limited company that has enjoyed the treatment given to enterprises with foreign investment, after increasing its registered capital and stocks or transferring its stocks to foreign investors, may still enjoy the treatment given to enterprises with foreign investment according to relevant provisions in notice concerning the Relevant Issues on Strengthening the Approval, Registration, Foreign Exchange Control and Taxation Administration of Foreign-funded Enterprises (No. 575 [2002] issued by the Department of Treaty and Law), the Company can still enjoy the treatment given to foreign-funded enterprises, and temporarily exempt from tax for maintaining and building cities and educational surcharges.



(d) Value added tax ("VAT")

According to the related tax regulation, the imported aircraft and aircraft flight equipment of the Group are subject to VAT of 4%.

According to "The Ministry of Finance on the operation of international air routes to Hong Kong and Macao routes imported domestic airline maintenance equipment by air to inform the tax issues in 2005 (fiscal tariff issued [2004] No. 63), issued by the Ministry of Finance People's Republic of China on December 29, 2004, it is approved that, by the approval of the State Council, since January 1, 2005, the imported aircraft and engine (including parts and components sent to foreign maintenance) used by the domestic airlines on international routes to Hong Kong and Macau routes for maintenance, are exempted from import tariffs and value-added tax on imports.

In addition, the Group's import and export business and materials allocation are subject to value-added tax. Our Company is a general taxpayer for value-added tax, tax rate for output tax is 17%. The VAT paid for purchasing materials can be offset against the output tax. VAT payable amount should be the difference of the current VAT output tax subtracting the amount of input tax deductable. Several subsidiaries of our company are small-scale VAT taxpayers; the VAT rate is 4% or 6%.

(e) Duty

According to the "Notice on tariff classification of aircrafts and aircrafts components and the applied duty rate of leased aircrafts after adjusting the import duty" issued by the General Administration of Customs of PRC on 12 August 1998, the Company adopted a provisional duty rates of 1% for the aircraft leasing and import of whole aircraft after 1 October 1997, the rate of tax collection for airborne equipment, aircraft cabin equipment, parts and components is according to "Notice on adjusting the import and export tariff rates of several products" Tax Authority [199] No. 91.

(3) Others

(a) Domestic infrastructure levies

According to the "Notice of Domestic Infrastructure Levies Collection Rules Minhang Guicaifa [2004] No. 94", the Group is required to pay domestic infrastructure levies in accordance with Caizong [2004] No. 38 issued by Ministry of Finance (hereafter referred to as "MOF"). Domestic infrastructure levies are calculated according to type of the route, maximum flight weight, flying distance etc. and charged to costs as and when incurred.

(b) Civil aviation airport construction fee

According to "Notice on the Changes In Collection Method of Civil Aviation Airport Construction Fee" (Minhangguicaifa [2004] No. 109), "Notice on the Reform of The Collection and Management Method of Civil Aviation Airport Construction Fee issued by MOF and ACCA" Caizong [2004] No. 51 and "The Regulations on Related Accounting Treatment on the Civil Aviation Airport Construction Fee after Reform of Collection Management Method" Caikuai [2004]No. 8 issued by MOF, passengers are required to pay civil aviation airport construction fee when purchasing air tickets. The fee for domestic route is RMB 10 Yuan or 50 Yuan for each person and for international routes is 90 Yuan for each person. Civil aviation airport construction fee is separately shown in the ticket, and is collected by airline companies on behalf of the government.

4 CONSOLIDATION AND CONSOLIDATED FINANCIAL STATEMENTS



(1) Subsidiaries

(a) Otbain subsidiaries though establishment or investment

217,079

| | Type of | Place of | Nature of | Registere | d Scope | of business | Enterprise | Legal | Organizatio |
|----------------|--------------|--------------|-----------------|---|----------|------------------------|--------------------|--------------|--------------------|
| | subsidiaries | registration | business | capita | ıl | | type | representati | ive code |
| Qionghai | Direct | Haikou | Real estate | 96,945,400 Yua | n Munio | cipal 、foundation 、 | Limited liability | Li Weijun | 55279387-0 |
| Baron(i) | control | | development | | dredg | ing engineering 、 | company(Legal | | |
| | | | | | touris | m project | entity wholly- | | |
| | | | | | devel | opment 、agricultura | l owned) | | |
| | | | | | projec | ts 、real estate | | | |
| | | | | | devel | opment consultation | | | |
| Yanshan | Direct | Tianjin | Investment | 503,000,000 Yua | n Inves | tment in unlisted | Limited partnershi | p Ma Lei | 56267433-0 |
| Funds(ii) | control | | | | enterp | rise, Investment in | company | | |
| | | | | | non-j | oublic stock of listed | | | |
| | | | | | enter | prise and relevant | | | |
| | | | | | consu | ltation service | | | |
| | 11.09 | pital as at | Balances of o | ther items | % equity | % voting | Consolidate | Minority | AMT in minorit |
| | | • | | | | e | | 2 | |
| | Dec | cember 31 | substantially c | , in the second s | interest | right | statements | interest | interest, used f |
| | | | the net i | nvestment | | | or not | ١ | writing off minori |
| | | | in s | ubsidiaries | | | | | interest incom |
| Qionghai Baron | n | 97,379 | | - | 100% | 100% | Yes | - | |
| Yanshan Funds | | 119,700 | | _ | 97.55% | 100% | Yes | 3,000 | |

 Qionghai Baron, one of the wholly-owned subsidiaries of the company, was invested by company using cash of 29,083 thousand Yuan and the land use rights of appropriately 67,862 thousand Yuan on 25 May 2010.

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(ii) The company and Yanshan Investment Management Co., Ltd. established the Limited partnership company - Yanshan Funds on 27 October 2010. Up to 31 December 2010, the company contributed 119,700 thousand Yuan, while Yanshan Investment contributed 3,000 thousand Yuan.

3,000



(b) Subsidiaries incorporated by means of mergers of enterprises under non-identical control:

| | Type of | Place of | Nature of | Registered | Scope of business | Enterprise | Legal | Organiz |
|----------------------|--|--------------|-----------------------------|-------------------|---|--|----------------|---------|
| | subsidiaries | registration | business | capital | | type | representative | code |
| Golden-Deer | Direct | Haikou | Transportation | 8,000,000Yuan | Ticket sales agency, air freight agency | Limited liability | Du Xiaoping | 284029 |
| Sales | control | | | A A 50 550 00011 | and chartered flight agency services | company | • • • | 100010 |
| Xinhua | Direct | Beijing | Transportation | 2,258,570,000Yuan | Air passenger and freight transportation | Limited liability | Liu Jiaxu | 100010 |
| Airlines | control | | | | from Tianjin and Beijing as the airport of departure to domestic and foreign cities | company | | |
| Chang'an Airlines | Direct control | Xi'an | Transportation | 1,754,390,000Yuan | Air passenger and freight transportation in Shanxi Province and among its neighboring provinces, etc | Limited liability company | Shi Zhongliang | 719747 |
| Shanxi Airlines | Direct control & indirect control | TaiYuan | Transportation | 658,400,000Yuan | Air passenger and freight transportation in Shanxi Province and among its neighboring provinces, etc | Limited liability company | Zhang Qingkao | 731900 |
| Chang'an Star | Indirect control | Xi'an | Hospitality | 25,000,000Yuan | Accommodation, catering; general merchandise, apparel, goods retailing | (Legal entity wholly -owned) Limited liability company | Wu Runnian | 748646 |
| Xi'an Real Estate | Indirect control | Xi'an | Real estate development | 30,000,000Yuan | Planning and management of industrial and civil construction projects; design and construction of interior decoration and gardenlandscaping; real estate development, sales and information consultation | (Legal entity wholly- owned) Limited liability company | Shi Yongli | 775934 |
| Beijing Kehang | Direct control | Beijing | Real estate development | 150,000,000Yuan | Catering, accommodation, project inves tmentmanagement, real estate development, property management, hotel management, etc | Limited liability company | Wang Qiao | 7513114 |
| Brussels DATA | Direct control | Brussels | Hospitality | EUR248,000Yuan | Hotel management, tour service | Limited liability company | Zhang Jinsong | BE 086 |
| Brussels EDIP | Direct control | Brussels | Hospitality | EUR7,715,686Yuan | Hotel management,finance,real estate development | Limited liability company | Zhang Jinsong | BE0435 |
| Brussels SODE | Direct control | Brussels | Hospitality | EUR2,162,747Yuan | hotel management,tour service,finance,real estate development, agent | Limited liability company | Zhang Jinsong | BE 040 |
| Hainan Guoshan | Direct | Haikou | Real estate development | 2,000,000Yuan | Agricultural projects development, lease of property, hardware and alternating current, Construction machinery sales, General cargo storage service, Business information consult ationservice, investment consultation service | Limited liability company(Legal entity wholly- | Hu Daili | 5573994 |
| Hainan Guoxu | Direct control | Haikou | Real estate development | 2,000,000Yuan | Agricultural projects development, lease of property , hardwareand alternating current , Construction machinery sales, General cargo storage service , Business information consultationservice, investment consultation service | Limited liability company(Lega l entity wholly- owned) | Hu Daili | 5573994 |
| Hainan Hangpeng | Direct control | Haikou | Real estate developmen t | 2,000,000Yuan | Agricultural projects development, lease of property , hardwareand alternating current , Construction machinery sales, General cargo | Limited liability company(Legal entity wholly- | Hu Daili | 5573994 |
| | | | | | storage service ,Business information consultationservice,investment consultation service | owned) | | |



| | Paid-in capital as | Balance of other | % equity | % voting | Consolidate | Minority | Amount |
|--------------------|--------------------|----------------------|----------|----------|-------------|----------|-----------------|
| | at December 31 | items substantially | interest | right | statements | interest | minority intere |
| | | constituting the net | | | or not | | used for writi |
| | | investment in | | | | | off minor |
| | | subsidiaries | | | | | interest incor |
| Golden-Deer Sales | 7,600 | - | 95% | 95% | Yes | 5,982 | |
| Xinhua Airlines | 2,666,106 | - | 67.59% | 67.59% | Yes | 678,209 | |
| Chang' an Airlines | 1,517,418 | - | 87.32% | 87.32% | Yes | 206,813 | |
| Shanxi Airlines | 761,880 | - | 100% | 100% | Yes | - | |
| Beijing Kehang | 1,728,341 | - | 95% | 95% | Yes | 79,865 | |
| Chang' an Star | 25,000 | - | 100% | 100% | Yes | - | |
| Xi' an Real Estate | 30,000 | - | 100% | 100% | Yes | - | |
| BrusselsDATA | 61,764 | - | 100% | 100% | Yes | - | |
| BrusselsEDIP | 62,996 | - | 100% | 100% | Yes | - | |
| BrusselsSADE | 59,918 | - | 100% | 100% | Yes | - | |
| Hainan Guoshan | 629,180 | - | 100% | 100% | Yes | - | |
| Hainan Guoxu | 1,094,170 | - | 100% | 100% | Yes | - | |
| Hainan Hangpeng | 741,500 | - | 100% | 100% | Yes | - | |
| | 9,385,873 | - | | | | 970,869 | |

(2) Subject newly incorporated into merger scope this year

Subject newly incorporated into the merger scope this year

| | 31 December 2010 Net assets | Net profit for this period |
|-------------------------------------|-----------------------------|----------------------------|
| Brussels SODE Group (Notes 4(3)(a)) | 183,780 | (897) |
| Hainan Guoshan (Notes 4(3)(b)) | 629,180 | - |
| Hainan Guoxu (Notes 4(3)(b)) | 1,094,170 | - |
| Hainan Hangpeng (Notes 4(3)(b)) | 741,500 | - |

(3) Merger of enterprises under the non-identical control

(a) Brussels SODE Group

| | Goodwill Amount | Calculation method of goodwill |
|---------------------|-----------------|--|
| Brussels SODE Group | - | Goodwill is calculated as the difference between the cost of combination and the |
| | | fair value of the identifiable net assets of the acquiree's at the acquisition date. |
| | | Illustrated as the following: |

Brussels SODE Group including three companies: Brussels SODE, Brussels DATA and Brussels EDIP. Brussels SODE wholly owned Brussels DATA and Brussels EDIP.

In April 2010, the Company prepaid the equity acquisition price as termed in the acquisition agreement amounting to 184,677 thousands yuan to acquire 100% interests of Pacific American Corporation. The acquisition date for this transaction is 27 August 2010, namely the date when the Company has the substantive control over Brussels SODE Group.



(i) The merger cost and goodwill are recognized below:

| Merger cost -Cash paid | 184,677 | |
|---|-----------|--|
| Total merger cost | 184,677 | |
| Less: Recognizable net assets fair value acquired | (184,677) | |
| Goodwill | - | |

(ii) As at the acquisition date, the assets, liabilities and acquisition-related cash flows of Brussels SODE Group are recognized below:

| | Acquisition date | Acquisition date | 31 December 20 |
|---|------------------|-------------------|----------------|
| | Fair value | Book value (Note) | Book val |
| Cash at bank and on hand | 6,722 | 6,722 | 14,0 |
| Accounts receivable | 13,190 | 13,190 | 13,1 |
| Inventories | 859 | 859 | 9 |
| Fixed assets | 290,908 | 154,110 | 173,4 |
| Other current assets | 3,617 | 3,617 | 1,5 |
| Less:Borrowings | (111,922) | (111,922) | (130,19 |
| Accounts payable | (11,097) | (11,097) | (10,57 |
| Employee remuneration payable | (2,230) | (2,230) | (3,31 |
| Other liabilities | (5,370) | (5,370) | (2,44 |
| Net assets acquired | 184,677 | 47,879 | 56,6 |
| Consideration paid in cash in 2010 | 184,677 | | |
| Less: Cash and cash equivalents received from the acquired subsidiaries | (6,722) | | |
| Net cash paid by subsidiaries | 177,955 | | |

Note: Except for fixed assets which adopted the market price approach to estimate the fair value at the acquisition date, others assets and liabilities were estimated at fair value, which were identical to book value.

(iii) The income, net profits and cash flow of Brussels SODE Group from the acquisition date to 31 December 2010 are recognized as below:

| (a)Revenue | 31,552 |
|--|--------|
| (b)Net profit | (897) |
| (c)Cash flow from operating activities | 366 |
| (d)Net cash flow | 3,084 |

(b) Hainan Guoshan, Hainan Guoxu and Hainan Hangpeng

| | Goodwill Amount | Calculation method of goodwill |
|---------------------------|-----------------|---|
| Hainan Guoshan, Hainan | - | The difference got by the recognizable net assets fair value acquired from the seller |
| Guoxu and Hainan Hangpeng | | on the acquisition subtracted from the merger cost is recognized as goodwill. The |
| | | specific calculation is shown below: |



The Group acquired three wholly-owned subsidiaries of HNA Airlines Holdings in December 2010. They are Hainan Guoshan, Hainan Guoxu and Hainan Hangpeng. Major assets of Hainan Guoshan, Hainan Guoxu and Hainan Hangpeng including land use rights of four piece of lands with estimated value amounting to 3,229,323 thousands Yuan. These lands, which are aim for development, located in the core area of the center of the new Dayingshan district, Haikou. After considering 770,473 thousand Yuan of deferred tax liabilities, and 6,000 thousand Yuan of cash and bank owned by Hainan Guoshan, Hainan Guox and Hainan Hangpeng, the transaction price is 2,464,850 thousand Yuan which the Group has fully paid off in December 2010.

(i) The merger cost and goodwill are recognized below:

| Merger cost - | |
|---|-------------|
| Cash paid | 2,464,850 |
| Total merger cost | 2,464,850 |
| Less: Recognizable net assets fair value acquired | (2,464,850) |
| Goodwill | - |

(ii) As at the acquisition date, the assets and acquisition-related cash flow of Hainan Guoshan, Hainan Guoxu and Hainan Hangpengare recognized below:

| | Acquisition dateFair value |
|---|----------------------------|
| Cash at bank and on hand | 6,000 |
| Land use rights | 3,229,323 |
| Deferred tax liabilities | (770,473) |
| Net assets acquired | 2,464,850 |
| | |
| Consideration paid in cash in 2010 | 2,464,850 |
| Less: Cash and cash equivalents received from the acquired subsidiaries | (6,000) |
| Net cash paid by subsidiaries | 2,458,850 |

Hainan Guoshan, Hainan Guoxu and Hainan Hangpeng are still under development, and no business operation has been initiated yet. Therefore, to the year ended 31 December 2010, no profit or loss has been recognized.

Up to the financial reporting date, the land use rights held by Hainan Guoshan, Hainan Hangpeng have been transferred to the Group while the other two piece of land held by Hainan Guoxu has not complete the transfer. According to the signed contracts, if the transfer failed to be completed by the end of March 2011, the Group has the right to cancel this acquisition transaction and, HNA Airlines Holdings is held liable for the relevant cost of capital incurred according to the current bank interest rate.



5 NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(1) Cash at bank and on hand

| | 31 | December 2010 | | 31 I | December 2009 | | |
|---------------------------------|------------------|---------------|------------|-----------|---------------|-----------|--|
| | Original | Exchange | Amount | Original | Exchange | Amou | |
| | currency | rate | in RMB | currency | rate | in RM | |
| Cash on hand - | | | | | | | |
| RMB | 807 | 1.0000 | 807 | 709 | 1.0000 | 70 | |
| USD | 2,265 | 6.6227 | 15,000 | 9,918 | 6.8282 | 67,72 | |
| HKD | 8 | 0.8509 | 7 | 8 | 0.8805 | | |
| EUR | 24 | 8.8065 | 214 | 4 | 9.7971 | 3 | |
| Others | | | 119 | | | 2,93 | |
| Sub total | | | 16,147 | | | 71,40 | |
| Cash at banks and financial ins | stitutions - (a) | | | | | | |
| RMB | 12,604,443 | 1.0000 | 12,604,443 | 8,979,685 | 1.0000 | 8,979,68 | |
| USD | 8,137 | 6.6227 | 53,892 | 186,324 | 6.8282 | 1,272,25 | |
| HKD | 393 | 0.8509 | 334 | 393 | 0.8805 | 34 | |
| JPY | - | 0.0813 | - | 2,511 | 0.0738 | 18 | |
| EUR | 2,912 | 8.8065 | 25,643 | 1,958 | 9.7971 | 19,18 | |
| KRW | 387,697 | 0.0059 | 2,280 | 265,605 | 0.0057 | 1,5 | |
| Others | | | 11,001 | | | 3,77 | |
| Sub total | | | 12,697,593 | | | 10,276,94 | |
| Other cash balances(b) | | | | | | | |
| RMB | 3,848,096 | 1.0000 | 3,848,096 | 2,416,857 | 1.0000 | 2,416,8 | |
| USD | 17,728 | 6.6227 | 117,410 | - | | | |
| EUR | 55 | 8.8065 | 483 | 33 | 9.7971 | 32 | |
| Sub total | | | 3,965,989 | | | 2,417,13 | |
| Total | | | 16,679,729 | | | 12,765,53 | |

(a) At 31 December 2010, the cash at bank and on hand included 4,814,360 thousand Yuan (31 December 2009: 3,937,470 thousand Yuan) of deposit that was placed with the HNA Finance Co. Ltd., a associates of the Group (Notes 7(6)). The cash at banks and financial institutions is 2,714,503 thousand Yuan, other cash balances is 2,099,857 thousand Yuan.

(b) As at 31 December 2010, the amount of 2,148,556 thousand Yuan (31 December 2009: 844,918 thousand Yuan) of fixed deposit was pledged by the Group to acquire short-term borrowing of 1,275,000 thousand Yuan (Notes 5(18)) (31 December 2009: Short-term borrowing of 563,000 thousand Yuan) and long-term borrowing of 596,500 thousand Yuan (Notes 5(28)) (31 December 2009: long-term borrowing of 180,000 thousand Yuan). Such deposit is recognized as other restricted cash balances among the cash and cash equivalents.

As at 31 December 2010, the Group placed 1,336,994 thousand Yuan (31 December 2009: 209,720 thousand Yuan) of saving as the security deposit of the notes payable of 2,270,774 thousand Yuan (31 December 2009: 734,276 thousand Yuan) (Notes 5(20)). Such deposit is recognized as other restricted cash balances among the cash and cash equivalents.

As at 31 December 2010, 21,010 thousand Yuan (31 December 2009: 1,231,022 thousand Yuan) among other cash balances of the Group is taken as the security deposit for the forward foreign exchange loan contract signed with the Bank of China, Hainan Branch. The contract amount is USD3,143,760 (31 December 2009: 20,820 thousand Yuan) (Notes 5(18(ii)).



As at 31 December, 2010, other contract security deposit amounting to 342,019 thousand Yuan (31 December 2009: 4,817 thousand Yuan) and other restricted fixed deposit amounting 117,410 thousand Yuan (31 December 2009: 73,303 thousand Yuan) are included in other cash balances of the Group. Such deposit is recognized as other restricted cash balances among the cash and cash equivalents.

As at 31 December 2010, the Group took no deposit (31 December 2009: 53,400 thousand Yuan) as the security deposit for the Short-term borrowing (31 December 2009: 178,000 thousand Yuan).

(2) Interests receivable

| | 31 December 2009 | Current year additions | Current year reductions | 31 December 2010 |
|-------------|------------------|------------------------|-------------------------|------------------|
| HNA Finance | 9,171 | 77,140 | (55,223) | 31,088 |
| Other banks | 3,308 | 79,440 | (74,479) | 8,269 |
| | 12,479 | 156,580 | (129,702) | 39,357 |

(3) Accounts receivable

| | 31 December 2010 | 31 December 2009 |
|--------------------------------|------------------|------------------|
| Accounts receivable | 595,237 | 355,301 |
| Less: Provisions for bad debts | (37,621) | (37,693) |
| | 557,616 | 317,608 |

(a) The aging of accounts receivable are analyzed below:

| | 31 December 2010 | 31 December 2009 |
|---------------|------------------|------------------|
| Within 1 year | 553,382 | 302,153 |
| 1 to 2 years | 1,229 | 11,399 |
| 2 to 3 years | 5,442 | 4,781 |
| 3 to 4 years | 2,550 | 3,217 |
| 4 to 5 years | 86 | 1,905 |
| 5 to 6 years | 1,079 | 1,182 |
| Over 6 years | 31,469 | 30,664 |
| | 595,237 | 355,301 |

(b) Accounts receivable are analyzed below by category:

| | 31 December 2010 | | | 31 December 2009i | | | | | |
|------------------------------------|------------------|-------------------|--------|-------------------------|---------|-------------------|--------|------------------------|--|
| | Book | Book balance | | Provision for bad debts | | Book balance | | Provision for bad debt | |
| | Amount | Amount % of total | | % of total | Amount | Amount % of total | | % of total | |
| | | balance | | balance | | balance | | balance | |
| Provisions for bad debts by group | | | | | | | | | |
| -Group by aging analysis method | 389,068 | 65% | 6,369 | 2% | 324,049 | 91% | 6,441 | 2% | |
| -Group by related parties | 174,917 | 30% | - | 0% | - | - | - | | |
| Amount that are not individually | 31,252 | 5% | 31,252 | 100% | 31,252 | 9% | 31,252 | 100% | |
| significant but provisions for bad | | | | | | | | | |
| debts for account receivables | | | | | | | | | |
| individually | | | | | | | | | |
| | 595,237 | 100% | 37,621 | 6% | 355,301 | 100% | 37,693 | 11% | |



(c) At 31 December 2010, no account receivable of those amounts that are individually significant and make provisions for bad debts.

| 1 | Provisions for bad debts for accou | | •.1 | |
|----|------------------------------------|---------------------|-------------|------------------------|
| d) | Provisions for had dents for accou | nt receivables by c | moun with s | aging analysis method. |
| u, | | | | |

| | | 31 Decem | ber 2010 | | 31 December 2009i | | | | |
|-------------------|---------|------------|-----------|---------------|-------------------|------------|-------------------------|------------|--|
| | Book | balance | Provision | for bad debts | Book | balance | Provision for bad debts | | |
| | Amount | % of total | Amount | % of total | Amount | % of total | Amount | % of total | |
| | | balance | | balance | | balance | | balance | |
| Within 1 year | 377,070 | 97% | - | - | 304,184 | 94% | - | - | |
| 1-2 years | 1,229 | - | 63 | 5% | 4,257 | 1% | - | - | |
| 2-3 years | 2,738 | 1% | 273 | 10% | 5,302 | 2% | - | - | |
| 3-4 years | 1,495 | 1% | 449 | 30% | 3,217 | 1% | 1,045 | 32% | |
| 4-5 years | 1,386 | - | 808 | 58% | 1,905 | 1% | 1,004 | 53% | |
| 5-6 years | 1,176 | - | 802 | 68% | 1,182 | - | 724 | 61% | |
| More than 6 years | 3,974 | 1% | 3,974 | 100% | 4,002 | 1% | 3,668 | 92% | |
| | 389,068 | 100% | 6,369 | 2% | 324,049 | 100% | 6,441 | 2% | |

(e) As at 31 December 2010, the amounts of account receivables that are not individually significant but provisions for bad debts are made are analysis as below:

| | Book balance | Provisions for bad debts | % of Provisions for bad debts | Reason |
|-----------------------|--------------|--------------------------|-------------------------------|--------|
| Accounts receivable 1 | 8,184 | 8,184 | 100% | (i) |
| Accounts receivable 2 | 4,478 | 4,478 | 100% | (i) |
| Accounts receivable 3 | 2,791 | 2,791 | 100% | (i) |
| Accounts receivable 4 | 2,704 | 2,704 | 100% | (i) |
| Others | 13,095 | 13,095 | 100% | (i) |
| | 31,252 | 31,252 | | |

(i) As at 31 December 2010, since the aging of such accounts receivables were too long and it was unable to get into contact with the debtors, the management predicted that such receivables were difficult to recover and therefore full provisions for bad debts were made.

(f) There is no recovered nor reversed of provision for bad debts for whose provision portion is substantially large in this year.

(g) Account receivables actually written off in this financial year are analyzed as follows:

| | Property of | Written off amount | Reason for written off | Produced due to |
|-----------------------|---------------------|--------------------|------------------------|---------------------|
| | accounts receivable | | | related transaction |
| Accounts receivable 5 | Fare | 72 | Unable to get contact | No |
| | | | with the debtors | |

(h) As at 31 December 2010, no amount due from shareholders with over 5% (5% included) voting shares in the Company is recognized (31 December 2009: nil).



(i) As at 31 December 2010, accounts receivables whose balances rank top 5 are analyzed below:

| | Relationship with the Group | Amount | Period | % of total AR balance |
|-----------------------|-----------------------------|---------|--------|-----------------------|
| Accounts receivable 6 | Third party | 173,523 | 1 year | 29% |
| Accounts receivable 7 | Third party | 101,090 | 1 year | 17% |
| Yisheng Holding | Under HNA Group's control | 95,804 | 1 year | 16% |
| Captial Airlines | Under HNA Group's control | 54,721 | 1 year | 9% |
| Accounts receivable 8 | Third party | 21,569 | 1 year | 4% |
| | | 446,707 | | 75% |

(j) Accounts receivable from related parties are analyzed below:

| | | 31 | 31 December 2010 | | | 31 December 2009 | | |
|------------------|-----------------------------|---------|------------------|-----------|--------|------------------|-----------|--|
| | Relationship with the Group | Amount | % of total | Provision | Amount | % of total | Provision | |
| | | | balance | for bad | | balance | for bad | |
| | | | | debts | | | debts | |
| Yisheng Holding | Under HNA Group's control | 95,804 | 16% | - | - | - | - | |
| Captial Airlines | Under HNA Group's control | 54,721 | 9% | - | - | - | - | |
| Tianjin Airlines | Under HNA Group's control | 20,133 | 3% | | | | | |
| Others | | 4,259 | 1% | - | | | | |
| | | 174,917 | 29% | - | - | - | - | |

(k) Accounts receivable include the following balances in foreign currency:

| | 3 | 1 December 2010 | 31 December 2009 | | | |
|------------------|-------------|-----------------|------------------|-------------|----------|----------|
| Foreign currency | Original | Exchange | Amount | Original | Exchange | Amoun |
| | currency | rate | IN RMB | currency | rate | t IN RMB |
| | In thousand | | | In thousand | | |
| USD | 3,320 | 6.6227 | 21,990 | 4 | 6.8282 | 27 |
| EUR | 328 | 8.8065 | 2,889 | 454 | 9.7971 | 4,448 |
| TWD | 18,742 | 0.2260 | 4,236 | - | - | - |
| RUB | 40,293 | 0.2156 | 8,687 | - | - | - |
| JPY | 2,567 | 0.0813 | 209 | - | - | - |
| | | | 38,011 | | | 4,475 |

(4) Other receivables

| | 31 December 2010 | 31 December 2009 |
|--|------------------|------------------|
| Amounts due from related parties (i) | 2,798,181 | 19,290 |
| Aircraft leasing security deposit and maintenance reserve receivable | 50,994 | 79,116 |
| Deposits receivable on aviation supplies | 17,443 | 89,576 |
| Others | 122,306 | 16,980 |
| | 2,988,924 | 204,962 |
| Less: provision for bad debt | (96,351) | (96,372) |
| | 2,892,573 | 108,590 |



(i) Amounts due from related parties mainly including the amount of 1,272,047 thousand Yuan of receivables of assets transferred from Grand China Technology, and the amount of 1,493,312 thousand Yuan of receivables of transferred aircraft from HNA Airlines Holdings. Such receivables have been already fully collected in January 2011.

⁽a) The aging of other receivables is analyzed below:

| | 31 December 2010 | 31 December 2009 |
|---------------|------------------|------------------|
| Within 1 year | 2,849,731 | 68,062 |
| 1 to 2 years | 39,425 | 34,152 |
| 2 to 3 years | 1,761 | 1,885 |
| 3 to 4 years | 1,353 | 2,280 |
| 4 to 5 years | 2,130 | 4,568 |
| 5 to 6 years | 1,790 | 860 |
| Over 6 years | 92,734 | 93,155 |
| | 2,988,924 | 204,962 |

(b) Other receivables are analyzed below by category:

| | | 31 Decem | ber 2010 | | | 31 Decemb | er 2009i | |
|--|-----------|------------|-------------|--------------|---------|------------|-----------|---------------|
| | Book | balance | Provision f | or bad debts | Book | balance | Provision | for bad debts |
| | Amount | % of total | Amount | % of total | Amount | % of total | Amount | % of total |
| | | balance | | balance | | balance | | balance |
| Amount that are individually significant | 29,242 | 1% | 29,242 | 100% | 30,681 | 15% | 30,681 | 100% |
| and provision for bad debts for account | | | | | | | | |
| receivables individually | | | | | | | | |
| Provision for bad debts by group | | | | | | | | |
| -Group by aging analysis method | 72,221 | 2% | 22,758 | 32% | 88,291 | 43% | 12,159 | 13% |
| -Aircraft leasing security deposit and | 44,929 | 2% | - | 0% | 13,168 | 6% | - | 0% |
| maintenance reserve receivable | | | | | | | | |
| -Group by related parties(k) | 2,798,181 | 94% | - | - | 19,290 | 10% | - | - |
| Amount that are not individually | 44,351 | 1% | 44,351 | 100% | 53,532 | 26% | 53,532 | 100% |
| significant but provision for bad | | | | | | | | |
| debts individually | | | | | | | | |
| | 2,988,924 | 100% | 96,351 | 3% | 204,962 | 100% | 96,372 | 47% |

(c) As at 31 December 2010, the amount that are individually significant and provision for bad debts were made are analyzed below:

| | Book balance | Provision for bad debts | % of provision for bad debts | Reason |
|---------------------|--------------|-------------------------|------------------------------|--------|
| Other receivables 1 | 17,443 | 17,443 | 100% | (i) |
| Other receivables 2 | 11,799 | 11,799 | 100% | (i) |
| | 29,242 | 29,242 | | |

(d) As at 31 December 2010, since the aging of such account receivables is too long and it was unable to get into contact with the debtors, the management predicted that such receivables were difficult to recover and therefore full provisions for bad debts were made.



(e) Provision for bad debts for other receivables by groups, with aging analysis method:

| | | 31 Decem | ber 2010 | | 31 December 2009i | | | | |
|---------------|--------|------------|-----------|-------------------------|-------------------|------------|-------------------------|------------|--|
| | Book | balance | Provision | Provision for bad debts | | balance | Provision for bad debts | | |
| | Amount | % of total | Amount | % of total | Amount | % of total | Amount | % of total | |
| | | balance | | balance | | balance | | balance | |
| Within 1 year | 35,279 | 49% | - | 0% | 36,745 | 47% | - | - | |
| 1 to 2 years | 10,767 | 15% | 412 | 4% | 34,152 | 35% | 933 | 3% | |
| 2 to 3 years | 1,761 | 2% | 165 | 9% | 1,885 | 2% | 151 | 8% | |
| 3 to 4 years | 1,353 | 2% | 492 | 36% | 2,280 | 2% | 547 | 24% | |
| 4 to 5 years | 2,130 | 3% | 1,147 | 54% | 4,568 | 5% | 2,010 | 44% | |
| 5 to 6 years | 1,790 | 2% | 1,401 | 78% | 771 | 1% | 628 | 81% | |
| Over 6 years | 19,141 | 27% | 19,141 | 100% | 7,890 | 8% | 7,890 | 100% | |
| | 72,221 | 100% | 22,758 | 32% | 88,291 | 100% | 12,159 | 14% | |

(f) As at 31 December 2010, the amount that are not individually significant but provision for bad debts were made are analyzed below:

| | Book Balance | Provision for bad debts | % of provision for bad debts | Reason |
|---------------------|--------------|-------------------------|------------------------------|--------|
| Other receivables 3 | 9,639 | 9,639 | 100% | (i) |
| Other receivables 4 | 5,457 | 5,457 | 100% | (i) |
| Other receivables 5 | 5,280 | 5,280 | 100% | (i) |
| Other receivables 6 | 3,185 | 3,185 | 100% | (i) |
| Others | 20,790 | 20,790 | 100% | (i) |
| | 44,351 | 44,351 | | |

(g) As at 31 December 2010, since the aging of such account receivables is too long and it was unable to get into contact with the debtors, the management predicted that such receivables were difficult to recover and therefore full provisions for bad debts were made.

There is no recovered or reversed provision of bad debt whose provision portion is substantially large in this year.

Other receivables actually written off in this financial year are analyzed as follows:

| | Property of accounts | Written off amount | Reason for written off | Produced due to |
|-----------------------|----------------------|--------------------|------------------------|---------------------|
| | receivable | | | related transaction |
| Accounts receivable 7 | Come and go money | 21 | Unable to get contact | No |
| | | | with the debtors | |

(h) As at 31 December 2010, no amount due from shareholders with over 5% (5% included) voting shares in the Company is recognized (31 December 2009: nil).



(i) At 31 December 2010, other receivables whose balances rank top 5 are analyzed below:

| | Relationship with the Group | Amount | Period | % of total balance |
|------------------------|-----------------------------|-----------|-------------------|--------------------|
| HNA Airlines Holdings | Under HNA Group's Control | 1,496,904 | Within 1 year | 50% |
| Grand China Technology | Under HNA Group's Control | 1,256,228 | Within 1 year | 42% |
| Other Receivables 8 | Third party | 41,127 | More than 6 years | 1% |
| Other Receivables 1 | Third party | 17,443 | More than 6 years | 1% |
| West Airlines | Under HNA Group's Control | 12,696 | Within 1 year | - |
| | | 2,824,398 | | 94% |

(j) Other receivables from related parties are analysed below:

| | | 31 Decer | nber 2010 | 31 Decen | nber 2009 |
|--------------------------------------|-----------------------------|-----------|------------|----------|------------|
| | Relationship with the Group | Amount | % of total | Amount | % of total |
| | | | balance | | balance |
| HNA Airlines Holdings (Notes 5(44)) | Under HNA Group's Control | 1,496,904 | 50% | - | - |
| Grand China Technology (Notes 5(44)) | Under HNA Group's Control | 1,256,228 | 42% | - | - |
| West Airlines | Under HNA Group's Control | 12,696 | - | - | - |
| Yunnan Xiangpeng | Under HNA Group's Control | 8,801 | - | - | |
| HNA Safe | Under HNA Group's Control | 930 | - | 2,482 | 1% |
| Xinhua Air Catering | Under HNA Group's Control | - | - | 2,108 | 1% |
| Information Company | Under HNA Group's Control | - | - | 2,070 | 1% |
| HNA Property Management | Under HNA Group's Control | - | - | 2,492 | 1% |
| Others | | 22,622 | 1% | 10,138 | 5% |
| | | 2,798,181 | 93% | 19,290 | 9% |

Amounts due from related parties mainly including the receivables of assets transferred from HNA Airlines Holdings and Grand China Technology (Notes 5(44)(a)). Such receivables have already been fully collected before the reporting date of this financial statement.

(k) Other receivables include the following balances in foreign currency:

| | 31 1 | 31 December 2009 | | | | |
|--------|-------------------|------------------|--------|-------------------|----------|---------|
| | Original currency | Exchange | Amount | Original currency | Exchange | Amount |
| | in thousand | rate | IN RMB | in thousand | rate | IN RMB |
| USD | 8,256 | 6.6227 | 54,678 | 20,131 | 6.8282 | 137,458 |
| EUR | 137 | 8.8065 | 1,206 | - | - | - |
| Others | | | 7 | | | - |
| | | | 55,891 | | | 137,458 |

(5) Advances to suppliers



(a) The ages of the Advances to Suppliers are analyzed as follows:

| | 31 Dec | ember 2010 | 31 December 2009 | | |
|-------------------|---------|-------------------|------------------|-------------------|--|
| Aging | Amount | % in total amount | Amount | % in total amount | |
| Within 1 year | 398,691 | 93% | 638,061 | 96% | |
| 1 - 2 years | 14,453 | 4% | 12,030 | 2% | |
| 2 - 3 years | 5,926 | 1% | 7,003 | 1% | |
| More than 3 years | 8,492 | 2% | 5,632 | 1% | |
| | 427,562 | 100% | 662,726 | 100% | |

At 31 December 2010, the amount of advances to suppliers with aging more than 1 year is 28,871 thousand Yuan (31 December 2009: 24,665 thousand Yuan). The advance is for maintenance and the aviation supplies' duty and value added tax. Since the service has not yet been rendered, such amount has not been settled.

(b) As at 31 December 2009, the advances to suppliers whose balances rank top 5 are analyzed below:

| | Relationship | Amount | % to the total | Time of | Reason for unsettlement |
|---------------------|----------------|---------|----------------|---------|---|
| | with the Group | | balance | payment | |
| HNA Import & Export | Associates | 133,127 | 31% | 2010 | The advances to suppliers for aviation supp |
| | | | | | lies' duty and value added tax, the service ha |
| | | | | | s not provided |
| Company A | Third party | 31,013 | 7% | 2010 | The advances to suppliers for aviation oil, which |
| | | | | | has not yet arrived |
| Company B | Third party | 20,638 | 5% | 2010 | The advances to suppliers for aviation supplies |
| | | | | | which has not yet arrived |
| Company C | Third party | 16,863 | 4% | 2010 | The advances to suppliers for aviation supplie |
| | | | | | duty and value added tax, the service has not |
| | | | | | provided |
| Company D | Third party | 9,993 | 2% | 2010 | The advances to suppliers for decoration, the |
| | | | | | project has not completed yet |
| | | 211,634 | 49% | | |

(c) As at 31 December 2010, no prepayment to the shareholders with over 5% (5% included) of voting shares in the Company is observed in the advances to suppliers (31 December 2009: nil).

(d) The advances to suppliers to the related parties are analysed as follows:

| | | 31 Dece | ember 2010 | 31 December 2009 | |
|---------------------|----------------|-----------------------|------------|------------------|----------------|
| | Relationship | Amount % to the total | | Amount | % to the total |
| | with the Group | | balance | | balance |
| HNA Import & Export | Associates | 133,127 | 31% | 134,458 | 20% |
| Others | | 3,731 | 1% | 65 | - |
| | | 136,858 | 32% | 134,523 | 20% |



(e) The Advances to suppliers include the following balances in foreign currencies:

| | 31 December 2010 | | | 31 December 2009 | | |
|------------------|-------------------|----------|---------|-------------------|----------|---------|
| Foreign currency | Original currency | Exchange | Amount | Original currency | Exchange | Amount |
| | in thousand | rate | IN RMB | in thousand | rate | IN RMB |
| USD | 62,891 | 6.6227 | 416,510 | 56,844 | 6.8282 | 388,142 |
| EUR | 766 | 8.8065 | 6,746 | 609 | 10.2518 | 6,243 |
| HKD | 66 | 0.8509 | 56 | 25 | 0.8805 | 22 |
| RUB | 2,400 | 0.2156 | 517 | - | - | - |
| AUD | 51 | 6.7139 | 342 | - | - | - |
| | | | 424,171 | | | 394,407 |

(6) Inventories

(a) The inventories are classified below:

| | 31 December 2010 | | | 31 December 2009 | | |
|------------------------------|------------------|--------------|--------|------------------|--------------|------------|
| | Book | Inventory | Book | Book | Inventory | Book value |
| | balance | depreciation | value | balance | depreciation | |
| | | reserves | | | reserves | |
| Onboard supplies | 32,402 | (83) | 32,319 | 12,858 | (83) | 12,775 |
| Low-valued consumables | 7,562 | - | 7,562 | 6,303 | - | 6,303 |
| Consumable aviation supplies | - | - | - | 236,205 | (5,115) | 231,090 |
| Others | 7,747 | - | 7,747 | 6,484 | - | 6,484 |
| | 47,711 | (83) | 47,628 | 261,850 | (5,198) | 256,652 |

As at 31 December, there are no capitalized borrowing expenses or inventories used for pledged purpose in the inventory balance. The company wholly transferred consumable aviation supplies to Grand China Technology in 2010 (Notes 5(44)(a)).

(b) The movement of inventory depreciation reserves is below:

| | 31 December 2009 | Current year | Current year reductions | | 31 December 2010 |
|---------------------------------|------------------|--------------|-------------------------|-----------|------------------|
| | | additions | Recovery | Write-off | |
| Inventory depreciation reserves | (5,198) | - | - | 5,115 | (83) |
| Consumable aviation supplies | (5,115) | - | - | 5,115 | - |
| Onboard supplies | (83) | - | - | - | (83) |

The movement of inventory depreciation reserves in 2010 is mainly due to the transfer of consumable aviation supplies of which provision was made in previous year. Corresponding to this transfer to Grand China Technology in 2010 (Notes 7(5)(f), the respective provision was written off accordingly.

(7) Available-for-sale financial assets

| | 31 December 2010 | 31 December 2009 |
|---------------------------------------|------------------|------------------|
| Available-for-sale equity instruments | 579,690 | 647,048 |



As at 31 December 2010, available-for-sale financial assets are the 29,772,496 three-year term restricted shares of China Merchants Securities held by the Company. The fair value of such shares as at 31 December 2010 is determined based on the spotted closing price of the trading shares on Shanghai Stock Exchange, incorporated with the restricted-for-sale factors of such class of shares.

(8) Long-term equity investment

| | 31 December 2010 | 31 December 2009 |
|--|------------------|------------------|
| Associates (a) | | |
| - With quoted price | - | - |
| - Without quoted price | 1,535,014 | 76,225 |
| Other long-term equity investments (b) | 584,818 | 552,866 |
| | 2,119,832 | 629,091 |
| Less: Provision for impairment of long-term equity investments (c) | (6,774) | (6,774) |
| | 2,113,058 | 622,317 |

The long-term equity investments held by the Group does not have significant liquidate limitations.

(a) Associates

| | | | | | Increa | ase/Current year | reductions | | | | | | |
|------------------------|---------------|------------|----------|-------------|-----------|------------------|------------|-----------|---------|------------|-------------------|------------|----------|
| | Accounting | Original | 31 | Additional/ | Share of | Cash | Other | 31 | Share- | Percentage | Explanation | Provision | Provisio |
| | method | investment | December | reduced | profit of | dividends | changes | December | holding | of voting | for the for | for | impair |
| | | cost | 2009 | investment | associate | declared by | in equity | 2010 | ratio | rights | inconsistence | impairment | oi |
| | | | | cost | | associate | | | | | of shareholding | | fina |
| | | | | | | | | | | | ratio with voting | | 1 |
| | | | | | | | | | | | proportion | | |
| HNA Import & Export | Equity method | 3,000 | 6,038 | | 6,016 | | | 12,054 | 30% | 30% | - | | |
| Xin Guo Hotel(i) | Equity method | 40,000 | 37,651 | (31,952) | (5,699) | | | | | | | | |
| Hainan Hansha Training | Equity method | 3,862 | 3,692 | | (1,260) | | | 2,432 | 50% | 50% | | | |
| Beijing Vision | Equity method | 3,000 | 2,790 | (2,790) | - | | | | 30% | 30% | | | |
| Yanjing Hotel | Equity method | 11,270 | 26,054 | | (5,526) | | | 20,528 | 35% | 35% | | | |
| Tourism Island | Equity method | 1,500,000 | | 1,500,000 | - | | | 1,500,000 | 33% | 33% | | | |
| Development(ii) | | | | | | | | | | | | | |
| | | 1,561,132 | 76,225 | 1,465,258 | (6,469) | | | 1,535,014 | | | | | |

- (i) At 31 October 2010, HNA Hotel Group Xin Guo Hotel increased capital of RMB 20,000 thousand Yuan, after increasing capital, the Shareholding ratio of the company to Xin Guo Hotel changed from 40% to 13.33%. Accordingly, the accounting method changed from equity method to cost method.
- (ii) At 28 December 2010, the company invested in Tourism Island Development RMB1,500,000 thousand Yuan, which accounted for 33% of the registered capital of Tourism Island Development.



(b) Other long-term equity investment

| | Accounting | Original | 31 December | Current year | 31 December | % equity | % voting | Expalanation | Provision | Provision | The ca |
|-------------------------------|-------------|------------|-------------|--------------|-------------|----------|----------|------------------|------------|----------------|----------|
| | method | investment | 2009 | additions/ | 2010 | interest | right | for the for | for | for impairment | dividen |
| | | cost | | disposals | | | | inconsistence | impairment | of this | declared |
| | | | | | | | | of shareholding | | financial year | distribu |
| | | | | | | | | ratio with v | | | in curre |
| | | | | | | | | oting proportion | | | ye |
| Haikou Meilan | Cost method | 304,765 | 304,765 | - | 304,765 | 12.08% | 12.08% | - | - | - | 2,9 |
| HNA Finance | Cost method | 101,561 | 101,561 | - | 101,561 | 3.70% | 3.70% | - | - | - | |
| HNA Hotel Group | Cost method | 58,161 | 58,161 | - | 58,161 | 19% | 19% | - | - | - | |
| Xin Guo Hotel (Notes V(8)(i)) | Cost method | 40,000 | - | 31,952 | 31,952 | 13.33% | 13.33% | - | - | - | |
| TravelSky Tech | Cost method | 29,860 | 29,860 | - | 29,860 | 1.68% | 1.68% | - | - | - | 12,1 |
| Tianjin Airlines | Cost method | 19,000 | 19,000 | - | 19,000 | 0.83% | 0.83% | - | - | - | |
| Yangtze River Express | Cost method | 10,000 | 10,000 | - | 10,000 | 2% | 2% | - | - | - | |
| Meilan Airport | Cost method | 6,906 | 6,906 | - | 6,906 | 1.12% | 1.12% | - | - | | |
| Northwest HNA Real Estate | Cost method | 10,000 | 10,000 | - | 10,000 | 8.83% | 8.83% | - | | - | |
| Other investment | Cost method | 12,613 | 12,613 | - | 12,613 | - | | - | (6,774) | - | 2,1 |
| | | | 552,866 | 31,952 | 584,818 | | | | (6,774) | | 17,2 |

(c) Provision for impairment of long-term equity investments

| | 31 December 2009 | Current year additions | Current year disposals | 31 December 2010 |
|---------------------------|------------------|------------------------|------------------------|------------------|
| Provision for other long- | | | | |
| term equity investment | | | | |
| Others | 6,774 | - | - | 6,774 |

(d) There is no any further impairment indicator identified after evaluating the financial position of the investee this year; therefore, no additional provision for impairment (2009: nil) is considered necessary this year.

(e) Investment to associated companies

| | % equity | % of | 31 | December 2010 |) | 2010 | | |
|----------------------------|----------|--------|-------------|---------------|-----------|-----------|------------|--|
| | interest | voting | Total asset | Total | Net asset | Operating | Net profit | |
| | | right | | liability | | income | | |
| HNA Import & Export | 30% | 30% | 1,142,402 | 1,101,917 | 40,485 | 62,427 | 20,052 | |
| Hainan Hansha Training | 50% | 50% | 8,408 | 4,148 | 4,260 | 9,801 | (2,520) | |
| Yanjing Hotel | 35% | 35% | 519,584 | 435,547 | 84,037 | 130,831 | (15,783) | |
| Tourism Island Development | 33% | 33% | 13,503,506 | 9,978,983 | 3,524,523 | 425,195 | 61,809 | |



(9) Investment properties

| | | (| Current year additions | | |
|----------------------------------|------------------|-------------|------------------------|---------------|---------------------|
| Item | Fair value as at | Purchase by | FromConstruction | Changes | Fair value as at 31 |
| | 31January 2010 | | in progress | in fair value | December 2010 |
| Cost | 4,941,854 | 3,264,206 | 719,565 | - | 8,925,625 |
| Buildings | 4,800,683 | - | 329,512 | - | 5,130,195 |
| Land use rights | 141,171 | 3,264,206 | 390,053 | - | 3,795,430 |
| | | | | | |
| Change in fair value | 599,881 | - | - | 347,983 | 947,864 |
| Buildings | 553,687 | - | - | 200,239 | 753,926 |
| Land use rights | 46,194 | - | - | 147,744 | 193,938 |
| | | | | | |
| Investment properties book value | 5,541,735 | 3,264,206 | 719,565 | 347,983 | 9,873,489 |
| Buildings | 5,354,370 | - | 329,512 | 200,239 | 5,884,121 |
| Land use rights | 187,365 | 3,264,206 | 390,053 | 147,744 | 3,989,368 |

As to the Investment properties with active market, the fair value is reasonable evaluated by Profitability or Market Price Approach.

As at 31 December 2010, the net book value of such properties is 9,873,489 thousand Yuan (31 December 2009: 5, 541,735 thousand Yuan). The latest evaluation takes 31 December 2010 as the reference date and is conducted by a appointed independent appraisal company Hubei Wanxin Assets Appraisal Co., Ltd according to the open market value.

For 2010, acquisitions mainly comprise the purchases of 3 wholly-owned subsidiaries (Hainan Guoshan, Hainan Guoxu and Hainan Hangpeng) from HNA Airlines Holdings by the Group. These 3 companies owned 4 piece of land use rights situated at the DaYingShan New City centre area of Haikou with estimated value amounting to 3,229,323 thousand Yuan (Notes5(3)(b)).

Such constructions under Group are the Investment properties projects by Beijing Base project and HuXian project with total value of 719,565 thousand Yuan have been completed in 2010 and carried forward to the Investment properties.

In 2010, the accumulative change of the fair value of the Investment properties is 347,983 thousand Yuan (2009: 663,259 thousand Yuan), and the change in fair value was recognized through profits or losses (2009: 597,743 thousand Yuan).

As at 31 December 2010, the Investment properties with the book value of 3,673,751 thousand Yuan (31 December 2009: 3,647,929 thousand Yuan) were used as security for short-term borrowing and long-term borrowing. For details, see Note 5 (18) and Note 5 (28).

As at 31 December 2010, the houses and land use rights with book value about 4,242,619 thousand (31 December 2009: 1,825,944 thousand) have not completed the transaction of the property certificate until now due to the review and approval of the property application are pending and it is predicted to complete the transaction in 2011.



(10) Fixed assets

| | 31 December | | Current year | Current year | 31 Decemb |
|-------------------------------|-------------|--------------|--------------|--------------|-----------|
| | 2009 | | additions | reductions | 20 |
| Cost | 38,089,694 | | 6,487,366 | (5,917,093) | 38,659,9 |
| Buildings | 1,205,154 | | 601,667 | (199,406) | 1,607,4 |
| Aircrafts and engines | 33,430,684 | | 5,486,551 | (4,819,406) | 34,097,82 |
| Rotables | 2,768,907 | | 207,123 | (733,495) | 2,242,53 |
| Motor vehicles | 184,388 | | 103,141 | (86,196) | 201,33 |
| Machinery and equipment | 500,561 | | 88,884 | (78,590) | 510,85 |
| | | Current year | Current year | | |
| | | additions | depreciation | | |
| Accumulated depreciation | 8,472,378 | - | 2,432,899 | (2,246,656) | 8,658,62 |
| Buildings | 144,398 | - | 220,808 | (36,513) | 328,69 |
| Aircrafts and engines | 6,426,037 | - | 1,784,578 | (1,626,540) | 6,584,07 |
| Rotables | 1,543,789 | - | 225,262 | (495,071) | 1,273,98 |
| Motor vehicles | 100,978 | - | 94,312 | (45,769) | 149,52 |
| Machinery and equipment | 257,176 | - | 107,939 | (42,763) | 322,33 |
| Net book value | 29,617,316 | | 4,054,467 | (3,670,437) | 30,001,34 |
| Buildings | 1,060,757 | | 380,859 | (162,893) | 1,278,72 |
| Aircrafts and engines | 27,004,647 | | 3,701,973 | (3,192,866) | 27,513,75 |
| Rotables | 1,225,117 | | (18,139) | (238,424) | 968,5 |
| Motor vehicles | 83,410 | | 8,829 | (40,427) | 51,8 |
| Machinery and equipment | 243,385 | | (19,055) | (35,827) | 188,50 |
| Provision for impairment loss | 497,115 | | - | (480,734) | 16,38 |
| Buildings | - | | - | - | |
| Aircrafts and engines | 480,737 | | - | (480,734) | |
| Rotables | 16,378 | | - | - | 16,37 |
| Motor vehicles | - | | - | - | |
| Machinery and equipment | - | | - | - | |
| Book value | 29,120,201 | | 4,054,467 | (3,189,703) | 29,984,90 |
| Buildings | 1,060,757 | | 380,859 | (162,893) | 1,278,72 |
| Aircrafts and engines | 26,523,910 | | 3,701,973 | (2,712,132) | 27,513,75 |
| Rotables | 1,208,739 | | (18,139) | (238,424) | 952,17 |
| Motor vehicles | 83,410 | | 8,829 | (40,427) | 51,81 |
| Machinery and equipment | 243,385 | | (19,055) | (35,827) | 188,50 |

As at 31 December 2010, residual value amounting to 13,401,749 thousands Yuan (31 December 2009: 13,413,768 thousand Yuan), of whose original cost is 15,942,689 thousand Yuan (31 December 2009: 16,088,405 thousand Yuan) are pledged for short-term and long-term borrowings. See Notes 5(18), Notes 5(28).



In 2010, the depreciation amount for fixed assets is 2,432,899 thousands Yuan (2009: 1,791,281 thousand Yuan), which are recorded into operating cost, operating expense and administrative expenseare 2,329,270 thousand Yuan, 42,658 thousand Yuan and 60,971 thousand Yuan (2009: 1,729,177 thousand Yuan,13,272 thousand Yuan and 48,832 thousand Yuan, respectively), respectively.

The original cost of the constructions in progress converted into fixed assets is 4,873,327 thousand Yuan (2009: 7,674,302 thousand Yuan).

In 2010, the net value of fixed assets sold by the Group to the associated companies are 2,247,665 thousand Yuan (2009: 202,885 thousand Yuan).

(a) Fixed assets under financial leases

| | Cost | Accumulated depreciation | Book value |
|-----------------------|-----------|--------------------------|------------|
| 31 December 2010 | | | |
| Aircrafts and engines | 8,128,604 | (2,251,820) | 5,876,784 |
| Rotables | 50,000 | (3,958) | 46,042 |
| | 8,178,604 | (2,255,778) | 5,922,826 |
| 31 December 2009 | | | |
| Aircrafts and engines | 7,649,812 | (2,042,909) | 5,606,903 |
| Rotables | 50,000 | - | 50,000 |
| | 7,699,812 | (2,042,909) | 5,656,903 |

(b) Fixed assets without property certificate:

As at 31 December 2010, the houses and land use rights with net book value amounting to 11,440 thousand Yuan (cost of 23,431 thousand Yuan) (31 December 2009: net book value of 10,079 thousand Yuan and cost of 20,989 thousand Yuan) have not completed the transfer of the property certificate by now due to the pending of review and approval process of the property application. It is predicted to be completed in 2011.

After seeking opinions from legal counsel, the management believes the above property ownership certificates transfer has no material obstacles from a legal aspect, nor neither will it have any material impact on the Group's operation.

(11) Construction in progress

| | 31 | December 2010 | | 31 | December 2009 | |
|---------------------------------|-----------|---------------|------------|-----------|----------------|------------|
| | Book | Provision for | Book value | Book | Provision fort | Book value |
| | balance | impairment | | balance | impairmen | |
| Prepayment for aircrafts | 4,751,513 | - | 4,751,513 | 5,395,240 | - | 5,395,240 |
| Basement in Beijing | 668,458 | - | 668,458 | 951,333 | - | 951,333 |
| International airport (Phase I) | | | | | | |
| Aircraft modification | - | - | - | 440,522 | - | 440,522 |
| Others | 103,836 | (2,307) | 101,529 | 71,517 | (2,307) | 69,210 |
| | 5,523,807 | (2,307) | 5,521,500 | 6,858,612 | (2,307) | 6,856,305 |



(a) Major change of construction projects in progress

| Project name | Budget | 31 December | Current | Transfer | Transfer to | 31 December | Proportion of | Construction | Borrowing | Where: | Annual | Fund |
|---|------------|-------------|-----------|---------------|--------------|-------------|---------------|--------------|----------------|----------------|----------------|--------------------|
| | | 2009 | year | to fixed | Investment | 2010 | construction | progress | expense | capitalization | borrowing | source |
| | | | additions | assets during | properties | | investment to | | capitalization | AMT of | expense | |
| | | | | current year | (Notes 5(9)) | | budget % | | amount | te borrowing | equitalization | |
| | | | | | | | | | | expense of | rate | |
| | | | | | | | | | | 2010 | | |
| Prepayment for aircrafts | 15,795,140 | 5,395,240 | 3,603,315 | (4,247,042) | | 4,751,513 | 27% | 27% | 507,444 | 153,945 | 4.4% | Bank loan |
| Basement in Beijing International Airport | 1,814,709 | 951,333 | 443,270 | (47,931) | (678,214) | 668,458 | 50% | 50% | 185,281 | 46,805 | 6.32% | Bank loan |
| | | | | | | | | | | | | and Self-owned fun |
| Aircraft modification (*) | 655,647 | 440,522 | 137,832 | (578,354) | | | 100% | 100% | | | | Self-owned fund |
| Others | - | 71,517 | 73,670 | | (41,351) | 103,836 | | | | | | Self-owned fund |
| | | 6,858,612 | 4,258,087 | (4,873,327) | (719,565) | 5,523,807 | | | 692,725 | 200,750 | | |

* Such aircraft modification have been completed in 2010, and recorded in asset (Notes 5(10)).

(b) Provision for impairment of construction in progress

| | 31 December | Current year | Current year | 31 December | Reasons for calculation |
|---------------------------------------|-------------|--------------|--------------|-------------|-------------------------|
| | 2009 | additions | reductions | 2010 | |
| Building project of Tianjin Base, etc | 2,307 | - | - | 2,307 | Project discontinuation |

(c) The progress of the major constructions in progress as at 31 December 2009 is as follows:

| | Construction progress | RMKS |
|---|-----------------------|---|
| Basement in Beijing International Airport | 50% | The construction progress is estimated on the basis of the budget |

As at 31 December 2010, there are no constructions in progress (as at 31 December 2009: nil) used as pledged collaterals for the long-term borrowings.

(d) The aircraft Advances to suppliers of the Group are paid to the aircraft supplier in accordance with the payment schedule agreed in the contract. Such aircrafts are constructed based on the contracted schedule and the deliver ability to the Company within the agreed period.

(12) Intangible assets

| | 31 December 2009 | Current year additions | Current year reductions | 31 December 2009 |
|--------------------------|------------------|------------------------|-------------------------|------------------|
| Original cost | 270,901 | 530 | (14,490) | 256,94 |
| Land use rights | 270,901 | - | (14,490) | 256,41 |
| Software | - | 530 | - | 53 |
| Accumulated amortization | 60,002 | 5,863 | (8,835) | 57,03 |
| Land use rights | 60,002 | 5,863 | (8,835) | 57,03 |
| Software | - | - | - | |
| Net book value | 210,899 | (5,333) | (5,655) | 199,91 |
| Land use rights | 210,899 | (5,863) | (5,655) | 199,38 |
| Software | - | 530 | - | 53 |



In 2010, the Group has transferred 5,655 thousand Yuan land use rights to its associates, Xin Guo Hotel (Note 7 (5) (f)).

In 2010, the amortized amount of the intangible assets is 5,863 thousand Yuan (2009: 6,150 thousand Yuan).

As at 31 December 2010, the land use rights with net book value of 92,392 thousand Yuan (original value: RMB121,110 thousand Yuan) (31 December 2009: net book value of 95,924 thousand Yuan and cost of 121,110 thousand Yuan) were used as pledged for short-term borrowing and long-term borrowing. For details, see Note 5 (18) and Note 5 (28).

As at 31 December 2010, there is no land without land use right certificates (31 December 2009: Nil).

(13) Goodwill

The goodwill from acquisition of the equity interest in the following subsidiaries:

| | 31 December 2010 and 31 December 2009 | | |
|--------------------|---------------------------------------|---------------------------|-----------|
| | Original value | Provisions for impairment | Net value |
| Beijing Kehang | 328,865 | - | 328,865 |
| Shanxi Airlines | 104,647 | (104,647) | - |
| Xinhua Airlines | 68,109 | (68,109) | - |
| Chang' an Airlines | 35,127 | (35,127) | - |
| Chang' an Star | 363 | (363) | - |
| Xi' an Real Estate | 15 | (15) | - |
| | 537,126 | (208,261) | 328,865 |

No goodwill increased in 2010, the balance at 31 December 2010 was the goodwill arising from purchasing Beijing Kehang before, the asset group of Beijing Kehang Building such goodwill belongs to has undergone an impairment test with the future discounted cash flow method. According to the test result, no impairment indicators are found.

The recoverable amount of the assets group of Beijing Kehang is calculated based on the 5-year prediction prepared by the management and with the future cash flow converted into the present value. The cash flow beyond such 5 years is calculated with the below estimated growth rates. The hypothesis applies in the future discounted cash flow method mainly include:

| | Investment properties in Beijing |
|---------------|----------------------------------|
| Gross margin | 84%-95% |
| Growth rate | 1-3% |
| Discount rate | 10% |

Our management has confirmed the budget gross margin and growth rate according to historical experience and market development predict and takes the before-tax margin that can reflect the specific risks of the related asset group is the discount rate. The above hypotheses are used to analyze the recoverable amount of such asset group.

Provided that the budget growth rate for the calculation of the future cash flow is lower than 10% of the growth rate adopted currently by the management, the goodwill of the Group does not be impaired.



(14) Long-term prepaid expenses

| | 31 | Current | Amortized | Other | 31 | Reason |
|-----------------------------|----------|-----------|----------------|------------|----------|------------|
| | December | year | in this | reductions | December | for other |
| | 2009 | additions | financial year | | 2010 | reductions |
| Pilots training fees | 207,562 | 139,894 | (58,822) | (3,168) | 285,466 | - |
| Rentals of Tianzhu Base | 12,272 | - | (1,093) | - | 11,179 | - |
| Improvement to fixed assets | 2,727 | 5,258 | (1,708) | - | 6,277 | - |
| held under operating leases | | | | | | |
| Others | - | 899 | - | - | 899 | - |
| | 222,561 | 146,051 | (61,623) | (3,168) | 303,821 | |

(15) Other non-current assets

| | 31 December 2010 | 31 December 2009 |
|--|------------------|------------------|
| Aircraft and engine lease securities | 794,394 | 774,710 |
| Aircraft and engine maintenance reserves | 788,089 | 509,876 |
| After-sale leaseback deferred losses | 400,548 | 365,319 |
| Others | 20,000 | 20,000 |
| | 2,003,031 | 1,669,905 |

(16) Deferred tax assets and deferred tax liabilities

(a) Deferred tax liabilities not offset

| | 31 December 2010 | | 31 Dece | mber 2009 |
|---|------------------|-------------|--------------|-------------|
| | Deferred tax | Taxable | Deferred tax | Taxable |
| | liabilities | temporary | liabilities | temporary |
| | | differences | | differences |
| Change in fair value of Available-for-sale | - | - | 12,737 | 50,948 |
| financial assets recognized in capital reserves | | | | |
| Difference between Investment properties | 237,335 | 951,837 | 161,887 | 650,047 |
| book value and taxable base | | | | |
| Merger of enterprises not under the same | 1,116,767 | 4,614,499 | 346,294 | 1,385,176 |
| control | | | | |
| | 1,354,102 | 5,566,336 | 520,918 | 2,086,171 |

(b) The deductible temporary differences and deductible losses the group haven't identify the deferred income tax assets analyzed as follows:

| | 31 December 2010 | 31 December 2009 |
|----------------------------------|------------------|------------------|
| Deductible temporary differences | 164,637 | 645,460 |
| Deductible losses | 37,290 | 1,147,105 |
| | 201,927 | 1,792,565 |

As the Company and its subsidiaries cannot obtain sufficient future taxable profits used to write off deductible losses and deductible temporary differences in the future period, the Group has not recognized the related deferred tax assets for deductible losses and deductible temporary differences.



(c) The deductible losses not recognizing deferred tax assets will be due in the following years:

| | 31 December 2010 | 31 December 2009 |
|------|------------------|------------------|
| 2011 | - | - |
| 2012 | - | - |
| 2013 | - | 1,025,464 |
| 2014 | - | 121,641 |
| 2015 | 37,290 | - |
| | 37,290 | 1,147,105 |

(d) There is no occurrence of net offset of deferred income tax assets and deferred tax liabilities.

(17) Provisions for asset impairment

| | 31 December | Current | Current year | reductions | 31 December |
|--|-------------|----------------|--------------|------------|-------------|
| | 2009 | year additions | Recovery | Write-off | 2010 |
| Provisions for bad debts | 134,065 | - | - | (93) | 133,972 |
| Including: Provisions for bad debts of accounts receivable | 37,693 | - | - | (72) | 37,621 |
| Provisions for bad debts of other receivables | 96,372 | - | - | (21) | 96,351 |
| Inventory depreciation | 5,198 | - | - | (5,115) | 83 |
| Provisions for impairment of long-term equity investment | 6,774 | - | - | - | 6,774 |
| Provisions for impairment of fixed asse | 497,115 | - | - | (480,734) | 16,381 |
| Provisions for impairment of construction in progress | 2,307 | - | - | - | 2,307 |
| Provisions for impairment of goodwill | 208,261 | - | - | - | 208,261 |
| | 853,720 | - | - | (485,942) | 367,778 |

(18) Short-term borrowings

| | Currency | 31 December 2010 | 31 December 2009 |
|---|----------|------------------|------------------|
| Mortgaged(i) | RMB | 650,000 | 175,000 |
| Pledged(ii) | RMB | 4,247,378 | 2,770,000 |
| | USD | 20,820 | 2,488,806 |
| Guaranteed(iii) | RMB | 10,162,164 | 7,066,000 |
| | USD | 458,440 | 274,882 |
| Guaranteed and mortgaged or Pledged(iv) | RMB | 2,127,000 | 3,093,830 |
| | USD | - | 136,564 |
| Unsecured | RMB | - | 121,524 |
| | USD | 37,749 | 38,920 |
| | EUR | 497 | - |
| | | 17,704,048 | 16,165,526 |

(i) As at 31 December 2010, with respect to the borrowing RMB500,000 thousand Yuan (31 December 2009: 125,000 thousand Yuan), the houses and buildings with the book value of 126,967 thousand Yuan (original value: 129,719 thousand Yuan) (31 December 2009: book value of 108,613 thousand Yuan) (original value: RMB128,963 thousand Yuan)) (Notes 5(10)) were used as mortgage; the investment real estate with the fair value of 716,015 thousand Yuan (Notes 5(9)) were also used as mortgage.



The borrowing of 150,000 thousand Yuan was merged of houses and building of the third-party.

(ii) As at 31 December 2010, with respect to the borrowing of 1,275,000 thousand Yuan (31 December 2009: 563,000 thousand Yuan), the fixed deposit of 1,448,556 thousand Yuan (31 December 2009: 644,918 thousand Yuan) (Notes 5(1)) was used as its pledge.

The mortgage-backed borrowing 2,972,378 thousand Yuan (31 December 2009: 3,394,640 thousand Yuan) is mortgaged by the equities held by the related party of the Group.

As at 31 December 2010, with respect to USD3,143,760 (equivalent to 20,820 thousand Yuan) under the forward foreign exchange contract signed between the Company and the Bank of China, Hainan Branch, the security deposit of 21,010 thousand Yuan (31 December 2009: 1,231,022 thousand Yuan) deposited by the Company in such bank was used as its pledge.

(iii) As at 31 December 2010, the borrowing of 3,682,135 thousand Yuan (31 December 2009: 1,876,000 thousand Yuan) was guaranteed by the Company.

The borrowing of RMB 6,938,469 thousand Yuan (31 December 2009: 5,464,882 thousand Yuan) was guaranteed by related parties of the Group.

(iv) As at 31 December 2010, building with net book value RMB 49,252 thousand is mortgaged as collateral for the Group's RMB 100,000 thousand (31 December 2009: RMB 581,830 thousand Yuan) short-term borrowings. Aside of this, certain shares of the Company held by the Group's related party are pledged as collateral aforementioned borrowings as well.

With respect to the borrowing of RMB300,000 thousand Yuan ((31 December 2009: Nil), intangible assets of related parties of the Group were used as its pledge, and meantime related parties of the Group (Note 7(5)(c)) guaranteed such borrowing

With respect to the borrowing of 1,350,000 thousand Yuan (31 December 2009: 1,872,000 thousand Yuan) certain equities held by the Group and its related parties were used as its pledge, and at the meantime related parties of the Group (Note 7(5)(c)) provide guarantee on such borrowing

With respect to the borrowing of 100,000 thousand Yuan (31 December 2009: 600,000 thousand Yuan) certain equities held by related parties of the Group were used as its pledge, and meantime the Company (Note 7(5)(c)) guaranteed such borrowing

With respect to the borrowing of 152,000 thousand Yuan (31 December 2009: Nil) certain equities held by the Company were used as its pledge, and meantime the Group (Note 7(5)(c)) guaranteed such borrowing

With respect to the borrowing of 125,000 thousand Yuan (31 December 2009: Nil) the buildings with net book value of 61,209 thousand Yuan (Original value 71,407 thousand Yuan) (Note 5(10)) held by subsidiaries of the company were used as its pledge, and at the meantime the Company provided guarantee on such borrowings.

As at 31 December 2010, the annual weighted average interest for the short-term borrowing is 5.42% (31 December 2009: 5.22%).

(19) Financial liabilities held for trading

| | 31 December 2010 | 31 December 2009 |
|--------|------------------|------------------|
| Unitex | 176 | 7,016 |



(20) Notes payable

| | 31 December 2010 | 31 December 2009 |
|------------------------|------------------|------------------|
| Trade acceptance notes | 2,270,774 | 734,276 |
| Bank acceptance notes | 945,952 | 445,840 |
| | 3,216,726 | 1,180,116 |

All the above notes payable will mature within the coming year.

(21) Accounts payable

| | 31 December 2010 | 31 December 2009 |
|---|------------------|------------------|
| Payable aircrafts and engine maintenance fees | 1,101,163 | 996,366 |
| Payable landing fees | 676,650 | 834,852 |
| Payable aviation oil fees | 382,842 | 488,695 |
| Payables for aviation supplies | 187,789 | 94,649 |
| Payable PC-based seat reservation fees | 162,095 | 155,708 |
| Payable food fees | 88,152 | 77,262 |
| Payables for common supplies | 37,683 | 30,625 |
| Payable clew fees | 33,338 | 24,733 |
| Rentals for charted aircrafts | 5,063 | 21,452 |
| Payable airport rentals | 919 | 11,965 |
| Payable ticket fees | - | 8,280 |
| Others | 472,274 | 636,080 |
| | 3,147,968 | 3,380,667 |

(a) The accounts payable to shareholders holding over 5% (5% included) voting shares

| | 31 December 2010 | 31 December 2009 |
|----------------------|------------------|------------------|
| Haikou Meilan | 12,094 | 22,703 |
| Grand China Airlines | 28,319 | 87,246 |
| Changjiang Leasing | - | 32,662 |
| | 40,413 | 142,611 |

(b) Accounts payable to related parties:

| | 31 December 2010 | 31 December 2009 |
|---------------------------|------------------|------------------|
| Meilan Airport | 97,906 | 140,159 |
| Grand China Airlines | 28,319 | 87,24 |
| Haikou Meilan | 12,094 | 22,70 |
| HNA Airport Holding | 10,955 | |
| Xinhua Air Catering | 8,613 | 99 |
| HNA Group (Hong Kong) | 4,853 | 40,54 |
| Tianjin Airlines | - | 29,77 |
| Capital Airlines | - | 2,72 |
| Yunnan Xiangpeng | - | 18,14 |
| West Airlines | - | 3,70 |
| Changjiang Leasing | - | 32,66 |
| Gansu Airport | - | 19,23 |
| Northwest HNA Real Estate | - | 15,41 |
| Hong Kong Airlines | - | 3 |
| Others | 26,817 | 225,85 |
| | 189,557 | 639,19 |

- (c) As at 31 December 2010, the accounts payable whose aging is more than 1 year are RMB 682,862 thousand Yuan (31 December 2009: 385,581 thousand Yuan), mainly including the accounts for payable aviation oil fees, landing fees, food fees, maintenance fees, etc. Due to the long-term business relationship with the suppliers, such accounts payable have not been settled finally yet. About 9,579 thousand Yuan have been paid back up to the approved reporting date of this financial statement.
- (d) The accounts payable include the following accounts in foreign currencies:

| 31 December 2010 | | | | 3 | l December 2009 | |
|------------------|---------------------|---------------|----------------|---------------------|-----------------|----------------|
| | Amount in foreign | Exchange rate | RMB | Amount inforeign | Exchange rate | RMB |
| | currencyin thousand | | converted into | currencyin thousand | | converted into |
| USD | 169,398 | 6.6227 | 1,121,872 | 208,580 | 6.8282 | 1,424,226 |
| EUR | 1,715 | 8.8065 | 15,103 | 110 | 9.7971 | 1,078 |
| HKD | | | - | 39,111 | 0.8805 | 34,437 |
| Others | | | 2 | | | - |
| | | | 1,136,977 | | | 1,459,741 |

(22) Advances from customers

| | 31 December 2010 | 31 December 2009 |
|-------------------------------|------------------|------------------|
| Presold tickets | 800,425 | 696,035 |
| Other Advances from customers | 22,668 | 22,060 |
| | 823,093 | 718,095 |

(a) As at 31 December 2010, the advances from customers does not include the accounts payable by the shareholder companies holding above 5% (inclusive) of the voting shares in the Company (31 December 2009: nil).

- (b) No Advances from customers due from related parties.
- (c) As at 31 December 2010, the advances from customers whose aging is more than 1 year are 22,060 thousand Yuan (31 December 2009: RMB 22,060 thousand Yuan), mainly including presale of ticket etc. As the services have not been rendered yet, such accounts payable have not been settled. Up to The reporting date of this financial statement, such amount has not been recorded as revenue.
- (d) The advances from customers include the following accounts in foreign currencies::

| | | 31 December 2010 | | 31 | December 2009 | |
|--------|---------------------|------------------|----------------|---------------------|---------------|----------------|
| | Amount in foreign | Exchange rate | RMB | Amount in foreign | Exchange rate | RMB |
| | currencyin thousand | | converted into | currencyin thousand | | converted into |
| EUR | 3,249 | 8.8065 | 28,608 | 1,350 | 9.7971 | 13,224 |
| USD | 4,223 | 6.6227 | 27,970 | 6,520 | 6.8282 | 44,523 |
| KRW | 42,448 | 0.0059 | 250 | 61,056 | 0.0057 | 350 |
| Forint | 203,330 | 0.0319 | 6,489 | - | - | - |
| TWD | 26,403 | 0.2260 | 5,966 | - | - | - |
| Rubles | 69,923 | 0.2156 | 15,072 | - | - | - |
| CAD | 679 | 6.6043 | 4,483 | - | - | - |
| SGD | 651 | 5.1191 | 3,331 | - | - | - |
| JPY | 3,920 | 0.0813 | 319 | 9,908 | 0.0738 | 731 |
| KZT | 63,577 | 0.0449 | 2,857 | | | - |
| AUD | 309 | 6.7139 | 2,074 | | | - |
| Others | | | 8,725 | | | - |
| | | | 106,144 | | | 58,828 |





(23) Employee benefits payable

| | 31 December 2009 | Current year | Current year | 31 December 2010 |
|---|------------------|--------------|--------------|------------------|
| | | additions | reductions | |
| Wages and salaries, bonuses, allowances and subsidies | 137,958 | 799,849 | (864,428) | 73,379 |
| Social security contributions | 1,578 | 165,540 | (156,541) | 10,577 |
| Including: Medical insurance | 3,560 | 43,366 | (41,176) | 5,750 |
| Basic pension s | (3,174) | 106,654 | (100,582) | 2,898 |
| Unemployment insurance | 27 | 8,279 | (7,782) | 524 |
| Work injury insurance | 624 | 5,680 | (5,492) | 812 |
| Maternity insurance | 541 | 1,130 | (1,049) | 622 |
| Annuity | - | 431 | (460) | (29) |
| Housing funds | 21,690 | 80,634 | (73,625) | 28,699 |
| Labor union funds and employee education funds | 54,123 | 21,654 | (34,654) | 41,123 |
| | 215,349 | 1,067,677 | (1,129,248) | 153,778 |

As at 31 December 2010, the employee benefits payable do not have any payable accounts. The housing funds, labour union expenditures and employee education funds shall be used and paid according to the related regulations and other balances will be issued and used completed in 2011.

(24) Taxes payable

| | 31 December 2010 | 31 December 2009 |
|---|------------------|------------------|
| Enterprise income tax payable | 345,618 | (2,232) |
| Business tax payable | 140,629 | 121,875 |
| Custom duty and VAT payable | 66,894 | 99,695 |
| Individual income tax payable | 27,868 | 12,800 |
| City maintenance and construction tax payable | 3,819 | 3,213 |
| Deed tax payable | - | 34,827 |
| Property tax payable | (1,808) | (15,612) |
| Others | 38,503 | 7,718 |
| | 621,523 | 262,284 |

(25) Dividends payable

Dividends payable are over 1 year. The reason that they are not been paid is that the shareholders have not requested the payment from the company after the declaration of such dividends.



(26) Other payables

_

| 31 December 2010 | 31 December 2009 322,336 |
|---|-----------------------------|
| | 322,336 |
| Amounts due to related parties 165,777 | |
| Aviation material maintenance fees 49,059 | 37,028 |
| Civil aviation construction funds 92,873 | 214,328 |
| Airport construction fees 98,167 | 142,381 |
| Pilot training expenses 51,160 | 118,007 |
| Security deposits and funds 100,594 | 113,680 |
| Purchase of aircraft 62,159 | 106,652 |
| Aircraft modification fees 76,776 | 44,990 |
| Premiums payable 4,815 | 30,487 |
| Rental of counter 4,199 | 4,199 |
| Constructions 288,935 | 272,656 |
| Others 286,329 | 70,324 |
| 1,280,843 | 1,477,068 |

Other payables to shareholders holding over 5% (5% included) voting shares:

| | 31 December 2010 | 31 December 2009 |
|--------------------|------------------|------------------|
| Changjiang Leasing | 20,183 | 790 |
| Haikou Meilan | - | 243 |
| | 20,183 | 1,033 |

(a) Other payables to related parties:

| | 31 December 2010 | 31 December 2009 |
|---------------------------------|------------------|------------------|
| HNA Aviation Sales | 28,814 | - |
| Yangtze River Leasing | 14,268 | 19,003 |
| Changjiang Leasing | 20,183 | 790 |
| Yangtze River Insurance Brokers | 9,331 | 2,578 |
| HNA Hotel Holding | 5,387 | 3,291 |
| HNA Hotel Group | 7,143 | 5,500 |
| Beijing Tianchen | 3,657 | - |
| Shaanxi TanxiangYuan | 11,249 | - |
| Yangtze River Real Estate | 48,000 | - |
| Beijing Hengshi | 6,800 | |
| HNA Real Estate Holding | - | 135,000 |
| Capital Airlines | - | 48,954 |
| Yunnan Xiangpeng | - | 15,245 |
| Others | 24,048 | 30,374 |
| | 178,880 | 260,735 |

(b) As at 31 December 2010, the other payables whose aging is more than 1 year are 315,177 thousand Yuan (31 December 2009: 555,617 thousand Yuan), mainly including payable ticket deposits and other payables. As the Company has a long-term agency relation with the agents, such accounts have not been settled yet. Up to the approved reporting date of this financial statement, the group has repaid 560 thousand Yuan.



(c) Other payables include the following balances in foreign currency:

| | 31 December 2010 | | | | 31 December 2009 | |
|---|------------------|----------|-----------|------------------|------------------|-----------|
| | Amount in | Exchange | RMB | Amount in | Exchange | RMB |
| | foreign currency | rate | converted | foreign currency | rate | converted |
| | in thousand | | into | in thousand | | into |
| U | SD 10,048 | 6.6227 | 66,545 | 2,639 | 6.8282 | 18,020 |

(27) Non-current liability within one year

| | 31 December 2010 | 31 December 2009 |
|--|------------------|------------------|
| Long-term borrowings within one year (a) | 3,948,303 | 3,381,407 |
| Long-term payables within one year (b) (Note 5 (29)) | 472,400 | 527,352 |
| | 4,420,703 | 3,908,759 |

(a) Long-term borrowings within one year

| | Currency | 31 December 2010 | 31 December 2009 |
|--|----------|------------------|------------------|
| Mortgaged(Notes 5(28)(i)) | RMB | 553,278 | 564,369 |
| | USD | 752,286 | 609,704 |
| Pledged (Notes 5(28)(ii)) | RMB | 515,000 | 795,000 |
| Guaranteed(Notes 5(28)(iii)) | RMB | 848,152 | 143,000 |
| | USD | 66,227 | 296,549 |
| Guaranteed and mortgaged or Pledged(Notes 5(28)(iv)) | RMB | 690,061 | 294,313 |
| | USD | 364,635 | 449,147 |
| Unsecured | RMB | 79,821 | - |
| | USD | 142,830 | 159,003 |
| | EUR | 6,335 | - |
| | | 3,948,303 | 3,381,407 |

As at 31 December 2010, such borrowings shall be paid within one year and the related interests thereof shall be paid on monthly or quarterly basis.

The long-term borrowings within one year whose amount ranking Top 5 are listed in the following table:

| | | | | | 31 December 2010 | | |
|--------|---------------|---------------|----------|--|------------------|-----------|--|
| | Starting date | Ending date O | Currency | Interest rate (%) | Amount in | Amount in | |
| | | | | | foreign currency | RMB | |
| BANK A | 30/03/2005 | 28/10/2016 | RMB | Benchmark interest rates up-floating 5% | - | 416,500 | |
| BANK B | 18/12/2009 | 18/12/2011 | RMB | Benchmark interest rates up-floating 10% | - | 400,000 | |
| BANK C | 31/05/2009 | 31/05/2011 | RMB | Benchmark interest rates | - | 300,000 | |
| BANK D | 30/07/2009 | 29/07/2011 | RMB | Benchmark interest rates up-floating 5% | - | 270,000 | |
| BANK E | 28/09/2007 | 28/08/2021 | USD | LIBOR | 29,820 | 197,489 | |
| | | | | | | 1,583,989 | |



| | | | | | 31 Dec | ember 2009 |
|--------|---------------|---------------|----------|--------------------------|----------------------------|---------------|
| | Starting date | Ending date O | Currency | Interest rate (%) | Amount in foreign currency | Amount in RMB |
| BANK F | 29/04/2009 | 28/10/2010 | RMB | Benchmark interest rates | - | 470,000 |
| BANK G | 27/06/2007 | 27/06/2010 | USD | LIBOR | 43,430 | 296,548 |
| BANK H | 31/03/2009 | 31/12/2022 | USD | LIBOR | 32,500 | 221,917 |
| BANK I | 28/09/2007 | 28/08/2021 | USD | LIBOR | 29,818 | 203,605 |
| BANK J | 27/12/2007 | 23/12/2010 | RMB | Benchmark interest rates | - | 200,000 |
| | | | | | | 1,392,070 |

(b) Long-term payables within one year

The long-term payables within one year whose amount ranking Top 5 are listed in the following table:

| | Term | Starting | Interest rate (%) | Accrued interest | Amountpaid | Borrowing conditions |
|---------------------------------|----------|-----------|--------------------------|------------------|---------------|----------------------------|
| | | amount | | within 1 year | within 1 year | |
| The lessor of lease financing 1 | 5 years | 579,018 | Benchmark interest rates | 29,957 | 117,880 | Aircraft financial leasing |
| The lessor of lease financing 2 | 12 years | 1,610,896 | Floating interest rate | 1,440 | 107,154 | Aircraft financial leasing |
| The lessor of lease financing 3 | 5 years | 629,315 | Floating interest rate | 15,672 | 105,570 | Aircraft financial leasing |
| The lessor of lease financing 4 | 5 years | 595,989 | Benchmark interest rates | 7,959 | 88,054 | Aircraft, Engine, Aviation |
| | | | | | | supplies financial leasing |
| The lessor of lease financing 5 | 3 years | 54,069 | Benchmark interest rates | 1,443 | 21,062 | Engine financial leasing |
| | | | | 56,471 | 439,720 | |

(28) Long-term borrowing

| | | | 31 December 2010 | | | 31 December 2009 | |
|-----------------|-----|--------------|------------------|------------|--------------|------------------|----------|
| | | Total amount | Less long-term | Balance | Total amount | Less long-term | Balan |
| | | | borrowings due | | | borrowings due | |
| | | | within 1 year | | | within 1 year | |
| | | | (Notes27) | | | (Notes27) | |
| Mortgaged(i) | RMB | 4,156,103 | (553,278) | 3,602,825 | 4,094,585 | (564,369) | 3,530,2 |
| | USD | 10,475,136 | (752,286) | 9,722,850 | 7,737,910 | (609,704) | 7,128,2 |
| Pledged(ii) | RMB | 1,999,000 | (515,000) | 1,484,000 | 1,475,000 | (795,000) | 680,0 |
| Guaranteed(iii) | RMB | 2,194,672 | (848,152) | 1,346,520 | 1,353,000 | (143,000) | 1,210,0 |
| | USD | 66,227 | (66,227) | - | 364,831 | (296,549) | 68,2 |
| Guaranteed and | RMB | 4,973,120 | (690,061) | 4,283,059 | 5,707,602 | (364,635) | 5,342,9 |
| mortgaged or | USD | 2,336,995 | (294,313) | 2,042,682 | 4,698,758 | (449,147) | 4,249,6 |
| Pledged(iv) | | | | | | | |
| Unsecured | RMB | 718,191 | (79,821) | 638,370 | 37,418 | - | 37,4 |
| | USD | 142,830 | (142,830) | - | 297,752 | (159,003) | 138,7 |
| | EUR | 109,122 | (6,335) | 102,787 | - | - | |
| Total | | 27,171,396 | (3,948,303) | 23,223,093 | 25,766,856 | (3,381,407) | 22,385,4 |



(i) As at 31 December 2010, with respect to the borrowing 12,846,179 thousand Yuan (31 December 2009: 9,470,476 thousand Yuan), buildings with the net book value of 71,856 thousand Yuan (original value: 82,703 thousand Yuan) (Notes 5(10)), aircrafts and engines with the net book value of 10,114,243 thousand Yuan (original value: 11,584,202 thousand Yuan) (Notes 5(10)), intangible assets of the Group with net book value of 92,392 thousand Yuan (original value:121,110 thousand Yuan) (Notes 5(12)) and investment properties with the fair value of 2,957,737 thousand Yuan (Notes 5(9)) were used as mortgage either separately or in combination.

With respect to the borrowing 272,000 thousand Yuan (31 December 2009: Nil), the aircrafts and engines of the Group were used as its mortgage.

With respect to the borrowing 1,513,060 thousand Yuan (31 December 2009: 2,362,019 thousand Yuan) the interest in 4 B737 aircrafts, 2 B787 aircrafts that are to be purchased by the Company but for which related mortgage procedures have not been completed, were used as its mortgage.

(ii) As at 31 December 2010, with respect to the borrowing 180,000 thousand Yuan (31 December 2009: 180,000 thousand Yuan), the fixed deposits of 200,000 thousand Yuan (Notes 5(1)) were used as its pledge.

As at 31 December 2010, with respect to the borrowing 1,819,000 thousand Yuan (31 December 2009: 1,295,000 thousand Yuan), certain equities held by related parties of the Group were used as its pledge

- (iii) As at 31 December 2010, with respect to the borrowing 2,260,899 thousand Yuan (31 December 2009: 1,649,549 thousand Yuan) was guaranteed by related parties of the Company (Notes 7(5)(c)).
- (iv) As at 31 December 2010, with respect to the borrowings 1,718,706 thousand Yuan(31 December 2009: 4,765,863 thousand Yuan), aircrafts with the net value of 1,677,092 thousand Yuan (original value: 2,071,900 thousand Yuan) (Notes 5(10)) were used as its pledge. At the meantime the related parties of the Group (Notes 7(5)(c)) guaranteed such borrowing.

With respect to the borrowings 1,000,000 thousand Yuan (31 December 2009: 2,038,766 thousand Yuan), the Investment properties (Notes 5(9)) with fair value of 2,957,737 thousand Yuan were used as its pledge. At the meantime the related parties of the Group (Notes 7(5)(c)) guaranteed such borrowing.

With respect to long-term borrowings of 741,440 thousand, 2 Boeing 787 aircrafts owned by the Group were pledged as collaterals and guaranteed by the Group's related party

With respect to the borrowings 2,897,149 thousand Yuan, the buildings with the net book value of 472,984 thousand Yuan (original value: 611,912 thousand Yuan) (Notes 5(10))and the aircrafts with the net value of 829,146 thousand Yuan (original value: 1,319,615 thousand Yuan) were used as its pledge. At the meantime certain equities held by related parties of the Group were used as its pledge.

With respect to the borrowing 265,000 thousand Yuan, the aircrafts and engines of related parties of the Group were used as its pledge, and meantime the related parties of the Group (Notes 7(5)(c)) guaranteed such borrowing.

With respect to the borrowing 271,320 thousand Yuan (31 December 2009: 3,331,731 thousand Yuan), certain equities held by related parties of the Group were used as its pledge, and meantime the related parties of the Group (Notes 7(5)(c)) guaranteed such borrowing.

With respect to the borrowing 416,500 thousand Yuan, 500,000 thousand Yuan fixed deposits (Notes 5(1)) of the Group is used as its pledge, and meantime the related parties of the Group (Notes 7(5)(c)) guaranteed such borrowing.

As at 31 December 2010, such borrowings shall be paid within 2~12 years and the related interests thereof shall be paid on a monthly or quarterly basis.



(a) The long-term borrowings whose amount ranking Top 5 are listed in the following table:

| | | | | | 31 Decem | iber 2010 |
|--------|---------------|-------------|----------|--------------------------|------------------|---------------|
| | Starting date | Ending date | Currency | Interest rate (%) | Amount in | Amount in RMB |
| | | | | | foreign currency | |
| BANK A | 28/12/2007 | 27/12/2022 | USD | LIBOR | 308,000 | 2,039,792 |
| BANK B | 30/10/2008 | 29/10/2023 | USD | LIBOR | 288,000 | 1,907,338 |
| BANK C | 28/09/2007 | 28/08/2021 | USD | LIBOR | 268,360 | 1,777,268 |
| BANK D | 28/08/2003 | 07/07/2018 | USD | LIBOR | 186,150 | 1,232,816 |
| BANK E | 30/06/2003 | 30/06/2018 | RMB | Benchmark interest rates | - | 1,154,500 |
| | | | | | | 8,111,714 |

| | | | | | 31 Dece | mber 2009 |
|--------|---------------|-------------|----------|--------------------------|------------------|---------------|
| | Starting date | Ending date | Currency | Interest rate (%) | Amount in | Amount in RMB |
| | | | | | foreign currency | |
| BANK A | 28/12/2007 | 27/12/2022 | USD | LIBOR | 231,050 | 1,577,656 |
| BANK B | 30/10/2008 | 29/10/2023 | USD | LIBOR | 312,000 | 2,130,398 |
| BANK C | 28/09/2007 | 28/08/2021 | USD | LIBOR | 298,182 | 2,036,045 |
| BANK F | 05/09/2006 | 30/06/2021 | USD | LIBOR | 219,685 | 1,500,056 |
| BANK G | 05/03/2008 | 30/06/2021 | RMB | Benchmark interest rates | - | 1,452,836 |
| | | | | | | 8,696,991 |

(b) The expiry date of the long-term borrowings is analyzed as follows:

| | 31 December 2010 | 31 December 2009 |
|-------------------|------------------|------------------|
| 1-2 years | 4,426,302 | 3,878,408 |
| 2-5 years | 9,395,452 | 7,693,925 |
| More than 5 years | 9,401,339 | 10,813,116 |
| | 23,223,093 | 22,385,449 |

At 31 December 2010, the weighted average interest rate of long-term borrowings is 4.4% per annum (2009: 4.5%).

(29) Long-term payables

| | 31 December 2010 | 31 December 2009 |
|--|------------------|------------------|
| Present value of min. lease payment for the fixed assets under financing lease | 2,157,670 | 2,028,933 |
| Less: finance lease payable within one year (Notes 5(27)) | (472,400) | (527,352) |
| | 1,685,270 | 1,501,581 |



(a) The long-term payables whose amount ranking Top 5 are listed in the following table:

| | Term | Starting | Interest | Accrued | Ending | Borrowing conditions |
|---------------------------------|------------|-----------|--------------------------|----------|-----------|----------------------------|
| | | Amount | rate (%) | interest | balance | |
| The lessor of lease financing 2 | 5 years | 579,018 | Benchmark interest rates | 84,348 | 540,997 | Aircraft financial leasing |
| Changjiang Leasing | 13 years | 3,805,819 | Floating interest rate | 167,268 | 435,548 | Aircraft financial leasing |
| The lessor of lease financing 4 | 12 years | 1,610,896 | Floating interest rate | 2,773 | 334,591 | Aircraft financial leasing |
| The lessor of lease financing 3 | 5 years | 629,315 | Floating interest rate | 26,406 | 296,913 | Aircraft financial leasing |
| The lessor of lease financing 5 | 5,10 years | 1,036,857 | Benchmark interest rates | 33,786 | 210,121 | Aircraft, analogue machine |
| | | | | | | financial leasing |
| | | 7,661,905 | | 314,581 | 1,818,170 | |

(b) Breakdown of Long-term payable under financing lease

| | 31 Decer | mber 2010 | 31 Decemi | ber 2009 |
|---------------------------------|----------------------------|-----------|----------------------------|----------|
| | Amount in foreign currency | Amount | Amount in foreign currency | Amour |
| | | IN RMB | | in RM |
| Changjiang Leasing | USD65,766 thousand Yuan | 435,548 | USD65,766 thousand Yuan | 449,03 |
| The lessor of lease financing 2 | - | 540,997 | - | |
| The lessor of lease financing 3 | - | 296,913 | - | 405,07 |
| The lessor of lease financing 4 | USD 50,522 thousand Yuan | 334,591 | USD66,652 thousand Yuan | 455,11 |
| The lessor of lease financing 5 | - | 210,121 | - | 207,86 |
| The lessor of lease financing 6 | - | 165,942 | - | 221,48 |
| Yangtze River Leasing | USD 19,600 thousand Yuan | 129,805 | - | |
| The lessor of lease financing 8 | - | 30,835 | - | 46,39 |
| The lessor of lease financing 9 | USD 1,950 thousand Yuan | 12,918 | USD2,897 thousand Yuan | 19,78 |
| Others | - | - | - | 224,18 |
| | | 2,157,670 | | 2,028,93 |

There are no independent third parties providing guarantees for the financing lease of the Company.

Payable for finance lease represents the minimum lease payments for the Group's fixed assets held under finance leases less unrecognized finance charges (Note 11).

⁽c) The long-term payables are analyzed as follows according to due date:

| | 31 December 2010 | 31 December 2009 |
|-------------------|------------------|------------------|
| 1-2 years | 424,209 | 375,789 |
| 2-5 years | 788,426 | 714,328 |
| More than 5 years | 472,635 | 411,464 |
| | 1,685,270 | 1,501,581 |



(30) Other non-current liabilities

| | 31 December 2010 | 31 December 2009 |
|---|------------------|------------------|
| Deferred revenue (a) | 335,266 | 266,814 |
| Payable import tariffs and VATs for aircrafts and engines under financing lease | 21,462 | 29,928 |
| | 356,728 | 296,742 |

(a) Deferred revenue

| | 31 December 2010 | 31 December 2009 |
|---|------------------|------------------|
| Unrealized sale-leaseback proceeds (i) | 54,416 | 72,984 |
| Regular passenger integral rewards (ii) | 280,850 | 193,830 |
| | 335,266 | 266,814 |

(i) Unrealized sale-leaseback proceeds

Mainly refer to the balance between the sales price of the aircrafts on the sale-leaseback of the Group and their book value. The assets leased back after sale in financing lease mode will be amortized according to the depreciation period of such assets.

| | 2010 | 2009 |
|----------------------------------|----------|----------|
| As at January 1 | 72,984 | 73,162 |
| Current year additions | 11,874 | 19,226 |
| Amortized in this financial year | (30,442) | (19,404) |
| As at December 31 | 54,416 | 72,984 |

(ii) Regular passenger integral rewards

| | 2010 | 2009 |
|-------------------------|----------|----------|
| As at January 1 | 193,830 | 152,520 |
| Current year additions | 132,178 | 113,063 |
| Current year reductions | (45,158) | (71,753) |
| As at December 31 | 280,850 | 193,830 |

(31) Paid-in capital

| | 31 December 2009 | Increase/Currentyear reductions-Others (Notes 1) | 31 December 2010 |
|---|------------------|--|------------------|
| Shares with sales restriction conditions - | | | |
| Shares held by domestic non-state-owned legal persons | 337 | 297,619 | 297,956 |
| Shares held by domestic state-owned legal persons | - | 297,619 | 297,619 |
| | 337 | 595,238 | 595,575 |
| Shares without sales restriction conditions - | | | |
| RMB ordinary shares | 3,345,193 | - | 3,345,193 |
| Foreign shares listed offshore | 184,723 | - | 184,723 |
| | 3,529,916 | - | 3,529,916 |
| | 3,530,253 | 595,238 | 4,125,491 |



| | 31 December 2008 | Increase/Current year reductions-Others (Notes 1) | 31 December 2009 |
|---|------------------|---|------------------|
| Shares with sales restriction conditions - | | | |
| Shares held by domestic non-state-owned legal persons | 2,123,040 | (2,122,703) | 337 |
| Shares without sales restriction conditions - | | | |
| RMB ordinary shares | 1,222,490 | 2,122,703 | 3,345,193 |
| Foreign shares listed offshore | 184,723 | | 184,723 |
| | 1,407,213 | 2,122,703 | 3,529,916 |
| | 3,530,253 | - | 3,530,253 |

(32) Capital reserves

| | 31 December | Current year | Current year | 31 December |
|---|-------------|--------------|--------------|-------------|
| | 2009 | additions | reductions | 2010 |
| Capital premium(Notes 1) | 3,823,150 | 2,390,279 | - | 6,213,429 |
| Other capital surplus- | | | | |
| Change in fair value of available-for-sale financial assets | 38,211 | - | (54,746) | (16,535) |
| (Notes 5(7), Notes 5(48)) | | | | |
| Investment properties converted from self-used real estates | 31,168 | - | - | 31,168 |
| Long-term investments settled with equity method | 1,850 | - | - | 1,850 |
| Others | - | 17,573 | (45,600) | (28,027) |
| Transfer of capital surplus recognized under the previous | 29,143 | - | - | 29,143 |
| accounting system | | | | |
| | 3,923,522 | 2,407,852 | (100,346) | 6,231,028 |

| | December 31, | Current year | Current year | 31 December |
|---|--------------|--------------|--------------|-------------|
| | 2008 | additions | reductions | 2009 |
| Capital premium | 3,823,150 | - | - | 3,823,150 |
| Other capital surplus- | | | | |
| Change in fair value of available-for-sale financial assets | - | 38,211 | - | 38,211 |
| Investment properties converted from self-used real estates | - | 31,168 | - | 31,168 |
| Long-term investments settled with equity method | 1,850 | - | - | 1,850 |
| Transfer of capital surplus recognized under the previous | 29,143 | - | - | 29,143 |
| accounting system | | | | |
| | 3,854,143 | 69,379 | - | 3,923,522 |

Original system capital reserve transfer-in refers to the price differences of related transactions and aviation supplies under donation.



(33) Surplus reserves

| | 31 December 2009 | Current year | Current year | 31 December 2010 |
|---------------------------|-------------------|--------------|--------------|------------------|
| | | additions | reductions | |
| Statutory surplus reserve | 169,098 | 214,820 | - | 383,918 |
| | December 31, 2008 | Current year | Current year | 31 December 2009 |
| | | additions | reductions | |
| Statutory surplus reserve | 169,098 | - | - | 169,098 |

In accordance with the Company Law and the Company's Articles of Association, the Company should appropriate 10% of net profit for the year to the statutory surplus reserve, and the Company can cease appropriation when the statutory surplus reserve accumulated to more than 50% of the registered capital. The statutory surplus reserve can be used to make up for the loss or increase the paid in capital after approval from the appropriate authorities. Pursuant to a resolution at the Board of Directors, the Company appropriated 10% of net profit, amounting to RMB 214, 820 thousand Yuan for the year 2010, (2009: Nil) to the statutory surplus reserve.

(34) Undistributed profits/(Accumulated loss)

| | 2010 | 2009 |
|--|-------------|-------------|
| Accumulated loss as at January 1 | (1,074,046) | (1,408,716) |
| More: Net profits ascribed to the shareholders of the parent company | 3,013,912 | 334,670 |
| Less: Provided Surplus reserves | (214,820) | - |
| Undistributed profits/(accumulated losses)as at December 31 | 1,725,046 | (1,074,046) |

As at 31 December 2010, undistributed profits included 119,663,097 Yuan that is subsidiaries' surplus reserve which attributable to the Company (31 December 2009: Nil).

According to the Board's resolution on 14 March 2011, the Board proposes to pay cash dividends to all shareholders RMB0.05 Yuan per share. It is base on the calculation of outstanding shares being 4,125,491,000, the proposed cash dividends being 206,274,550 Yuan. The above proposal is still pending for the approval of shareholder meeting (Notes 10 (2)).

(35) Minority interest

Minority interest ascribed to the minority shareholders of various subsidiaries are recognized below:

| | 31 December 2010 | 31 December 2009 |
|--------------------|------------------|------------------|
| Xinhua Airlines | 678,209 | 510,381 |
| Chang' an Airlines | 206,813 | 38,255 |
| Beijing Kehang | 79,865 | 82,235 |
| Golden-Deer Sales | 5,982 | 5,982 |
| Yanshan Funds | 2,997 | - |
| | 973,866 | 636,853 |



(36) Revenue and cost of sales

| | 2010 | 2009 |
|-----------------------------------|------------|------------|
| Main operations of revenue(a) | 19,615,266 | 13,810,812 |
| Other operations of revenue(b) | 2,090,881 | 1,737,55 |
| | 21,706,147 | 15,548,363 |
| | | |
| | 2010 | 2009 |
| Main operations of cost of sales | 14,876,370 | 12,353,95 |
| Other operations of cost of sales | 616,552 | 902,243 |
| | 15,492,922 | 13,256,194 |

(a) Main operations of revenue and Main operations of cost of sales

| | 2010 | | 2009 | |
|--|---------------------------------|------------------|-----------------|------------------|
| | Main operations Main operations | | Main operations | Main operations |
| | of revenue | of cost of sales | of revenue | of cost of sales |
| Passenger income | 18,354,693 | 13,949,890 | 12,848,380 | 11,529,463 |
| Freight and excess luggage income | 826,273 | 626,652 | 482,322 | 432,914 |
| Charter flight income | 395,339 | 299,828 | 435,971 | 390,560 |
| Mileage accumulated points sales incomes | 38,961 | - | 44,139 | - |
| Food incomes | - | - | - | 1,014 |
| | 19,615,266 | 14,876,370 | 13,810,812 | 12,353,951 |

(b) Other operations of revenue and Other operations of cost of sales

| | 2010 | | 2009 | |
|---|------------------|------------------|------------------|------------------|
| | Other operations | Other operations | Other operations | Other operations |
| | of revenue | of cost of sales | of revenue | of cost of sales |
| Aircraft leasing business income | | | | |
| (Notes 7(5)(b)) | 1,612,648 | 563,068 | 1,355,565 | 746,782 |
| Housing rental income | 205,760 | 36,094 | 34,024 | 10,20 |
| Income from ticket cancellation charges | 101,383 | - | 77,028 | |
| Commission income | 33,249 | - | 28,176 | |
| Service income related to land freight | 23,220 | 13,352 | 27,717 | 16,293 |
| Pilot rental income | 611 | - | 6,407 | |
| Gain on disposal of Investment properties | - | - | 122,164 | 120,51 |
| Others | 114,010 | 4,038 | 86,470 | 8,450 |
| | 2,090,881 | 616,552 | 1,737,551 | 902,243 |

The aircraft leasing costs excluding the lease interests is 538,382 thousand yuan (2009: 450,310 thousand yuan). Such interests are included in the finance expenses.



(c) Revenues of the Top 5 customers of the Group

In 2010, the total revenues of the Top 5 customers of the Group are 7,002,295 thousand yuan (2009: 7,358,932 thousand yuan), accounting for 32% of the total revenues of the Group (2009: 47%). Details are as follows:

| | Revenue | % of the total Revenues of the Group |
|----------------------|-----------|--------------------------------------|
| Customer A | 5,786,380 | 27% |
| Hainan Baixiang | 372,194 | 1% |
| Tianjin Airlines | 326,292 | 1% |
| Capital Airlines | 524,896 | 2% |
| Grand China Airlines | 122,526 | 1% |
| | 7,132,288 | 32% |

(37) Tax and surcharges

| | 2010 | 2009 |
|---------------------------------------|---------|---------|
| Business tax | 605,306 | 479,360 |
| City maintenance and construction tax | 12,720 | 10,594 |
| Educational surcharge | 6,331 | 5,318 |
| Others | 3,219 | 348 |
| | 627,576 | 495,620 |

Tax and surcharge standard please see Notes 3.

(38) Selling and distribution expenses

| | 2010 | 2009 |
|--------------------------------|-----------|---------|
| Agency commission | 648,423 | 350,680 |
| PC-based seat reservation fees | 173,270 | 156,02 |
| Wages, bonuses, overtime pay | 89,880 | 84,79 |
| External station expenses | 58,421 | 48,94 |
| Rent | 51,262 | 28,70 |
| Others | 70,504 | 78,44 |
| | 1,091,760 | 747,61 |



(39) General and administrative expenses

| | 2010 | 2009 |
|-------------------------------|---------|---------|
| Depreciation | 60,971 | 48,832 |
| Wages, bonuses, overtime pay | 49,653 | 46,415 |
| Insurance | 48,968 | 50,333 |
| Various types of taxes | 36,789 | 23,791 |
| Housing Fund | 31,674 | 31,955 |
| Communications costs | 25,923 | 13,446 |
| Business expense | 23,585 | 21,416 |
| Publicity and advertising | 19,794 | 4,649 |
| Staff welfare | 17,153 | 17,916 |
| Ground transportation expense | 15,812 | 12,608 |
| Property expense | 15,109 | 21,457 |
| Consultation expense | 14,264 | 19,205 |
| Audit inspection charges | 12,447 | 7,189 |
| Union funds | 11,104 | 25,969 |
| Rent | 10,282 | 5,333 |
| Others | 90,208 | 60,514 |
| | 483,736 | 411,028 |

(40) Finance expenses 浜 net

| | 2010 | 2009 |
|---|-----------|-----------|
| Interest expenses | 2,229,310 | 2,051,565 |
| Less: Deposit interest income | (156,580) | (90,315) |
| Capitalized interest | (200,750) | (597,255) |
| Getting back of the fund fees of investment | - | (128,352) |
| Exchange gains or losses | (370,595) | (7,808) |
| Others | 86,901 | 84,780 |
| | 1,588,286 | 1,312,615 |

For the details about the interest collected from the related parties including the interest income, see Note 7 (5) (j).

(41) Gains on changes in fair value

| | 2010 | 2009 |
|--|---------|---------|
| Investment properties (Notes 5(9)) | 347,983 | 597,743 |
| Forward foreign exchange contracts (a) | 6,840 | (7,016) |
| Disposal of Investment properties | - | (5,936) |
| | 354,823 | 584,791 |



(a) Forward foreign exchange contracts

In order to cope with the risks on the change of the exchange rate against USD, in 2010, the Company and the Bank of China signed forward exchange settlement and sales agreements with the total amount of USD3,144 thousand Yuan related to the loan contract. As at 31 December 2010, the fair value of such product and its change were recorded in the current income, the floating losses of RMB6,840 thousand Yuan were also recorded in profit or loss and the financial liabilities held for trading.

(42) Investment income

| | 2010 | 2009 |
|--|---------|---------|
| Dividend income from available-for-sale financial assets | 14,886 | - |
| Share of profit of investees under equity method(a) | (6,469) | (1,183) |
| Cash dividends declared by investees under cost method (b) | 17,211 | 5,369 |
| Income from disposal of long-term equity investments (c) | 52 | 3,215 |
| Others | 5 | 1,491 |
| | 25,685 | 8,892 |

The Group has no significant limit of importing back the investment income.

(a) Long-term equity Investment income under equity method

The invested companies whose Investment income take up above 5% of the Group or the Top 5 invested companies with the highest percentage to the total profits of the Group are listed below:

| | 2010 | 2009 | Reason for the increase/decrease for the previous financial year |
|------------------------|---------|---------|--|
| HNA Import & Export | 6,014 | 3,038 | Confirmed investment gains and losses |
| Hainan Hansha Training | (1,260) | 289 | Confirmed investment gains and losses |
| Yanjing Hotel | (5,524) | (1,460) | Confirmed investment gains and losses |
| Xin Guo Hotel | (5,699) | (2,970) | Confirmed investment gains and losses |
| Beijing Vision | - | (80) | Confirmed investment gains and losses |
| | (6,469) | (1,183) | |

(b)Long-term equity Investment income under cost method

The invested companies whose Investment income take up above 5% of the Group or the Top 5 invested companies with the highest percentage to the total profits of the Group are listed below:

| | 2010 | 2009 | Reason for the increase/decrease for the previous financial year |
|-------------------------------|--------|-------|--|
| TravelSky Tech | 12,123 | 297 | Bonus for this financial year |
| Haikou Meilan | 2,900 | 698 | Bonus for this financial year |
| Shenhua Finance | 1,894 | 4,108 | Bonus for this financial year |
| Shenzhen Civil Aviation Cares | 252 | 224 | Bonus for this financial year |
| Hainan Civil Aviation Cares | 42 | 42 | Bonus for this financial year |
| | 17,211 | 5,369 | |



(c) Income from disposal of long-term equity investments

Such revenues was due to the equity disposal of Beijing Vision which Xinhua Airlines hold its equity since it had been withdraw in 2010(Notes 5(8)(a)).

(43) Impairment losses

| | 2010 | 2009 |
|-----------|------|----------|
| Bad debts | - | (15,483) |

(44) Non-operating income

| | 2010 | 2009 | Amount recorded in extrodinary |
|----------------------------------|---------|---------|--------------------------------|
| | | | profit and loss of 2010 |
| Asset transfer profit(a) | 510,098 | - | 510,098 |
| Government grant (b) | 207,731 | 492,851 | 207,731 |
| Pilot transfer income | 73,950 | 80,000 | 73,950 |
| Compensation income | 17,842 | 5,000 | 17,842 |
| Payments unable | 4,736 | 3,967 | 4,736 |
| Gain on disposal of fixed assets | 4,580 | 68 | 4,580 |
| Others | 77,934 | 2,153 | 77,934 |
| | 896,871 | 584,039 | 896,871 |

(a) At December of 2010, the group signed "Aircraft Maintenance Equipment Transfer Contracts" with Grand China Technology, the group respectively transfer the fixed assets, consumable aviation supplies, land use rights and related maintenance licensing qualification with the net value of 493,787 thousand Yuan, 311,749 thousand Yuan, 5,655 thousand Yuan to Grand China Technology. The transfer price is 1,272,047 thousand Yuan (Notes 7(5)(f)). The related net transfer profit is 460,856,000. The transfer amount has been fully collected in January 2011.

At December of 2010, the company signed "D328 Aircraft Transfer Contract" with HNA Airlines Holdings. The company transfer 22 D328 aircrafts with the net value of 1,118,897,000 to HNA Airlines Holdings, the transfer price is 1,143,501 thousand Yuan (Notes 7(5)(f)), the net transfer profit is 24,604 thousand Yuan. The transfer amount has been fully collected in January 2011.

At June of 2010, the group signed "Aircraft Transfer Contract" with Hong Kong Airlines, the group transfer 3 Boeing aircrafts with the net value of 267,402 thousand Yuan to Hong Kong Airlines, the transfer price is 290,965 thousand Yuan (Notes 7(5)(f)), the net transfer profit is 23,563 thousand Yuan. The transfer amount has been fully collected before 31 December 2010.

At November of 2010, the group signed "Assets Transfer Contract" with HNA Aviation Sales, the group transfer the fixed assets with the net value of 6,945,000 to HNA Aviation Sales, the transfer price is 8,020 thousand Yuan (Notes 7(5)(f)), the net transfer profit is 1,075 thousand Yuan. The transfer amount has been fully collected in January 2011.



(b) Breakdown of government subsidies

| | 2010 | 2009 | Description |
|-------------------------------------|---------|---------|--|
| Civil aviation infrastructure funds | - | 348,883 | Note |
| Refunds of taxes | 63,519 | 27,271 | Refunds of taxes from the financial department and other departments |
| Other government subsidies | 144,212 | 116,697 | Received interests subsidized by the fiscal department and other subsidies |
| | 207,731 | 492,851 | |

Note: In accordance with Notice on the Implementation of the Reimbursement Policy about Civil Aviation Infrastructure Construction Funds by MOF and CAAC Cai Jian [2009] 4 promulgated by MOF and CAAC in January 2009 and as approved by the State Council, the civil aviation infrastructure construction funds paid by domestic air transport companies from 1 July 2008 to 30 June 2009 adopts the reimbursement policy. (Amount in 2009 is the civil aviation infrastructure funds received by the Group).

(45) Non-operating expenses

| | 2010 | 2009 | Amount recorded in extraordinary |
|----------------------------------|--------|--------|----------------------------------|
| | | | profit and loss of 2010 |
| Asset transfer loss(a) | 39,998 | - | 39,998 |
| Loss on disposal of fixed assets | 3,332 | 30,361 | 3,332 |
| Retiree wage | - | 593 | - |
| Others | 4,622 | 1,996 | 4,622 |
| | 47,952 | 32,950 | 47,952 |

(a) At December of 201, two subsidiaries of the company-Xinhua Airlines and Shanxi Airlines signed "D328 Aircraft Transfer Contract" with HNA Airlines Holdings. Xinhua Airlines and Shanxi Airlines transfer 7 D328 aircrafts with the net value of 389,809 thousand Yuan to HNA Airlines Holdings. The transfer price is 349,811 thousand Yuan, the net transfer loss is 39,998 thousand Yuan. The transfer amount has been fully collected in January 2011.

(46) Income tax expenses

| | 2010 | 2009 |
|--|---------|----------|
| Current income tax | 350,969 | 2,006 |
| Effect of EIT filing in the previous years | 3,979 | (15,427) |
| Deferred income tax | 75,448 | 143,010 |
| | 430,396 | 129,589 |



The reconciliation from income tax calculated based on the applicable tax rates and total profit presented in the consolidated financial statements to the income tax expenses is listed below:

| | 2010 | 2009 |
|---|-----------|----------|
| Total profit | 3,651,294 | 485,549 |
| | | |
| Income tax expenses calculated at applicable tax rate | 803,285 | 97,110 |
| Effect of different tax rates of subsidiaries | 26,920 | 13,619 |
| Income not subject to tax | (5,703) | (1,425) |
| Expenses not deductible for tax purposes | 2,874 | 3,883 |
| Deductible losses from the use of the deferred tax assets unrecognized of the previous financial year | (120,183) | (4,370) |
| Utilization of previously unrecognized tax losses | (285,534) | - |
| Tax losses for which no deferred income tax asset was recognized | 8,080 | 24,328 |
| Deductible temporary differences of the deferred tax assets unrecognized of this financial year | 23 | (4,397) |
| Effect of the tax rate difference of the deferred tax liabilities recognized in this financial year | (3,345) | 16,268 |
| Effect of the final settlements of the previous years | 3,979 | (15,427) |
| Income tax expenses | 430,396 | 129,589 |

(47) Earnings per share

Basic earnings per share are calculated with the consolidate net profits ascribed to ordinary shareholders of the parent company divided by the weighted average of outstanding ordinary shares of the parent company.

| | 2010 | 2009 |
|--|-----------|-----------|
| Net Consolidated net profits ascribed to the ordinary shareholders of the parent company | 3,013,912 | 334,670 |
| Weighted average of outstanding ordinary shares | 4,056,998 | 3,530,253 |
| Basic earnings per share (RMB) | 0.74 | 0.09 |

As at 31 December 2010, the Company had no potential dilutive ordinary shares outstanding (31 December 2009: Nil). The diluted earnings per share are the same as basic earnings per share.

(48) Other comprehensive income

| | 2010 | 2009 |
|---|----------|----------|
| Gain arising from available-for-sale financial assets | (67,484) | 50,948 |
| Less: Income tax relating to available-for-sale financial assets | 12,738 | (12,737) |
| Subtotal | (54,746) | 38,211 |
| | | |
| Change in fair value from the conversion of self-used real estate to Investment properties | - | 65,516 |
| Less: Income tax effects of fair value variance from self-used housing transferred into Investment properties | - | (16,379) |
| Subtotal | (54,746) | 49,137 |
| | (54,746) | 87,348 |
| | | |



(49) Notes to consolidated cash flow statements

(a) Cash received relating to other operating activities:

| | 2010 | 2009 |
|--|-----------|-----------|
| Recovered instrument deposits | 1,498,958 | 649,309 |
| Other Non-operating income | 346,024 | 87,153 |
| Other government subsidies | 207,731 | 143,968 |
| Recovered lease security deposits and maintenance reserves | 29,091 | 16,560 |
| Refunds of civil aviation infrastructure funds | - | 348,883 |
| Amortizations recovered from related parties | - | 312,244 |
| Others | 30,454 | 22,068 |
| | 2,112,258 | 1,580,185 |
| | | |

(b) Cash paid relating to other operating activities:

| | 2010 | 2009 |
|--|-----------|-----------|
| Instrument and borrowing security deposits and other security deposits | 1,796,423 | 194,633 |
| Agency commission | 648,423 | 347,327 |
| Lease security deposits and maintenance reserves | 310,246 | 324,206 |
| PC-based seat reservation fees | 173,270 | 154,298 |
| Airport construction fees | 78,548 | 4,438 |
| External station expenses | 58,421 | 48,540 |
| Consultation and communication networking expenses | 40,187 | 46,964 |
| Advertising and promotion expenses | 27,680 | 13,724 |
| Office and activity expenses | 27,677 | 33,301 |
| Expenses for leased properties | 25,391 | 61,357 |
| Others | 365,760 | 168,388 |
| | 3,552,026 | 1,397,176 |

(c) Cash received relating to other investing activities

| | 2010 | 2009 |
|---|-----------|---------|
| Received fund use fees of the recovered investment accounts | - | 128,352 |
| Cash received from other cash at bank and on hand | 918,221 | - |
| Deposit interests | 129,702 | 173,905 |
| | 1,047,923 | 302,257 |

(d) Cash paid relating to other investing activities

| | 2010 | 2009 |
|----------------|-----------|---------|
| Fixed deposits | 2,148,553 | 991,524 |



(e) Cash received relating to other financing activities

| | 2010 | 2009 |
|---|-----------|------|
| Cash received from the discount of bill | 3,127,952 | - |

(f) Cash paid relating to other financing activities

| | 2010 | 2009 |
|--|-----------|-----------|
| Cashes paid to the discount of bill | 1,358,000 | - |
| Bills discounting interest and borrowing exchange gains and losses | 174,020 | - |
| Unitex security deposits (Notes 5(1)(b)) | 21,010 | 1,231,022 |
| | 1,553,030 | 1,231,022 |

(50) Supplementary information for the cash flow statement

(a) Supplementary information for the cash flow statement

Reconciliation from net profit to cash flows from operating activities

| | 2010 | 2009 |
|---|-------------|-------------|
| Net profit | 3,220,898 | 355,960 |
| More: Provisions for asset impairment | (5,208) | (15,483) |
| Depreciation of fixed assets | | |
| (Notes 5(10)) | 2,432,899 | 1,790,036 |
| Amortization of intangible assets | | |
| (Notes 5(12)) | 5,863 | 6,150 |
| Amortization of long-term prepaid expenses | 61,623 | 104,750 |
| Other non-current assets-amortization of loss on sale-leaseback | 71,787 | 87,964 |
| Gains on disposal of fixed assets, intangible assets and other long-term assets | (471,348) | 28,646 |
| Gains on change in fair value | (354,823) | (584,791) |
| Finance expenses | 1,588,286 | 1,177,906 |
| Investment loss | (25,685) | (8,892) |
| Increase in deferred tax liabilities | | |
| (Notes 5(16)) | 75,448 | 143,010 |
| Increase of mileage accumulated points in deferred revenue s | 87,020 | 41,310 |
| Amortization of sale-leaseback revenues in deferred revenues | 18,568 | (19,404) |
| Decrease/(increase) in inventories | 214,998 | (1,281) |
| Decrease/(increase) in operating receivables | (1,080,598) | 427,893 |
| Decease/(increase) in operating payables | 636,515 | (1,585,309) |
| Net cash flows from operating activities | 6,476,243 | 1,948,465 |



Significant investing and financing activities that do not involve cash receipts and payments

| | 2010 | 2009 |
|--|---------|---------|
| Fixed assets held under finance leases | 642,727 | 145,255 |

Net increase in cash and cash equivalents

| | 2010 | 2009 |
|---|--------------|-------------|
| Cash at end of year | 12,713,740 | 10,348,355 |
| Less: Cash at beginning of year | (10,348,355) | (6,002,936) |
| More: Cash equivalents at end of year | - | - |
| Less: Cash equivalents at beginning of year | - | - |
| Net increase in cash and cash equivalents | 2,365,385 | 4,345,419 |

(b) Obtain subsidiaries

See Notes 4(3).

(c) Cashes and cash equivalents

| | 31 December 2010 | 31 December 2009 |
|--|------------------|------------------|
| Cash at bank and on hand (Notes 5(1)) | 12,713,740 | 10,348,355 |
| Including: Cash on hand | 16,147 | 71,409 |
| Bank deposits usable for payment at any time | 12,697,593 | 10,276,946 |
| Cash equivalents | - | - |
| Cash and cash equivalents at end of year | 12,713,740 | 10,348,355 |

6 SEGMENT INFORMATION

The Group mainly provides airplane passenger transportation services, namely aviation operations segment. For other structurally separate management services, mainly contain hotel services, are merged into other segments.

The Revenue, Total profit/(losses), assets and liabilities of reporting segments of 2010 and 2009 listed as follows:

| | | | 2010 | | |
|--|---------------------|----------------|----------------|---------------|----------|
| | Aviation operations | Other segments | Offset between | Undistributed | Тс |
| | segment | | segments | items(note) | |
| Main operations of revenue | 19,615,266 | - | - | - | 19,615,2 |
| Other operations of revenue | 1,990,327 | 100,554 | - | - | 2,090,8 |
| Revenue | 21,605,593 | 100,554 | - | - | 21,706,1 |
| Total profit | 3,621,630 | 3,977 | - | 25,687 | 3,651,2 |
| Total assets | 75,192,700 | 7,132,014 | (13,464,667) | 2,692,748 | 71,552,7 |
| Total liabilities | 59,692,798 | 2,802,912 | (4,382,264) | - | 58,113,4 |
| Depreciation and amortization expenses | 2,265,044 | 235,341 | - | - | 2,500,3 |
| Asset impairment losses | - | - | - | - | |
| Capital expenditure | 5,414,872 | 517,558 | - | - | 5,932,4 |



| | | | 2009 | | |
|--|---------------------|----------------|----------------|---------------|------------|
| | Aviation operations | Other segments | Offset between | Undistributed | Total |
| | segment | | segments | items(note) | |
| Main operations of revenue | 13,804,233 | 6,579 | - | - | 13,810,812 |
| Other operations of revenue | 1,737,551 | - | - | - | 1,737,551 |
| Revenue | 15,541,784 | 6,579 | - | - | 15,548,363 |
| Total profit | 248,948 | 227,709 | - | 8,892 | 485,549 |
| Total assets | 61,769,164 | 3,844,909 | (7,540,013) | 1,269,365 | 59,343,425 |
| Total liabilities | 53,517,688 | 2,200,211 | (3,560,154) | - | 52,157,745 |
| Depreciation and amortization expenses | 1,897,142 | 5,039 | - | - | 1,902,18 |
| Asset impairment losses | 15,484 | - | - | - | 15,484 |
| Capital expenditure | 8,965,154 | 175,711 | - | - | 9,140,865 |

Note: Undistributed items mainly contain long-term equity investment, available for sale financial assets and other investment agreements.

7 RELATED PARTY RELATIONSHIP AND TRANSACTIONS

(1) Parent company

(a) General information of the parent company

| | Enterprise type | Place of registration | Legal representative | Nature of business | Organization code |
|----------------------|-----------------|-----------------------|----------------------|--------------------------|-------------------|
| Grand China Airlines | Foreign-funded | Haikou | Chen Feng | Traffic & transportation | 76037451-5 |

The Company's ultimate controlling party is State-owned Assets Supervision and Administration Commission of Hainan Province

(b) Registered capital and changes in registered capital of the parent company:

| | 31 December 2009 | Current year additions | Current year decreases | 31 December 2010 |
|----------------------|------------------|------------------------|------------------------|------------------|
| Grand China Airlines | 6,008,323,967 | - | - | 6,008,323,967 |

(c) The proportions of equity interests and voting rights in the Company held by the parent company:

| | 31 Decer | nber 2010 | 31 Decem | iber 2009 |
|----------------------|-----------------|-----------------|-----------------|-----------------|
| | % interest held | % voting rights | % interest held | % voting rights |
| Grand China Airlines | 44.22% | 44.22% | 51.68% | 51.68% |

(2) Subsidiaries

The general information and other related information of the subsidiaries is set out in Note 4.



(3) Associates

| | Enterprise | Place of | Legal | Nature of business | Registered | % interest | % voting | Organizatio |
|------------------------|-----------------|--------------|----------------|----------------------------------|-------------------|------------|----------|-------------|
| | type | registration | representative | | capital | held | rights | coo |
| Associates- | | | | | | | | |
| Yanjing Hotel | Limited company | Beijing | Song Xiang | Hotel services | RMB 112,689,009 | 35% | 35% | 80137942 |
| HNA Import&Export | Limited company | Haikou | Wang Junshan | Aviation electrolysis and other | RMB 10,000,000 | 30% | 30% | 70886650 |
| | | | | trading business | | | | |
| Hainan Hansha Training | Limited company | Haikou | Guo Jianming | Aircraft maintenance training | USD 1,000,000 | 50% | 50% | 7931486 |
| | | | | services | | | | |
| Haidao Construction | Limited company | Haikou | Li Aiguo | Commercial, management of | RMB 1,500,000,000 | 33% | 33% | 56240797 |
| | | | | hotel and golf course, Investing | | | | |
| | | | | development and equity | | | | |
| | | | | investment operations of energy, | | | | |
| | | | | transportation, new technologies | | | | |
| | | | | and new materials, tourism | | | | |
| | | | | development, agricultural | | | | |
| | | | | development, advisory service or | 1 | | | |
| | | | | investment | | | | |

(4) Other related partie

| Related parties | Relationship | Organization code |
|----------------------------|--|-------------------|
| HNA Group | Shareholder materially affecting the parent company of the Company | 708866504 |
| Haikou Meilan | Shareholder holding over 5% voting rights of the Company | 70886657-1 |
| Changjiang Leasing | Under HNA Group's control | 72123031-6 |
| Tianjin Airlines | Under HNA Group's control | 79496844-2 |
| Yangtze River Real Estate | Under HNA Group's control | 713859173 |
| Yangtze River Leasing | Under HNA Group's control | 621904344 |
| Yunnan Xiangpeng | Under the same control of the parent company of the Company | 76044470-4 |
| Hong Kong Airlines | Under HNA Group's control | 31717266 |
| West Airlines | Under HNA Group's control | 79804682-4 |
| HNA Finance | Under HNA Group' s control | 102054341 |
| HNA Hotel Group | Under HNA Group' s control | 70886444-5 |
| HNA Industrial | Under HNA Group's control | 79872285-3 |
| Hainan Air Catering | Under HNA Group' s control | 62001238-7 |
| Meilan Airport | Under the same control of the shareholder of the parent company | 72127172-4 |
| Capital airlines | Under HNA Group's control | 70887277-9 |
| Sanya Phoenix Airport | Under HNA Group's control | 20136089-7 |
| Yangtze River Express | Under HNA Group's control | 741185823 |
| Vigorous Vision | Under HNA Group' s control | 764222308 |
| Air Catering Holding | Under HNA Group' s control | 62001238-7 |
| HNA Tourism | Under HNA Group's control | 735810119 |
| Henghe Property Management | Under HNA Group's control | 76597075-4 |
| HNA Hotel Holding | Under HNA Group's control | 76597075-4 |
| HNA Safe | Under HNA Group's control | 74779967-4 |



| Related parties | Relationship | Organization code |
|-----------------------------------|---------------------------|-------------------|
| Tianjing Bohai Leasing | Under HNA Group's control | 66882000-9 |
| Xinhua Air Catering | Under HNA Group's control | 708866504 |
| HNA Property Holdings | Under HNA Group's control | 79872661-9 |
| Sanya Aviation & Tourism College | Under HNA Group's control | 767493509 |
| International Business Hotel | Under HNA Group's control | 774259876 |
| Information Company | Under HNA Group's control | 713859165 |
| HNA Drinking | Under HNA Group's control | 747780842 |
| Asia International | Under HNA Group's control | 201372564 |
| Meilan HNA Hotel | Under HNA Group's control | 71386285-8 |
| Beijing Tianchen | Under HNA Group's control | 101717916 |
| Bohai Trust | Under HNA Group's control | 104323736 |
| Kunming Yangtze River Real Estate | Under HNA Group's control | 781692977 |
| Beijing HNA Real Estate | Under HNA Group's control | 789953019 |
| HNA Real Estate Holding | Under HNA Group's control | 676067133 |
| Beijing Hengshi | Under HNA Group's control | 746721509 |
| Yangtze River Insurance Brokers | Under HNA Group's control | 756020300 |
| Grand China Logistics Holding | Under HNA Group's control | 75840251-3 |
| Yisheng Holding | Under HNA Group's control | 693161850 |
| HNA Yi Holding | Under HNA Group's control | 676087572 |
| HNA Commercial Holdings | Under HNA Group's control | 666902510 |
| Beijing Business Culture | Under HNA Group's control | 691699673 |
| HNA Aviation Sales | Under HNA Group's control | 70887276-0 |
| HNA Property Management | Under HNA Group's control | 68199711-6 |
| HNA Group (Hong Kong) | Under HNA Group's control | 36669070 |
| Gansu Airport | Under HNA Group's control | 924594371 |
| Grand China Logistics Ltd | Under HNA Group's control | 133960590 |
| HNA Airlines Holdings | Under HNA Group's control | 68117653-7 |
| Grand China Technology | Under HNA Group's control | 69890098-2 |
| Shaanxi TanxiangYuan | Under HNA Group's control | 66414937-7 |
| Northwest HNA Real Estate | Under HNA Group's control | 22062371-X |
| Beijing HNA Dingsheng | Under HNA Group's control | 78174712-4 |
| HNA Airport Holdings | Under HNA Group's control | 75436025-6 |
| HNA(Beijing) Aviation Ground | Under HNA Group's control | 69636124-1 |
| Service Co., Ltd | | |
| Lucky International Travel | Under HNA Group's control | 735090043 |
| Xin Guo Hotel | Under HNA Group's control | 735560056 |

(5) Related party transactions



(a) Commodity purchase and sale and provision and reception of labor service

| Related party | Description | Pricing mode and | | 2010 | 2 | 2009 | |
|------------------------|-------------------------------------|----------------------------------|---------|--------------|--------|-----------|--|
| | | decision procedure of | Amount | Percentage | Amount | Percent | |
| | | related transactions | | to the AMT | | to the A | |
| | | | | of the same | | of the sa | |
| | | | | transactions | | transacti | |
| Xinhua Air Catering | Inflight meal purchase | Mutually agreed price | 88,840 | 21% | 72,665 | 2 | |
| Hainan Air Catering | Inflight meal purchase | Mutually agreed price | 38,081 | 9% | 39,560 | 1 | |
| HNA Drinking | Inflight meal purchase | Mutually agreed price | 17,803 | 4% | 15,089 | | |
| Meilan Airport | Landing fees | Government guidance price | 93,598 | 4% | 90,452 | | |
| Sanya Phoenix Airport | Landing fees | Government guidance price | 43,500 | 2% | 42,582 | | |
| Haikou Meilan | Landing fees | Government guidance price | 31,199 | 1% | 29,638 | | |
| Gansu Airport | Landing fees, | Government guidance price | 25,522 | 1% | 21,476 | | |
| Vigorous Vision | Advertising income | Mutually agreed price | 25,000 | 67% | 26,207 | 10 | |
| HNA Import & Export | Import & export agency | Purchase cost priced at the rate | 22,379 | 100% | 28,562 | 10 | |
| | | (of 0.3%~3%) | | | | | |
| Yisheng Holding | commissions for the agency for | Mutually agreed price | 41,887 | 6.5% | - | | |
| | the ticket sales of related parties | | | | | | |
| Grand China Airlines | commissions from the agency for | Mutually agreed price | 9,160 | 28% | 7,119 | 2 | |
| | the ticket sales of related parties | | | | | | |
| Tianjin Airlines | commissions from the agency for | Mutually agreed price | 8,227 | 25% | 9,166 | 3 | |
| | the ticket sales of related parties | | | | | | |
| Capital Airlines | commissions from the agency for | Mutually agreed price | 600 | 2% | 445 | 0 | |
| | the ticket sales of related parties | | | | | | |
| West Airlines | commissions from the agency for | Mutually agreed price | 382 | 1% | 246 | | |
| | the ticket sales of related parties | | | | | | |
| Yunnan Xiangpeng | commissions from the agency for | Mutually agreed price | 189 | 1% | 110 | 0 | |
| | the ticket sales of related parties | | | | | | |
| HNA Aviation Sales | Seats and regular passenger service | Mutually agreed price | 64,829 | 10% | - | | |
| | charges | | | | | | |
| Grand China Technology | Aircraft inspection, airline | Mutually agreed price | 309,396 | 100% | - | | |
| | maintenance and maintenance of | | | | | | |
| | accesories | | | | | | |
| Yisheng Holding | New deer card sales revenue | Mutually agreed price | 12,265 | 0.1% | | | |

The above related transactions mean the related transactions on daily production between HNA Group and related parties. The above transactions have been approved in the board meeting of HNA Group and the corresponding transaction prices are approved based on the transaction amounts and their natures with the proper authorization by the board of directors of the Company.



(b) Leasing

The group as the lessor

| Lessor | Lessee | Leased assets | Starting date | Ending date | Leasing income basis | Leasing income |
|---------------|-----------------------|---------------------|---------------|----------------------------------|-----------------------|----------------|
| The Group | Tianjin Airlines | Aircraft leasing | 2007.04.01 | Automatically extended each year | Mutually agreed price | 625,171 |
| The Group | Yunnan Xiangpeng | Aircraft leasing | 2006.02.22 | 2012.06.30 | Mutually agreed price | 151,602 |
| The Group | Grand China Airlines | Aircraft leasing | 2007.11.30 | Automatically extended each year | Mutually agreed price | 122,526 |
| The Group | West Airlines | Aircraft leasing | 2007.06.14 | Automatically extended each year | Mutually agreed price | 148,386 |
| The Group | Capital Airlines | Aircraft leasing | 2008.12.18 | Automatically extended each year | Mutually agreed price | 524,896 |
| The Group | Yangtze River Express | Aircraft leasing | 2010.04.16 | Automatically extended each year | Mutually agreed price | 40,067 |
| The Company | HNA Property Holdings | Real estate leasing | 2009.01.01 | 2011.10.15 | Mutually agreed price | 7,421 |
| The Company | HNA Tourism | Real estate leasing | 2009.04.16 | 2011.10.15 | Mutually agreed price | 7,627 |
| The Company | Yisheng Holding | Real estate leasing | 2009.12.01 | 2014.11.30 | Mutually agreed price | 4,910 |
| Beijing Kehan | HNA Hotel Group | Real estate leasing | 2009.04.30 | 2012.03.31 | Mutually agreed price | 84,502 |
| Beijing Kehan | HNA Group | Real estate leasing | 2009.04.30 | 2011.09.30 | Mutually agreed price | 6,663 |
| | | | | | | 1,723,771 |

The HNA Group and the HNA Hotel Group etc committed to renew leasing the above real estate when the lease agreements expired.

The group as the lessee

| Lessor | Lessee | Leased assets | Starting date | Ending date | Rental expenditure basis | Rental expenditure |
|-----------------------|-------------|------------------|---------------|-------------|--------------------------|--------------------|
| Yangtze River Leasing | The company | Aircraft engines | 2010.07.15 | 2017.11.12 | Mutually agreed price | 13,345 |
| Meilan Airport | The company | Airport terminal | 2009.02.26 | 2010.12.31 | Mutually agreed price | 6,629 |
| | | | | | | 19,974 |



(c) The guarantees provided by related party for the Group

| Guarantor | Guarantee | Amount | Starting date | Ending date | Guarantee provide |
|-------------------------------------|--------------------|------------|---------------|-------------|-------------------|
| Short-term borrowing | | | | | |
| HNA Group | Hainan Airlines | 5,937,305 | 10/03/2010 | 28/12/2011 | Ν |
| Grand China Airlines | Hainan Airlines | 2,500,000 | 15/01/2010 | 16/09/2011 | Ν |
| HNA Group | Xinhua Airlines | 370,000 | 25/03/2010 | 17/11/2011 | Ν |
| HNA Group and Capital Airlines | Hainan Airlines | 330,000 | 27/09/2010 | 26/09/2011 | ١ |
| HNA Finance | Xinhua Airlines | 260,000 | 12/03/2010 | 17/11/2011 | 1 |
| HNA Group and Grand China Airlines | Hainan Airlines | 230,000 | 26/10/2010 | 25/11/2011 | ١ |
| Grand China Airlines | Chang' an Airlines | 100,000 | 28/12/2010 | 27/12/2011 | ١ |
| HNA Commercial Holdings | Beijing Kehang | 50,000 | 30/09/2010 | 28/09/2011 | 1 |
| Meilan Airport | Xinhua Airlines | 40,000 | 18/06/2010 | 18/06/2011 | 1 |
| | | 9,817,305 | | | |
| Long-term borrowing | | | | | |
| HNA Group | Hainan Airlines | 2,789,587 | 02/08/2002 | 10/04/2022 | 1 |
| HNA Group | Chang' an Airlines | 1,270,648 | 30/03/2005 | 28/08/2021 | 1 |
| HNA Group and Meilan Airport | Hainan Airlines | 700,000 | 30/11/2010 | 29/11/2013 | 1 |
| Grand China Airlines | Hainan Airlines | 636,227 | 21/08/2008 | 18/05/2012 | 1 |
| HNA Group | Xinhua Airlines | 476,464 | 24/05/2007 | 23/05/2021 | 1 |
| HNA Airport Holdings | Hainan Airlines | 362,593 | 19/12/2003 | 20/12/2015 | 1 |
| HNA Group and HNA Finance | Hainan Airlines | 270,000 | 30/07/2009 | 29/07/2011 | 1 |
| HNA Group and Meilan Airport | Shanxi Airlines | 240,000 | 19/10/2004 | 17/10/2016 | 1 |
| HNA Group and Grand China Airlines | Hainan Airlines | 160,000 | 07/08/2009 | 02/08/2012 | 1 |
| HNA Group and Sanya Phoenix Airport | Hainan Airlines | 110,000 | 30/09/2009 | 30/09/2012 | 1 |
| HNA Group | Beijing Kehang | 50,000 | 31/03/2006 | 30/03/2011 | 1 |
| | | 7,065,519 | | | |
| | | 16,882,824 | | | |

(d) The guarantees provided by the Group for related parties

| Guarantor | Guarantee | Amount | Starting date | Ending date | Guarantee provided |
|-----------------------|-----------------------|-----------|---------------|-------------|--------------------|
| Short-term borrowings | | | | | |
| Hainan Airlines | HNA Group | 111,700 | 06/06/2010 | 06/06/2011 | No |
| | | | | | |
| Long-term borrowings | | | | | |
| Hainan Airlines | HNA Group | 794,790 | 31/12/2009 | 30/12/2014 | No |
| Hainan Airlines | Yangtze River Leasing | 553,658 | 01/02/2007 | 31/12/2018 | No |
| Hainan Airlines | HNA Tourism | 360,000 | 12/07/2009 | 11/07/2011 | No |
| Hainan Airlines | Yangtze River Leasing | 33,000 | 01/02/2007 | 31/12/2018 | No |
| | | 1,741,448 | | | |
| | | 1,853,148 | | | |



(e) Loans at call

| Company | Incoming | Incomin | Repaid | Repayment | Outgoing | Outgoing | Received | Reception |
|------------------------|----------|------------|---------|------------|----------|----------|----------|-----------|
| | amount | g date | amount | date | amount | date | amount | date |
| Amount as at January 1 | 32,662 | - | - | | - | | - | |
| Changjiang Leasing | 10,505 | 26/04/2010 | 7,581 | 26/03/2010 | - | | - | |
| Changjiang Leasing | - | | 14,627 | 19/08/2010 | - | | - | |
| Changjiang Leasing | - | | 835 | 15/10/2010 | - | | - | |
| | 43,167 | | 23,043 | | - | | - | |
| Amount as at January 1 | 6,896 | | - | | - | | - | |
| HNA Group | - | | 6,342 | 04/02/2010 | - | | - | |
| | 6,896 | | 6,342 | | - | | - | |
| Amount as at January 1 | 19,003 | | - | | - | | - | |
| Yangtze River Leasing | 135,000 | 04/01/2010 | 10,117 | 20/01/2010 | - | | - | |
| Yangtze River Leasing | 20,000 | 04/01/2010 | 35,477 | 19/03/2010 | - | | - | |
| Yangtze River Leasing | 9,000 | 04/01/2010 | 35,370 | 19/03/2010 | - | | - | |
| Yangtze River Leasing | 25,000 | 04/01/2010 | 10,101 | 26/04/2010 | - | | - | |
| Yangtze River Leasing | - | | 42,771 | 18/06/2010 | - | | - | |
| Yangtze River Leasing | - | | 10,007 | 23/07/2010 | - | | - | |
| Yangtze River Leasing | - | | 40,132 | 17/09/2010 | - | | - | |
| Yangtze River Leasing | - | | 9,877 | 28/10/2010 | - | | - | |
| | 208,003 | | 193,852 | | - | | - | |
| Shaanxi TanxiangYuan | 3,000 | 21/01/2010 | 10,000 | 02/12/2010 | - | | - | |
| Shaanxi TanxiangYuan | 4,250 | 20/05/2010 | - | | - | | - | |
| Shaanxi TanxiangYuan | 1,000 | 27/08/2010 | - | | - | | - | |
| Shaanxi TanxiangYuan | 1,000 | 15/09/2010 | - | | - | | - | |
| Shaanxi TanxiangYuan | 1,000 | 26/10/2010 | - | | - | | - | |
| Shaanxi TanxiangYuan | 1,000 | 02/11/2010 | - | | - | | - | |
| Shaanxi TanxiangYuan | 8,000 | 30/11/2010 | - | | - | | - | |
| Shaanxi TanxiangYuan | 2,000 | 30/11/2010 | - | | - | | - | |
| | 21,250 | | 10,000 | | - | | - | |
| Amount as at January 1 | 64,033 | | - | | - | | - | |
| Northwest HNA Property | 1,500 | 12/01/2010 | 500 | 09/03/2010 | - | | - | |
| Northwest HNA Property | 13,000 | 19/01/2010 | 25,000 | 31/03/2010 | - | | - | |
| Northwest HNA Property | 500 | 13/06/2010 | 200 | 20/08/2010 | - | | - | |
| Northwest HNA Property | 500 | 28/06/2010 | 100 | 18/08/2010 | - | | - | |
| Northwest HNA Property | 800 | 13/07/2010 | 150 | 11/09/2010 | - | | - | |
| Northwest HNA Property | 514 | 09/08/2010 | 170 | 17/09/2010 | - | | - | |
| Northwest HNA Property | - | | 300 | 27/09/2010 | - | | - | |
| Northwest HNA Property | - | | 200 | 26/10/2010 | - | | - | |
| Northwest HNA Property | - | | 100 | 26/10/2010 | - | | - | |
| Northwest HNA Property | - | | 50,000 | 11/11/2010 | | | | |
| Northwest HNA Property | - | | 500 | 28/12/2010 | - | | - | |
| | 80,847 | | 77,220 | | | | | |



| Company | Incoming | Incomin | Repaid | Repayment | Outgoing | Outgoing | Received | Receptio |
|---------------------------|----------|------------|---------|------------|----------|----------|----------|----------|
| | amount | g date | amount | date | amount | date | amount | dat |
| Asia International | 100,000 | 12/02/2010 | 30,000 | 25/02/2010 | - | | - | |
| Asia International | - | | 70,000 | 12/06/2010 | - | | - | |
| | 100,000 | | 100,000 | | - | | - | |
| Amount as at January 1 | 2,000 | | - | | - | | - | |
| HNA Hotel Holdings | 12,000 | 19/03/2010 | 13,851 | 12/08/2010 | | | | |
| | 14,000 | | 13,851 | | | | | |
| Yangtze River Real Estate | 48,000 | 30/11/2010 | - | | - | | - | |
| Beijing HNA Dingsheng | 31,500 | 31/10/2010 | 23,000 | 16/11/2010 | - | | - | |
| Amount as at January 1 | 2,511 | | - | | - | | - | |
| Beijing HNA Property | 35,000 | 10/09/2010 | 100 | 31/03/2010 | - | | - | |
| Beijing HNA Property | - | | 600 | 30/04/2010 | - | | - | |
| Beijing HNA Property | - | | 27,400 | 16/11/2010 | - | | - | |
| | 37,511 | | 28,100 | | - | | - | |
| Beijing Tianchen | 12,880 | 10/02/2010 | - | | - | | - | |
| Beijing Hengshi | 7,000 | 04/01/2010 | 200 | 30/04/2010 | - | | - | |
| Beijing Hengshi | | | 100 | 30/04/2010 | - | | - | |
| | 7,000 | | 300 | | - | | - | |
| HNA Property Holdings | 20,000 | 12/03/2010 | 20,000 | 11/11/2010 | - | | - | |
| HNA Property Holdings | 15,100 | 14/01/2010 | 2,100 | 28/01/2010 | - | | - | |
| HNA Property Holdings | 120,000 | 21/01/2010 | 1,200 | 28/01/2010 | - | | - | |
| HNA Property Holdings | 8,000 | 03/02/2010 | 7,750 | 04/02/2010 | - | | - | |
| HNA Property Holdings | 38,000 | 11/02/2010 | 35,000 | 11/02/2010 | - | | - | |
| HNA Property Holdings | 80,000 | 11/03/2010 | 50,000 | 24/02/2010 | - | | - | |
| HNA Property Holdings | 28,000 | 11/03/2010 | 15,000 | 30/03/2010 | - | | - | |
| HNA Property Holdings | 2,000 | 26/03/2010 | 2,000 | 26/03/2010 | - | | - | |
| HNA Property Holdings | 50,000 | 30/03/2010 | 3,000 | 01/03/2010 | - | | - | |
| HNA Property Holdings | 15,000 | 31/03/2010 | 108,000 | 11/03/2010 | - | | - | |
| HNA Property Holdings | 18,000 | 22/06/2010 | 5,000 | 08/03/2010 | - | | - | |
| HNA Property Holdings | 18,000 | 22/06/2010 | 15,000 | 01/04/2010 | - | | - | |
| HNA Property Holdings | 50,000 | 13/09/2010 | 42,000 | 12/06/2010 | - | | - | |
| HNA Property Holdings | 17,012 | 17/09/2010 | 18,000 | 22/06/2010 | - | | - | |
| HNA Property Holdings | 10,000 | 19/11/2010 | 3,500 | 22/06/2010 | - | | - | |
| HNA Property Holdings | - | | 58,000 | 12/08/2010 | - | | - | |
| HNA Property Holdings | - | | 47,000 | 26/09/2010 | _ | | - | |
| HNA Property Holdings | - | | 3,000 | 17/09/2010 | - | | - | |
| HNA Property Holdings | - | | 10,000 | 19/11/2010 | - | | - | |
| HNA Property Holdings | - | | 10,000 | 19/11/2010 | - | | - | |
| inopendy fioldings | 489,112 | | 455,550 | 1,,11,2010 | | | | |



The above amounts include 1,427,010,000 Yuan which was paid by the Group on behalf of HNA Group and some subsidiaries under HNA Group's control.

(f) Assets transfer

| Related party | Description | Туре | Pricing principle | | 2010 | 2 | 2009 |
|------------------------|--------------------------------|-----------------|-----------------------|-----------|--------------|---------|--------------|
| | | | | Amount | Percentage | Amount | Percentage |
| | | | | | to the AMT | | to the AMT |
| | | | | | of the same | | of the same |
| | | | | | transactions | | transactions |
| HNA Airlines Holdings | Transfer of the aircraft | Assets transfer | Assessed value | 1,493,312 | 84% | - | - |
| (note 5 (44)(a)) | | | | | | | |
| Grand China Technology | Transfer of aviation material | Assets transfer | Assessed value | 1,272,047 | 100% | - | - |
| (note 5 (44)(a)) | and land etc | | | | | | |
| Hong Kong Airlines | | | | | | | |
| (note 5 (44)(a)) | Transfer of the aircraft | Assets transfer | Assessed value | 290,965 | 16% | - | - |
| HNA Aviation Sales | | | | | | | |
| (note 5 (44)(a)) | Transfer of office equipment | Assets transfer | Mutually agreed price | 8,020 | 100% | - | - |
| HNA Safe | Transfer of vehicles | Assets transfer | Mutually agreed price | 1,417 | 100% | - | - |
| Xinhua Air Catering | Transfer of vehicles | Assets transfer | Mutually agreed price | - | - | 8 | - |
| Tianjing Airlines | Transfer of vehicles | Assets transfer | Mutually agreed price | - | - | 1,984 | 1% |
| HNA Group | Transfer of Buildings | Assets transfer | Mutually agreed price | - | - | 153,871 | 62% |
| Xinguo Hotel | Transfer of Buildings and land | Assets transfer | Mutually agreed price | - | - | 69,515 | 28% |
| | | | | 3,065,761 | | 225,378 | |

(g) Equity transfer

| Related party | Description | Туре | Pricing principle | | 2010 | 2009 | |
|--------------------------|-----------------------|---------------|-----------------------|-----------|--------------|--------|--------------|
| | | | | Amount | Percentage | Amount | Percentage |
| | | | | | to the AMT | | to the AMT |
| | | | | | of the same | | of the same |
| | | | | | transactions | | transactions |
| HNA Airlines Holdings(i) | Transferee of equity | Non-operating | Mutually agreed price | 2,464,850 | 100% | 0 | (|
| HNA Group | Transfer of equity | Non-operating | Mutually agreed price | - | - | 3,312 | 4% |
| Tianjing Bohai | | | | | | | |
| Leasing | Transfer of equity | Non- | | | | | |
| operating | Mutually agreed price | | - | 90,000 | 96% | | |
| | | | | 2,464,850 | | 93,312 | |

In 2010, HNA Airlines Holdings transferred 100% shares of three wholly-owned subsidiaries - Hainan Hangpeng, Hainan Guoxu and Hainan Guoshan to the Company, at a consideration of 2,464,850 thousand Yuan (Note 4(3)(b)).

(h) Remuneration of key management

| | 2010 | 2009 |
|--------------------------------|-------|-------|
| Remuneration of key management | 2,349 | 1,465 |



(i) Recovered Advances to suppliers for investment

| | 2010 | 2009 |
|----------------------------------|------|-----------|
| Advances to suppliers for equity | - | 1,447,847 |
| Fund application fees | - | 128,352 |
| | - | 1,576,199 |

(j) Others related party transactions

| Related party | Description | 2 | 2010 | 2 | 009 |
|-----------------------|--|---------|--------------|---------|--------------|
| | | Amount | Percentage | Amount | Percentage |
| | | | to the AMT | | to the AMT |
| | | | of the same | | of the same |
| | | | transactions | | transactions |
| Capital Airlines | Pilot transfer | 48,700 | 72% | 9,900 | 13% |
| Yangtze River Express | Pilot transfer | 5,300 | 8% | 4,200 | 5% |
| Yunnan Xiangpeng | Pilot transfer | 4,200 | 6% | 24,700 | 31% |
| Tianjing Airlines | Pilot transfer | 3,700 | 5% | 28,650 | 36% |
| West Airlines | Pilot transfer | 3,300 | 5% | - | |
| Capital Airlines | Pilot leasing | 582 | 95% | - | |
| Yunnan Xiangpeng | Pilot leasing | 18 | 3% | 2,535 | 39.6% |
| Grand China Airlines | Pilot leasing | 10 | 2% | - | |
| West Airlines | Pilot leasing | - | - | 922 | 14.49 |
| Yangtze River Express | Pilot leasing | - | - | 2,306 | 369 |
| Yunnan Xiangpeng | Maintenance and guarantee services (i) | 136,476 | 27% | 65,132 | 3.79 |
| | Reimbursed expenses (ii) | 398 | 0.1% | 4,557 | 0.39 |
| Capital Airlines | Maintenance and guarantee services (i) | 105,741 | 21% | 77,367 | 4.5% |
| | Reimbursed expenses (ii) | 16,797 | 3% | 41,332 | 2.4% |
| West Airlines | Maintenance and guarantee services (i) | 75,223 | 15% | 26,646 | 1.5% |
| | Reimbursed expenses (ii) | 391 | 0.1% | 1,123 | 0.19 |
| Tianjing Airlines | Maintenance and guarantee services (i) | 54,243 | 11% | 146,227 | 8.49 |
| | Reimbursed expenses (ii) | 27,314 | 5% | 56,769 | 3.39 |
| Yangtze River Express | Maintenance and guarantee services (i) | 43,586 | 9% | 19,244 | 1.19 |
| | Reimbursed expenses (ii) | 227 | 0.04% | 1,273 | 0.19 |
| Grand China Airlines | Maintenance and guarantee services (i) | 28,477 | 6% | 30,933 | 1.89 |
| | Reimbursed expenses (ii) | 812 | 0.2% | 5,732 | |
| HNA Finance | Interest income | 77,140 | 49% | 48,706 | 22% |
| Beijing HNA Property | Interest expense amortization | 2,739 | 0.1% | 11,359 | 1% |
| HNA Finance | Interest expense | 1,774 | 0.1% | 1,794 | 0.1% |
| HNA Hotel Group | Fund application fees | - | - | 128,352 | 100% |
| Bohai Trust | Borrowing | - | - | 300,000 | 1.24% |
| Bohai Trust | Borrowing interest expense | - | - | 21,750 | 19 |

(i) The above expenses are mainly charged aviation supplies and rotables for the Group to provide maintenance and guarantee services to the related parties.



- (ii) The above expenses are the salaries, hourly fees, civil aviation funds, etc paid or collected by the Group on behalf of related parties.
- (6) Receivables from and payables to related parties

Accounts receivable from related parties

| | | 31 Dece | ember 2010 | 31 Decer | nber 2009 |
|--------------------------|-------------------------|--------------|----------------|--------------|-------------|
| | | Book balance | Provisions for | Book balance | Provision |
| | | | bad debts | | for bad deb |
| Cash at bank and on hand | HNA Finance | 4,814,360 | - | 3,937,470 | |
| Interests receivable | HNA Finance | 31,088 | - | 9,171 | |
| Accounts receivable | Yisheng Holding | 95,804 | - | - | |
| | Capital Airlines | 54,721 | - | - | |
| | Tianjing Airlines | 20,133 | | | |
| | Others | 4,259 | - | - | |
| | | 174,917 | - | - | |
| Other receivables | HNA Airlines Holdings | 1,496,904 | - | - | |
| | Grand China Technology | 1,256,228 | - | - | |
| | West Airlines | 12,696 | - | - | |
| | Yunnan Xiangpeng | 8,801 | - | - | |
| | HNA Safe | 930 | - | 2,482 | |
| | HNA Property Management | - | - | 2,492 | |
| | Xinhua Air Catering | - | - | 2,108 | |
| | Information Company | - | - | 2,070 | |
| | Others | 22,622 | - | 10,138 | |
| | | 2,798,181 | - | 19,290 | |
| Advances to suppliers | HNA Import & Export | 133,127 | - | 134,458 | |
| | Others | 3,731 | - | 65 | |
| | | 136,858 | - | 134,523 | |



Payable to related parties

| | | 31 December 2010 | 31 December 200 |
|-------------------|---------------------------------|------------------|-----------------|
| Notes payable | HNA Import & Export | 2,049,952 | 180,00 |
| | Sanya Phoenix Airport | 50,000 | |
| | | 2,099,952 | 180,00 |
| Interests payable | HNA Finance | 106 | |
| Accounts payable | Meilan Airport | 97,906 | 140,15 |
| | Grand China Airlines | 28,319 | 87,24 |
| | Haikou Meilan | 12,094 | 22,70 |
| | HNA Airport Holding | 10,955 | |
| | Xinhua Air Catering | 8,613 | 99 |
| | HNA Group(Hong Kong) | 4,853 | 40,54 |
| | Tianjing Airlines | - | 29,77 |
| | Capital Airlines | - | 2,72 |
| | Yunnan Xiangpeng | - | 18,14 |
| | West Airlines | - | 3,70 |
| | Changjiang Leasing | - | 32,60 |
| | Gansu Airport | - | 19,23 |
| | Northwest HNA Property | - | 15,41 |
| | Hong Kong Airlines | - | 3 |
| | Other | 26,817 | 225,85 |
| | | 189,557 | 639,19 |
| Other payables | Yangtze River Real Estate | 48,000 | |
| | HNA Aviation Sales | 28,814 | |
| | Changjiang Leasing | 20,183 | 79 |
| | Yangtze River Leasing | 14,268 | 19,00 |
| | Shaanxi TanxiangYuan | 11,249 | |
| | Yangtze River Insurance Brokers | 9,331 | 2,57 |
| | HNA Hotel Group | 7,143 | 5,50 |
| | Beijing Hengshi | 6,800 | |
| | HNA Hotel Holdings | 5,387 | 3,29 |
| | Beijing Tianchen | 3,657 | |
| | HNA Property Holdings | - | 135,00 |
| | Capital Airlines | - | 48,95 |
| | Yunnan Xiangpeng | - | 15,24 |
| | Others | 24,048 | 30,37 |
| | | 178,880 | 260,73 |



8 Commitments in relation to related parties

The commitments in relation to related parties contracted for but not yet necessary to be recognised on the balance sheet by the Group at the balance sheet date are as follows:

| | | 31 December 2010 | 31 December 2009 |
|-----------------------------------|-----------------------|------------------|------------------|
| Leased out under operating leases | | | |
| | Capital Airlines | 321,754 | 513,780 |
| | West Airlines | 176,529 | 36,954 |
| | Tianjing Airlines | 142,566 | 209,555 |
| | Grand China Airlines | 111,458 | 112,665 |
| | Yunnan Xiangpeng | 41,411 | 30,850 |
| | Yangtze River Express | 19,404 | - |
| | | 813,122 | 903,804 |

9 Commitments

(1) Capital commitments

Capital expenditures contracted for by the Group at the balance sheet date but are not yet necessarily recognized on the balance sheet are as follows:

| | 31 December 2010 | 31 December 2009 |
|------------------------------------|------------------|------------------|
| Aircraft purchase | 28,832,676 | 24,090,483 |
| Buildings, machinery and equipment | 432,497 | 383,265 |
| | 29,265,173 | 24,473,748 |

(2) Operating lease commitments

The future minimum lease payments due under the signed irrevocable operating leases contracts are summarized as follows:

| | 31 December 2010 | 31 December 2009 |
|-------------------|------------------|------------------|
| Within 1 year | 1,627,682 | 1,599,083 |
| 1-2 years | 1,521,237 | 1,488,907 |
| 2-3 years | 1,410,609 | 1,373,970 |
| More than 3 years | 5,716,313 | 4,031,115 |
| | 10,275,841 | 8,493,075 |

(3) Performance of the commitments of the previous financial years

The capital expenditure commitments and operating lease commitments of the Group as at 31 December 2009 were performed as promised.

10 Matters after the Balance Sheet Date

 Pursuant to the board minutes of 7 March 2011, the company intends to issue corporate bonds in 2011, total coupon bonds issued no more than 5 billion Yuan. This issuance of corporate bonds will to be a fixed interest rate, and its issue period no more than 5 years.



(2) Pursuant to the board minutes of 14 March 2011, the board proposes to distribute cash dividends to all shareholders, RMB 0.05 per share, calculated according to the issued shares of 4,125,491,000, to distribute cash dividends RMB 206,274,550, the above proposal is still pending for the approval of shareholder meeting.

11 Leases

The Group leases fixed assets by means of financing lease (note5 10(a)). The payable rentals in the future are summarized in the following table:

| | 31 December 2010 | 31 December 2009 |
|-------------------|------------------|------------------|
| Within 1 year | 549,523 | 571,696 |
| 1-2 years | 480,793 | 415,121 |
| 2-3 years | 541,391 | 342,487 |
| More than 3 years | 930,346 | 1,005,657 |
| | 2,502,053 | 2,334,961 |

As at 31 December 2010, the unrecognized financing charge amounts to 344,383 thousand Yuan (31 December 2009: 306,028 thousand Yuan) (Note 5 29(b)).

12 Business combination

See Note 4 (3).

13 Contingencies

Except the guarantees disclosed in Note (5)(d) provided by the Group for its related parties, as at the date of the issue of the Financial Report, the Group has no other contingencies required to be disclosed.

14 Assets and Liabilities at Fair Value

| | 31 December | Profit or loss on | Change in | 31 December |
|---|-------------|--------------------|-------------------|-------------|
| | 2009 | the change of | accumulative fair | 201 |
| | | fair value of this | value recognized | |
| | | financial year | in equities | |
| Financial assets-Investment property measured | 5,541,735 | 347,983 | 31,168 | 9,873,48 |
| at fair value (Note 5(9)) | | | | |
| Available-for-sale financial assets (Note 5(7)) | 647,048 | - | 16,536 | 579,69 |
| | 61,887,783 | 347,983 | 47,704 | 10,453,17 |
| Financial liabilities held for trading (Note 5(19)) | 7,016 | (6,840) | - | 17 |



15 Financial Assets and Liabilities in Foreign Currency

| | 31 December 2010 | 31 December 2009 |
|-------------------------------|------------------|------------------|
| Cash at hand and cash in bank | 226,383 | 1,368,283 |
| Accounts receivable | 38,011 | 4,475 |
| Other receivable | 55,891 | 137,458 |
| | 320,285 | 1,510,216 |
| | | |
| Accounts payable | 1,136,977 | 1,459,741 |
| Short-term borrowings | 517,506 | 2,939,172 |
| Long-term borrowings | 13,130,310 | 13,099,251 |
| | 14,784,793 | 17,498,164 |

16 Financial instruments and the risks

The Group's activities expose it to a variety of financial risks: market risk (primarily currency risk and interest rate risk), credit risk and liquidity risk. The Group's overall risk management program focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the Group's financial performance.

(1) Business Risk

To large extent the Group's aviation business is affected by the global political and economic factors. Any unexpected event, war or natural disaster is likely to result in the Group's significant impact on the civil aviation industry. In addition, the Group's main business in China, thus the commercial risk borne by the Group is different from the Western airlines. These business risks include political, economic and legal environment of risk, air passenger, freight and freight services industries, as well as the Civil Aviation Administration of China's civil aviation industry and so on.

(2) Market Risk

(a) Foreign exchange risk

The Group's major operational activities are carried out in Mainland China and a majority of the transactions are denominated in RMB. The Group is exposed to foreign exchange risk arising from the recognized assets and liabilities, and future transactions denominated in foreign currencies, primarily with respect to US dollars. The Group's finance department at its headquarters is responsible for monitoring the amount of assets and liabilities, and transactions denominated in foreign currencies. The Group may consider entering into forward exchange contracts or currency swap contracts to mitigate the foreign exchange risk.



As at 31 December 2010 and 2009, the carrying amounts in RMB equivalent of the Group's assets and liabilities denominated in foreign currencies are summarized below:

| | | 31 December 2010 | |
|--|------------|------------------|------------|
| | USD | Other | Total |
| Foreign financial assets -Cash at bank and on hand | 186,302 | 40,081 | 226,383 |
| Accounts receivable | 21,990 | 16,021 | 38,011 |
| Other receivable | 54,678 | 1,213 | 55,891 |
| Other non-current assets | 816,345 | - | 816,345 |
| | 1,079,315 | 57,315 | 1,136,630 |
| Foreign financial liabilities -Short-term borrowings | 517,009 | 497 | 517,506 |
| Accounts payable | 1,121,872 | 15,105 | 1,136,977 |
| Other payables | 66,545 | - | 66,545 |
| Long-term borrowings | 13,021,188 | 109,122 | 13,130,310 |
| Long-term payables | 912,862 | - | 912,862 |
| Financial liabilities held for trading | (20,820) | - | (20,820) |
| | 15,618,656 | 124,724 | 15,743,380 |

| | | 31 December 2009 | |
|--|-------------|------------------|------------|
| | USD | Other | Tota |
| Foreign financial assets -Cash at bank and on hand | 1,339,980 | 28,303 | 1,368,28 |
| Accounts receivable | 27 | 4,448 | 4,47 |
| Other receivable | 137,458 | - | 137,45 |
| Other non-current assets | 558,310 | - | 558,31 |
| | 2,035,775 | 32,751 | 2,068,52 |
| Foreign financial liabilities -Short-term borrowings | 2,939,172 | - | 2,939,17 |
| Accounts payable | 1,424,226 | 35,515 | 1,459,74 |
| Other payables | 18,020 | - | 18,02 |
| Long-term borrowings | 13,099,251 | - | 13,099,25 |
| Long-term payables | 923,929 | - | 923,92 |
| Financial liabilities held for trading | (1,240,335) | - | (1,240,335 |
| | 17,164,263 | 35,515 | 17,199,77 |

As at 31 December 2010, if the currency had weakened/strengthened by 10 % against the USD while all other variables had been held constant, the Group's net profit for the year would have been approximately 1,456,016 thousand Yuan (2009: 1,597,176 thousand Yuan) lower/higher for various financial assets and liabilities denominated in USD.

(b) Interest Rate Risk

The Group's interest rate risk arises from long-term interest bearing borrowings including long-term borrowings and debentures payable. Financial liabilities issued at floating rates expose the Group to cash flow interest rate risk. Financial liabilities issued at fixed rates expose the Group to fair value interest rate risk. The Group determines the relative proportions of its fixed rate and floating rate contracts depending on the prevailing market conditions. As at 31 December 2010, the the Group's long-term interest bearing borrowings were mainly RMB-denominated with floating rates, amounting to RMB 29,329,066 thousand Yuan (31 December 2009: RMB 27,795,789 thousand Yuan) (Note 5(28)).



Increases in interest rates will increase the cost of new borrowing and the interest expenses with respect to the Group's outstanding floating rate borrowings, and therefore could have a material adverse effect on the Group's financial position. The Group's finance department at its headquarters continuously monitors the interest rate position of the Group and makes decisions with reference to the latest market conditions. The Group may enter into interest rate swap agreements to mitigate its exposure to interest rate risk. During 2010 and 2009, the Group did not enter into any interest rate swap agreements.

For the year ended 31 December 2010, if interest rates on the floating rate borrowings had been 10% higher/lower while all other variables had been held constant, the Group's net profit would have increased/decreased by approximately RMB 173,651 thousand Yuan (2009: approximately RMB 172,225 thousand Yuan).

(3) Credit Risk

Credit risk is managed on a Group basis. Credit risk mainly arises from cash at bank and on hand, accounts receivable, other receivables, notes receivable etc.

The Group expects that there is no significant credit risk associated with cash at bank since they are deposited at state-owned banks and other medium or large size listed banks. Management does not expect that there will be any significant losses from non-performance by these counterparties.

To further regulate related party transaction between HNA Finance and the group, ensure the safety of fund of the group, prevent funds being occupied by related parties, The company formulated and announced to the public "Risk prevention system on Hainan Airlines Company Limited's deposit fund in HNA Group Fincance Co., Ltd" on 24 July 2010.

In accordance with the group announcement "Risk prevention system on Hainan Airlines Company Limited's deposit fund in HNA Group Fincance Co., Ltd", The Group should follow the principle of equality voluntarily when conducting financial transactions such as deposits, loans, business entrust and settlements, in order to ensure the financial independence of the group. The group can't provide entrust loans and entrust business to other related parties through HNA Finance, and can't deposit raised money in HNA Finance. Group directors shall earnestly perform their duty of loyalty diligently; prudently go with related decisions of listed company deposits in HNA Finance, to prevent the occurrences of funds occupied by related parties.

In addition, the Group has policies to limit the credit exposure on accounts receivable, other receivables and notes receivable. The Group assesses the credit quality of and sets credit limits on its customers by taking into account their financial position, the availability of guarantee from third parties, their credit history and other factors such as current market conditions. The credit history of the customers is regularly monitored by the Group. In respect of customers with a poor credit history, the Group will use written payment reminders, or shorten or cancel credit periods, to ensure the overall credit risk of the Group is limited to a controllable extent.

(4) Liquidity risk

Cash flow forecasting is performed by each subsidiary of the Group and aggregated by the Group's finance department in its headquarters. The Group's finance department at its headquarters monitors rolling forecasts of the Group's short-term and long-term liquidity requirements to ensure it has sufficient cash and securities that are readily convertible to cash to meet operational needs, while maintaining sufficient headroom on its undrawn committed borrowing facilities from major financial institution so that the Group does not breach borrowing limits or covenants on any of its borrowing facilities to meet the short-term and long-term liquidity requirements.

The group's main cash demand is from aircraft, engine and materials purchase or improved and repaying its relevant borrowing or liabilities. The Group meets its needs of working capital through operational business and short-term and long-term bank borrowings. The Group is usually in financing lease and bank loans to purchase a plane.



At 31 December 2010, the net current liabilities of the Group are about RMB 10.9 billion. During this report year, the net cash inflows from operating activities of the group is about RMB 8.1 billion, the net cash outflows from investment activities and financing activities is about RMB 9.4 billion, cash and cash equivalents increase about RMB 3.7 billion.

For the risk assessment of cash flow for the Company by management please refer to Note 2(1).

The financial assets and liabilities of the Group at the balance sheet date are analyzed by their maturity date below at their undiscounted contractual cash flows:

| | | 31 | December 2010 | | |
|--|------------|-----------|---------------|------------|------------|
| | Within | 1-2 years | 2-5 years | More than | Total |
| | 1 year | | | 5 years | |
| Financial assets -Cash at bank and on hand | 16,479,729 | 200,000 | - | - | 16,679,729 |
| Accounts receivable | 557,616 | - | - | - | 557,616 |
| Other receivable | 2,892,573 | - | - | - | 2,892,573 |
| Other non-current assets | - | 835,489 | 777,953 | 389,589 | 2,003,03 |
| | 19,929,918 | 1,035,489 | 777,953 | 389,589 | 22,132,949 |
| Financial liabilities -Short-term borrowings | 18,663,607 | - | - | - | 18,663,607 |
| Accounts payable | 3,147,968 | - | - | - | 3,147,968 |
| Other payables | 1,280,843 | - | - | - | 1,280,843 |
| Long-term borrowings | 4,122,028 | 4,621,059 | 9,808,852 | 9,814,998 | 28,366,937 |
| Long-term payables | 549,523 | 480,793 | 830,373 | 641,364 | 2,502,053 |
| | 27,763,969 | 5,101,852 | 10,639,225 | 10,456,362 | 53,961,408 |

| | | 31 | December 2009 | | |
|--|------------|-----------|---------------|------------|------------|
| | Within | 1-2 years | 2-5 years | More than | Total |
| | 1 year | | | 5 years | |
| Financial assets -Cash at bank and on hand | 12,565,534 | - | 200,000 | - | 12,765,534 |
| Accounts receivable | 317,608 | - | - | - | 317,608 |
| Other receivable | 108,590 | - | - | - | 108,590 |
| Other non-current assets | - | 560,304 | 724,565 | 385,036 | 1,669,905 |
| | 12,991,732 | 560,304 | 924,565 | 385,036 | 14,861,637 |
| Financial liabilities -Short-term borrowings | 17,009,366 | - | - | - | 17,009,366 |
| Accounts payable | 3,380,667 | - | - | - | 3,380,667 |
| Other payables | 1,477,068 | - | - | - | 1,477,068 |
| Long-term borrowings | 3,381,407 | 3,878,408 | 7,693,925 | 10,813,116 | 25,766,856 |
| Long-term payables | 571,696 | 415,121 | 731,948 | 616,196 | 2,334,961 |
| | 25,820,204 | 4,293,529 | 8,425,873 | 11,429,312 | 49,968,918 |

(5) Oil Price Risk

Oil prices abroad are mainly affected by the impact of supply and demand of the global market, while domestic aviation fuel prices are regulated by the National Development and Reform Commission and the Civil Aviation Administration and other government regulatory agencies. The aviation fuel is one of the major operating costs of the Group, thus the volatility of fuel prices have a significant impact on the Group's performance.



(6) Fair Value

(a) Financial instruments not measured at fair Value

Financial assets and liabilities not measured at fair value mainly represent receivables, short-term borrowings, payables, long-term borrowings and long-term payables.

Except for financial assets and liabilities listed below, the carrying amount of the other financial assets and liabilities not measured at fair value is a reasonable approximation of their fair value.

| | 31 Decembe | er 2010 | 31 Decem | 31 December 2009 | | |
|-------------------------|-----------------|------------|-----------------|------------------|--|--|
| | Carrying amount | Fair value | Carrying amount | Fair value | | |
| Financial liabilities - | 27,171,396 | 27,088,051 | 25,766,856 | 25,687,820 | | |
| Long-term borrowings | | | | | | |
| Long-term payables | 2,157,670 | 2,117,021 | 2,028,933 | 1,990,709 | | |
| | 29,323,066 | 29,205,072 | 27,795,789 | 27,678,529 | | |

The fair value of long-term borrowings and long-term payables not quoted in an active market is the present value of the contractually determined stream of future cash flows discounted at the rate of interest applied at that time by the market to instruments of comparable credit status and providing substantially the same cash flows on the same terms.

(b) Financial instruments measured at fair value

Based on the lowest level input that is significant to the fair value measurement in its entirety, the fair value hierarchy has the following levels:

Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2: Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices).

Level 3: Inputs for the assets or liabilities that is not base on observable market data (that is, unobservable inputs).

As at 31 December 2010, the financial assets measured at fair value by the above three levels are analyzed below:

| | Level 1 | Level 2 | Level 3 | Total |
|---|---------|---------|---------|---------|
| Financial assets - Available-for-sale financial assets- | | | | |
| Available for sale equity instruments | - | 579,690 | - | 579,690 |
| Financial liabilities -Financial liabilities held for trading | - | 177 | - | 177 |

As at 31 December 2009, the financial assets measured at fair value by the above three levels are analyzed below:

| | Level 1 | Level 2 | Level 3 | Total |
|---|---------|---------|---------|---------|
| Financial assets - Available-for-sale financial assets- | | | | |
| Available for sale equity instruments | - | 647,048 | - | 647,048 |
| Financial liabilities -Financial liabilities held for trading | - | 7,016 | - | 7,016 |



The fair value of a financial instrument that is traded in an active market is determined at the quoted price in the active market. The fair value of a financial instrument that is not traded in an active market is determined by using a valuation technique. Valuation techniques include using prices of recent market transactions between knowledgeable and willing parties, reference to the current fair value of another financial asset that is substantially the same with this instrument, and discounted cash flow analysis. Inputs to valuation techniques include prepayment rates, rates of estimated credit losses, and interest rates or discount rates.

Available-for-sale equity instruments is merchants' securities limited sales equity the company holds (Notes 5(7)).

17 Notes to the Parent Company's Main Financial Statements Items

(1) Accounts receivable

| | 31 December 2010 | 31 December 2009 |
|--------------------------------|------------------|------------------|
| Accounts receivable | 398,059 | 516,374 |
| Less: Provisions for bad debts | (9,310) | (9,310) |
| | 388,749 | 507,064 |

(a) The aging of accounts receivable are analyzed below:

| | 31 December 2010 | 31 December 2009 |
|-------------------|------------------|------------------|
| Within 1 year | 388,708 | 507,023 |
| More than 6 years | 9,351 | 9,351 |
| | 398,059 | 516,374 |

(b) Accounts receivable are analyzed below by category:

| | 31 December 2010 | | | | 31 December 2009i | | | | |
|------------------------------------|------------------|------------|-------------|---------------------------|-------------------|--------------|--------|-------------------------|--|
| | Book balance | | Provision f | Provision for bad debts E | | Book balance | | Provision for bad debts | |
| | Amount | % of total | Amount | % of total | Amount | % of total | Amount | % of total | |
| | | balance | | balance | | balance | | balance | |
| Provisions for bad debts by group | 1,167 | 1% | 1,126 | 96% | 1,167 | - | 1,126 | 96% | |
| -Group by aging analysis method | | | | | | | | | |
| -Group by related parties | 388,708 | 98% | - | - | 507,023 | 98% | - | - | |
| Amount that are not individually | 8,184 | 1% | 8,184 | 100% | 8,184 | 2% | 8,184 | 100% | |
| significant but Provisions for bad | | | | | | | | | |
| debts for account receivables | | | | | | | | | |
| individually | | | | | | | | | |
| | 398,059 | 100% | 9,310 | 2% | 516,374 | 100% | 9,310 | 2% | |

As at 31 December 2010, no amounts due from the shareholder holding over 5% (5% included) voting shares in the Company are recognized below (31 December 2009: nil).

The accounts receivable with the aging exceeding 1 year mainly include the tickets and charter flights receivables outstanding. The management withdraws corresponding provisions for bad debts after evaluating its recovery risks.



(c) As at 31 December 2010, there are no provisions for bad debts of the accounts receivable with single amounts significant, or with single amounts insignificant but the separate impairment test made.

(d) Provisions for bad debts for account receivables by group, with aging analysis method:

| | 31 December 2010 | | | | 31 December 2009 | | | |
|-------------------|------------------|------------|------------------------|------------|------------------|------------|-------------------------|------------|
| | Book | balance | Provision forbad debts | | Book balance | | Provision for bad debts | |
| | Amount | % of total | Amount | % of total | Amount | % of total | Amount | % of total |
| | | balance | | balance | | balance | | balance |
| More than 6 years | 1,167 | 1% | 1,126 | 96% | 1,167 | 1% | 1,126 | 99% |
| | 1,167 | 100% | 1,126 | 96% | 1,167 | 100% | 1,126 | 99% |

(e) On 31 December 2010, the amount that are not individually significant but provisions for bad debts for account receivables individually are analyzed below:

| | Book balance | Provisions for bad debts | % of Provisions for bad debts | Reason |
|----------------------|--------------|--------------------------|-------------------------------|--------|
| Accounts receivable1 | 8,184 | 8,184 | 100% | (i) |

(i) As at 31 December 2010, since the aging of such account receivables were so long that unable to get contact with the debtors, so the management predicted that such receivables were difficult to recover and the full provisions for bad debts were made.

(f) There is no occurrence of which the fully provision were made in previous year or the provision proportion is large, but the amounts were fully received or revered during the financial year, or the possibility of receive or the reversal is very large.

- (g) In 2010, no provisions for bad debts for accounts receivable were written off.
- (h) As at 31 December 2010, no amounts due from the shareholder holding over 5% (5% included) voting shares in the Company are recognized below (31 December 2009: Nil).
- (i) As at 31 December 2010, the accounts receivable with balance ranking the first five places are analyzed as follows:

| | Relationship with the Group | Amount | Period | % of total balance |
|------------------|-----------------------------|--------|-------------------|--------------------|
| Capital Airlines | Under HNA Group's Control | 54,539 | Within 1 year | 14% |
| Tianjin Airlines | Under HNA Group's Control | 20,133 | Within 1 year | 5% |
| CompanyA | Third party | 8,184 | More than 6 years | 2% |
| CompanyB | Third party | 328 | More than 6 years | - |
| CompanyC | Third party | 250 | More than 6 years | - |
| | | 83,434 | | 21% |



(j) Accounts receivable from related parties are analyzed below:

| | | 31 December 2010 | | | 31 December 2009 | | |
|------------------|-----------------------------|------------------|------------|---------------|------------------|------------|---------------|
| | Relationship with the Group | Amount | % of total | Provisions | Amount | % of total | Provisions |
| | | | balance | for bad debts | | balance | for bad debts |
| Capital Airlines | Under HNA Group's Control | 54,539 | 14% | - | - | - | - |
| Tianjin Airlines | Under HNA Group's Control | 20,133 | 5% | - | - | - | - |
| | | 74,672 | 19% | - | - | - | - |

(2) Other receivables

| | 31 December 2010 | 31 December 2009 |
|--|------------------|------------------|
| Amounts due from related parties | 2,389,253 | 14,040 |
| Deposits receivable on aviation supplies | 17,443 | 18,882 |
| Aircraft leasing security deposit and maintenance reserve receivable | 9,867 | 21,861 |
| Others | 230,437 | 22,036 |
| | 2,647,000 | 76,819 |
| Less: Provisions for bad debts | (45,949) | (45,949) |
| | 2,601,051 | 30,870 |

(a) The aging of other receivables are analyzed below:

| | 31 December 2010 | 31 December 2009 |
|-------------------|------------------|------------------|
| Within 1 year | 2,587,842 | 28,720 |
| 1-2 years | 13,578 | 232 |
| 2-3 years | 223 | 760 |
| 3-4 years | 740 | 1,664 |
| 4-5 years | 1,514 | 60 |
| 5-6 years | 36 | 294 |
| More than 6 years | 43,067 | 45,089 |
| | 2,647,000 | 76,819 |

(b) Other receivables are analysed below by category:

| | | 31 Decemb | per 2010 | | 31 December 2009i | | | |
|---|-----------|------------|-------------|---------------|-------------------|------------|-------------------------|------------|
| | Book | balance | Provision f | for bad debts | Book | balance | Provision for bad debts | |
| | Amount | % of total | Amount | % of total | Amount | % of total | Amount | % of total |
| | | balance | | balance | | balance | | balance |
| Amount that are individually significant | 17,443 | 1% | 17,443 | 100% | 18,882 | 25% | 18,882 | 100% |
| and Provisions for bad debts for accoun | | | | | | | | |
| t receivables individually | | | | | | | | |
| Amount that are not individually signific | 6,729 | - | 6,729 | 100% | 6,740 | 9% | 6,740 | 100% |
| ant but Provisions for bad debts for acc | | | | | | | | |
| ount receivables individually | | | | | | | | |
| Provisions for bad debts by group | 223,708 | 9% | 21,777 | 10% | 32,957 | 43% | 20,327 | 61% |
| -Group by aging analysis method | | | | | | | | |
| -Aircraft leasing security deposit | 9,867 | - | - | 0% | 4,200 | - | - | 0% |
| and maintenance reserve receivable | | | | | | | | |
| -Group by related parties | 2,389,253 | 90% | - | - | 14,040 | 23% | - | - |
| | 2,647,000 | 100% | 45,949 | 2% | 76,819 | 100% | 45,949 | 60% |



(c) As at 31 December 2010, other receivables of which amounts that are individually significant and Provisions for bad debts are made is analyzed as follows:

| | Book balance | Provisions for bad debts | Withdrawal ration | Reason |
|--------------------|--------------|--------------------------|-------------------|--------|
| Other receivables1 | 17,443 | 17,443 | 100% | (i) |

(i) As at 31 December 2010, since the aging of such other receivables were so long that unable to get contact with the debtors, the management predicted that such receivables were difficult to recover and the full provisions for bad debts were made.

(d) Provisions for bad debts for other receivables by group, with aging analysis method:

| | 31 December 2010 | | | | 31 December 2009i | | | |
|-------------------|------------------|------------|-----------|---------------|-------------------|------------|-------------------------|------------|
| | Book | balance | Provision | for bad debts | Book | balance | Provision for bad debts | |
| | Amount | % of total | Amount | % of total | Amount | % of total | Amount | % of total |
| | | balance | | balance | | balance | | balance |
| Within 1 year | 187,491 | 84% | - | - | 9,374 | 28% | - | - |
| 1-2 years | 13,578 | 6% | 571 | 4% | 93 | - | 6 | 6% |
| 2-3 years | 223 | - | 26 | 12% | 960 | 3% | 122 | 13% |
| 3-4 years | 740 | - | 251 | 34% | 3,142 | 10% | 897 | 29% |
| 4-5 years | 1,514 | 1% | 775 | 51% | 66 | - | 35 | 54% |
| 5-6 years | 36 | - | 28 | 79% | 308 | 1% | 253 | 82% |
| More than 6 years | 20,126 | 9% | 20,126 | 100% | 19,014 | 58% | 19,014 | 100% |
| | 223,708 | 100% | 21,777 | 10% | 32,957 | 100% | 20,327 | 62% |

(e) At 31 December 2010, the amount that are not individually significant but provisions for bad debts for other receivables individually are analyzed below:

| | Book balance | Provisions for bad debts | % of Provisions for bad debts | Reason |
|---------------------|--------------|--------------------------|-------------------------------|--------|
| Other receivables 1 | 2,073 | 2,073 | 100% | (i) |
| Other receivables 2 | 2,800 | 2,800 | 100% | (i) |
| Other receivables 3 | 444 | 444 | 100% | (i) |
| Other receivables 4 | 354 | 354 | 100% | (i) |
| Other receivables 5 | 149 | 149 | 100% | (i) |
| Others | 909 | 909 | 100% | (i) |
| | 6,729 | 6,729 | | |

- (i) At 31 December 2010, the aging of such other receivables is very long, and there is no way to connect with debtors, so the management predicted that such receivables are difficult to recover and the full provisions for bad debts were made.
- (f) There is no occurrence of which the fully provision were made in previous year or the provision proportion is large, but the amounts were fully received or revered during the financial year, or the possibility of receive or the reversal is very large.
- (g) There is no practical written-off other receivables this year.
- (h) At 31 December 2010, no amounts due from the shareholder holding over 5% (5% included) voting shares in the Company are recognized below (31 December 2009: Nil)



(i) At 31 December 2010, other receivables with the balance ranking the first five places are analysed below:

| | Relationship with the Group | Amount | Period | % of total balance |
|------------------------|-------------------------------|-----------|-------------------|--------------------|
| Grand China Technology | Under HNA Group Control | 1,217,033 | Within 1 year | 46% |
| HNA Airlines Holdings | Under HNA Group Control | 1,147,093 | Within 1 year | 43% |
| Company A | Third party | 17,443 | More than 6 years | - |
| Yunnan Xiangpeng | Under the same control of the | 8,801 | Within 1 year | - |
| | parent company of the Company | | | |
| Company B | Third party | 4,298 | More than 6 years | 1% |
| | | 2,394,668 | | 90% |

(j) Other receivables from related parties are analyzed below:

| | | 3 | 31 December 2010 | | | 31 December 2009 | | |
|------------------------|--------------------------------------|-----------|------------------|---------------|--------|------------------|---------------|--|
| | Relationship with the Group | Amount | % of total | Provisions | Amount | % of total | Provisions | |
| | | | balance | for bad debts | | balance | for bad debts | |
| Grand China Technology | Under HNA Group's Control | 1,217,033 | 46% | - | - | - | - | |
| HNA Airlines Holdings | Under HNA Group's Control | 1,147,093 | 43% | - | - | - | - | |
| Yunnan Xiangpeng | Under the same control of the parent | 8,801 | 0.3% | - | - | - | - | |
| | company of the Company | | | | | | | |
| West Airlines | Under HNA Group's Control | 4,130 | 0.2% | - | - | - | - | |
| Others | | 12,196 | 0.5% | - | 14,040 | 18% | - | |
| | | 2,389,253 | 90% | - | 14,040 | 18% | - | |

| | Relationship with the Group | Amount | Period | % of total balance |
|------------------------|--------------------------------------|-----------|---------------|--------------------|
| Grand China Technology | Under HNA Group's Control | 1,217,033 | Within 1 year | 46% |
| HNA Airlines Holdings | Under HNA Group's Control | 1,147,093 | Within 1 year | 43% |
| Yunnan Xiangpeng | Under the same control of the parent | 8,801 | Within 1 year | 0.3% |
| | company of the Company | | | |
| West Airlines | Under HNA Group's Control | 4,130 | Within 1 year | 0.2% |
| Others | | 12,196 | | 0.5% |
| | | 2,389,253 | | 90% |

(3) Long-term equity investment

| | 31 December 2010 | 31 December 2009 |
|---|------------------|------------------|
| Subsidiaries (a) | 9,194,540 | 3,954,933 |
| Associates (b) | | |
| -With quoted price | - | - |
| -Without quoted price | 1,514,486 | 47,382 |
| Other long-term equity investments (c) | 453,059 | 421,107 |
| | 11,162,085 | 4,423,422 |
| Less: Provisions for impairment of long-term equity investments (d) | (5,000) | (5,000) |
| | 11,157,085 | 4,418,422 |



(a) Subsidiaries

| | Accounting | Original | 31 | Current year | 31 | % equity | % voting | Explanation for | Provisions for | Provisions for | Cash |
|------------------------|-------------|------------|-----------|--------------|-----------|----------|----------|-----------------|----------------|----------------|-----------|
| | method | investment | December | additions/ | December | interest | right | inconsistency | impairment | impairment of | dividends |
| | | cost | 2009 | disposals | 2010 | | | between% | | this financial | declared |
| | | | | | | | | interest held | | year | this year |
| | | | | | | | | and % voting | | | |
| | | | | | | | | rights | | | |
| Xinhua Airlines(i) | Cost method | 1,166,107 | 1,166,107 | 1,500,000 | 2,666,107 | 67.59% | 67.59% | - | - | - | - |
| Chang' an Airlines(ii) | Cost method | 644,418 | 644,418 | 873,000 | 1,517,418 | 87.32% | 87.32% | - | - | - | - |
| Shanxi Airlines | Cost method | 408,467 | 408,467 | - | 408,467 | 46.29% | 46.29% | - | - | - | - |
| Golden-Deer Sales | Cost method | 7,600 | 7,600 | - | 7,600 | 95% | 95% | - | - | - | - |
| Beijing Kehang | Cost method | - | 1,728,341 | - | 1,728,341 | 95% | 95% | - | - | - | - |
| Qionghai Baron | Cost method | 97,379 | - | 97,379 | 97,379 | 100% | 100% | - | - | - | - |
| Brussels DATA | Cost method | 61,764 | - | 61,764 | 61,764 | 100% | 100% | - | - | - | - |
| Brussels EDIPRAS | Cost method | 62,996 | - | 62,996 | 62,996 | 100% | 100% | - | - | - | - |
| Brussels Sode | Cost method | 59,918 | - | 59,918 | 59,918 | 100% | 100% | - | - | - | - |
| Hainan Guoshan | Cost method | 629,180 | - | 629,180 | 629,180 | 100% | 100% | - | - | - | - |
| Hainan Guoxu | Cost method | 1,094,170 | - | 1,094,170 | 1,094,170 | 100% | 100% | | - | - | - |
| Hainan Hangpeng | Cost method | 741,500 | - | 741,500 | 741,500 | 100% | 100% | | - | - | - |
| Yanshan Funds | Cost method | 119,700 | - | 119,700 | 119,700 | 97.55% | 100% | | - | - | - |
| | | | 3,954,933 | 5,239,607 | 9,194,540 | | | | - | - | - |

(i) On 23 December 2010, the Company injected the capital into Xinhua Airlines at the price of RMB3.5 per share, and the total injection is 150,000,000. After the completion of the injection, the registered capital of Xinhua Airlines increased to 2,258,570,000, and the equity interest held by the Company in Xinhua Airlines changed from 60% to 67.59%. Pursuant to the agreement between another shareholder of Xinhua Airlines - Grand China Airlines and the Company, the amount of RMB 1,071,429,000 which exceed paid-in capital during the capital increase process will belong to the Company.

(ii) On 8 July 2010, Grand China Airlines and the Company injected the capital of Chang' an Airlines at the same proportion, and the injection is RMB 1,000,000,000. The Company injected the capital of RMB 873,000,000, and Grand China Airlines injected the capital of RMB 127,000,000. After the completion of injection, the registered capital of Chang' an Airlines is RMB 1,754,390,000, the equity interest held by the Company in Chang' an Airlines is 87.32%, the equity nterest held by Grand China Airlines in Chang' an Airlines is 12.68%.

(b) Associates

| Increase/Current year reductions | | | | | | | | | | | | | |
|----------------------------------|---------------|------------|----------|--------------|-----------|-----------|----------|-----------|----------|----------|-----------------|------------|----------|
| | Accounting | Original | 31 | Increase / | Share of | Cash | Other | 31 | % equity | % voting | Explanation for | Provisions | Provisio |
| | method | investment | December | Current year | profit of | dividend | equity | December | interest | right | inconsistency | for | i |
| | | cost | 2009 | reductions | associate | declared | movement | 2010 | | | between % | impairment | impairm |
| | | | | | | by | | | | | interest held | | of t |
| | | | | | | associate | | | | | and % | | financ |
| | | | | | | | | | | | voting rights | | у |
| HNA Import & Export | Equity method | 3,000 | 6,038 | - | 6,016 | - | - | 12,054 | 30% | 30% | - | - | |
| Xin Guo Hotel(i) | Equity method | 40,000 | 37,651 | (31,952) | (5,699) | - | - | - | - | - | - | | |
| Hainan Hansha Training | Equity method | 3,862 | 3,693 | - | (1,261) | - | - | 2,432 | 50% | 50% | | | |
| Tourism Island Development(ii) | Equity method | 1,500,000 | - | 1,500,000 | - | - | - | 1,500,000 | 33% | 33% | | | |
| | | 1,546,862 | 47,382 | 1,468,048 | -944 | | - | 1,514,486 | | | | | |



(c) Other long-term equity investment

| | Accounting | Original | 31 | Increase/ | 31 | % equity | % voting | Explanation for | Provisions for | Provisions for | (|
|-----------------------|-------------|----------|--------------|-----------|----------|----------|---------------|-----------------|----------------|----------------|-----|
| method | investment | December | Current year | December | interest | right | inconsistency | impairment | impairment of | dividends | |
| | cost | 2009 | reductions | 2010 | | | between% | | this financial | declared | |
| | | | | | | | interest held | | year | this year | |
| | | | | | | | and % voting | | | | |
| | | | | | | | rights | | | | |
| Haikou Meilan | Cost method | 304,765 | 304,765 | - | 304,765 | 12.08% | 12.08% | - | - | - | 2, |
| HNA Hotel Group | Cost method | 58,161 | 58,161 | - | 58,161 | 19% | 19% | - | - | - | |
| Xin Guo Hotel | Cost method | 40,000 | - | 31,952 | 31,952 | 13.33% | 13.33% | - | - | - | |
| TravelSky Tech | Cost method | 17,000 | 17,000 | - | 17,000 | 0.96% | 0.96% | - | - | - | 7, |
| Tianjin Airlines | Cost method | 19,000 | 19,000 | - | 19,000 | 0.83% | 0.83% | - | - | - | |
| Yangtze River Express | Cost method | 10,000 | 10,000 | - | 10,000 | 2% | 2% | - | - | - | |
| Meilan Airport | Cost method | 6,906 | 6,906 | - | 6,906 | 1.12% | 1.12% | - | - | - | |
| Other investment | Cost method | 5,275 | 5,275 | - | 5,275 | - | - | - | (5,000) | - | |
| | | | 421,107 | 31,952 | 453,059 | | | | (5,000) | - | 10, |

(d) Provisions for impairment of long-term equity investments

| | 31 December 2009 | Current year additions | Current year disposals | 31 December 2010 |
|----------------------------|------------------|------------------------|------------------------|------------------|
| Provisions for other long- | | | | |
| term equity investments | | | | |
| Others | (5,000) | - | - | (5,000) |

In 2010, there is no any further impairment indicator identified after evaluating the financial position of the investee; therefore, no additional provisions for impairment (2009: Nil) is considered necessary this year.

(4) Revenue and cost of sales

| | 2010 | 2009 |
|-----------------------------------|------------|------------|
| Main operations of revenue(a) | 13,340,675 | 9,095,699 |
| Other operations of revenue(b) | 1,420,956 | 1,188,035 |
| | 14,761,631 | 10,283,734 |
| | | |
| | 2010 | 2009 |
| Main operations of cost of sales | 9,880,596 | 8,189,290 |
| Other counties of each of color | 462,034 | 640,993 |
| Other operations of cost of sales | 402,034 | 010,775 |



(a) Main operations of revenue and Main operations of cost of sales

| | | 2010 | 2009 | | |
|--|---------------------------------|------------------|-----------------|------------------|--|
| | Main operations Main operations | | Main operations | Main operations | |
| | of revenue | of cost of sales | of revenue | of cost of sales | |
| Passenger income | 12,336,716 | 9,167,826 | 8,396,550 | 7,593,586 | |
| Freight and excess luggage income | 693,614 | 513,716 | 392,950 | 353,818 | |
| Charter flight income | 268,760 | 199,054 | 268,639 | 241,886 | |
| Income from the sale of mileage points | 41,585 | - | 37,560 | | |
| | 13,340,675 | 9,880,596 | 9,095,699 | 8,189,290 | |

The total sales income of Top 5 customers of the Company amounts to 4,714,861,000 (2009: 4,691,888,000), accounting for 32% of total sales income of the Company (2009: 46%).

(b) Other operations of revenue and Other operations of cost of sales

| | | 2010 | 20 | 09 |
|---|-----------------------------------|------------------|------------------|------------------|
| | Other operations Other operations | | Other operations | Other operations |
| | of revenue | of cost of sales | of revenue | of cost of sales |
| Aircraft leasing business income | 1,095,133 | 423,540 | 835,496 | 485,533 |
| Gain on disposal of Investment properties | 67,862 | 21,668 | 122,164 | 120,517 |
| Income from ticket cancellation charges | 64,421 | - | 56,492 | - |
| Service income related to land freight | 23,220 | 13,352 | 27,717 | 16,293 |
| Commission income | 22,184 | - | 20,864 | - |
| Pilot leasing income | 611 | - | 6,407 | - |
| Others | 147,525 | 3,474 | 118,895 | 18,650 |
| | 1,420,956 | 462,034 | 1,188,035 | 640,993 |

The aircraft leasing business costs exclude 395,514 thousand yuan (2009: 351,385,000) interests of the borrowing incurred in respect of self purchased and financially leased aircrafts for such leasing after put into use; such interest are included in the finance expenses.

(5) Investment income

| | 2010 | 2009 |
|--|--------|-------|
| Income from available-for-sale financial assets | 14,886 | - |
| Share of profit of investees under equity method | (944) | 358 |
| Dividends declared by investees under cost method | 10,014 | 738 |
| Income from disposal of long-term equity investments | - | (12) |
| Others | - | 1,491 |
| | 23,956 | 2,575 |
| | | |



(a) Long-term equity investment income under cost method

The invested entity whose investment income more than 5% of the company's total profit or the first 5 invested entity which has highest investment income to total profit ratio listed as follows:

| | 2010 | 2009 | Variance reason |
|-----------------------------|--------|------|-----------------------------|
| TravelSky Tech | 7,072 | - | Dividend received this year |
| Haikou Meilan | 2,900 | 698 | Dividend received this year |
| Hainan Civil Aviation Cares | 42 | 40 | Dividend received this year |
| | 10,014 | 738 | |

(b) Long-term equity investment income under equity method

The invested entity whose investment income more than 5% of the company's total profit or the first 5 invested entity which has highest investment income to total profit ratio listed as follows:

| | 2010 | 2009 | Variance reason |
|------------------------|---------|---------|--|
| HNA Import & Export | 6,015 | 3,039 | Investment profits or losses identified by % interest held |
| Hainan Xin Guo Hotel | (5,699) | (2,970) | Investment profits or losses identified by % interest held |
| Hainan Hansha Training | (1,260) | 289 | Investment profits or losses identified by % interest held |
| | (944) | 358 | |

(6) Supplementary information for the cash flow statement

(a) Reconciliation from net profit to the cash flows from operating activities

| | 2010 | 2009 |
|--|-----------|-----------|
| Net profit | 2,437,698 | 147,253 |
| More: Provisions for asset impairment | (5,115) | (12,741) |
| Depreciation of fixed assets | 1,681,149 | 1,334,997 |
| Amortization of intangible assets | 2,187 | 2,475 |
| Amortization of long-term prepaid expenses | 55,146 | 79,817 |
| Other non-current assets-amortization of loss on sale-leaseback | 59,804 | 67,454 |
| Losses/(gains) on disposal of fixed assets, intangible assets and other long-term assets | (307,593) | 28,079 |
| Gains on changes in fair value | (102,659) | (293,565) |
| Finance expenses | 1,125,206 | 855,011 |
| Investment incomes | (23,956) | (2,575) |
| Increase in deferred tax liabilities | 22,245 | 81,335 |
| Increase in deferred revenue | 58,342 | 25,244 |
| Decrease/(increases) in inventories | 215,597 | (2,302) |
| Decrease/(increases) in operating receivables | (33,358) | 121,057 |
| Increase/(decrease) in operating payables | 2,702,777 | (39,701) |
| Net cash flows from operating activities | 7,887,470 | 2,391,838 |
| | | |



(b) Significant investing and financing activities that do not involve cash receipts and payments

| | 2010 | 2009 |
|--|---------|---------|
| Fixed assets held under finance leases | 642,726 | 103,958 |

(c) Net increase in cash and cash equivalents

| | 2010 | 2009 |
|---|-------------|-------------|
| Cash as at 31 December | 8,917,586 | 7,710,809 |
| Less: Cash at beginning of year | (7,710,809) | (2,500,188) |
| More: Cash equivalents at end of year | - | - |
| Less: Cash equivalents at beginning of year | - | - |
| Net increase in cash and cash equivalents | 1,206,777 | 5,210,621 |

18 Some companies in full name or short name mentioned in the notes to the financial statements are as listed in the

| Full company name | Company in short form |
|---|---------------------------|
| HNA Group Co., Ltd. | HNA Group |
| Haikou Meilan International Airport Co., Ltd | Haikou Meilan |
| Changjiang Leasing Co., Ltd | Changjiang Leasing |
| Hainan HNA Aviation Import & Export Co., Ltd | HNA Import & Export |
| Yangtze River Real Estate Group Co., Ltd. | Yangtze River Real Estate |
| Yangtze River International Leasing Co., Ltd | Yangtze River Leasing |
| Tianjin Airlines Ltd. | Tianjin Airlines |
| Hainan Meiya Industry Co., Ltd | Hainan Meiya |
| Yunnan Xiangpeng Airlines Company Limited | Yunnan Xiangpeng |
| Hong Kong Airlines Co., Ltd | Hong Kong Airlines |
| Hong Kong Express Airways Limited | Hong Kong Express |
| West Airlines Co., Ltd | West Airline |
| Hainan Pacific Oil Industry Co., Ltd(Hainan Pacific Oil) | Hainan Pacific Oil |
| HNA Group Finance Co., Ltd | HNA Finance |
| HNA Hotel (Group) Company Limited | HNA Hotel Group |
| HNA Industrial Holding Co., Ltd | HNA Industrial |
| Hainan Air Catering Co., Ltd | Hainan Air Catering |
| Hainan Meilan International Airport Co., Ltd | Meilan Airport |
| Sanya Phoenix International Airport Co., Ltd. | Sanya Phoenix Airport |
| Yangtze River Express Airlines Co., Ltd | Yangtze River Express |
| Yangtze River Investment Holding Company Limited | Yangtze River Investment |



| | Full company name | Company in short form |
|---|---|--------------------------------|
| | Beijing Vigorous Vision Advertisement Co., Ltd | Vigorous Vision |
| | HNA Air Catering Holding Co. Ltd. | Air Catering Holding |
| | HNA Tourism Holding (Group) Company Limited. | HNA Tourism |
| | HNA Henghe Property Management Co., Ltd | Henghe Property Management |
| | Hainan Tonghui Insurance Agency Co., Ltd | Hainan Tonghui |
| | HNA Hotel Holding Group Co., Ltd. | HNA Hotel Holding |
| | Beijing Xinhua Air Catering Co., Ltd | Xinhua Air Catering |
| | HNA Safe Car Rental Co., Ltd. | HNA Safe |
| | Hainan Xin Guo Hotel Limited | Xin Guo Hotel |
| | Hainan Hansha Technology Training Limited | Hainan Hansha Training |
| | Xinda International Freight Forwarders Co., Ltd. | Xinda International |
| | Beijing Vision Advertising Co., Ltd. | Beijing Vision |
| | Beijing Vision Advertising Co., Ltd. | Yanjing Hotel |
| | Northwest HNA Real Estate Co., Ltd | Northwest HNA Real Estate |
| | Grand China Airlines Co., Ltd | Grand China Airlines |
| | HNA Group (Hong Kong) Co., Ltd | HNA Group (Hong Kong) |
| | Gansu Airport Group Co., Ltd. | Gansu Airport |
| | HNA Real Estate Holding (Group) Co., Ltd | HNA Real Estate Holding |
| | China Xinhua Airlines Co., Ltd | Xinhua Airlines |
| | Chang'an Airlines Co., Ltd. | Chang' an Airlines |
| | Hainan Golden-Deer Aviation Sales Co. Ltd. | Golden-Deer Sales |
| | Beijing Kehang Investment Co., Ltd | Beijing Kehang |
| | Xi'an HNA Real Estate Co., Ltd | Xi' an Real Estate |
| | Shaanxi Chang'an Hainan Aviation Star Hotel Co., Ltd. | Chang' an Star |
| | Beijing HNA Real Estate Co., Ltd | Beijing HNA Real Estate |
| | Bohai International Trust Co., Ltd. | Bohai Trust |
| | Hainan Free Flight Aviation Ticket-Booking and Logistics Co., Ltd | Hainan Free Flight |
| | Hainan Civil Aviation Cares Co., Ltd. | Hainan Civil Aviation Cares |
| | TravelSky Technology Limited. | TravelSky Tech |
| | Shenhua Finance Co., Ltd | Shenhua Finance |
| | Shenzhen Civil Aviation Cares Co., Ltd. | Shenzhen Civil Aviation Cares |
| | Hainan Development Holding Co., Ltd | Hainan Development Holding |
| | China Merchants Securities Co., Ltd | China Merchants Securities |
| | Bank of Communications Financial Leasing Co. Ltd. | Bank of Communications Leasing |
| | South China International Leasing Co., Ltd. | South China Leasing |
| | Far East International Leasing Co., Ltd. | Far East Leasing |
| | Anji Leasing Co., Ltd. | Anji Leasing |
| | CDB Leasing Co., Ltd. | CDB Leasing |
| | Xinjiang Financial Leasing Co. Ltd. | Xinjiang Leasing |
| | International Air Transport Association | IATA |
| _ | | |



| Full company name | Company in short form |
|---|-----------------------------------|
| Qionghai HNA Training Center Hotel Co., Ltd | Qionghai Training |
| Beijing HNA Savills Property Management Co., Ltd | HNA Property Management |
| HNA Property Management | HNA Commercial Holdings |
| Beijing Tianchen Exhibition Engineering Co., Ltd | Beijing Tianchen |
| Hainan Jiaoguan Holding Co Ltd | Hainan Jiaoguan Holding |
| Tianjin Bohai Leasing Co., Ltd. | Tianjing Bohai Leasing |
| Tianjin Yanshan Aviation Leasing Industry Equity Funds Partnership Firm | Yanshan Funds |
| Qionghai HNA Baron investment Co., Ltd. | Qionghai Baron |
| Hainan Hangpeng Industrial Co., Ltd. | Hainan Hangpeng |
| Hainan Guoxu Industrial Co., Ltd. | Hainan Guoxu |
| Hainan Guoshan Industrial Co., Ltd. | Hainan Guoshan |
| Brussels DATA Hotel | Brussels DATA |
| Brussels EDIP Hotel | Brussels EDIP |
| Brussels SODE Hotel | Brussels SODE |
| Shanxi Airlines Co., Ltd | Shanxi Airlines |
| Hainan Qi Xing Industrial Investment Co., Ltd | Hainan Qi Xing |
| HNA Yisheng Holding Co., Ltd | Yisheng Holding |
| Beijing Capital Airlines Co., Ltd | Capital Airlines |
| HNA Airlines Holdings(Group) Co., Ltd | HNA Airlines Holdings |
| HNA International Tourism Island Development Co., Ltd | Tourism Island Development |
| Grand China Airlines Technology Co., Ltd | Grand China Technology |
| HNA Airport Holding(Group) Co., Ltd | HNA Airport Holding |
| Hainan HNA Aviation Sales Co., Ltd | HNA Aviation Sales |
| Yangtze River Insurance Brokers Co., Ltd | Yangtze River Insurance Brokers |
| Shaanxi TanxiangYuan Garden Real Estate Co., Ltd | Shaanxi TanxiangYuan |
| Jiangsu Financial Leasing Co., Ltd. | Jiangsu Financial Leasing |
| South China International Leasing Co., Ltd. | South China International Leasing |
| CDB Leasing Co., Ltd. | CDB Leasing |
| Hainan HNA Aviation Information System Co., Ltd. | Information Company |
| Sanya Aviation & Tourism College | Sanya Aviation & Tourism College |
| Hainan Free Flight Aviation Ticket-Booking and Logistics Co., Ltd | Hainan Free Flight |
| Yanshan Investment Management Co., Ltd. | Yanshan Investment |
| Hainan HNA Drinking Co., Ltd. | HNA Drinking |
| Asia International Conference Center Co., Ltd. | Asia International |
| Beijing HNA Dingsheng Real Estate Co., Ltd. | Beijing HNA Dingsheng |
| Beijing Hengshi Real Estate Development Co., Ltd | Beijing Hengshi |
| HNA(Beijing) Aviation Ground Service Co., Ltd | HNA(Beijing) Aviation Ground |
| | Service Co., Ltd |



1 Non-recurring profit and loss breakdown

| | 2010 | 2009 |
|--|-----------|-----------|
| Gain/(Loss) on disposal of non-current assets | 1,248 | (30,293) |
| Government grants included in the profit and loss of the current period | 207,731 | 143,968 |
| Return and reduction/exemption of other incidental taxes and levies | - | 348,883 |
| Fund application fees collected from the non-financial enterprises recognized into the profits and | - | 128,352 |
| losses of this financial year | | |
| Transfer-in of Provisions for accounts receivable impairment with independent impairment test | - | 15,492 |
| Revenues of change in fair value incurred by the transaction-based financial liabilities held | 6,840 | (7,016) |
| Investment gains from available for sale financial assets | 14,886 | - |
| Net income from transferring assets | 470,100 | - |
| Profits and losses incurred by Investment properties change in fair value undergoing subsequent | 347,983 | 597,743 |
| measurement in the fair value mode | | |
| Other Non-operating income and expenditure in addition to the above items | 169,840 | 88,531 |
| Other profits and losses conforming to the definition of non-recurring profit and loss | - | 6,579 |
| | 1,218,628 | 1,292,239 |
| Effect of income tax | (276,135) | (151,075) |
| Effect of Minority interest (after tax) | (66,445) | (56,225) |
| | 876,048 | 1,084,939 |
| | | |

Preparation basis of non-recurring profit and loss breakdown

In accordance with Explanatory Notice No. 1 on the Information Disclosure for Companies Publicly Issuing Securities-Non-recurring Profit and Loss [2008]) promulgated by China Securities Regulatory Commission ("CSRC"), non-recurring profit and loss means the profit and loss caused by the transactions and matters that are not directly related to the normal business of the Company, or although related to the normal business of the Company, due to their special and occasional features, affect the correct judgment of the financial statement user to the operation performance and profitability of the Company.

2 Net assets yield and earnings per share

| | Weighted average net | | Basic earnings per share & | |
|--|----------------------|-------|----------------------------|--------|
| | assets yield (%) | | diluted earnings per share | |
| | 2010 | 2009 | 2010 | 2009 |
| Net profits ascribed to the ordinary shares holders of the company | 32% | 5% | 0.74 | 0.09 |
| Net profits ascribed to the ordinary shares holders of the company | 22% | (12%) | 0.53 | (0.21) |
| after deduction of non-recurring profit and loss | | | | |



3 Description of the Abnormalities and Reasons of Major Financial Statement Items

| Assets | 31 December 2010 | 31 December 2009 | Difference | Difference |
|-------------------------------------|------------------|------------------|-------------|------------|
| | Consolidated | Consolidated | | reason |
| Current assets | | | | |
| Cash at bank and on hand | 16,679,729 | 12,765,534 | 3,914,195 | 1 |
| Accounts receivable | 557,616 | 317,608 | 240,008 | 2 |
| Advances to suppliers | 427,562 | 662,726 | (235,164) | 3 |
| Interest receivable | 39,357 | 12,479 | 26,878 | 4 |
| Dividends receivable | - | - | - | |
| Other receivables | 2,892,573 | 108,590 | 2,783,983 | 5 |
| Inventories | 47,628 | 256,652 | (209,024) | 6 |
| Total current assets | 20,644,465 | 14,123,589 | 6,520,876 | |
| | | | | |
| Non-current assets | | | | |
| Available-for-sale financial assets | 579,690 | 647,048 | (67,358) | |
| Long-term equity investment | 2,113,058 | 622,317 | 1,490,741 | 7 |
| Investment properties | 9,873,489 | 5,541,735 | 4,331,754 | 8 |
| Fixed assets | 29,984,965 | 29,120,201 | 864,764 | 9 |
| Construction in progress | 5,521,500 | 6,856,305 | (1,334,805) | 10 |
| Intangible assets | 199,911 | 210,899 | (10,988) | |
| Goodwill | 328,865 | 328,865 | - | |
| Long-term prepaid expenses | 303,821 | 222,561 | 81,260 | 11 |
| Deferred tax assets | - | - | - | |
| Other non-current assets | 2,003,031 | 1,669,905 | 333,126 | 12 |
| Total non-current assets | 50,908,330 | 45,219,836 | 5,688,494 | |
| Total assets | 71,552,795 | 59,343,425 | 12,209,370 | |
| | | | | |



| Liabilities and shareholder's equity | 31 December 2010 | 31 December 2009 | Difference | Difference |
|--|------------------|------------------|------------|------------|
| | Consolidated | Consolidated | | reason |
| Current liabilities | | | | |
| Short-term borrowings | 17,704,048 | 16,165,526 | 1,538,522 | 13 |
| Financial liabilities held for trading | 176 | 7,016 | (6,840) | 14 |
| Notes Payable | 3,216,726 | 1,180,116 | 2,036,610 | 15 |
| Accounts payable | 3,147,968 | | 3,380,667 | |
| (232,699) | 16 | | | |
| Advances from customers | 823,093 | 718,095 | 104,998 | 17 |
| Employee benefit payable | 153,778 | 215,349 | (61,571) | 18 |
| Taxes payable | 621,523 | 262,284 | 359,239 | 19 |
| Interest payable | 106,317 | 99,097 | 7,220 | |
| Dividends payable | 19,078 | 19,078 | - | |
| Other payables | 1,280,843 | 1,477,068 | (196,225) | 20 |
| Current portion of non-current liabilities | 4,420,703 | 3,908,759 | 511,944 | 21 |
| Total current liabilities | 31,494,253 | 27,433,055 | 4,061,198 | |
| | | | | |
| Non-current liabilities | | | | |
| Long-term borrowing | 23,223,093 | 22,385,449 | 837,644 | 22 |
| Deferred revenue | 335,266 | 266,814 | 68,452 | 23 |
| Long-term payables | 1,685,270 | 1,501,581 | 183,689 | 24 |
| Payables for specific projects | - | 20,000 | (20,000) | 25 |
| Deferred tax liabilities | 1,354,102 | 520,918 | 833,184 | 26 |
| Other non-current liabilities | 21,462 | 29,928 | (8,466) | 27 |
| Total non-current liabilities | 26,619,193 | 24,724,690 | 1,894,503 | |
| Total liabilities | 58,113,446 | 52,157,745 | 5,955,701 | |
| | | | | |
| Shareholders' equity | | | | |
| Paid-in capital | 4,125,491 | 3,530,253 | 595,238 | 28 |
| Capital reserves | 6,231,028 | 3,923,522 | 2,307,506 | 29 |
| Surplus reserves | 383,918 | 169,098 | 214,820 | |
| Accumulated loss | 1,725,046 | (1,074,046) | 2,799,092 | |
| Total equity ascribed to the shareholders of the company | 12,465,483 | 6,548,827 | 5,916,656 | |
| Minority interest | 973,866 | 636,853 | 337,013 | 30 |
| Total shareholders' equity | 13,439,349 | 7,185,680 | 6,253,669 | |
| Total liabilities and shareholders' equity | 71,552,795 | 59,343,425 | 12,209,370 | |
| | | | | |



| Items | 2010 | 2009 | Difference | Difference |
|--|---------------|--------------|--------------|-------------|
| | Consolidated | Consolidated | | reason |
| Revenue | 21,706,147 | 15,548,363 | 6,157,784 | 31 |
| Less: | Cost of sales | (15,492,922) | (13,256,194) | (2,236,728) |
| | | | | 32 |
| Taxes and surcharges | (627,576) | (495,620) | (131,956) | 33 |
| Selling and distribution expenses | (1,091,760) | (747,612) | (344,148) | 34 |
| General and administrative expenses | (483,736) | (411,028) | (72,708) | |
| Financial expenses - net | (1,588,286) | (1,312,615) | (275,671) | 35 |
| Asset impairment losses | - | 15,483 | (15,483) | 36 |
| Add:Profit arising from changes in fair value | 354,823 | 584,791 | (229,968) | 37 |
| Investment income | 25,685 | 8,892 | 16,793 | 38 |
| Including: Share of profit of associates and joint ventures | (6,469) | (1,183) | (5,286) | |
| Operating profit/ (losses) | 2,802,375 | (65,540) | 2,867,915 | |
| Add: Non-operating income | 896,871 | 584,039 | 312,832 | 39 |
| Less: Non-operating expenses | (47,952) | (32,950) | (15,002) | 40 |
| Including: losses on disposal of non-current assets | (43,330) | (30,361) | (12,969) | |
| Total profit | 3,651,294 | 485,549 | 3,165,745 | |
| Less: Income tax expenses | (430,396) | (129,589) | (300,807) | 41 |
| Net profit | 3,220,898 | 355,960 | 2,864,938 | |
| Including: Attributable to share holders of the parent company | 3,013,912 | 334,670 | 2,679,242 | |
| Minority interest | 206,986 | 21,290 | 185,696 | |
| Earnings per share | | | | |
| Basic earnings | 0.74 | 0.09 | 0.65 | |
| Diluted earnings | 0.74 | 0.09 | 0.65 | |
| Other comprehensive incomes/(losses) | (54,746) | 87,348 | (142,094) | |
| Total comprehensive incomes | 3,166,152 | 443,308 | 2,722,844 | |
| Attributable to share holders of the parent company | 2,959,166 | 404,050 | 2,555,116 | |
| Minority interest | 206,986 | 39,258 | 167,728 | |

Change Analysis

1 The cash at bank and on hand of the financial year increase 31% from those of the previous financial year, the reason for which is that the Group expands its operation scale and the transportation capacity, and thus the cash in hand increases borrowings.

2 The accounts receivable of the financial year increase 76% from those of the previous financial year, the reason for which is that the fares receivable increases with the transportation capacity and transport income of the group increases greatly.



- 3 The prepayment of the financial year reduces 35% from those of the previous financial year, the reason for which is mainly that the current prepayment procurement aviation supplies decrease.
- 4 The interest receivables of the financial year increase 215% from those of the previous financial year, the reason for which is that the increase of deposit rate and cash in bank.
- 5 The other receivables of the financial year increase 2564% from those of the previous financial year, the reason for which is mainly that the group transferred to Grand China Technology maintenance related assets at the end of the financial year and the money not settled till then.
- 6 Inventory of the financial year reduce 81% from those of the previous financial year, the reason for which is mainly that the group has transferred all the consumable aviation supplies to Grand China Technology.
- 7 The long-term equity investment of the financial year increases 240% from those of the previous financial year, the reason for which is mainly that the group invested in HNA International Tourism Island Development Co., Ltd.
- 8 The Investment properties of the financial year increases 78% from those of the previous financial year, the reason for which is mainly that the group purchased 4 lands from HNA Airlines Holdings and the fair value of Investment properties increases during current period.
- 9 The fixed assets of the financial year increases 3% from those of the previous financial year, the reason for which is mainly that the aircrafts the group purchased arrived and turned into fixed assets.
- 10 The construction in progress of the financial year reduces 19% from those of the previous financial year, the reason for which is mainly that the aircrafts arrived in this financial year, and the group converted the balance of prepaid aircraft procurement in construction in progress into fixed assets and the aircraft finished from guest adapted to goods.
- 11 The Long-term prepaid expenses of the financial year increases 37% from those of the previous financial year, the reason for which is mainly that the acquisition cost of pilots and groom cost for cultivating pilots increase.
- 12 The other non-current assets of the financial year increase 20% from those of the previous financial year, the reason for which is mainly that the aircraft and engine lease deposit and maintenance reserves paid in current period increase.
- 13 The short-term borrowing of the financial year increases 10% from those of the previous financial year, the reason for which is mainly that the Group lends more money from the banks to supplement daily operating cash flows.
- 14 The Financial liabilities held for trading of the financial year reduce 97% from those of the previous financial year, the reason for which is mainly the fair value variance of financial instruments formed by current USD forward settlement or sale of exchange.
- 15 The notes payable of the financial year increases 173% from those of the previous financial year, the reason for which is mainly that the payment by bills to pay business increase.
- 16 The accounts payable of the financial year reduces 7% from those of the previous financial year, the main reason is that the group accelerate payments of aviation fuel and landing fee in current year.



- 17 The advances from customers of the financial year increases 15% from those of the previous financial year, the main reason is that the advanced air ticket sales increase in this period.
- 18 The Employee benefits payable of this financial year reduces 29% from those of the previous financial year, the main reason is that the group transferred maintenance related to employees to grand china technology.
- 19 The taxes payable of the financial year Current year increases 137% from those of the previous financial year, the main reason is that profit of this period increase greatly then related corporate income tax increase.
- 20 The other payables of the financial year reduces 13% from those of the previous financial year, the main reason is that the group pay the collection of related party settlement.
- 21 The Current portion of non-current liabilities of the financial year increases 13% from those of the previous financial year, the main reason is that the long-term borrowing which due within one year increase.
- 22 The long-term borrowing of the financial year increases 4% from those of the previous financial year, the main reason is that the group increase borrowings for introducing more transportation capacity.
- 23 The deferred income of the financial year increases 26% from those of the previous financial year, the main reason is that the frequent passengers accumulated points increase.
- 24 The long-term payables for the fiscal year Increases 2% from the previous, the main reason is that the group newly increase assets of aircraft through financial leasing this period.
- 25 The Payables for specific projects of the financial year reduces 100% from those of the previous financial year, the main reason is that the group converted special financial and construction fund into capital reserves.
- 26 The deferred tax liabilities of the financial year increases 160% from those of the previous financial year, the main reason is the impact of identified deferred tax liabilities according to taxable temporary differences with the group measuring Investment properties by fair value.
- 27 The other non-current liabilities of the financial year reduces 28% from those of the previous financial year, the main reason is that the group paid out more financial leasing aircraft and engines tariff and value-added tax.
- 28 The Paid-in capital of the financial year increases 17% from those of the previous financial year, the main reason is that the group received capital increase from the shareholder HNA Group and Hainan Development Holding in the current period.
- 29 The capital reserves of the financial year increases 59% from those of the previous financial year, the main reason is that the group received premium increase from the shareholder HNA Group and Hainan Development Holding.
- 30 The minority interest of the financial year increases 53% from those of the previous financial year, the main reason is that current profit increase greatly and then minority interest increases, and the group received capital increase from minority this financial year.
- 31 Revenue increased by 40% in the reporting period, mainly because the high demand of aviation market and increase of the number of passengers.



- 32 Operating costs increased 17% in the reporting period, mainly because the increase of expense of purchasing fuel, payable for taking off and landing, meals and Onboard supplies in business activities of the Group.
- 33 Business tax increased by 27% in the reporting period, mainly because the large increase of Revenue of the Group in current period.
- 34 Cost of good sale increased by 46% in the reporting period, mainly because the revenue growth, and increase in the number of passenger of the Group.
- 35 Net financial cost increased by 21% in the reporting period, mainly because increase of interest expense of the Group caused by increasing of borrowing and lending interest rates.
- 36 Impairment of assets decreased by 100% in the reporting period, mainly because no asset impairment occurred or reversed of the Group in current period.
- 37 Changes in fair values decreased by 39% in the reporting period, mainly because the government strengthens the regulatory measures for the real estate market in the period and the Group's fair value of investment on real estate decreased comparing with the same period last year.
- 38 Investment income increased by 189% in the reporting period, mainly because the group received dividends from Air Group and China Merchants Securities.
- 39 Non-operating income increased by 54% in the reporting period, mainly because the Group's transfer of fixed assets in this period.
- 40 Non-operating expenses increased by 46% in the reporting period, mainly because the Group's loss on disposal of fixed assets in this period.
- 41 Tax expenses increased by 232% in the reporting period, mainly because the Group's operating profit increased and deferred tax incurred by the change of the fair value of investment on real estate in this period.

XI. Documents for Reference



- (i) Accounting Statements with the signatures and seals of the Legal Representative, Chief Financial Officer and the person in charge of the accounting department.
- (ii) Original of the Auditor's Report with seal of certified public accountant and signatures of certified public accountants.
- (iii) Original of all documents and announcements published in the presses designated by CSRC during year 2010.

Chairman: Wang Yingming

Hainan Airlines Company Limited

14 March 2011